## CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

|  | Three months ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Yen } \\ \text { (millions) } \end{gathered}$ |  | $\begin{gathered} \hline(\mathrm{A}) /(\mathrm{B}) \\ \mathrm{X} 100 \\ (\%) \end{gathered}$ | U.S. Dollars (millions) |
|  | 2004 (A) | 2003 (B) |  | 2004 |
| Revenues | 2,123,788 | 2,046,964 | 104 | 20,421 |
| Cost of sales | 1,642,910 | 1,560,963 | 105 | 15,797 |
| Selling, general and administrative expenses | 446,509 | 422,727 | 106 | 4,294 |
| Operating income | 34,369 | 63,274 | 54 | 330 |
| Other income <br> (Interest and dividends) (Other) | $\begin{array}{r} 49,162 \\ 3,942 \\ 45,220 \end{array}$ | $\begin{array}{r} 18,265 \\ 4,398 \\ 13,867 \end{array}$ | $\begin{array}{r} 269 \\ 90 \\ 326 \end{array}$ | $\begin{array}{r} 473 \\ 38 \\ 435 \end{array}$ |
| Other deductions (Interest charges) (Other) | $\begin{array}{r} 12,620 \\ 7,103 \\ 5,517 \end{array}$ | $\begin{array}{r} 35,353 \\ 7,519 \\ 27,834 \end{array}$ | $\begin{aligned} & 36 \\ & 94 \\ & 20 \end{aligned}$ | 121 68 53 |
| Income before income taxes and minority interests | 70,911 | 46,186 | 154 | 682 |
| Income taxes | 34,998 | 39,231 | 89 | 337 |
| Income before minority interests | 35,913 | 6,955 | 516 | 345 |
| Minority interests | 9,269 | 4,436 | 209 | 89 |
| Net income | 26,644 | 2,519 | - | 256 |

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## CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

|  | Nine months ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Yen(millions) |  | $\begin{gathered} (\mathrm{C}) /(\mathrm{D}) \\ \mathrm{X} 100 \\ (\%) \end{gathered}$ | U.S. Dollars (millions) |
|  | 2004 (C) | 2003 (D) |  | 2004 |
| Revenues | 6,453,723 | 6,088,371 | 106 | 62,055 |
| Cost of sales | 4,966,988 | 4,718,939 | 105 | 47,759 |
| Selling, general and administrative expenses | 1,325,034 | 1,285,919 | 103 | 12,741 |
| Operating income | 161,701 | 83,513 | 194 | 1,555 |
| Other income <br> (Interest and dividends) (Other) | $\begin{aligned} & 80,483 \\ & 14,077 \\ & 66,406 \end{aligned}$ | $\begin{array}{r} 125,781 \\ 14,932 \\ 110,849 \end{array}$ | $\begin{aligned} & 64 \\ & 94 \\ & 60 \end{aligned}$ | 774 <br> 135 $639$ |
| Other deductions (Interest charges) (Other) | $\begin{aligned} & 35,272 \\ & 21,338 \\ & 13,934 \end{aligned}$ | $\begin{aligned} & 72,605 \\ & 23,837 \\ & 48,768 \end{aligned}$ | $\begin{aligned} & 49 \\ & 90 \\ & 29 \end{aligned}$ | $\begin{aligned} & 339 \\ & 205 \\ & 134 \end{aligned}$ |
| Income before income taxes and minority interests | 206,912 | 136,689 | 151 | 1,990 |
| Income taxes | 103,068 | 115,410 | 89 | 991 |
| Income before minority interests | 103,844 | 21,279 | 488 | 999 |
| Minority interests | 36,042 | 13,376 | 269 | 347 |
| Net income | 67,802 | 7,903 | 858 | 652 |

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