

Segment Information

Years ended March 31, 2006, 2005 and 2004

Industry Segments

		Millions of yen			Millions of U.S. dollars
		2006	2005	2004	2006
Revenues	Information & Telecommunication Systems . . .	¥ 2,360,956	¥ 2,268,386	¥ 2,314,552	\$20,179
	Electronic Devices	1,204,407	1,320,177	1,312,380	10,294
	Power & Industrial Systems	2,805,169	2,515,366	2,297,913	23,976
	Digital Media & Consumer Products	1,305,658	1,280,302	1,226,955	11,160
	High Functional Materials & Components	1,600,246	1,504,312	1,297,085	13,677
	Logistics, Services & Others	1,214,784	1,248,296	1,256,266	10,383
	Financial Services	517,975	529,695	550,982	4,427
	Subtotal	11,009,195	10,666,534	10,256,133	94,096
	Eliminations & Corporate items	(1,544,394)	(1,639,491)	(1,623,683)	(13,200)
Total	9,464,801	9,027,043	8,632,450	80,896	
Operating income (loss) <small>(note 2 on page 30)</small>	Information & Telecommunication Systems . . .	¥ 84,687	¥ 67,761	¥ 69,932	\$ 724
	Electronic Devices	20,439	37,017	30,424	174
	Power & Industrial Systems	92,552	73,661	33,933	791
	Digital Media & Consumer Products	(35,771)	8,694	6,951	(306)
	High Functional Materials & Components	110,069	87,514	46,767	941
	Logistics, Services & Others	19,511	9,808	533	167
	Financial Services	35,001	31,073	22,388	299
	Subtotal	326,488	315,528	210,928	2,790
	Eliminations & Corporate items	(70,476)	(36,473)	(26,065)	(602)
Total	256,012	279,055	184,863	2,188	

Others

		2006	2005	2004
Number of employees	Information & Telecommunication Systems	92,413	91,956	91,254
	Electronic Devices	30,288	26,492	25,688
	Power & Industrial Systems	96,189	92,919	82,142
	Digital Media & Consumer Products	34,572	34,458	34,370
	High Functional Materials & Components	59,065	59,172	51,742
	Logistics, Services & Others	34,941	34,113	32,883
	Financial Services	4,706	4,485	4,490
	Subtotal	352,174	343,595	322,569
	Corporate	3,705	3,829	3,775
Total	355,879	347,424	326,344	

		Millions of yen			Millions of U.S. dollars
		2006	2005	2004	2006
Capital investment (Property, plant and equipment)	Information & Telecommunication Systems	¥ 123,266	¥ 103,023	¥ 82,052	\$ 1,053
	Electronic Devices	35,756	47,039	39,577	306
	Power & Industrial Systems	106,778	98,348	71,672	913
	Digital Media & Consumer Products	38,516	38,426	31,947	329
	High Functional Materials & Components	84,557	75,535	62,425	723
	Logistics, Services & Others	24,119	31,160	29,251	206
	Financial Services	570,644	591,330	522,894	4,877
	Subtotal	983,636	984,861	839,818	8,407
	Eliminations & Corporate items	(28,930)	(25,268)	(23,271)	(247)
Total	954,706	959,593	816,547	8,160	
Depreciation (Property, plant and equipment)	Information & Telecommunication Systems	¥ 82,735	¥ 77,289	¥ 81,314	\$ 707
	Electronic Devices	45,658	43,504	52,013	390
	Power & Industrial Systems	79,657	73,887	73,503	681
	Digital Media & Consumer Products	40,687	37,913	37,802	348
	High Functional Materials & Components	64,310	65,789	66,771	549
	Logistics, Services & Others	23,629	23,416	25,702	202
	Financial Services	111,820	100,316	95,460	956
	Subtotal	448,496	422,114	432,565	3,833
	Eliminations & Corporate items	2,674	2,966	3,488	23
Total	451,170	425,080	436,053	3,856	
R&D expenditures	Information & Telecommunication Systems	¥ 161,640	¥ 164,765	¥ 169,882	\$ 1,381
	Electronic Devices	47,037	47,361	40,923	402
	Power & Industrial Systems	85,591	78,576	69,868	732
	Digital Media & Consumer Products	33,478	32,172	33,221	286
	High Functional Materials & Components	48,869	43,398	43,384	418
	Logistics, Services & Others	4,797	5,354	12,525	41
	Financial Services	1,686	2,347	2,022	14
	Subtotal	383,098	373,973	371,825	3,274
	Corporate items	21,981	14,661	–	188
Total	405,079	388,634	371,825	3,462	
Assets	Information & Telecommunication Systems	¥ 1,844,979	¥ 1,767,074	¥1,759,163	\$15,769
	Electronic Devices	856,147	838,605	899,821	7,317
	Power & Industrial Systems	2,474,327	2,357,504	2,191,091	21,148
	Digital Media & Consumer Products	841,935	719,168	781,386	7,196
	High Functional Materials & Components	1,363,833	1,301,039	1,185,662	11,657
	Logistics, Services & Others	958,337	932,354	1,027,699	8,191
	Financial Services	2,280,880	2,157,409	2,062,921	19,495
	Subtotal	10,620,438	10,073,153	9,907,743	90,773
	Eliminations & Corporate items	(599,243)	(336,906)	(317,421)	(5,122)
Total	10,021,195	9,736,247	9,590,322	85,651	

Geographic Segments

		Millions of yen			Millions of U.S. dollars
		2006	2005	2004	2006
Revenues					
Japan	Outside customer revenues	¥ 6,747,222	¥ 6,598,002	¥6,364,411	\$57,668
	Intersegment transactions	1,033,180	937,814	854,532	8,831
	Total	7,780,402	7,535,816	7,218,943	66,499
Asia	Outside customer revenues	1,178,568	1,059,197	993,471	10,073
	Intersegment transactions	453,823	388,249	312,153	3,879
	Total	1,632,391	1,447,446	1,305,624	13,952
North America	Outside customer revenues	899,608	798,266	784,782	7,689
	Intersegment transactions	64,486	34,224	25,894	551
	Total	964,094	832,490	810,676	8,240
Europe	Outside customer revenues	519,042	470,792	404,278	4,437
	Intersegment transactions	27,390	20,015	32,949	234
	Total	546,432	490,807	437,227	4,671
Other Areas	Outside customer revenues	120,361	100,786	85,508	1,029
	Intersegment transactions	11,182	3,545	2,655	95
	Total	131,543	104,331	88,163	1,124
	Subtotal	11,054,862	10,410,890	9,860,633	94,486
	Eliminations & Corporate items	(1,590,061)	(1,383,847)	(1,228,183)	(13,590)
	Total	9,464,801	9,027,043	8,632,450	80,896
Operating income (note 2)					
Japan		¥ 275,715	¥ 274,389	¥ 177,102	\$ 2,357
Asia		6,727	27,538	33,363	57
North America		23,428	10,188	4,733	200
Europe		18,702	16,382	10,512	160
Other Areas		6,555	3,260	3,245	56
	Subtotal	331,127	331,757	228,955	2,830
	Eliminations & Corporate items	(75,115)	(52,702)	(44,092)	(642)
	Total	256,012	279,055	184,863	2,188

Revenues by Market

		Millions of yen			Millions of U.S. dollars
		2006	2005	2004	2006
Japan	Revenues	¥5,825,156	¥5,749,603	¥5,654,856	\$49,788
	Percentage of Total Revenues (%)	62	64	66	
Outside Japan	Asia	1,619,235	1,406,883	1,212,844	13,840
	Percentage of Total Revenues (%)	17	15	14	
	North America	968,957	901,855	873,243	8,282
	Percentage of Total Revenues (%)	10	10	10	
	Europe	748,480	709,770	655,824	6,397
	Percentage of Total Revenues (%)	8	8	7	
	Other Areas	302,973	258,932	235,683	2,589
	Percentage of Total Revenues (%)	3	3	3	
	Subtotal	3,639,645	3,277,440	2,977,594	31,108
	Percentage of Total Revenues (%)	38	36	34	
	Total	9,464,801	9,027,043	8,632,450	80,896

Notes: 1. This information is disclosed in accordance with a ministerial ordinance under the Securities and Exchange Law of Japan.

2. In order to be consistent with financial reporting principles and practices generally accepted in Japan, operating income (loss) is presented as total revenues less cost of sales and selling, general and administrative expenses. The Company believes that this is useful to investors in comparing the Company's financial results with those of other Japanese companies. Under accounting principles generally accepted in the United States of America, restructuring charges, net gain or loss on sale and disposal of rental assets and other property, impairment losses and special termination benefits are included as part of operating income (loss). See the consolidated statements of income and notes 19, 20 and 21 to the consolidated financial statements. The restructuring charges mainly represent special termination benefits incurred with the reorganization of the business structures, and as the result of the Company and its subsidiaries reviewing and reshaping the business portfolio.