

10-Year Financial Data

Hitachi, Ltd. and Subsidiaries

U.S. GAAP For the year:	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012
Revenues	¥10,247,903	¥11,226,735	¥10,000,369	¥8,968,546	¥9,315,807	¥9,665,883	¥9,041,071
Operating income	182,512	345,516	127,146	202,159	444,508	412,280	422,028
EBIT (Earnings before interest and taxes)	214,218	335,729	(275,239)	77,815	443,812	573,218	358,015
Net income (loss) attributable to Hitachi, Ltd. stockholders	(32,799)	(58,125)	(787,337)	(106,961)	238,869	347,179	175,326
Cash flows from operating activities	615,042	791,837	558,947	798,299	841,554	447,155	583,508
Cash flows from investing activities	(786,170)	(637,618)	(550,008)	(530,595)	(260,346)	(195,584)	(553,457)
Free cash flows	(171,128)	154,219	8,939	267,704	581,208	251,571	30,051
Cash flows from financing activities	121,259	(185,556)	284,388	(502,344)	(584,176)	(167,838)	(180,445)
Cash dividends declared	19,974	19,947	9,971	—	36,133	36,727	47,690
Capital expenditures (Property, plant and equipment)	1,048,572	969,087	788,466	546,326	556,873	649,234	742,537
Depreciation (Property, plant and equipment)	472,175	541,470	478,759	441,697	382,732	360,358	300,664
R&D expenditures	412,534	428,171	416,517	372,470	395,180	412,514	341,310
At year-end:							
Total assets	10,644,259	10,530,847	9,403,709	8,964,464	9,185,629	9,418,526	9,809,230
Property, plant and equipment	2,688,977	2,653,918	2,393,946	2,219,804	2,111,270	2,025,538	2,279,964
Total Hitachi, Ltd. stockholders' equity	2,442,797	2,170,612	1,049,951	1,284,658	1,439,865	1,771,782	2,082,560
Interest-bearing debt	2,687,450	2,531,506	2,820,109	2,367,143	2,521,551	2,396,454	2,370,079
Number of employees	349,996	347,810	361,796	359,746	361,745	323,540	326,240
Per share data:							
Net income (loss) attributable to Hitachi, Ltd. stockholders:							
Basic	¥(9.84)	¥(17.48)	¥(236.86)	¥(29.20)	¥52.89	¥76.81	¥37.28
Diluted	(9.87)	(17.77)	(236.87)	(29.20)	49.38	71.86	36.29
Cash dividends declared	6.0	6.0	3.0	—	8.0	8.0	10.0
Total Hitachi, Ltd. stockholders' equity	734.66	652.95	315.86	287.13	318.73	382.26	431.13
Financial ratios:							
Operating income ratio	1.8	3.1	1.3	2.3	4.8	4.3	4.7
EBIT ratio	2.1	3.0	-2.8	0.9	4.8	5.9	4.0
Return on revenues	-0.3	-0.5	-7.9	-1.2	2.6	3.6	1.9
Return on equity (ROE)	-1.3	-2.5	-48.9	-9.2	17.5	21.6	9.1
Return on assets (ROA)	0.4	0.5	-8.0	-0.9	3.3	4.4	2.5
D/E ratio							
(Including non-controlling interests) (times)	0.76	0.76	1.29	1.04	1.03	0.86	0.75
Total Hitachi, Ltd. stockholders' equity ratio	22.9	20.6	11.2	14.3	15.7	18.8	21.2

Notes: 1 In order to be consistent with financial reporting principles and practices generally accepted in Japan, operating income is presented as total revenues less cost of sales and selling, general and administrative expenses. The Company believes that this is useful to investors in comparing the Company's financial results with those of other Japanese companies.

Under accounting principles generally accepted in the United States of America, restructuring charges, net gain or loss on sales and disposal of rental assets and other property and impairment losses for long-lived assets are included as part of operating income.

2 The restructuring charges mainly represent special termination benefits incurred with the reorganization of our business structures and as the result of the Company and its subsidiaries reviewing and reshaping the business portfolio.

3 EBIT is presented as income before income taxes less interest income plus interest charges.

4 The Company has changed the number of employees to exclude temporary employees starting from the year ended March 31, 2010. The figures for the prior years have been restated to reflect the current year's presentation.

5 Effective from FY2014, a part of the thermal power generation systems business is classified as a discontinued operation in accordance with the provision of ASC 205-20, "Presentation of Financial Statements - Discontinued Operations," which was not transferred to MITSUBISHI HITACHI POWER SYSTEMS, LTD. for the business integration in the thermal power generation systems with Mitsubishi Heavy Industries, Ltd. The results of the discontinued operation are reported separately from continuing operations.

In line with this classification, "Revenues" and "Operating income" for FY2013 are reclassified.

6 ROA (Return on Assets) = Net income / Total Assets (Average between the end of current fiscal year and the end of previous fiscal year) x 100

Millions of yen		Millions of yen			
FY2013	FY2014	IFRS For the year:	FY2013	FY2014	FY2015
¥9,563,791	¥9,761,970	Revenues	¥9,666,446	¥9,774,930	¥10,034,305
538,288	600,479	Adjusted operating income	604,798	641,325	634,869
585,662	551,018	EBIT	691,230	534,059	531,003
264,975	241,301	Net income attributable to Hitachi, Ltd. stockholders	413,877	217,482	172,155
439,406	447,348	Net cash provided by operating activities	306,777	451,825	812,226
(491,363)	(610,255)	Net cash used in investing activities	(550,179)	(612,545)	(730,799)
(51,957)	(162,907)	Free cash flows	(243,402)	(160,720)	81,427
32,968	250,335	Net cash provided by (used in) financing activities	228,840	233,206	(26,467)
50,711	57,944	Cash dividends declared	50,711	57,944	57,939
849,877	848,716	Capital expenditures (Property, plant and equipment)	491,170	431,201	528,551
329,833	349,614	Depreciation (Property, plant and equipment)	331,228	350,783	366,547
351,426	335,515	R&D expenditures	354,487	334,814	333,730
11,016,899	12,395,379	At year-end:			
2,342,091	2,564,105	Total assets	11,098,191	12,433,727	12,551,005
2,651,241	2,930,309	Property, plant and equipment	2,258,933	2,472,497	2,500,226
2,823,049	3,354,616	Total Hitachi, Ltd. stockholders' equity	2,668,657	2,942,281	2,735,078
320,725	333,150	Interest-bearing debt	3,033,985	3,557,356	3,604,455
		Number of employees	323,919	336,670	335,244
	Yen				Yen
		Per share data:			
		Earnings per share attributable to Hitachi, Ltd. stockholders:			
¥54.86	¥49.97	Basic	¥85.69	¥45.04	¥35.65
54.85	49.93	Diluted	85.66	45.00	35.62
10.5	12.0	Cash dividends declared	10.5	12.0	12.0
549.02	606.87	Total Hitachi, Ltd. stockholders' equity	552.62	609.35	566.48
	%				%
5.6	6.2	Financial ratios:			
6.1	5.6	Adjusted operating income ratio	6.3	6.6	6.3
2.8	2.5	EBIT ratio	7.2	5.5	5.3
11.2	8.6	Return on revenues	4.3	2.2	1.7
3.5	3.1	Return on equity (ROE)	17.5	7.8	6.1
0.73	0.78	Return on assets (ROA)	5.0	2.9	2.4
24.1	23.6	D/E ratio (Including non-controlling interests) (times)	0.78	0.83	0.87
		Total Hitachi, Ltd. stockholders' equity ratio	24.0	23.7	21.8

Notes: 1 In order to be consistent with financial reporting principles and practices generally accepted in Japan, adjusted operating income is presented as total revenues less cost of sales and selling, general administrative expenses. The Company believes that this is useful to investors in comparing the Company's financial results with those of other Japanese companies.

2 A part of the thermal power generation systems business is classified as a discontinued operation in accordance with the provision of IFRS 5, "Non-current Assets Held for Sale and Discontinued Operations," which was not transferred to MITSUBISHI HITACHI POWER SYSTEMS, LTD. for the business integration in the thermal power generation systems with Mitsubishi Heavy Industries, Ltd. The results of the discontinued operation are reported separately from continuing operations.

3 From fiscal 2013, capital investment is stated exclusive of investment in lease assets classified as finance leases.

4 ROA (Return on Assets) = Net income / Total Assets (Average between the end of current fiscal year and the end of previous fiscal year) x 100