

Segment Information

Years ended March 31, 1999, 2000 and 2001

Industry Segments

		Millions of yen		
		1999	2000	2001
Sales	Information Systems & Electronics	¥3,106,377	¥3,148,888	¥ 3,455,578
	Power & Industrial Systems	2,406,966	2,372,610	2,530,772
	Consumer Products	897,241	904,992	923,458
	Materials	1,338,819	1,346,292	1,460,638
	Services & Other	2,123,300	2,146,177	2,458,270
	Subtotal	9,872,703	9,918,959	10,828,716
	Eliminations	(1,895,329)	(1,917,756)	(2,411,734)
Total	7,977,374	8,001,203	8,416,982	
Operating income (loss)	Information Systems & Electronics	(90,362)	52,325	142,111
	Power & Industrial Systems	30,313	41,790	85,216
	Consumer Products	(6,375)	19,949	2,478
	Materials	27,886	49,887	82,148
	Services & Other	51,474	53,781	66,428
	Subtotal	12,936	217,732	378,381
	Eliminations & Corporate items	(47,010)	(43,368)	(36,069)
Total	(34,074)	174,364	342,312	

Notes: 1. Net sales by industry segment include intersegment transactions.

2. This information is disclosed in accordance with a ministerial ordinance under the Securities and Exchange Law of Japan.

Geographic Segments

		Millions of yen		
		1999	2000	2001
Sales				
Japan	Outside customer sales	¥6,325,140	¥6,410,934	¥6,557,736
	Intersegment transactions	914,527	951,918	1,148,587
	Total	7,239,667	7,362,852	7,706,323
Asia	Outside customer sales	471,049	462,652	550,303
	Intersegment transactions	260,979	303,156	415,946
	Total	732,028	765,808	966,249
North America	Outside customer sales	732,695	723,086	863,349
	Intersegment transactions	46,116	31,512	48,141
	Total	778,811	754,598	911,490
Europe	Outside customer sales	410,770	364,618	395,809
	Intersegment transactions	21,169	44,737	27,513
	Total	431,939	409,355	423,322
Other Areas	Outside customer sales	37,720	39,913	49,785
	Intersegment transactions	4,697	10,016	4,254
	Total	42,417	49,929	54,039
	Subtotal	9,224,862	9,342,542	10,061,423
	Eliminations	(1,247,488)	(1,341,339)	(1,644,441)
	Total	<u>7,977,374</u>	<u>8,001,203</u>	8,416,982
Operating Income (Loss)				
Japan	.....	3,116	183,954	303,359
Asia	.....	9,118	21,302	45,032
North America	.....	(3,769)	15,513	7,037
Europe	.....	1,926	3,871	13,109
Other Areas	.....	(498)	(1,407)	1,246
	Subtotal	9,893	223,233	369,783
	Eliminations & Corporate items	(43,967)	(48,869)	(27,471)
	Total	<u>(34,074)</u>	<u>174,364</u>	342,312

Sales by Market

		Millions of yen		
		1999	2000	2001
Japan	Sales	¥5,533,554	¥5,657,571	¥5,791,300
	Percentage of net sales (%)	69	71	69
Outside Japan	Asia	895,457	897,664	966,870
	Percentage of net sales (%)	11	11	11
	North America	838,848	767,241	903,800
	Percentage of net sales (%)	11	10	11
	Europe	539,741	484,744	550,968
	Percentage of net sales (%)	7	6	7
	Other Areas	169,774	193,983	204,044
	Percentage of net sales (%)	2	2	2
	Subtotal	2,443,820	2,343,632	2,625,682
	Percentage of net sales (%)	31	29	31
	Total	<u>7,977,374</u>	<u>8,001,203</u>	8,416,982