

# Segment Information

Years ended March 31, 2007, 2006 and 2005

## Industry Segments

		Millions of yen			Millions of U.S. dollars
		2007	2006	2005	2007
<b>Revenues</b>	Information & Telecommunication Systems . . .	¥ 2,472,227	¥ 2,360,956	¥ 2,268,386	\$20,951
	Electronic Devices . . . . .	1,287,492	1,204,407	1,320,177	10,911
	Power & Industrial Systems . . . . .	3,022,299	2,805,169	2,515,366	25,613
	Digital Media & Consumer Products . . . . .	1,506,073	1,305,658	1,280,302	12,763
	High Functional Materials & Components . . . . .	1,794,506	1,600,246	1,504,312	15,208
	Logistics, Services & Others . . . . .	1,213,529	1,214,784	1,248,296	10,284
	Financial Services . . . . .	500,065	517,975	529,695	4,238
	Subtotal . . . . .	11,796,191	11,009,195	10,666,534	99,968
	Eliminations & Corporate items . . . . .	(1,548,288)	(1,544,394)	(1,639,491)	(13,121)
	<b>Total . . . . .</b>	<b>10,247,903</b>	<b>9,464,801</b>	<b>9,027,043</b>	<b>86,847</b>
<b>Operating income (loss)</b> <small>(note 2 on page 30)</small>	Information & Telecommunication Systems . . .	¥ 60,343	¥ 84,687	¥ 67,761	\$ 511
	Electronic Devices . . . . .	45,755	20,439	37,017	388
	Power & Industrial Systems . . . . .	36,391	92,552	73,661	308
	Digital Media & Consumer Products . . . . .	(58,435)	(35,771)	8,694	(495)
	High Functional Materials & Components . . . . .	132,399	110,069	87,514	1,122
	Logistics, Services & Others . . . . .	20,233	19,511	9,808	171
	Financial Services . . . . .	23,534	35,001	31,073	199
	Subtotal . . . . .	260,220	326,488	315,528	2,205
	Eliminations & Corporate items . . . . .	(77,708)	(70,476)	(36,473)	(659)
	<b>Total . . . . .</b>	<b>182,512</b>	<b>256,012</b>	<b>279,055</b>	<b>1,547</b>

## Others

		2007	2006	2005
<b>Number of employees</b>	Information & Telecommunication Systems . . . . .	100,088	92,413	91,956
	Electronic Devices . . . . .	32,253	30,288	26,492
	Power & Industrial Systems . . . . .	105,512	96,189	92,919
	Digital Media & Consumer Products . . . . .	41,690	34,572	34,458
	High Functional Materials & Components . . . . .	59,235	59,065	59,172
	Logistics, Services & Others . . . . .	37,347	34,941	34,113
	Financial Services . . . . .	4,554	4,706	4,485
	Subtotal . . . . .	380,679	352,174	343,595
	Corporate . . . . .	3,765	3,705	3,829
	<b>Total . . . . .</b>	<b>384,444</b>	<b>355,879</b>	<b>347,424</b>

		Millions of yen			Millions of U.S. dollars
		2007	2006	2005	2007
<b>Capital investment (Property, plant and equipment)</b>	Information & Telecommunication Systems . . .	¥ 155,675	¥ 123,266	¥ 103,023	\$ 1,319
	Electronic Devices . . . . .	34,614	35,756	47,039	293
	Power & Industrial Systems . . . . .	151,964	106,778	98,348	1,288
	Digital Media & Consumer Products . . . . .	83,144	38,516	38,426	705
	High Functional Materials & Components . . . . .	91,893	84,557	75,535	779
	Logistics, Services & Others . . . . .	28,296	24,119	31,160	240
	Financial Services . . . . .	554,853	570,644	591,330	4,702
	Subtotal . . . . .	1,100,439	983,636	984,861	9,326
	Eliminations & Corporate items . . . . .	(51,867)	(28,930)	(25,268)	(440)
<b>Total . . . . .</b>	<b>1,048,572</b>	<b>954,706</b>	<b>959,593</b>	<b>8,886</b>	
<b>Depreciation (Property, plant and equipment)</b>	Information & Telecommunication Systems . . .	¥ 93,285	¥ 82,735	¥ 77,289	\$ 791
	Electronic Devices . . . . .	37,871	45,658	43,504	321
	Power & Industrial Systems . . . . .	91,706	79,657	73,887	777
	Digital Media & Consumer Products . . . . .	43,513	40,687	37,913	369
	High Functional Materials & Components . . . . .	65,910	64,310	65,789	559
	Logistics, Services & Others . . . . .	23,341	23,629	23,416	198
	Financial Services . . . . .	113,886	111,820	100,316	965
	Subtotal . . . . .	469,512	448,496	422,114	3,979
	Eliminations & Corporate items . . . . .	2,663	2,674	2,966	23
<b>Total . . . . .</b>	<b>472,175</b>	<b>451,170</b>	<b>425,080</b>	<b>4,001</b>	
<b>R&amp;D expenditures</b>	Information & Telecommunication Systems . . .	¥ 157,858	¥ 161,640	¥ 164,765	\$ 1,338
	Electronic Devices . . . . .	46,003	47,037	47,361	390
	Power & Industrial Systems . . . . .	95,065	85,591	78,576	806
	Digital Media & Consumer Products . . . . .	35,859	33,478	32,172	304
	High Functional Materials & Components . . . . .	50,179	48,869	43,398	425
	Logistics, Services & Others . . . . .	2,561	4,797	5,354	22
	Financial Services . . . . .	1,513	1,686	2,347	13
	Subtotal . . . . .	389,038	383,098	373,973	3,297
	Corporate items . . . . .	23,496	21,981	14,661	199
<b>Total . . . . .</b>	<b>412,534</b>	<b>405,079</b>	<b>388,634</b>	<b>3,496</b>	
<b>Assets</b>	Information & Telecommunication Systems . . .	¥ 1,987,603	¥ 1,844,979	¥ 1,767,074	\$16,844
	Electronic Devices . . . . .	840,986	856,147	838,605	7,127
	Power & Industrial Systems . . . . .	2,728,817	2,474,327	2,357,504	23,126
	Digital Media & Consumer Products . . . . .	971,187	841,935	719,168	8,230
	High Functional Materials & Components . . . . .	1,503,733	1,363,833	1,301,039	12,744
	Logistics, Services & Others . . . . .	1,049,916	958,337	932,354	8,898
	Financial Services . . . . .	2,442,066	2,280,880	2,157,409	20,695
	Subtotal . . . . .	11,524,308	10,620,438	10,073,153	97,664
	Eliminations & Corporate items . . . . .	(880,049)	(599,243)	(336,906)	(7,458)
<b>Total . . . . .</b>	<b>10,644,259</b>	<b>10,021,195</b>	<b>9,736,247</b>	<b>90,206</b>	

## Geographic Segments

		Millions of yen			Millions of U.S. dollars
		2007	2006	2005	2007
<b>Revenues</b>					
<b>Japan</b>	Outside customer revenues . . . . .	¥ 7,010,181	¥ 6,747,222	¥ 6,598,002	\$ 59,408
	Intersegment transactions . . . . .	1,274,048	1,033,180	937,814	10,797
	Total . . . . .	8,284,229	7,780,402	7,535,816	70,205
<b>Asia</b>	Outside customer revenues . . . . .	1,459,549	1,178,568	1,059,197	12,369
	Intersegment transactions . . . . .	561,208	453,823	388,249	4,756
	Total . . . . .	2,020,757	1,632,391	1,447,446	17,125
<b>North America</b>	Outside customer revenues . . . . .	981,098	899,608	798,266	8,314
	Intersegment transactions . . . . .	89,912	64,486	34,224	762
	Total . . . . .	1,071,010	964,094	832,490	9,076
<b>Europe</b>	Outside customer revenues . . . . .	645,354	519,042	470,792	5,469
	Intersegment transactions . . . . .	37,454	27,390	20,015	317
	Total . . . . .	682,808	546,432	490,807	5,787
<b>Other Areas</b>	Outside customer revenues . . . . .	151,721	120,361	100,786	1,286
	Intersegment transactions . . . . .	21,574	11,182	3,545	183
	Total . . . . .	173,295	131,543	104,331	1,469
	Subtotal . . . . .	12,232,099	11,054,862	10,410,890	103,662
	Eliminations & Corporate items . . . . .	(1,984,196)	(1,590,061)	(1,383,847)	(16,815)
	Total . . . . .	10,247,903	9,464,801	9,027,043	86,847
<b>Operating income (loss) (note 2)</b>					
<b>Japan</b>		¥ 212,316	¥ 275,715	¥ 274,389	\$ 1,799
<b>Asia</b>		(3,664)	6,727	27,538	(31)
<b>North America</b>		25,310	23,428	10,188	214
<b>Europe</b>		23,312	18,702	16,382	198
<b>Other Areas</b>		8,647	6,555	3,260	73
	Subtotal . . . . .	265,921	331,127	331,757	2,254
	Eliminations & Corporate items . . . . .	(83,409)	(75,115)	(52,702)	(707)
	Total . . . . .	182,512	256,012	279,055	1,547

## Revenues by Market

		Millions of yen			Millions of U.S. dollars
		2007	2006	2005	2007
<b>Japan</b>	<b>Revenues</b> . . . . .	¥ 6,093,627	¥ 5,825,156	¥ 5,749,603	\$ 51,641
	Percentage of Total Revenues (%) . . . . .	59	62	64	
<b>Outside Japan</b>	<b>Asia</b> . . . . .	1,859,664	1,619,235	1,406,883	15,760
	Percentage of Total Revenues (%) . . . . .	18	17	15	
	<b>North America</b> . . . . .	1,057,389	968,957	901,855	8,961
	Percentage of Total Revenues (%) . . . . .	10	10	10	
	<b>Europe</b> . . . . .	869,022	748,480	709,770	7,365
	Percentage of Total Revenues (%) . . . . .	9	8	8	
	<b>Other Areas</b> . . . . .	368,201	302,973	258,932	3,120
	Percentage of Total Revenues (%) . . . . .	4	3	3	
	<b>Subtotal</b> . . . . .	4,154,276	3,639,645	3,277,440	35,206
	Percentage of Total Revenues (%) . . . . .	41	38	36	
	<b>Total</b> . . . . .	10,247,903	9,464,801	9,027,043	86,847

Notes: 1. This information is disclosed in accordance with a ministerial ordinance under the Securities and Exchange Law of Japan.

2. In order to be consistent with financial reporting principles and practices generally accepted in Japan, operating income (loss) is presented as total revenues less cost of sales and selling, general and administrative expenses. The Company believes that this is useful to investors in comparing the Company's financial results with those of other Japanese companies. Under accounting principles generally accepted in the United States of America, restructuring charges, net gain or loss on sale and disposal of rental assets and other property, impairment losses and special termination benefits are included as part of operating income (loss). See the consolidated statements of operations and notes 18, 19 and 20 to the consolidated financial statements. The restructuring charges mainly represent special termination benefits incurred with the reorganization of the business structures, and as the result of the Company and its subsidiaries reviewing and reshaping the business portfolio.