

Eleven-Year Summary

Years ended March 31

	1992	1993	1994
For the year:			
Net sales	¥7,765,545	¥7,536,166	¥7,400,205
Japan	5,921,552	5,736,540	5,699,533
Other areas	1,843,993	1,799,626	1,700,672
Cost of sales	5,488,738	5,438,158	5,311,992
Selling, general and administrative expenses	1,924,780	1,875,847	1,874,824
Operating income (loss)	352,027	222,161	213,389
Income (loss) before income taxes, minority interests and cumulative effect of accounting change	374,882	234,744	228,363
Net income (loss)	127,611	77,289	65,279
Capital investment (Property, plant and equipment)	757,389	615,345	662,248
Depreciation (Property, plant and equipment)	503,980	479,943	496,132
R&D expenditure	519,525	501,191	484,237
Per share data:			
Net income (loss) Basic	¥ 38.96	¥ 23.59	¥ 19.92
Diluted	36.91	22.68	19.27
Cash dividends declared	11.00	11.00	11.00
Stockholders' equity	890.64	897.42	901.71

See notes on inside cover.

Millions of yen

1995	1996	1997	1998	1999	2000	2001	2002
¥7,592,266	¥8,123,810	¥8,523,100	¥8,416,834	¥7,977,374	¥8,001,203	¥8,416,982	¥7,993,784
5,768,963	6,020,922	6,070,552	5,805,111	5,533,554	5,657,571	5,791,300	5,444,662
1,823,303	2,102,888	2,452,548	2,611,723	2,443,820	2,343,632	2,625,682	2,549,122
5,393,757	5,828,887	6,250,895	6,230,044	6,052,345	5,898,756	6,155,023	6,184,396
1,893,919	1,962,341	1,975,039	1,977,783	1,959,103	1,928,083	1,919,647	1,926,803
304,590	332,582	297,166	209,007	(34,074)	174,364	342,312	(117,415)
283,643	349,992	264,795	173,458	(221,174)	79,235	323,655	(586,072)
113,912	143,135	89,802	12,163	(327,611)	16,922	104,380	(483,837)
655,410	723,477	740,135	712,672	585,718	574,642	971,095	856,279
521,435	556,671	543,560	550,393	547,022	541,253	505,507	529,418
491,481	493,788	503,508	510,878	496,728	432,342	435,579	415,448

Yen

¥ 34.66	¥ 43.00	¥ 26.95	¥ 3.64	¥ (98.15)	¥ 5.07	¥ 31.27	¥ (144.95)
33.02	40.48	25.97	3.58	(98.15)	4.99	30.32	(144.95)
11.00	11.00	11.00	11.00	5.50	6.00	11.00	3.00
922.73	1,068.00	1,054.26	1,012.77	900.57	895.08	857.27	690.28