

**SUPPLEMENTARY INFORMATION ON INFORMATION &  
TELECOMMUNICATION SYSTEMS, DISPLAYS AND DIGITAL MEDIA**

Notes: 1. Segment information and operating income (loss) are presented in accordance with financial reporting principles and practices generally accepted in Japan.

**1. Information & Telecommunication Systems**

**(1) REVENUES AND OPERATING INCOME (LOSS) BY PRODUCT SECTOR \*2 \*3**

(billions of yen)

	Three months ended June 30			
	2003		2004	
	(A)	(A) / FY2002	(B)	(B) / (A)
Revenues	446.9	111%	480.4	107%
Software & Services	188.9	98%	186.6	99%
Hardware	258.0	121%	293.8	114%
Operating income (loss)	(26.7)	—	5.6	—

Notes: \*2. On April 1, 2003, all hard disk drive operations were integrated with Hitachi Global Storage Technologies (Hitachi GST), a Hitachi subsidiary which started operations on January 1, 2003. Hitachi GST has a December 31 year-end and the consolidated results for Hitachi, Ltd. for the three months ended June 30, 2004, includes Hitachi GST's business results for the three months ended March 31, 2004.

\*3. Figures for each product exclude intra-segment transactions.

**(2) REVENUES BY PRODUCT SECTOR \*2 \*3**

(billions of yen)

	Three months ended June 30			
	2003		2004	
	(A)	(A) / FY2002	(B)	(B) / (A)
Revenues	446.9	111%	480.4	107%
Software & Services	188.9	98%	186.6	99%
Software	37.0	88%	36.3	98%
Services	151.9	101%	150.3	99%
Hardware	258.0	121%	293.8	114%
Storage *4	129.9	158%	152.8	118%
Servers *5	28.6	99%	20.5	72%
PCs *6	29.3	89%	30.0	102%
Telecommunication	29.5	160%	34.9	118%
Others	40.7	81%	55.6	137%

Notes: \*4. Figures for Storage include disk array subsystems, hard disk drives, etc.

\*5. Figures for Servers include general-purpose computers, UNIX servers, supercomputers, etc.

\*6. Figures for PCs include PC servers, client PCs, etc.

**(3) SAN/NAS STORAGE SOLUTIONS**

(billions of yen)

	Three months ended June 30			
	2003		2004	
	(A)	(A) / FY2002	(B)	(B) / (A)
Revenues	62.0	103%	62.0	100%

**(4) HARD DISK DRIVES \*7 \*8 \*9**

Period recorded for consolidated accounting purposes (Shipment period)	Three months ended June 30, 2003 (Jan. 2003 to Mar. 2003)		Three months ended June 30, 2004 (Jan. 2004 to Mar. 2004)		
	(A)	Ref *15	(B)	(B) / (A) *16	
Revenues (billions of yen)	77.3	104,1	112.6	146% (108%)	
Operating income (loss) (billions of yen)	(14.4)	(14.5)	7.0	— (—)	
Shipments (thousand units) *10	6,900	9,300	10,900	158% (118%)	
Consumer and Commercial	1.8/2.5inch *11	3,500	5,600	6,300	178% (113%)
Commercial	3.5inch *12	2,900	2,900	3,500	119% (119%)
Servers *13		400	700	900	226% (135%)
Emerging *14		60	60	250	388% (388%)

Period recorded for consolidated accounting purposes (Shipment period)	Three months ended September 30, 2004 (Apr. 2004 to Jun. 2004) *17		
	(A)	(A) / FY2003	
Revenues (billions of yen)	103.9	90%	
Operating loss (billions of yen)	(2.1)	—	
Shipments (thousand units) *10	9,600	97%	
Consumer and Commercial	1.8/2.5inch *11	5,900	106%
Commercial	3.5inch *12	2,200	66%
Servers *13		1,000	127%
Emerging *14		450	338%

Notes: \*7. Figures include intra-segment transactions.

\*8. On December 31, 2002, Hitachi purchased majority ownership in a company to which IBM Corporation's hard disk drive operations had been transferred. On January 1, 2003, the company began operating as Hitachi GST. Hitachi GST has a December 31 year-end and Hitachi, Ltd. has a March 31 year-end. Three months ended June 30, 2004 consolidated results for Hitachi, Ltd. include the results of Hitachi GST for the three-month period from January 1, 2004 through March 31, 2004. Meanwhile, the results of Hitachi, Ltd.'s HDD operations for the period from January 1, 2003 through March 31, 2003 were included in Hitachi's consolidated financial results for the year ended March 31, 2003. On April 1, 2003, Hitachi, Ltd.'s HDD operations were integrated in Hitachi GST.

- \*9. From Hitachi's fiscal 2003 financial results announcement, there have been changes to some product sector names. "1.8/2.5 inch" and "3.5 inch," which are shown in the new product sector "Consumer and Commercial" were previously named "Mobiles" and "Desktops," respectively.
- \*10. Shipment less than 100,000 units have been rounded, with the exception of Emerging, where shipment less than 10,000 units have been rounded.
- \*11. Note-PCs (2.5inch), consumer electronics applications (1.8inch), etc.
- \*12. Desktop-PCs, consumer electronics applications(3.5inch), etc.
- \*13. Disk array subsystems, servers (3.5inch), etc.
- \*14. Hand held devices (1 inch), automotive (2.5 inch), etc.
- \*15. The figures provided for reference purposes represent the combined sales and shipments of Hitachi, Ltd.'s HDD operations prior to integration and Hitachi GST's operations, and are shown to give an overall picture of Hitachi's HDD operations for the three-month period ended March 31, 2003.
- \*16. Figures in parentheses for year-on-year comparisons represent comparisons with reference figures of the same period of the previous fiscal year.
- \*17. Results for HDD operations in the period from April 1, 2004 through June 30, 2004 will be included in Hitachi's fiscal 2004 second-quarter, ending September 30, 2004 results.

## **2.Displays**

### **(1) REVENUES AND OPERATING INCOME (LOSS)** (billions of yen)

	Three months ended June 30			
	2003		2004	
	(A)	(A) / FY2002	(B)	(B) / (A)
Revenues	53.5	93%	66.1	124%
Operating income (loss)	(6.9)	—	3.1	—

### **(2) LCD REVENUES** (billions of yen)

	Three months ended June 30			
	2003		2004	
	(A)	(A) / FY2002	(B)	(B) / (A)
Revenues	47.0	100%	60.0	128%
Large-size LCDs	26.0	72%	27.5	106%
Small and medium-size LCDs	21.0	191%	32.5	155%

**3.Digital Media****SHIPMENTS OF MAIN PRODUCTS \*18**

(thousand units)

	Three months ended June 30			
	2003		2004	
	(A)	(A) / FY2002	(B)	(B) / (A)
Optical Disk Drives *19	13,000	108%	16,000	123%
Plasma Displays *20	40	200%	80	200%
Peojection TVs	90	129%	70	78%

Notes: \*18. Shipment less than 10,000 units have been rounded, with the exception of Optical Disk Drives, where shipment less than 1,000,000 units have been rounded.

\*19. Hitachi-LG Data Storage (HLDS) has a December 31 year-end and the consolidated results for Hitachi, Ltd. for the three months ended June 30, 2004, includes HLDS's business results for the three months ended March 31, 2004.

\*20. The sum of plasma TV and plasma monitor shipments.

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