

Segment Information

(1) Business Segments

		The years ended March 31			
		Yen (millions)		(B)/(A) X100 (%)	U.S. Dollars (millions) 2011
		2010 (A)	2011 (B)		
Revenues	Information & Telecommunication Systems	1,705,587 17%	1,652,040 16%	97	19,904
	Power Systems	882,135 9%	813,207 8%	92	9,798
	Social Infrastructure & Industrial Systems	1,250,225 12%	1,156,936 11%	93	13,939
	Electronic Systems & Equipment	998,632 10%	1,079,355 10%	108	13,004
	Construction Machinery	583,636 6%	751,387 7%	129	9,053
	High Functional Materials & Components	1,249,327 12%	1,408,153 13%	113	16,966
	Automotive Systems	638,828 6%	737,901 7%	116	8,890
	Components & Devices	754,889 7%	809,852 8%	107	9,757
	Digital Media & Consumer Products	929,258 9%	951,596 9%	102	11,465
	Financial Services	419,650 4%	372,981 4%	89	4,494
	Others	763,665 8%	767,463 7%	100	9,247
	Subtotal	10,175,832 100%	10,500,871 100%	103	126,517
	Eliminations & Corporate items	(1,207,286)	(1,185,064)	-	(14,278)
Total	8,968,546	9,315,807	104	112,239	

Note: Revenues by business segment include intersegment transactions.

		The years ended March 31			
		Yen (millions)		(B)/(A) X100 (%)	U.S. Dollars (millions)
		2010 (A)	2011 (B)		2011
Operating income (loss)	Information & Telecommunication Systems	94,592 41%	98,641 22%	104	1,188
	Power Systems	22,075 9%	22,022 5%	100	265
	Social Infrastructure & Industrial Systems	42,086 18%	39,952 9%	95	481
	Electronic Systems & Equipment	(5,218) (2%)	37,284 8%	-	449
	Construction Machinery	17,649 8%	49,192 11%	279	593
	High Functional Materials & Components	44,412 19%	84,506 18%	190	1,018
	Automotive Systems	(5,486) (2%)	23,791 5%	-	287
	Components & Devices	1,149 0%	43,652 10%	-	526
	Digital Media & Consumer Products	(7,206) (3%)	14,949 3%	-	180
	Financial Services	8,518 4%	14,255 3%	167	172
	Others	19,423 8%	28,930 6%	149	349
	Subtotal	231,994 100%	457,174 100%	197	5,508
	Eliminations & Corporate items	(29,835)	(12,666)	-	(153)
	Total	202,159	444,508	220	5,356

(2) Revenues by Market

		The years ended March 31			
		Yen (millions)		(B)/(A) X100 (%)	U.S. Dollars (millions)
		2010 (A)	2011 (B)		2011
Japan		5,313,790 59%	5,269,259 57%	99	63,485
	Asia	1,699,071 19%	2,073,756 22%	122	24,985
	North America	729,698 8%	781,139 8%	107	9,411
	Europe	824,697 9%	760,011 8%	92	9,157
	Other Areas	401,290 5%	431,642 5%	108	5,201
Outside Japan		3,654,756 41%	4,046,548 43%	111	48,754
Total		8,968,546 100%	9,315,807 100%	104	112,239