

Eleven-Year Summary

Years ended March 31

	1995	1996	1997
For the year:			
Revenues	¥7,592,266	¥8,123,810	¥8,523,100
Japan	5,768,963	6,020,922	6,070,552
Other areas	1,823,303	2,102,888	2,452,548
Cost of sales	5,393,757	5,828,887	6,250,895
Selling, general and administrative expenses	1,893,919	1,962,341	1,975,039
Operating income (loss) (note 2)	304,590	332,582	297,166
Income (loss) before income taxes, minority interests and cumulative effect of accounting change	283,643	349,992	264,795
Net income (loss)	113,912	143,135	89,802
Capital investment (Property, plant and equipment)	655,410	723,477	740,135
Depreciation (Property, plant and equipment)	521,435	556,671	543,560
R&D expenditure	491,481	493,788	503,508
Per share data:			
Net income (loss) Basic	¥ 34.66	¥ 43.00	¥ 26.95
Diluted	33.02	40.48	25.97
Cash dividends declared	11.00	11.00	11.00
Stockholders' equity	922.73	1,068.00	1,054.26

Notes: 1. See notes on inside cover.

2. In order to be consistent with financial reporting principles and practices generally accepted in Japan, operating income (loss) is presented as total revenues less cost of sales and selling, general and administrative expenses. The Company believes that this is useful to investors in comparing the Company's financial results with those of other Japanese companies. Under accounting principles generally accepted in the United States of America, restructuring charges, net gain or loss on sale and disposal of rental assets and other property, impairment losses, special termination benefits and the losses resulting from the adoption of EITF Issue No. 03-2, "Accounting for the Transfer to the Japanese Government of the Substitutional Portion of Employee Pension Fund Liabilities," are included as part of operating income (loss). The restructuring charges mainly represent special termination benefits incurred with the reorganization of the business structures, and as the result of the Company and its subsidiaries reviewing and reshaping the business portfolio. The reconciliation figures are as follows:

	1995	1996	1997
Restructuring charges, impairment losses and special termination benefits . . .	¥(31,989)	¥(13,456)	¥(44,289)
Net gain or loss on sale and disposal of rental assets and other property	5,347	(9,671)	(15,620)
The losses resulting from the adoption of EITF Issue No. 03-2 "Accounting for the Transfer to the Japanese Government of the Substitutional Portion of Employee Pension Fund Liabilities"	—	—	—

							Millions of yen
1998	1999	2000	2001	2002	2003	2004	2005
¥8,416,834	¥7,977,374	¥8,001,203	¥8,416,982	¥7,993,784	¥8,191,752	¥8,632,450	¥9,027,043
5,805,111	5,533,554	5,657,571	5,791,300	5,444,662	5,546,543	5,654,856	5,749,603
2,611,723	2,443,820	2,343,632	2,625,682	2,549,122	2,645,209	2,977,594	3,277,440
6,230,044	6,052,345	5,898,756	6,155,023	6,184,396	6,240,493	6,710,154	6,961,270
1,977,783	1,959,103	1,928,083	1,919,647	1,926,803	1,798,292	1,737,433	1,786,718
209,007	(34,074)	174,364	342,312	(117,415)	152,967	184,863	279,055
173,458	(221,174)	79,235	323,655	(586,072)	96,828	237,149	264,506
12,163	(327,611)	16,922	104,380	(483,837)	27,867	15,876	51,496
712,672	585,718	574,642	971,095	856,279	787,496	816,547	959,593
550,393	547,022	541,253	505,507	529,418	480,274	436,053	425,080
510,878	496,728	432,342	435,579	415,448	377,154	371,825	388,634
							Yen
¥ 3.64	¥ (98.15)	¥ 5.07	¥ 31.27	¥(144.95)	¥ 8.31	¥ 4.81	¥ 15.53
3.58	(98.15)	4.99	30.32	(144.95)	8.19	4.75	15.15
11.00	5.50	6.00	11.00	3.00	6.00	8.00	11.00
1,012.77	900.57	895.08	857.27	690.28	550.76	657.42	692.73

							Millions of yen
1998	1999	2000	2001	2002	2003	2004	2005
¥(90,791)	¥(132,505)	¥(65,977)	¥(8,814)	¥(334,211)	¥ (8,474)	¥(54,698)	¥(60,104)
(10,514)	(12,656)	(6,842)	(7,776)	(6,477)	23,658	1,715	(9,545)
—	—	—	—	—	(24,857)	—	—