

Segment Information

Years ended March 31

Main Products and Services

● Information & Telecommunication Systems

Systems Integration
Outsourcing Services
Software
Hard Disk Drives
Disk Array Subsystems
Servers
Mainframes
PCs
Telecommunications Equipment
ATMs

● Electronic Devices

LCDs
Semiconductor Manufacturing Equipment
Test and Measurement Equipment
Medical Electronics Equipment
Semiconductors

● Power & Industrial Systems

Nuclear Power Plants
Thermal Power Plants
Hydroelectric Power Plants
Industrial Machinery and Plants
Automotive Products
Construction Machinery
Elevators
Escalators
Railway Vehicles

● Digital Media & Consumer Products

Optical Disk Drives
Plasma TVs
LCD TVs
LCD Projectors
Mobile Phones
Room Air Conditioners
Refrigerators
Washing Machines
Information Storage Media
Batteries
Air-Conditioning Equipment

● High Functional Materials & Components

Wires and Cables
Copper Products
Semiconductor Materials
Circuit Boards and Materials
Organic and Inorganic Chemical Products
Synthetic Resin Products
Display Related Materials
Specialty Steels
Magnetic Materials and Components
High Grade Casting Components and Materials

● Logistics, Services & Others

General Trading
Logistics
Property Management

● Financial Services

Leasing
Loan Guarantees
Insurance Services

Industry Segments

		Millions of yen		
		2005	2006	2007
Revenues	Information & Telecommunication Systems	¥ 2,268,386	¥ 2,360,956	¥ 2,472,227
	Electronic Devices	1,320,177	1,204,407	1,287,492
	Power & Industrial Systems	2,515,366	2,805,169	3,022,299
	Digital Media & Consumer Products	1,280,302	1,305,658	1,506,073
	High Functional Materials & Components	1,504,312	1,600,246	1,794,506
	Logistics, Services & Others	1,248,296	1,214,784	1,213,529
	Financial Services	529,695	517,975	500,065
	Subtotal	10,666,534	11,009,195	11,796,191
	Eliminations & Corporate items	(1,639,491)	(1,544,394)	(1,548,288)
	Total	9,027,043	9,464,801	10,247,903
Operating income (loss)	Information & Telecommunication Systems	¥ 67,761	¥ 84,687	¥ 60,343
(note 2 on page 21)	Electronic Devices	37,017	20,439	45,755
	Power & Industrial Systems	73,661	92,552	36,391
	Digital Media & Consumer Products	8,694	(35,771)	(58,435)
	High Functional Materials & Components	87,514	110,069	132,399
	Logistics, Services & Others	9,808	19,511	20,233
	Financial Services	31,073	35,001	23,534
	Subtotal	315,528	326,488	260,220
	Eliminations & Corporate items	(36,473)	(70,476)	(77,708)
	Total	279,055	256,012	182,512

Others

		Millions of yen		
		2005	2006	2007
Capital investment (Property, plant and equipment)	Information & Telecommunication Systems	¥ 103,023	¥ 123,266	¥ 155,675
	Electronic Devices	47,039	35,756	34,614
	Power & Industrial Systems	98,348	106,778	151,964
	Digital Media & Consumer Products	38,426	38,516	83,144
	High Functional Materials & Components	75,535	84,557	91,893
	Logistics, Services & Others	31,160	24,119	28,296
	Financial Services	591,330	570,644	554,853
	Subtotal	984,861	983,636	1,100,439
	Eliminations & Corporate items	(25,268)	(28,930)	(51,867)
Total	959,593	954,706	1,048,572	
Depreciation (Property, plant and equipment)	Information & Telecommunication Systems	¥ 77,289	¥ 82,735	¥ 93,285
	Electronic Devices	43,504	45,658	37,871
	Power & Industrial Systems	73,887	79,657	91,706
	Digital Media & Consumer Products	37,913	40,687	43,513
	High Functional Materials & Components	65,789	64,310	65,910
	Logistics, Services & Others	23,416	23,629	23,341
	Financial Services	100,316	111,820	113,886
	Subtotal	422,114	448,496	469,512
	Eliminations & Corporate items	2,966	2,674	2,663
Total	425,080	451,170	472,175	
R&D expenditures	Information & Telecommunication Systems	¥ 164,765	¥ 161,640	¥ 157,858
	Electronic Devices	47,361	47,037	46,003
	Power & Industrial Systems	78,576	85,591	95,065
	Digital Media & Consumer Products	32,172	33,478	35,859
	High Functional Materials & Components	43,398	48,869	50,179
	Logistics, Services & Others	5,354	4,797	2,561
	Financial Services	2,347	1,686	1,513
	Subtotal	373,973	383,098	389,038
	Corporate items	14,661	21,981	23,496
Total	388,634	405,079	412,534	
Assets	Information & Telecommunication Systems	¥ 1,767,074	¥ 1,844,979	¥ 1,987,603
	Electronic Devices	838,605	856,147	840,986
	Power & Industrial Systems	2,357,504	2,474,327	2,728,817
	Digital Media & Consumer Products	719,168	841,935	971,187
	High Functional Materials & Components	1,301,039	1,363,833	1,503,733
	Logistics, Services & Others	932,354	958,337	1,049,916
	Financial Services	2,157,409	2,280,880	2,442,066
	Subtotal	10,073,153	10,620,438	11,524,308
	Eliminations & Corporate items	(336,906)	(599,243)	(880,049)
Total	9,736,247	10,021,195	10,644,259	

		2005	2006	2007
Number of employees	Information & Telecommunication Systems	91,956	92,413	100,088
	Electronic Devices	26,492	30,288	32,253
	Power & Industrial Systems	92,919	96,189	105,512
	Digital Media & Consumer Products	34,458	34,572	41,690
	High Functional Materials & Components	59,172	59,065	59,235
	Logistics, Services & Others	34,113	34,941	37,347
	Financial Services	4,485	4,706	4,554
	Subtotal	343,595	352,174	380,679
	Corporate	3,829	3,705	3,765
	Total	347,424	355,879	384,444

Geographic Segments

		Millions of yen		
		2005	2006	2007
Revenues				
Japan	Outside customer revenues	¥ 6,598,002	¥ 6,747,222	¥ 7,010,181
	Intersegment transactions	937,814	1,033,180	1,274,048
	Total	7,535,816	7,780,402	8,284,229
Asia	Outside customer revenues	1,059,197	1,178,568	1,459,549
	Intersegment transactions	388,249	453,823	561,208
	Total	1,447,446	1,632,391	2,020,757
North America	Outside customer revenues	798,266	899,608	981,098
	Intersegment transactions	34,224	64,486	89,912
	Total	832,490	964,094	1,071,010
Europe	Outside customer revenues	470,792	519,042	645,354
	Intersegment transactions	20,015	27,390	37,454
	Total	490,807	546,432	682,808
Other Areas	Outside customer revenues	100,786	120,361	151,721
	Intersegment transactions	3,545	11,182	21,574
	Total	104,331	131,543	173,295
	Subtotal	10,410,890	11,054,862	12,232,099
	Eliminations & Corporate items	(1,383,847)	(1,590,061)	(1,984,196)
Total	9,027,043	9,464,801	10,247,903	
Operating income (loss) (note 2 on page 21)				
Japan		¥ 274,389	¥ 275,715	¥ 212,316
Asia		27,538	6,727	(3,664)
North America		10,188	23,428	25,310
Europe		16,382	18,702	23,312
Other Areas		3,260	6,555	8,647
Subtotal		331,757	331,127	265,921
Eliminations & Corporate items		(52,702)	(75,115)	(83,409)
Total		279,055	256,012	182,512

Revenues by Market

		Millions of yen		
		2005	2006	2007
Japan	Revenues	¥5,749,603	¥5,825,156	¥ 6,093,627
	Percentage of Total Revenues (%)	64	62	59
Outside Japan	Asia	1,406,883	1,619,235	1,859,664
	Percentage of Total Revenues (%)	15	17	18
	North America	901,855	968,957	1,057,389
	Percentage of Total Revenues (%)	10	10	10
	Europe	709,770	748,480	869,022
	Percentage of Total Revenues (%)	8	8	9
	Other Areas	258,932	302,973	368,201
	Percentage of Total Revenues (%)	3	3	4
	Subtotal	3,277,440	3,639,645	4,154,276
	Percentage of Total Revenues (%)	36	38	41
	Total	9,027,043	9,464,801	10,247,903

Notes: 1. This information is disclosed in accordance with a ministerial ordinance under the Securities and Exchange Law of Japan.

2. In order to be consistent with financial reporting principles and practices generally accepted in Japan, operating income (loss) is presented as total revenues less cost of sales and selling, general and administrative expenses. The Company believes that this is useful to investors in comparing the Company's financial results with those of other Japanese companies. Under accounting principles generally accepted in the United States of America, restructuring charges, net gain or loss on sale and disposal of rental assets and other property, impairment losses and special termination benefits are included as part of operating income (loss). The restructuring charges mainly represent special termination benefits incurred with the reorganization of the business structures, and as the result of the Company and its subsidiaries reviewing and reshaping the business portfolio. See note 2 on page 2.