## HITACHI, LTD. AND SUBSIDIARIES

## CONSOLIDATED FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED DECEMBER 31, 2004

The consolidated financial statements presented herein are expressed in yen and, solely for the convenience of the reader, have been translated into United States dollars at the rate of 104 yen $=$ U.S. $\$ 1$, the approximate exchange rate prevailing on the Tokyo Foreign Exchange Market as of December 30, 2004.

## SUMMARY

In millions of yen and U.S. dollars, except Net income per share (6) and Net income per American Depositary Share (7).

|  | Three months ended December 31 |  |  |  | Nine months ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Yen(millions) |  | $\begin{gathered} (\mathrm{A}) /(\mathrm{B}) \\ \mathrm{X} 100 \\ (\%) \end{gathered}$ | U.S. \$ <br> (millions) <br> 2004 | Yen(millions) |  | $\begin{gathered} (\mathrm{C})(\mathrm{D}) \\ \mathrm{x} 100 \\ (\%) \end{gathered}$ | $\begin{array}{\|c\|} \hline \begin{array}{c} \text { U.S. \$ } \\ \text { (millions) } \end{array} \\ \hline 2004 \\ \hline \end{array}$ |
|  | 2004 (A) | 2003 (B) |  |  | 2004 (C) | 2003 (D) |  |  |
| 1. Revenues | 2,123,788 | 2,046,964 | 104 | 20,421 | 6,453,723 | 6,088,371 | 106 | 62,055 |
| 2. Operating income | 34,369 | 63,274 | 54 | 330 | 161,701 | 83,513 | 194 | 1,555 |
| 3. Income before income taxes and minority interests | 70,911 | 46,186 | 154 | 682 | 206,912 | 136,689 | 151 | 1,990 |
| 4. Income before minority interests | 35,913 | 6,955 | 516 | 345 | 103,844 | 21,279 | 488 | 999 |
| 5. Net income | 26,644 | 2,519 | - | 256 | 67,802 | 7,903 | 858 | 652 |
| 6. Net income per share |  |  |  |  |  |  |  |  |
| Basic | 7.99 | 0.76 | - | 0.08 | 20.47 | 2.39 | 856 | 0.20 |
| Diluted | 7.55 | 0.73 | - | 0.07 | 19.98 | 2.32 | 861 | 0.19 |
| 7. Net income per ADS (representing 10 shares) |  |  |  |  |  |  |  |  |
| Basic | 80 | 8 | - | 0.77 | 205 | 24 | 854 | 1.97 |
| Diluted | 76 | 7 | - | 0.73 | 200 | 23 | 870 | 1.92 |

Notes: 1. The Company's consolidated financial statements are prepared based on U.S. GAAPs and are unaudited.
2. Segment Information and operating income (loss) are presented in accordance with accounting principles generally accepted in Japan.
3.The figures are for 990 consolidated subsidiaries, including Variable Interest Entities, and 167 equity-method affiliates.

