## HITACHI, LTD. AND SUBSIDIARIES

## CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2004

The consolidated financial statements presented herein are expressed in yen and, solely for the convenience of the reader, have been translated into United States dollars at the rate of 106 yen = U.S.\$1, the approximate exchange rate prevailing on the Tokyo Foreign Exchange Market as of March 31, 2004.

## SUMMARY

In millions of yen and U.S. dollars, except Net income per share (6) and Net income per American Depositary Share (7).

|  | The years ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | YEN(millions) |  | $\begin{array}{\|c\|} \hline(\mathrm{A}) /(\mathrm{B}) \\ \mathrm{X} 100 \\ (\%) \\ \hline \end{array}$ | U.S.DOLLARS <br> (millions) <br> 2004 |
|  | 2004 (A) | 2003 (B) |  |  |
| 1. Net sales | 8,632,450 | 8,191,752 | 105 | 81,438 |
| 2. Operating income | 184,863 | 152,967 | 121 | 1,744 |
| 3. Income before income taxes and minority interests | 237,149 | 96,828 | 245 | 2,237 |
| 4. Income before minority interest: | 38,494 | 44,166 | 87 | 363 |
| 5. Net income | 15,876 | 27,867 | 57 | 150 |
| 6. Net income per share Basic Diluted | $\begin{aligned} & 4.81 \\ & 4.75 \end{aligned}$ | $\begin{aligned} & 8.31 \\ & 8.19 \end{aligned}$ | $\begin{aligned} & 58 \\ & 58 \end{aligned}$ | $\begin{aligned} & 0.05 \\ & 0.04 \end{aligned}$ |
| $\begin{aligned} & \text { 7. Net income per ADS } \\ & \text { (representing } 10 \text { shares) } \\ & \text { Basic } \\ & \text { Diluted } \\ & \hline \end{aligned}$ | $\begin{aligned} & 48 \\ & 48 \end{aligned}$ | 83 82 | 58 59 | $\begin{aligned} & 0.45 \\ & 0.45 \end{aligned}$ |

Notes: 1. The Company's financial statements are prepared based on U.S. GAAPs.
2. Segment Information and operating income are presented in accordance with financial reporting principles and practices generally accepted in Japan.
3. The figures are for 956 consolidated subsidiaries and 165 equity-method affiliates.

