Supplementary Information for Consolidated Financial Results for the Third Quarter ended December 31, 2013

1. Summary (Consolidated basis)

	Fisca	I 2012	Fiscal 2013					
	Three months ended December 31	Nine months ended December 31	Three mon Decem		Nine months ended December 31		Total (Forecast)	
	(A)	(B)	(C)	(C)/(A)	(D)	(D)/(B)	(E)	(E)/FY2012
Revenues*1	2,113.1	6,468.7	2,303.7	109%	6,774.4	105%	9,400.0	104%
Operating income ^{*1}	68.3	231.9	122.0	179%	295.4	127%	510.0	121%
Percentage of revenues	3.2	3.6	5.3	-	4.4	-	5.4	-
EBIT (Earnings before interest and taxes)*1*2	62.9	187.0	169.7	270%	311.7	167%	460.0	128%
Percentage of revenues	3.0	2.9	7.4	-	4.6	-	4.9	-
Income before income taxes*1	59.4	175.6	165.7	279%	301.2	172%	445.0	129%
Net income ^{*1}	28.8	94.3	125.7	436%	195.1	207%	315.0	133%
Net income attributable to Hitachi, Ltd. stockholders*1	20.2	50.3	94.5	467%	127.2	253%	215.0	123%
Average exchange rate (yen / U.S.\$)	81	80	100	-	99	-	99	-
Net interest and dividends*1	(2.0)	(6.6)	(2.1)	-	(3.7)	-	-	-

^{*1} Billions of yen

^{*2} Defined income before income taxes less interest income plus interest charges.

	As of March 31, 2013	As of December 31, 2013
Cash and cash equivalents, Short-term investments (billions of yen)	538.0	685.5
Interest-bearing debt (billions of yen)	2,370.0	3,011.6
Total Hitachi, Ltd. stockholders' equity ratio (Manufacturing, Services and Others)(%)	23.2	24.8
D/E Ratio (Including Noncontrolling interests) (Manufacturing, Services and Others)(times)	0.47	0.49
Number of employees	326,240	330,384
Japan	207,727	204,495
Overseas	118,513	125,889
Number of consolidated subsidiaries ^{*3} (Including Variable interest entities)	963	982
Japan	314	287
Overseas	649	695

^{*3} There were no Variable interest entities included into the figures of consolidated subsidiaries in the prior year and this period. Also, consolidated trust accounts are not included into the figures of consolidated subsidiaries.

2. Consolidated Overseas Revenues by Business Segment*4

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		12012	Fiscal 2013					
	Three months ended December 31	Nine months ended December 31	Three mon Decem		Nine mont Decem		Total (Forecast)	
	(A)	(B)	(C)	(C)/(A)	(D)	(D)/(B)	(E)	(E)/FY2012
Information & Telecommunication Systems	121.4	324.7	160.7	132%	429.8	132%	\setminus	
Power Systems	77.6	230.8	94.7	122%	260.9	113%		
Social Infrastructure & Industrial Systems	96.4	264.9	121.1	126%	337.9	128%	\	
Electronic Systems & Equipment	113.6	401.3	139.8	123%	430.5	107%	\	
Construction Machinery	126.7	404.5	119.0	94%	383.9	95%	\	
High Functional Materials & Components	126.7	387.5	148.6	117%	444.9	115%	\	
Automotive Systems	81.8	260.0	108.1	132%	315.6	121%		\
Digital Media & Consumer Products	84.6	269.2	95.3	113%	316.9	118%		
Others (Logistics and Other services)	44.2	155.1	95.0	215%	229.6	148%		
Financial Services	15.6	44.1	23.6	151%	67.3	152%		
Subtotal	888.9	2,742.6	1,106.4	124%	3,217.7	117%		\
Corporate items & Eliminations	(21.2)	(71.1)	(41.7)	-	(95.4)	-		\
Total	867.7	2,671.5	1,064.6	123%	3,122.3	117%	4,200.0	114%

^{*4} On April 1, 2013, the former "Others" was renamed "Others (Logistics and Other services)".

3. Consolidated Revenues, Operating Income and $\mathsf{EBIT}^{^{\!\star\!}2}$

(1) Business Segment^{*4} (Billions of yen)

٣	Business Segment	Fisca	I 2012			Fiscal	2013		(Billions of yen)
		Three months ended December 31	Nine months ended December 31	Three mor Decem	nths ended aber 31	Nine mon	ths ended		otal ecast)
		(A)	(B)	(C)	(C)/(A)	(D)	(D)/(B)	(E)	(E)/fiscal 2012
	Information & Telecommunication Systems	409.4	1,242.3	452.4	111%	1,337.2	108%	1,890.0	106%
	Power Systems	205.7	619.2	199.3	97%	575.6	93%	780.0	86%
	Social Infrastructure & Industrial Systems	296.9	842.2	313.6	106%	910.9	108%	1,450.0	110%
	Electronic Systems & Equipment	218.4	728.9	252.4	116%	752.3	103%	1,110.0	109%
	Construction Machinery	175.9	546.5	175.2	100%	533.3	98%	800.0	106%
Revenues	High Functional Materials & Components	331.9	1,006.2	346.8	104%	1,016.4	101%	1,340.0	100%
Rev	Automotive Systems	190.9	592.8	221.9	116%	648.7	109%	860.0	107%
	Digital Media & Consumer Products	198.1	626.9	216.0	109%	675.1	108%	860.0	105%
	Others (Logistics and Other services)	266.4	823.1	325.1	122%	900.1	109%	1,200.0	108%
	Financial Services	80.6	260.2	83.3	103%	247.0	95%	320.0	94%
	Subtotal	2,374.6	7,289.0	2,586.5	109%	7,597.0	104%	10,610.0	104%
	Corporate items & Eliminations	(261.5)	(820.3)	(282.8)		(822.6)	-	(1,210.0)	-
Tot	al	2,113.1	6,468.7	2,303.7	109%	6,774.4	105%	9,400.0	104%
	Information & Telecommunication Systems	15.9	43.1	17.7	112%	49.1	114%	120.0	115%
	Power Systems	6.5	14.0	4.1	64%	6.3	45%	15.0	50%
	Social Infrastructure & Industrial Systems	11.3	14.5	9.6	85%	12.2	85%	61.0	101%
	Electronic Systems & Equipment	0.5	20.3	13.4	-	24.0	118%	52.0	177%
ne	Construction Machinery	9.3	32.1	17.4	187%	46.8	146%	82.0	150%
Operating Income	High Functional Materials & Components	8.0	46.2	23.9	300%	73.2	159%	96.0	164%
rating	Automotive Systems	6.7	25.9	11.5	171%	32.3	124%	43.0	121%
obe	Digital Media & Consumer Products	0.0	(2.3)	3.4	-	2.5	-	0.0	-
	Others (Logistics and Other services)	8.8	29.6	14.1	161%	32.7	111%	45.0	112%
	Financial Services	6.1	19.8	9.0	149%	25.1	126%	31.0	106%
	Subtotal	73.4	243.5	124.6	170%	304.8	125%	545.0	125%
	Corporate items & Eliminations	(5.0)	(11.5)	(2.6)	-	(9.3)	-	(35.0)	-
Tot	al	68.3	231.9	122.0	179%	295.4	127%	510.0	121%
	Information & Telecommunication Systems	16.1	38.5	18.7	116%	47.7	124%	110.0	106%
	Power Systems	9.5	15.4	7.4	79%	10.9	71%	14.0	47%
	Social Infrastructure & Industrial Systems	13.2	16.5	12.2	92%	18.6	113%	62.0	98%
	Electronic Systems & Equipment	1.7	18.8	15.1	843%	24.4	129%	50.0	154%
	Construction Machinery	10.0	39.9	18.1	180%	44.8	112%	78.0	134%
EBIT	High Functional Materials & Components	8.8	46.4	26.8	304%	76.0	164%	92.0	181%
Ш	Automotive Systems	8.9	27.2	13.1	146%	15.1	56%	24.0	66%
	Digital Media & Consumer Products	1.8	(0.2)	5.3	292%	4.2	-	(3.0)	-
	Others (Logistics and Other services)	9.9	31.3	16.4	166%	38.9	124%	45.0	134%
	Financial Services	6.8	22.4	9.0	132%	26.4	118%	33.0	112%
	Subtotal	87.2	256.5	142.5	163%	307.4	120%	505.0	115%
	Corporate items & Eliminations	(24.2)	(69.5)	27.2	-	4.3	-	(45.0)	-
Tot	al	62.9	187.0	169.7	270%	311.7	167%	460.0	128%

(Billions of yen) (2) Business Group*5 Fiscal 2012 Fiscal 2013 Three months Nine months Three months ended Nine months ended Total ended ended December 31 December 31 (Forecast) December 31 December 31 (C)/(A) (D)/(B) (E) (E)/fiscal 2012 (C) (D) (A) (B) Infrastructure Systems 713.5 2,198.2 782.1 110% 2,338.4 106% 3,420.0 109% Information & 542.7 1,653.4 615.4 113% 1,787.5 108% 2,490.0 106% Telecommunication Systems Power Systems 205.7 619.2 199.3 97% 575.6 93% 780.0 86% Revenues 175.9 546.5 175.2 100% 533.3 98% 800.0 106% Construction Machinery High Functional Materials & 369.1 1,117.6 387.9 105% 1,127.4 101% 1,490.0 101% Components 190.9 592.8 221.9 116% 648.7 109% 860.0 107% Automotive Systems Financial Services 80.6 260.2 83.3 103% 247.0 95% 320.0 94% Infrastructure Systems 11.9 32.4 26.4 222% 38.8 120% 113.0 134% Information & 20.7 59.5 24.2 117% 63.9 107% 143.0 113% Telecommunication Systems 15.0 6.5 14.0 4.1 64% 6.3 45% 50% Power Systems Construction Machinery 9.3 32.1 17.4 187% 46.8 146% 82.0 150% Operating High Functional Materials & 9.1 49.1 27.3 300% 79.0 161% 103.0 168% Automotive Systems 6.7 25.9 11.5 171% 32.3 124% 43.0 121% Financial Services 6.1 19.8 9.0 149% 25.1 126% 31.0 106% 16.9 194% 35.3 47.5 109.0 115% Infrastructure Systems 32.8 135% Information & 21.1 55.3 25.4 120% 62.6 113% 132.0 105% Telecommunication Systems Power Systems 9.5 15.4 74 79% 10.9 71% 14.0 47% EBIT 39.9 Construction Machinery 10.0 18.1 180% 44.8 112% 78.0 134% High Functional Materials & 10.2 48.9 31.8 311% 84.1 172% 100.0 190% Components Automotive Systems 8.9 27.2 13.1 146% 15.1 56% 24.0 66% Financial Services 6.8 22.4 9.0 132% 26.4 118% 33.0 112%

^{*5} Figures in tables 3-(2),7,8 and 9 represent unaudited financial information prepared by the Company for the purpose of this supplementary information

4. Consolidated Capital Expenditure by Business Segment in Manufacturing, Services and Others and Financial Services (Completion basis, including Leasing Assets)*⁴

(Billions of yen)

	Fisca	I 2012		Fisca	I 2013	ons or yen)
	Three months ended December 31	Nine months ended December 31	Three months		Nine months Decembe	
	(A)	(B)	(C)	(C)/(A)	(D)	(D)/(B)
Information & Telecommunication Systems	12.3	41.1	8.0	65%	29.9	73%
Power Systems	6.7	18.8	4.8	72%	14.5	77%
Social Infrastructure & Industrial Systems	6.4	21.9	8.9	137%	23.3	106%
Electronic Systems & Equipment	4.2	12.1	5.9	141%	21.4	177%
Construction Machinery	14.9	55.8	8.8	59%	29.8	54%
High Functional Materials & Components	20.0	57.9	11.5	58%	46.5	80%
Automotive Systems	11.3	33.6	16.4	145%	53.4	159%
Digital Media & Consumer Products	6.0	15.2	5.3	87%	17.8	117%
Others (Logistics and Other services)	10.4	30.7	15.7	150%	44.6	146%
Corporate items	1.4	4.9	0.4	33%	2.5	52%
Manufacturing, Services and Others	94.3	292.3	86.1	91%	284.2	97%
Financial Services	85.0	254.9	109.8	129%	334.6	131%
Eliminations	(2.7)	(6.0)	(4.0)	-	(9.5)	-
Total	176.6	541.2	192.0	109%	609.4	113%

5. Consolidated Depreciation by Business Segment in Manufacturing, Services and Others and Financial Services*4

(Billions of yen)										
	Fisca	l 2012		Fiscal	2013	•				
	Three months ended December 31	Nine months ended December 31	Three month		Nine months ended December 31					
	(A)	(B)	(C)	(C)/(A)	(D)	(D)/(B)				
Information & Telecommunication Systems	8.1	23.5	9.7	120%	28.3	120%				
Power Systems	4.4	12.2	4.2	97%	13.3	109%				
Social Infrastructure & Industrial Systems	4.7	14.0	5.7	121%	15.5	110%				
Electronic Systems & Equipment	2.5	7.3	2.7	108%	8.3	114%				
Construction Machinery	7.9	22.9	7.8	99%	23.8	104%				
High Functional Materials & Components	14.5	41.8	14.3	99%	42.6	102%				
Automotive Systems	5.3	15.0	7.0	134%	19.5	130%				
Digital Media & Consumer Products	4.8	13.6	5.0	103%	15.0	110%				
Others (Logistics and Other services)	7.9	23.3	8.6	108%	26.2	113%				
Corporate items	0.9	2.4	0.9	100%	2.6	107%				
Manufacturing, Services and Others	61.5	176.5	66.4	108%	195.5	111%				
Financial Services	14.5	43.1	17.4	119%	49.9	116%				
Total	76.0	219.7	83.9	110%	245.5	112%				

6. Consolidated R&D Expenditure by Business Segment^{*4}

	Fisca	l 2012		Fiscal 2013					
	Three months ended December 31	Nine months ended December 31	Three month Decembe		Nine months Decembe				
	(A)	(B)	(C)	(C)/(A)	(D)	(D)/(B)			
Information & Telecommunication Systems	19.2	59.3	16.9	88%	57.3	97%			
Power Systems	4.5	13.8	5.4	118%	15.6	113%			
Social Infrastructure & Industrial Systems	5.5	17.1	6.2	112%	19.1	112%			
Electronic Systems & Equipment	10.0	31.6	11.3	113%	34.0	108%			
Construction Machinery	4.3	12.4	4.3	102%	13.4	108%			
High Functional Materials & Components	11.2	32.7	11.1	99%	33.0	101%			
Automotive Systems	15.1	42.2	14.6	96%	44.2	105%			
Digital Media & Consumer Products	4.5	15.2	4.2	93%	13.5	89%			
Others (Logistics and Other services)	1.7	5.3	2.6	153%	7.8	147%			
Corporate items	5.9	18.0	7.0	120%	20.4	113%			
Manufacturing, Services and Others	82.3	248.0	84.0	102%	258.9	104%			
Financial Services	0.0	0.1	0.0	203%	0.3	277%			
Total	82.3	248.1	84.0	102%	259.2	104%			
Percentage of revenues (%)	3.9	3.8	3.6	-	3.8	-			

7. Consolidated Balance Sheets by Manufacturing, Services and Others and Financial Services $^{^5}$

and Financial Services	As	of March 31, 2	013	As of	December 31,	2013
	Manufacturing, Services and Others	Financial Services	Total ^{*6}	Manufacturing, Services and Others	Financial Services	Total ^{*6}
Current assets	4,534.7	1,056.0	5,190.1	5,008.0	1,390.5	5,946.1
Cash and cash equivalents	500.7	141.7	527.6	636.4	156.8	676.1
Trade receivables	2,007.2	642.3	2,421.7	1,937.1	874.3	2,566.1
Investments in leases	84.4	203.0	270.8	74.3	240.7	273.8
Current portion of financial assets transferred to consolidated securitization entities	5.1	18.1	23.3	4.1	49.3	53.4
Inventories	1,437.4	0.0	1,437.3	1,740.5	0.0	1,741.4
Others	499.7	50.7	509.0	615.4	69.3	635.0
Investments and advances	720.6	112.3	781.9	838.9	107.1	887.4
Property, plant and equipment Financial assets transferred to	2,074.7	206.3	2,279.9	2,217.6	232.9	2,449.3
consolidated securitization entities	-	131.3	131.3	-	178.4	178.4
Other assets	994.2	454.8	1,425.7	1,033.1	508.3	1,545.0
Total Assets	8,324.4	1,960.9	9,809.2	9,097.8	2,417.5	11,006.5
Current liabilities	3,537.6	827.5	3,964.1	3,824.3	1,053.6	4,456.7
Short-term debt and current portion of long-term debt	690.9	407.9	934.0	886.8	581.9	1,298.8
Current portion of non-recourse borrowings of consolidated securitization entities	5.1	21.2	26.3	4.1	47.1	51.3
Trade payables	1,181.6	256.2	1,234.8	1,229.9	267.2	1,282.4
Others	1,659.8	142.1	1,768.8	1,703.3	157.2	1,824.1
Long-term debt	672.7	692.8	1,306.7	736.6	851.9	1,519.0
Non-recourse borrowings of consolidated securitization entities	-	102.8	102.8	-	142.2	142.2
Other noncurrent liabilities	1,204.3	56.9	1,256.1	1,226.3	64.0	1,285.0
Total Liabilities	5,414.7	1,680.2	6,629.9	5,787.3	2,111.9	7,403.2
Total Hitachi, Ltd. stockholders' equity	1,932.3	161.1	2,082.5	2,254.2	177.1	2,419.9
Noncontrolling interests	977.3	119.6	1,096.7	1,056.2	128.4	1,183.3
Total Equity	2,909.7	280.7	3,179.2	3,310.5	305.5	3,603.3
Total Liabilities and Equity	8,324.4	1,960.9	9,809.2	9,097.8	2,417.5	11,006.5
Interest-bearing debt	1,368.8	1,224.9	2,370.0	1,627.6	1,623.3	3,011.6
Total Hitachi, Ltd. stockholders' equity ratio	23.2%	8.2%	21.2%	24.8%	7.3%	22.0%
D/E ratio (including noncontrolling interests) (times)	0.47	4.36	0.75	0.49	5.31	0.84

^{*6} Total Figures exclude inter-segment transactions.

8. Consolidated Statements of Operations by Manufacturing, Services and Others and Financial Services $^{^{\circ}2^{\circ}5}$

(Billions of yen)

		Fiscal 2012		Fiscal 2013			
	Nine months ended December 31			Nine mon	ths ended Dec	ember 31	
	Manufacturing, Services and Others	Financial Services	Total ^{*6}	Manufacturing, Services and Others	Financial Services	Total ^{*6}	
Revenues	6,309.8	260.2	6,468.7	6,616.0	247.0	6,774.4	
Operating income	213.0	19.8	231.9	271.1	25.1	295.4	
EBIT (Earnings before interest and taxes)	168.1	22.4	187.0	289.1	26.4	311.7	
Income before income taxes	156.1	21.9	175.6	278.8	25.4	301.2	
Net income attributable to Hitachi, Ltd. stockholders	42.9	9.8	50.3	118.6	11.5	127.2	

9. Consolidated Statements of Cash Flows by Manufacturing, Services and Others and Financial Services^{*5}

and Financial Services					(1	billions of yen)
		Fiscal 2012			Fiscal 2013	
	Nine mon	ths ended Dec	ember 31	Nine mon	ths ended Dec	ember 31
	Manufacturing, Services and Others	Financial Services	Total ^{*6}	Manufacturing, Services and Others	Financial Services	Total ^{*6}
Cash flows from operating activities	210.0	50.8	245.3	212.9	(54.1)	138.1
Cash flows from investing activities	(379.0)	(61.9)	(453.6)	(226.4)	(64.7)	(276.3)
Free cash flows	(169.0)	(11.0)	(208.3)	(13.5)	(118.9)	(138.2)
Cash flows from financing activities	132.9	14.1	173.7	101.8	131.8	237.2
Effect of exchange rate changes on cash and cash equivalents	20.7	1.0	21.5	47.3	2.1	49.5
Net increase (decrease) in cash and cash equivalents	(15.2)	4.1	(12.9)	135.6	15.0	148.5
Cash and cash equivalents at beginning of the period	589.0	142.0	619.5	500.7	141.7	527.6
Cash and cash equivalents at end of the period	573.7	146.2	606.5	636.4	156.8	676.1
Core free cash flows ^{'7}	(134.9)	2.8	(149.9)	(126.8)	(160.6)	(296.6)

Operating cash flows plus collection of investments in leases less cash outflows for the purchase of property, plant and equipment, intangible assets, software, and the assets to be leased.

10. Information & Telecommunication Systems

(1) Revenues and Operating Income*8

(Billions of yen)

(.)	Fiscal 2012				Fiscal 2013							
	Three months ended December 31	ended ended		nths ended nber 31		ths ended nber 31	Total (Forecast)					
	(A)	(B)	(C)	(C)/(A)	(D)	(D)/(B)	(E)	(E)/FY2012				
Revenues	409.4	1,242.3	452.4	111%	1,337.2	108%	1,890.0	106%				
Software & Services	276.4	847.1	305.7	111%	930.4	110%	1,348.0	109%				
Software	40.5	115.8	42.7	105%	118.1	102%						
Services	235.8	731.3	262.9	111%	812.2	111%]					
Hardware	132.9	395.1	146.7	110%	406.8	103%	542.0	98%				
Storage*9	52.6	146.8	62.9	119%	163.6	111%		•				
Servers*10	17.1	55.2	17.1	100%	56.2	102%		_				
Telecommunication	26.3	85.7	26.3	100%	75.4	88%	1					
Others	36.7	107.3	40.3	110%	111.4	104%						
Operating income	15.9	43.1	17.7	112%	49.1	114%	120.0	115%				
Software & Services				•		•	102.0	135%				
Hardware	1						18.0	62%				

^{*8} Figures for each product exclude intra-segment transactions.

(2) Storage Solutions

	Fiscal 2012		Fiscal 2013					
	Three months ended December 31	Nine months ended December 31	Three months ended December 31		Nine months ended December 31		Total (Forecast)	
	(A)	(B)	(C)	(C)/(A)	(D)	(D)/(B)	(E)	(E)/FY2012
Revenues	98.0	273.0	123.0	126%	323.0	118%	420.0	111%

Figures for Storage include disk array systems, etc.

^{*9} *10 Figures for Servers include general-purpose computers, UNIX servers, PC servers, client PCs (only commercial use), etc. Effective on April 1, 2013, the businesses, which were previously included in "PCs" have been included in "Servers". Figures for "Servers", including figures for the previous fiscal year, reflect the changed segmentation.