

Segment Information

Years ended March 31, 1998, 1999 and 2000

Industry Segments

		Millions of yen		
		1998	1999	2000
Sales	Information Systems & Electronics	¥ 3,373,532	¥3,106,377	¥3,148,888
	Power & Industrial Systems	2,543,181	2,406,966	2,372,610
	Consumer Products	928,447	897,241	904,992
	Materials	1,473,461	1,338,819	1,346,292
	Services & Other	2,414,879	2,123,300	2,146,177
	Subtotal	10,733,500	9,872,703	9,918,959
	Eliminations	(2,316,666)	(1,895,329)	(1,917,756)
Total	8,416,834	7,977,374	8,001,203	
Operating income (loss)	Information Systems & Electronics	63,375	(90,362)	52,325
	Power & Industrial Systems	93,554	30,313	41,790
	Consumer Products	(16,061)	(6,375)	19,949
	Materials	66,119	27,886	49,887
	Services & Other	52,918	51,474	53,781
	Subtotal	259,905	12,936	217,732
	Eliminations & Corporate items	(50,898)	(47,010)	(43,368)
Total	209,007	(34,074)	174,364	

Notes: 1. Net sales by industry segment include intersegment transactions.

2. This information is disclosed in accordance with a ministerial ordinance under the Securities and Exchange Law of Japan.

Geographic Segments

		Millions of yen		
		1998	1999	2000
Sales				
Japan	Outside customer sales	¥6,636,772	¥6,325,140	¥6,410,934
	Intersegment transactions	1,053,839	914,527	951,918
	Total	7,690,611	7,239,667	7,362,852
Other Areas	Outside customer sales	1,780,062	1,652,234	1,590,269
	Intersegment transactions	275,592	264,487	320,993
	Total	2,055,654	1,916,721	1,911,262
	Subtotal	9,746,265	9,156,388	9,274,114
	Eliminations	(1,329,431)	(1,179,014)	(1,272,911)
	Total	8,416,834	7,977,374	8,001,203
Operating income (loss)				
Japan		232,839	3,116	183,954
Other Areas		32,093	6,825	38,925
	Subtotal	264,932	9,941	222,879
	Eliminations & Corporate items	(55,925)	(44,015)	(48,515)
	Total	209,007	(34,074)	174,364

Sales by Market

		Millions of yen		
		1998	1999	2000
Japan	Sales	¥5,805,111	¥5,533,554	¥5,657,571
	Percentage of net sales (%)	69	69	71
Outside Japan	Asia	1,051,035	895,457	897,664
	Percentage of net sales (%)	13	11	11
	North America	881,847	838,848	767,241
	Percentage of net sales (%)	10	11	10
	Europe	531,453	539,741	484,744
	Percentage of net sales (%)	6	7	6
	Other Areas	147,388	169,774	193,983
	Percentage of net sales (%)	2	2	2
	Subtotal	2,611,723	2,443,820	2,343,632
	Percentage of net sales (%)	31	31	29
	Total	8,416,834	7,977,374	8,001,203