## CONSOLIDATED STATEMENTS OF INCOME

|   | The years ended March 31 |           |                        |                         |
|---|--------------------------|-----------|------------------------|-------------------------|
|   | YEN (millions)           |           | (A)/(B)<br>X100<br>(%) | U.S. DOLLARS (millions) |
| _   |                          |           |                        |                         |
|   | 2004 (A)                 | 2003 (B)  | (70)                   | 2004                    |
| Net sales   | 8,632,450                | 8,191,752 | 105                    | 81,438                  |
| Cost of sales                                     | 6,710,154                | 6,240,493 | 108                    | 63,303                  |
| Selling, general and administrative expenses      | 1,737,433                | 1,798,292 | 97                     | 16,391                  |
| Operating income                                  | 184,863                  | 152,967   | 121                    | 1,744                   |
| Other income                                      | 161,170                  | 46,737    | 345                    | 1,520                   |
| (Interest and dividends)                          | 19,160                   | 23,079    | 83                     | 181                     |
| (Other)   | 142,010                  | 23,658    | 600                    | 1,340                   |
| Other deductions                                  | 108,884                  | 102,876   | 106                    | 1,027                   |
| (Interest charges)                                | 30,855                   | 34,338    | 90                     | 291                     |
| (Other)   | 78,029                   | 68,538    | 114                    | 736                     |
| Income before income taxes and minority interests | 237,149                  | 96,828    | 245                    | 2,237                   |
| Income taxes                                      | 198,655                  | 52,662    | 377                    | 1,874                   |
| Income before minority interests                  | 38,494                   | 44,166    | 87                     | 363                     |
| Minority interests                                | 22,618                   | 16,299    | 139                    | 213                     |
| Net income  | 15,876                   | 27,867    | 57                     | 150                     |