

# Consolidated Statements of Income

Years ended March 31

	1994	1995	1996
<b>Revenues:</b>			
Net sales .....	¥7,400,205	¥7,592,266	¥8,123,810
Interest income .....	94,434	74,550	51,126
Dividends received .....	6,863	8,003	7,482
Other income .....	3,675	13,319	53,720
Total revenues .....	7,505,177	7,688,138	8,236,138
<b>Costs and expenses:</b>			
Cost of sales .....	5,311,992	5,393,757	5,828,887
Selling, general and administrative expenses .....	1,874,824	1,893,919	1,962,341
Interest charges .....	78,113	74,998	63,375
Other deductions .....	11,885	41,821	31,543
Total costs and expenses .....	7,276,814	7,404,495	7,886,146
Income (loss) before income taxes, minority interests and cumulative effect of accounting change .....	228,363	283,643	349,992
Income taxes .....	146,953	153,443	165,764
Income (loss) before minority interests and cumulative effect of accounting change .....	81,410	130,200	184,228
Minority interests .....	13,161	16,288	41,093
Income (loss) before cumulative effect of accounting change .....	68,249	113,912	143,135
Cumulative effect of accounting change .....	2,970	—	—
Net income (loss) .....	¥ 65,279	¥ 113,912	¥ 143,135

See notes on inside cover.

Millions of yen

1997	1998	1999	2000	2001	2002	2003	2004
¥8,523,100	¥8,416,834	¥7,977,374	¥8,001,203	¥8,416,982	¥7,993,784	¥8,191,752	<b>¥8,632,450</b>
37,632	41,084	40,178	35,380	32,428	22,481	14,158	<b>12,808</b>
8,113	8,881	7,060	6,662	9,641	6,134	8,921	<b>6,352</b>
43,557	112,255	1,144	30,059	27,544	7,424	23,658	<b>142,010</b>
8,612,402	8,579,054	8,025,756	8,073,304	8,486,595	8,029,823	8,238,489	<b>8,793,620</b>
6,250,895	6,230,044	6,052,345	5,898,756	6,155,023	6,184,396	6,240,493	<b>6,710,154</b>
1,975,039	1,977,783	1,959,103	1,928,083	1,919,647	1,926,803	1,798,292	<b>1,737,433</b>
60,669	59,635	59,028	52,015	58,759	45,830	34,338	<b>30,855</b>
61,004	138,134	176,454	115,215	29,511	458,866	68,538	<b>78,029</b>
8,347,607	8,405,596	8,246,930	7,994,069	8,162,940	8,615,895	8,141,661	<b>8,556,471</b>
264,795	173,458	(221,174)	79,235	323,655	(586,072)	96,828	<b>237,149</b>
138,495	134,409	97,660	47,502	164,861	(71,114)	52,662	<b>198,655</b>
126,300	39,049	(318,834)	31,733	158,794	(514,958)	44,166	<b>38,494</b>
36,498	26,886	8,777	14,811	54,414	(31,121)	16,299	<b>22,618</b>
89,802	12,163	(327,611)	16,922	104,380	(483,837)	27,867	<b>15,876</b>
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¥ 89,802	¥ 12,163	¥ (327,611)	¥ 16,922	¥ 104,380	¥ (483,837)	¥ 27,867	<b>¥ 15,876</b>