

Segment Information

Years ended March 31, 2005, 2004 and 2003

Industry Segments

		Millions of yen			Millions of U.S. dollars
		2005	2004	2003	2005
Revenues	Information & Telecommunication Systems . . .	¥ 2,268,386	¥ 2,314,552	¥ 1,899,651	\$21,200
	Electronic Devices	1,320,177	1,312,380	1,570,069	12,338
	Power & Industrial Systems	2,515,366	2,297,913	2,297,068	23,508
	Digital Media & Consumer Products	1,280,302	1,226,955	1,205,551	11,966
	High Functional Materials & Components	1,504,312	1,297,085	1,248,550	14,059
	Logistics, Services & Others	1,248,296	1,256,266	1,449,594	11,666
	Financial Services	529,695	550,982	579,267	4,950
	Subtotal	10,666,534	10,256,133	10,249,750	99,687
	Eliminations & Corporate items	(1,639,491)	(1,623,683)	(2,057,998)	(15,322)
	Total	9,027,043	8,632,450	8,191,752	84,365
Operating income (loss)	Information & Telecommunication Systems . . .	¥ 67,761	¥ 69,932	¥ 110,523	\$ 633
(note 2 on page 26)	Electronic Devices	37,017	30,424	(23,242)	346
	Power & Industrial Systems	73,661	33,933	53,253	689
	Digital Media & Consumer Products	8,694	6,951	6,204	81
	High Functional Materials & Components	87,514	46,767	18,301	818
	Logistics, Services & Others	9,808	533	10,352	92
	Financial Services	31,073	22,388	12,067	290
	Subtotal	315,528	210,928	187,458	2,949
	Eliminations & Corporate items	(36,473)	(26,065)	(34,491)	(341)
	Total	279,055	184,863	152,967	2,608

Others

		2005	2004	2003
Number of employees	Information & Telecommunication Systems	91,956	91,254	86,630
	Electronic Devices	26,492	25,688	42,470
	Power & Industrial Systems	92,919	82,142	81,869
	Digital Media & Consumer Products	34,458	34,370	34,722
	High Functional Materials & Components	59,172	51,742	51,887
	Logistics, Services & Others	34,113	32,883	33,743
	Financial Services	4,485	4,490	4,448
	Corporate	3,829	3,775	3,803
	Total	347,424	326,344	339,572

		Millions of yen			Millions of U.S. dollars
		2005	2004	2003	2005
Capital investment (Property, plant and equipment)	Information & Telecommunication Systems	¥ 103,023	¥ 82,052	¥ 72,752	\$ 963
	Electronic Devices	47,039	39,577	91,297	440
	Power & Industrial Systems	98,348	71,672	70,739	919
	Digital Media & Consumer Products	38,426	31,947	35,135	359
	High Functional Materials & Components	75,535	62,425	60,676	706
	Logistics, Services & Others	31,160	29,251	30,828	291
	Financial Services	591,330	522,894	467,678	5,526
	Subtotal	984,861	839,818	829,105	9,204
Eliminations & Corporate items	(25,268)	(23,271)	(41,609)	(236)	
Total	959,593	816,547	787,496	8,968	
Depreciation (Property, plant and equipment)	Information & Telecommunication Systems	¥ 77,289	¥ 81,314	¥ 59,139	\$ 722
	Electronic Devices	43,504	52,013	112,786	407
	Power & Industrial Systems	73,887	73,503	70,175	690
	Digital Media & Consumer Products	37,913	37,802	40,841	354
	High Functional Materials & Components	65,789	66,771	73,055	615
	Logistics, Services & Others	23,416	25,702	28,836	219
	Financial Services	100,316	95,460	91,591	938
	Subtotal	422,114	432,565	476,423	3,945
Eliminations & Corporate items	2,966	3,488	3,851	28	
Total	425,080	436,053	480,274	3,973	
R&D expenditures	Information & Telecommunication Systems	¥ 164,765	¥ 169,882	¥ 121,379	\$ 1,540
	Electronic Devices	47,361	40,923	105,549	443
	Power & Industrial Systems	78,576	69,868	64,634	734
	Digital Media & Consumer Products	32,172	33,221	33,875	301
	High Functional Materials & Components	43,398	43,384	41,741	405
	Logistics, Services & Others	5,354	12,525	8,553	50
	Financial Services	2,347	2,022	1,423	22
	Corporate items	14,661	—	—	137
Total	388,634	371,825	377,154	3,632	
Assets	Information & Telecommunication Systems	¥ 1,767,074	¥1,759,163	¥ 1,702,104	\$16,515
	Electronic Devices	838,605	899,821	1,345,835	7,837
	Power & Industrial Systems	2,357,504	2,191,091	2,194,445	22,033
	Digital Media & Consumer Products	719,168	781,386	782,420	6,721
	High Functional Materials & Components	1,301,039	1,185,662	1,298,973	12,159
	Logistics, Services & Others	932,354	1,027,699	1,016,599	8,714
	Financial Services	2,157,409	2,062,921	1,932,459	20,163
	Subtotal	10,073,153	9,907,743	10,272,835	94,142
	Eliminations & Corporate items	(336,906)	(317,421)	(93,446)	(3,149)
	Total	9,736,247	9,590,322	10,179,389	90,993

Geographic Segments

		Millions of yen			Millions of U.S. dollars
		2005	2004	2003	2005
Revenues					
Japan	Outside customer revenues	¥ 6,598,002	¥6,364,411	¥6,290,654	\$61,664
	Intersegment transactions	937,814	854,532	1,026,916	8,764
	Total	7,535,816	7,218,943	7,317,570	70,428
Asia	Outside customer revenues	1,059,197	993,471	651,228	9,899
	Intersegment transactions	388,249	312,153	351,006	3,629
	Total	1,447,446	1,305,624	1,002,234	13,528
North America	Outside customer revenues	798,266	784,782	802,582	7,460
	Intersegment transactions	34,224	25,894	38,753	320
	Total	832,490	810,676	841,335	7,780
Europe	Outside customer revenues	470,792	404,278	379,615	4,400
	Intersegment transactions	20,015	32,949	28,382	187
	Total	490,807	437,227	407,997	4,587
Other Areas	Outside customer revenues	100,786	85,508	67,673	942
	Intersegment transactions	3,545	2,655	2,645	33
	Total	104,331	88,163	70,318	975
	Subtotal	10,410,890	9,860,633	9,639,454	97,298
	Eliminations & Corporate items	(1,383,847)	(1,228,183)	(1,447,702)	(12,933)
	Total	9,027,043	8,632,450	8,191,752	84,365
Operating income (note 2)					
Japan		¥ 274,389	¥ 177,102	¥ 155,684	\$ 2,565
Asia		27,538	33,363	18,357	257
North America		10,188	4,733	6,336	95
Europe		16,382	10,512	6,720	153
Other Areas		3,260	3,245	2,097	31
	Subtotal	331,757	228,955	189,194	3,101
	Eliminations & Corporate items	(52,702)	(44,092)	(36,227)	(493)
	Total	279,055	184,863	152,967	2,608

Revenues by Market

		Millions of yen			Millions of U.S. dollars
		2005	2004	2003	2005
Japan	Revenues	¥5,749,603	¥5,654,856	¥5,546,543	\$53,735
	Percentage of Total Revenues (%)	64	66	68	
Outside Japan	Asia	1,406,883	1,212,844	1,017,439	13,148
	Percentage of Total Revenues (%)	15	14	12	
	North America	901,855	873,243	890,684	8,429
	Percentage of Total Revenues (%)	10	10	11	
	Europe	709,770	655,824	537,029	6,633
	Percentage of Total Revenues (%)	8	7	7	
	Other Areas	258,932	235,683	200,057	2,420
	Percentage of Total Revenues (%)	3	3	2	
	Subtotal	3,277,440	2,977,594	2,645,209	30,630
	Percentage of Total Revenues (%)	36	34	32	
	Total	9,027,043	8,632,450	8,191,752	84,365

Notes: 1. This information is disclosed in accordance with a ministerial ordinance under the Securities and Exchange Law of Japan.

2. In order to be consistent with financial reporting principles and practices generally accepted in Japan, operating income (loss) is presented as total revenues less cost of sales and selling, general and administrative expenses. The Company believes that this is useful to investors in comparing the Company's financial results with those of other Japanese companies. Under accounting principles generally accepted in the United States of America, restructuring charges, net gain or loss on sale and disposal of rental assets and other property, impairment losses, special termination benefits and the losses resulting from the remeasurement of the obligation upon adoption of EITF Issue No. 03-2, "Accounting for the Transfer to the Japanese Government of the Substitutional Portion of Employee Pension Fund Liabilities," are included as part of operating income (loss). See the consolidated statements of operations and notes 18, 19 and 20 to the consolidated financial statements. The restructuring charges mainly represent special termination benefits incurred with the reorganization of the business structures, and as the result of the Company and its subsidiaries reviewing and reshaping the business portfolio.