## CONSOLIDATED STATEMENTS OF INCOME

|  | The years ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { YEN } \\ \text { (millions) } \end{gathered}$ |  | $\begin{gathered} \hline \text { (A)/(B) } \\ \text { X100 } \\ (\%) \end{gathered}$ | U.S. DOLLARS (millions) |
|  | 2004 (A) | 2003 (B) |  | 2004 |
| Net sales | 8,632,450 | 8,191,752 | 105 | 81,438 |
| Cost of sales | 6,710,154 | 6,240,493 | 108 | 63,303 |
| Selling, general and administrative expenses | 1,737,433 | 1,798,292 | 97 | 16,391 |
| Operating income | 184,863 | 152,967 | 121 | 1,744 |
| Other income (Interest and dividends) (Other) | 161,170 19,160 142,010 | $\begin{aligned} & 46,737 \\ & 23,079 \\ & 23,658 \end{aligned}$ | $\begin{array}{r} 345 \\ 83 \\ 600 \end{array}$ | $\begin{array}{r} 1,520 \\ 181 \\ 1,340 \end{array}$ |
| Other deductions (Interest charges) (Other) | 108,884 <br> 30,855 <br> 78,029 | $\begin{array}{r} 102,876 \\ 34,338 \\ 68,538 \end{array}$ | $\begin{array}{r} 106 \\ 90 \\ 114 \end{array}$ | $\begin{array}{r} 1,027 \\ 291 \\ 736 \end{array}$ |
| Income before income taxes and minority interests | 237,149 | 96,828 | 245 | 2,237 |
| Income taxes | 198,655 | 52,662 | 377 | 1,874 |
| Income before minority interests | 38,494 | 44,166 | 87 | 363 |
| Minority interests | 22,618 | 16,299 | 139 | 213 |
| Net income | 15,876 | 27,867 | 57 | 150 |

