#### FOR IMMEDIATE RELEASE

# Hitachi Announces Consolidated Financial Results for Fiscal 2015

**Tokyo, May 13, 2016** --- Hitachi, Ltd. (TSE:6501) today announced its consolidated financial results for fiscal 2015, ended March 31, 2016.

Notes: All figures were converted at the rate of 113 yen to the U.S. dollar, the approximate exchange rate on the Tokyo Foreign Exchange Market as of March 31, 2016.

#### **Summary**

In billions of yen and U.S. dollars, except Earnings per share attributable to Hitachi, Ltd. stockholders (7).

	Years ended March 31			
		Yen (billions)		U.S. Dollars (billions)
	2015(A)	2016(B)	(%)	2016
1. Revenues	9,774.9	10,034.3	103	88.8
2. Adjusted operating income	641.3	634.8	99	5.6
3. EBIT (Earnings before interest and taxes)	534.0	531.0	99	4.7
Income from continuing operations, before income taxes	518.9	517.0	100	4.6
5. Net income	343.4	294.7	86	2.6
Net income attributable to     Hitachi, Ltd. stockholders	217.4	172.1	79	1.5
7. Earnings per share attributable to Hitachi, Ltd. stockholders	(Yen)	(Yen)		(U.S.Dollars)
Basic Diluted	45.04 45.00	35.65 35.62	79 79	0.32 0.32

Notes: 1. The Company's consolidated financial statements are prepared based on IFRS.

- 2. "Adjusted operating income" is presented as revenues less cost of sales as well as selling, general and administrative expenses.
- 3. "EBIT" is presented as income from continuing operations, before income taxes less interest income plus interest charges.
- 4. The figures are for 1,056 consolidated subsidiaries and 249 equity-method associates and joint ventures. Consolidated trust accounts are not included into the figures of consolidated subsidiaries.
- 5. A part of the thermal power generation systems business is classified as discontinued operations in accordance with the provision of IFRS 5, "Non-current Assets Held for Sale and Discontinued Operations," which was not transferred to Mitsubishi Hitachi Power Systems, Ltd. for the business integration in the thermal power generation systems with Mitsubishi Heavy Industries, Ltd. The results of the discontinued operations are reported separately from continuing operations.

# Qualitative Information Concerning Consolidated Business Results Summary of Fiscal 2015 Consolidated Business Results

	Year ended March 31, 2016		
	Yen (billions)	Year over year change (billion yen)	U.S. Dollars (millions)
Revenues	10,034.3	3%	88,799
Adjusted operating income	634.8	(6.4)	5,618
EBIT	531.0	(3.0)	4,699
Income from continuing operations, before income taxes	517.0	(1.9)	4,576
Income from continuing operations	351.8	(45.0)	3,114
Loss from discontinued operations	(57.0)	(3.5)	(505)
Net income	294.7	(48.6)	2,608
Net income attributable to Hitachi, Ltd. stockholders	172.1	(45.3)	1,523

During fiscal 2015, the year ended March 31, 2016, the global economy remained largely flat. The U.S. economy continued to recover, supported by improvements in consumer spending and housing investment, and the European economy also returned to a recovery path, with support from quantitative easing. However, in the second half of fiscal 2015, exports and capital expenditures in these economies showed signs of slowing amid increasing economic uncertainty around the world. In China, economic growth continued to decelerate due to excessive production capacity and housing stock, and emerging countries also experienced sluggish growth due to the impact of low crude oil and resource prices. Meanwhile, the Japanese economy saw a slower pace of recovery, principally reflecting a stronger yen and the economic slowdown in China and emerging countries.

Hitachi's consolidated revenues for fiscal 2015 increased 3% year over year, to 10,034.3 billion yen. The increase resulted mainly from higher revenues in the following segments: the Social Infrastructure & Industrial Systems Segment, which acquired the Signalling and Rolling Stock operations of Finmeccanica S.p.A. in November 2015; the Information & Telecommunication Systems Segment, which saw a steady performance in its systems solutions business for the financial sector; and the Automotive Systems Segment, which saw growth driven by the North American market.

Adjusted operating income decreased 6.4 billion yen year over year, to 634.8 billion yen, despite revenue growth. The decrease was due mainly to a sharp decline in profitability in the Construction Machinery Segment reflecting the economic slowdown in China.

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EBIT decreased 3.0 billion yen year over year, to 531.0 billion yen. This decrease was due mainly to lower adjusted operating income and higher structural reform expenses recognized mainly in the Information & Telecommunications Systems Segment and the Construction Machinery Segment, which offset the recording of a gain on the sale of the company's equity interest in Hitachi Tool Engineering, Ltd. by Hitachi Metals, Ltd. in the High Functional Materials & Components Segment, a gain on the sale of shares of UniCarriers Holdings Corporation by Hitachi Construction Machinery Co., Ltd. in the Construction Machinery Segment, and a gain that resulted from the reorganization of the air-conditioning business in the Smart Life & Ecofriendly Systems Segment.

Income from continuing operations, before income taxes, decreased 1.9 billion yen year over year to 517.0 billion yen. After deducting corporate income taxes of 165.2 billion yen, Hitachi posted net income from continuing operations of 351.8 billion yen, down 45.0 billion yen year over year. Net income after deducting a loss from discontinued operations of 57.0 billion yen was 294.7 billion yen, down 48.6 billion yen year over year. After deducting net income attributable to non-controlling interests of 122.5 billion yen, Hitachi posted net income attributable to Hitachi, Ltd. stockholders of 172.1 billion yen, a decrease of 45.3 billion yen year over year.

# (2) Revenues, Adjusted Operating Income and EBIT by Segment

Results by segment were as follows:

# [Information & Telecommunication Systems]

	Year ended March 31, 2016		
	Yen (billions)	Year over year change (billion yen)	U.S. Dollars (millions)
Revenues	2,109.3	4%	18,667
Adjusted operating income	141.3	+6.1	1,251
EBIT	109.1	+3.0	966

For fiscal 2015, the segment recorded revenues of 2,109.3 billion yen, an increase of 4% year over year, mainly reflecting a strong performance in the system solutions business, which is centered in financial systems, and an increase in revenues in the storage solutions business due to foreign exchange movements.

Adjusted operating income was 141.3 billion yen, an increase of 6.1 billion yen year over year, mainly reflecting a strong performance in the system solutions business, despite lower earnings in the IT platform business in the telecommunications & network areas, resulting mainly from reductions in capital investment by Japanese telecommunications carriers as well as a decline in demand for high-end storage in North America.

EBIT increased 3.0 billion yen year over year to 109.1 billion yen, due mainly to higher adjusted operating income, despite the recognition of structural reform expenses centered on the IT platform business.

#### [Social Infrastructure & Industrial Systems]

	Year ended March 31, 2016			
	Yen (billions) Year over year change (billion yen) U.S. Dollar (millions)			
Revenues	2,333.1	13%	20,647	
Adjusted operating income	81.3	(7.5)	720	
EBIT	29.1	(81.2)	258	

For fiscal 2015, segment revenues were 2,333.1 billion yen, up 13% year over year. This increase was due mainly to a solid performance by the power systems business and the elevator and escalator business, in addition to a significant increase in revenues from the rail systems business, which was attributable to the acquisition of the Signalling and Rolling Stock operations of Finmeccanica S.p.A. of Italy.

Adjusted operating income was 81.3 billion yen, a decrease of 7.5 billion yen year over year, mainly reflecting an increase in project losses in the Middle East in the infrastructure systems business. This was despite higher earnings in areas such as the rail systems business, the power systems business and the elevator and escalator business in line with the increased revenues.

EBIT decreased 81.2 billion yen year over year to 29.1 billion yen. This decrease was due mainly to the decline in adjusted operating income, the absence of a one-off gain associated with the integration of the steel plants businesses of Mitsubishi-Hitachi Metals Machinery, Inc. and Siemens AG recognized during the previous fiscal year, and recognizing of structural reform expenses and exchange loss.

Note: Effective on April 1, 2015, the "Power Systems" became part of the "Social Infrastructure & Industrial Systems." Figures for each segment, including figures for the previous fiscal year, reflect the changed

segmentation.

[Electronic Systems & Equipment]

	Year ended March 31, 2016			
	Yen (billions) Year over year change (billion yen) U.S. Dollar (millions)			
Revenues	1,127.6	0%	9,979	
Adjusted operating income	67.0	(5.5)	593	
EBIT	64.3	+0.5	570	

For fiscal 2015, segment revenues were 1,127.6 billion yen, unchanged from the previous year. Higher revenue at Hitachi High-Technologies Corporation, which recorded firm sales of electron microscopes and clinical analyzers, and at Hitachi Koki Co., Ltd., which posted growth in the sale of power tools in North America, was offset by lower revenue at Hitachi Kokusai Electric Inc., which was affected by the end of special demand related the recovery from Great East Japan Earthquake in Japan.

Adjusted operating income was 67.0 billion yen, a year over year decrease of 5.5 billion yen. This decrease mainly reflected lower earnings at Hitachi Kokusai Electric Inc., which experienced lower revenue, and at Hitachi Koki Co., Ltd., attributable to the negative impact of exchange rates and the slowdown in emerging and resource-producing countries. This was despite higher earnings in the healthcare business, reflecting the effect of business restructuring.

EBIT increased 0.5 billion yen year over year to 64.3 billion yen, despite the decreased adjusted operating income. This increase was due mainly to higher earnings at Hitachi High-Technologies Corporation, which is temporarily recording a gain in line with a shift to a defined contribution pension system.

## [Construction Machinery]

	Year ended March 31, 2016		
	Yen (billions)	Year over year change (billion yen)	U.S. Dollars (millions)
Revenues	758.3	(7%)	6,711
Adjusted operating income	22.6	(37.2)	200
EBIT	25.8	(34.7)	229

For fiscal 2015, segment revenues decreased 7% year over year to 758.3 billion yen, mainly reflecting sluggish market conditions in Asia, including China, as well as Oceania and Russia-CIS.

Adjusted operating income was 22.6 billion yen, a decrease of 37.2 billion yen year over year. The decrease was due mainly to a higher ratio of low-margin compact models in the product lines, exhaust emission regulations in Japan and a change in the model mix of products for China, and to the disposal of inventories due to the long-term stagnation of the market, as well as lower revenues.

EBIT was 25.8 billion yen, a year over year decrease of 34.7 billion yen. This mainly reflected the cost related to business restructuring as well as the decline in adjusted operating income, despite the recording of a gain on the sale of shares of UniCarriers Holdings Corporation.

[High Functional Materials & Components]

	Year ended March 31, 2016			
	Yen (billions) Year over year change (billion yen) U.S. Dollars (millions)			
Revenues	1,564.0	2%	13,841	
Adjusted operating income	125.9	+5.0	1,115	
EBIT	153.5	+29.6	1,359	

For fiscal 2015, segment revenues increased 2% year over year to 1,564.0 billion yen. This result mainly reflected firm sales of automotive parts, in addition to the acquisition of Waupaca Foundry Holdings, Inc., a major U.S. iron casting company, by Hitachi Metals, Ltd. and the consolidation of CSB Battery Co., Ltd. as a subsidiary of Hitachi Chemical Company, Ltd. This was despite the slowdown of the Chinese market and the impact of weaker demand for electronics-related products.

Adjusted operating income increased 5.0 billion yen year over year to 125.9 billion yen, mainly reflecting the increase in revenues and benefits achieved from business restructuring.

EBIT was 153.5 billion yen, up 29.6 billion yen year over year, due mainly to gains recognized on the sale of equity interest in Hitachi Tool Engineering, Ltd. by Hitachi Metals, Ltd., as well as an increase in adjusted operating income.

[Automotive Systems]

	Year ended March 31, 2016		
	Yen (billions)	Year over year change (billion yen)	U.S. Dollars (millions)
Revenues	1,001.1	7%	8,860
Adjusted operating income	61.9	+14.4	548
EBIT	53.9	+18.9	477

For fiscal 2015, the segment recorded revenues of 1,001.1 billion yen, up 7% year over year, due mainly to sales growth in the North American and Chinese markets.

Adjusted operating income was 61.9 billion yen, up 14.4 billion yen year over year, due mainly to the increase in revenues.

EBIT was 53.9 billion yen, up 18.9 yen year over year. This was mainly the result of the increase in adjusted operating income and a reduction in expenses related to competition law and exchange loss.

[Smart Life & Ecofriendly Systems]

	Year ended March 31, 2016			
	Yen (billions) Year over year change (billion yen) U.S. Dollars (millions)			
Revenues	681.0	(10%)	6,027	
Adjusted operating income	23.8	(4.5)	211	
EBIT	41.9	+7.4	371	

For fiscal 2015, segment revenues decreased 10% year over year to 681.0 billion yen. This decrease mainly reflects the impact of the reorganization of the air-conditioning business, which involved the establishment of a joint venture with Johnson Controls Inc., a corporation headquartered in the U.S.

Adjusted operating income was 23.8 billion yen, down 4.5 billion yen year over year. This decrease mainly reflects the decline in revenues in line with the reorganization of the air-conditioning business.

EBIT increased 7.4 billion yen year over year to 41.9 billion yen, despite the decrease in adjusted operating income. This increase was due mainly to income recognized as result of the reorganization of the air-conditioning business.

[Others (Logistics and Other Services)]

[comerc (=cground dimer contract)]				
	Year ended March 31, 2016			
	Yen (billions) Year over year change (billion yen) U.S. Do			
Revenues	1,252.7	(2%)	11,086	
Adjusted operating income	52.5	+10.6	465	
EBIT	40.6	(10.4)	359	

For fiscal 2015, segment revenues were 1,252.7 billion yen, down 2% year over year, due mainly to a decrease in revenues from the optical disk drive business attributable to the impact of reduced demand.

Adjusted operating income was 52.5 billion yen, an increase of 10.6 billion yen year over year. This was mainly due to improved profitability in the Third Party Logistics business of Hitachi Transport System, Ltd.

EBIT decreased 10.4 billion yen year over year to 40.6 billion yen, despite the increase in adjusted operating income. This decrease was due mainly to structural reform expenses recognized in the optical disk drive business.

# [Financial Services]

	Year ended March 31, 2016			
	Yen (billions) Year over year change (billion yen) U.S. Dollar (millions)			
Revenues	365.3	3%	3,233	
Adjusted operating income	45.2	+6.2	400	
EBIT	46.6	+11.2	413	

For fiscal 2015, segment revenues increased 3% year over year to 365.3 billion yen. This result mainly reflected increased revenues in overseas business due mainly to strong business expansion in the Americas and the positive impact of exchange rates, in addition to a firm performance in domestic business.

Adjusted operating income increased 6.2 billion yen year over year to 45.2 billion yen, mainly reflecting the higher revenues and the benefits of business restructuring.

EBIT increased 11.2 billion yen year over year to 46.6 billion yen, due mainly to the increase in adjusted operating income as well as the absence of structural reform expenses recognized the previous fiscal year.

#### (3) Revenues by Market

	Year ended March 31, 2016		
	Yen (billions)	Year over year change	U.S. Dollars (millions)
Japan	5,231.5	0%	46,297
Outside Japan	4,802.7	5%	42,502
Asia	2,112.3	(3%)	18,693
North America	1,280.3	20%	11,330
Europe	951.1	13%	8,417
Other Areas	459.0	(2%)	4,062

For fiscal 2015, revenues in Japan were 5,231.5 billion yen, flat from the previous year. This was due mainly to lower sales in the High Functional Materials & Components Segment and the Automotive Systems Segment, despite higher revenues in the Social Infrastructure & Industrial Systems Segment, the Information & Telecommunication Systems Segment, and other segments.

Overseas revenues increased 5% year over year to 4,802.7 billion yen. In addition to the yen's depreciation, this result mainly reflects increased revenues in the Social Infrastructure & Industrial Systems Segment, which acquired the Signalling and Rolling Stock operations of Finmeccanica S.p.A., the High Functional Materials & Components Segment, which acquired Waupaca Foundry Holdings, Inc., the Automotive Systems Segment, the Information & Telecommunication Systems Segment, and other segments. This was despite decreased revenues in the Smart Life & Ecofriendly Systems Segment, which reorganized the air-conditioning business, and the Construction Machinery Segment, which was negatively affected by weak demand in China and resource-producing countries.

As a result, the ratio of overseas revenues to consolidated revenues was 48%, 1 point higher than last year.

# (4) Capital Expenditures, Depreciation and R&D Expenditures

	Year ended March 31, 2016				
	Yen (billions)	Year over year change (billion yen)	U.S. Dollars (millions)		
Capital expenditures [Manufacturing, Services and Others]	394.8	+28.7	3,495		
Depreciation [Manufacturing, Services and Others]	289.3	+14.7	2,561		
R&D expenditures	333.7	(1.0)	2,953		

Note: From fiscal 2015, capital expenditures including figures for the previous fiscal year are stated exclusive of investment in lease assets classified as a finance lease, which was previously included in capital expenditures.

For fiscal 2015, capital expenditures in Manufacturing, Services and Others were 394.8 billion yen, up 28.7 billion yen year over year, due mainly to continued investments made to strengthen the expansion of the Social Innovation Business globally.

Depreciation in Manufacturing, Services and Others increased 14.7 billion yen year over year to 289.3 billion yen.

Capital expenditures including Financial Services were 528.5 billion yen, while depreciation was 366.5 billion yen.

R&D expenditures were 333.7 billion yen, mostly unchanged from last year. This result reflects the promotion of investments in research and development to strengthen the Social Innovation Business as well as careful selection of development projects.

## (5) Outlook for Fiscal 2016

	Year ending March 31, 2017				
	Yen (billions)	Year over year change (billion yen)	U.S. Dollars (millions)		
Revenues	9,000.0	(10%)	79,646		
Adjusted operating income	540.0	(94.8)	4,779		
EBIT	450.0	(81.0)	3,982		
Income from continuing operations, before income taxes	430.0	(87.0)	3,805		
Income from continuing operations	300.0	(51.8)	2,655		
Loss from discontinued operations	(5.0)	+52.0	(44)		
Net income	295.0	+0.2	2,611		
Net income attributable to Hitachi, Ltd. stockholders	200.0	+27.8	1,770		

Regarding the business environment surrounding Hitachi, the global economic outlook remains uncertain. The U.S. economy is predicted to continue its gradual rebound based on improved employment and income levels, and the European economy is also likely to stay on a recovery path, with support from quantitative easing. However, the global economy, including Japan, is expected to be negatively impacted by China's excessive production capacity and rising real estate inventories as well as the economic slowdown in resource- and oil-producing countries.

In this environment, the Hitachi Group is working to achieve growth in the global market centered on the Social Innovation Business. At the same time, the Hitachi Group will implement ongoing business restructuring and promote reforms to strengthen its business base by reviewing its business portfolio. In doing so, the Hitachi Group aims to achieve continued growth.

Hitachi is forecasting the results shown above for fiscal 2016, the year ending March 31, 2017.

Projections for fiscal 2016 assume an exchange rate of 110 yen to the U.S. dollar and 120 yen to the euro.

#### 2. Financial Position

# (1) Financial Position

	As of March 31, 2016				
	Yen (billions) Change from March 31, 2015 (m				
Total assets	12,551.0	+117.2	111,071		
Total liabilities	8,425.4	+288.0	74,561		
Interest-bearing debt	3,604.4	+47.0	31,898		
Total Hitachi, Ltd. stockholders' equity	2,735.0	(207.2)	24,204		
Non-controlling interests	1,390.4	+36.4	12,305		
Total Hitachi, Ltd. stockholders' equity ratio	21.8%	1.9 points decrease	-		
D/E ratio (including non-controlling interests)	0.87 times	0.04 points increase	-		

## [Manufacturing, Services and Others]

	As of March 31, 2016			
	Yen (billions)	Change from March 31, 2015 (billion yen)	U.S. dollars (millions)	
Total assets	9,917.9	(66.5)	87,769	
Total liabilities	6,133.5	+121.0	54,279	
Interest-bearing debt	1,515.0	(112.6)	13,408	
Total Hitachi, Ltd. stockholders' equity	2,540.8	(219.5)	22,485	
Non-controlling interests	1,243.5	+31.9	11,004	
Cash Conversion Cycle	71.6 days	10.2 days decrease	-	
Total Hitachi, Ltd. stockholders' equity ratio	25.6%	2.0 points decrease	-	
D/E ratio (including non-controlling interests)	0.40 times	0.01 points decrease	-	

Total assets in Manufacturing, Services and Others as of March 31, 2016 decreased 66.5 billion yen from March 31, 2015, to 9,917.9 billion yen due mainly to the curtailment of inventories. This was despite the acquisition of the Signalling and Rolling Stock operations of Finmeccanica S.p.A. of Italy and the acquisition of Pentaho Corporation, based in the U.S., which is developing Big Data analysis software. Interest-bearing debt in Manufacturing, Services and Others decreased 112.6 billion yen from March 31, 2015, to 1,515.0 billion yen. As of March 31, 2016, total Hitachi, Ltd. stockholders' equity in Manufacturing, Services and others decreased 219.5 billion yen from March 31, 2015, to 2,540.8 billion yen, due to a

decrease in accumulated other comprehensive income associated with the appreciation of the yen and falling market interest rates. As a result, the total Hitachi, Ltd. stockholders' equity ratio was 25.6% and the debt-to-equity ratio, including non-controlling interests, was 0.40 times. The Cash Conversion Cycle in Manufacturing, Services and Others improved 10.2 days from March 31, 2015 to 71.6 days. This was mainly the result of decreasing inventories and early collection of trade receivables, despite the impact of business reorganization.

# [Financial Services]

	As of March 31, 2016			
			U.S. dollars (millions)	
Total assets	3,091.4	+137.8	27,358	
Total liabilities	2,744.4	+127.6	24,287	
Interest-bearing debt	2,339.5	+200.8	20,704	
Total Hitachi, Ltd. stockholders' equity	201.3	+6.0	1,782	
Non-controlling interests	145.7	+4.2	1,290	
Total Hitachi, Ltd. stockholders' equity ratio	6.5%	0.1 points decrease	-	
D/E ratio (including non-controlling interests)	6.74 times	0.39 points increase	-	

Total assets in Financial Services as of March 31, 2016 increased 137.8 billion yen from March 31, 2015 to 3,091.4 billion yen. This mainly reflected increases in trade receivables and lease receivables in line with business expansion, primarily overseas. Interest-bearing debt in Financial Services increased 200.8 billion yen from March 31, 2015 to 2,339.5 billion yen, due mainly to an increase in demand for funds in line with business expansion. As of March 31, 2016, total Hitachi, Ltd. stockholders' equity in Financial Services increased 6.0 billion yen from March 31, 2015 to 201.3 billion yen. As a result, the total Hitachi, Ltd. stockholders' equity ratio in Financial Services was 6.5%, and the debt-to-equity ratio, including non-controlling interests, was 6.74 times.

#### (2) Cash Flows

	Year	2016		
	Yen Year over year change (billions)			
Cash flows from operating activities	812.2	+360.4	7,188	
Cash flows from investing activities	(730.7)	(6,467)		
Free cash flows	81.4	+242.1	721	
Core free cash flows	113.3	+289.8	1,003	
Cash flows from financing activities	(26.4)	(234)		

Note: "Core free cash flows" are operating cash flows plus collection of investments in leases less cash outflows for the purchase of property, plants and equipment, intangible assets, software, and the assets to be leased.

## **Cash Flows [Manufacturing, Services and Others]**

	Year ended March 31, 2016  Yen (billions)  Year over year change (billion yen)  U.S. Do (million				
Cash flows from operating activities	843.1	+256.6	7,461		
Cash flows from investing activities	(518.7)	(69.5)	(4,591)		
Free cash flows	324.4	+187.1	2,871		
Core free cash flows	363.5	+225.4	3,217		
Cash flows from financing activities	(262.7)	(193.5)	(2,325)		

For fiscal 2015, operating activities in Manufacturing, Services and Others provided net cash of 843.1 billion yen, 256.6 billion yen more than in the previous fiscal year. This increase mainly reflected the progress made collecting trade receivables and decreasing inventories. Investing activities in Manufacturing, Services and others used net cash of 518.7 billion yen, 69.5 billion yen more than the previous fiscal year. This increase mainly reflected the acquisition of the Signalling and Rolling Stock operations of Finmeccanica S.p.A. of Italy and the acquisition of Pentaho Corporation. Free cash flows in Manufacturing, Services and Others, the sum of cash flow from operating and investing activities, were positive 324.4 billion yen, an increase of 187.1 billion yen year over year. Core free cash flows in Manufacturing, Services and Others were positive 363.5 billion yen, 225.4 billion yen more than in the previous fiscal year. Financing activities in Manufacturing, Services and Others used net cash of 262.7 billion yen, 193.5 billion yen more than in the previous fiscal year, reflecting progress made with the repayment of corporate bonds and loans payable.

## [Financial Services]

	Year	2016	
	Yen (billions)	Year over year change (billion yen)	U.S. Dollars (millions)
Cash flows from operating activities	(7.4)	+78.4	(66)
Cash flows from investing activities	(218.8)	(27.4)	(1,936)
Free cash flows	(226.2)	+51.0	(2,003)
Core free cash flows	(264.8)	+27.2	(2,344)
Cash flows from financing activities	265.4	+28.6	2,349

For fiscal 2015, operating activities in Financial Services used net cash of 7.4 billion yen, a spending decrease of 78.4 billion yen year over year. Investing activities in Financial Services used net cash of 218.8 billion yen, 27.4 billion yen more than in the previous fiscal year. This mainly reflected the acquisition of assets related primarily to the environment and renewable energy. Free cash flows in Financial Services, the sum of cash flows from operating activities and investing activities, were negative 226.2 billion yen, a spending decrease of 51.0 billion yen year over year. Core free cash flows in Financial Services were negative 264.8 billion yen, a spending decrease of 27.2 billion yen. Financing activities provided net cash of 265.4 billion yen, 28.6 billion yen more than in the previous fiscal year.

As a result, operating activities for the fiscal year provided net cash of 812.2 billion yen, 360.4 billion yen more than in the previous fiscal year. Investing activities used net cash of 730.7 billion yen, 118.2 billion yen more than in the previous fiscal year. Free cash flows were positive 81.4 billion yen, an improvement of 242.1 billion yen compared with the previous fiscal year. Core free cash flows were positive 113.3 billion yen, an improvement of 289.8 billion yen year over year. Financing activities used net cash of 26.4 billion yen, a deterioration of 259.6 billion yen compared with the previous fiscal year.

The net result was a decrease of 2.3 billion yen in cash and cash equivalents to 699.3 billion yen as of March 31, 2016.

# 3. Basic Policy on the Distribution of Earnings and Fiscal 2015 and 2016 Dividends

Hitachi views enhancement of the long-term and overall interests of shareholders as an important management objective.

The industrial sector encompassing energy, information systems, social infrastructure and other primary businesses of Hitachi is undergoing rapid technological innovation and changes in market structure. This makes vigorous upfront investment in R&D and plant and equipment essential for securing and maintaining market competitiveness and improving profitability. Dividends are therefore decided based on medium-to-long term business plans with an eye toward ensuring the availability of internal funds for reinvestment and the stable growth of dividends, with appropriate consideration of a range of factors, including Hitachi's financial condition, results of operations and dividend payout ratio.

Hitachi believes that the repurchase of its shares should be undertaken, when necessary, as part of its policy on distribution to shareholders to complement the dividend payout. In addition, Hitachi will repurchase its own shares in order to flexibly implement a capital strategy, including business restructuring, to maximize shareholder value consistent with the dividend policy. Such action will be taken by Hitachi after considering its future capital requirement under its business plans, market conditions and other relevant factors.

Based on the above policies, Hitachi plans to pay an annual dividend of 12.0 yen per share for fiscal 2015. Dividends for fiscal 2016 have yet to be determined.

#### **Cautionary Statement**

Certain statements found in this document may constitute "forward-looking statements" as defined in the U.S. Private Securities Litigation Reform Act of 1995. Such "forward-looking statements" reflect management's current views with respect to certain future events and financial performance and include any statement that does not directly relate to any historical or current fact. Words such as "anticipate," "believe," "expect," "estimate," "forecast," "intend," "plan," "project" and similar expressions which indicate future events and trends may identify "forward-looking statements." Such statements are based on currently available information and are subject to various risks and uncertainties that could cause actual results to differ materially from those projected or implied in the "forward-looking statements" and from historical trends. Certain "forward-looking statements" are based upon current assumptions of future events which may not prove to be accurate. Undue reliance should not be placed on "forward-looking statements," as such statements speak only as of the date of this document.

Factors that could cause actual results to differ materially from those projected or implied in any "forward-looking statement" and from historical trends include, but are not limited to:

- economic conditions, including consumer spending and plant and equipment investment in Hitachi's major markets, particularly Japan, Asia, the United States and Europe, as well as levels of demand in the major industrial sectors Hitachi serves, including, without limitation, the information, electronics, automotive, construction and financial sectors;
- exchange rate fluctuations of the yen against other currencies in which Hitachi makes significant sales or in which Hitachi's assets and liabilities are denominated, particularly against the U.S. dollar and the euro;
- uncertainty as to Hitachi's ability to access, or access on favorable terms, liquidity or long-term financing;
- uncertainty as to general market price levels for equity securities, declines in which may require Hitachi to write down equity securities that it holds;
- uncertainty as to Hitachi's ability to continue to develop and market products that incorporate new technologies on a timely and cost-effective basis and to achieve market acceptance for such products;
- the possibility of cost fluctuations during the lifetime of, or cancellation of, long-term contracts for which Hitachi uses the percentage-of-completion method to recognize revenue from sales;
- · credit conditions of Hitachi's customers and suppliers;
- fluctuations in the price of raw materials including, without limitation, petroleum and other
  materials, such as copper, steel, aluminum, synthetic resins, rare metals and rare-earth
  minerals, or shortages of materials, parts and components;
- fluctuations in product demand and industry capacity;
- uncertainty as to Hitachi's ability to implement measures to reduce the potential negative impact of fluctuations in product demand, exchange rates and/or price of raw materials or shortages of materials, parts and components;
- increased commoditization of and intensifying price competition for products;
- uncertainty as to Hitachi's ability to achieve the anticipated benefits of its strategy to strengthen its Social Innovation Business;
- uncertainty as to the success of acquisitions of other companies, joint ventures and strategic alliances and the possibility of incurring related expenses;
- uncertainty as to the success of restructuring efforts to improve management efficiency by divesting or otherwise exiting underperforming businesses and to strengthen competitiveness;
- uncertainty as to the success of cost reduction measures;
- general socioeconomic and political conditions and the regulatory and trade environment of countries where Hitachi conducts business, particularly Japan, Asia, the United States and Europe, including, without limitation, direct or indirect restrictions by other nations on imports

and differences in commercial and business customs including, without limitation, contract terms and conditions and labor relations:

- uncertainty as to the success of alliances upon which Hitachi depends, some of which Hitachi
  may not control, with other corporations in the design and development of certain key
  products;
- uncertainty as to Hitachi's access to, or ability to protect, certain intellectual property rights, particularly those related to electronics and data processing technologies;
- uncertainty as to the outcome of litigation, regulatory investigations and other legal proceedings of which the Company, its subsidiaries or its equity-method associates and joint ventures have become or may become parties;
- the possibility of incurring expenses resulting from any defects in products or services of Hitachi;
- the potential for significant losses on Hitachi's investments in equity-method associates and joint ventures;
- the possibility of disruption of Hitachi's operations by natural disasters such as earthquakes and tsunamis, the spread of infectious diseases, and geopolitical and social instability such as terrorism and conflict:
- uncertainty as to Hitachi's ability to maintain the integrity of its information systems, as well as Hitachi's ability to protect its confidential information or that of its customers;
- uncertainty as to the accuracy of key assumptions Hitachi uses to evaluate its significant employee benefit-related costs; and
- uncertainty as to Hitachi's ability to attract and retain skilled personnel.

The factors listed above are not all-inclusive and are in addition to other factors contained in other materials published by Hitachi.

#### 4. Management Policy

## (1) Basic Management Policy

Amid intensifying competition in global markets, the Hitachi Group has been expanding its business through development of Hitachi and its related companies (subsidiaries and affiliated companies). Hitachi aims to achieve further development by delivering competitive products and services, thus creating higher value for customers. By taking full advantage of the diverse resources of the Hitachi Group, while at the same time reviewing and restructuring businesses, Hitachi aims to bolster its competitiveness and achieve growth in global markets. This process will be consistent with Hitachi's basic management policy, which is to increase shareholder value by meeting the expectations of customers, shareholders, employees and other stakeholders.

#### (2) Medium- and Long-term Management Strategy

By fully capitalizing on the business base it has built over the years, the Hitachi Group aims to achieve sustainable growth through global expansion of the Social Innovation Business to provide solutions driven by collaborative creation with customers in a range of areas, including Power / Energy, Industry / Distribution / Water, Urban Development, and Finance / Government & Public / Healthcare. At the same time, the Hitachi Group will work to establish an even more solid management base by pushing ahead with ongoing business portfolio reforms and cost structure reforms.

#### (3) Challenges Facing Hitachi Group

While the forecast of the world economy still remains uncertain, the Hitachi Group will promote the following measures in order to realize growth as a partner that resolves issues facing customers in an era where all "things" are connected to the Internet.

- In order to respond to issues facing customers with optimal solutions, we will establish a structure for providing customized services tailored to customers' characteristics while utilizing the Hitachi Group's advanced IT, control technologies and excellent products as a common platform of the entire Group.
- We will ensure to seize business opportunities in growth sectors by providing optimal services and products under localized leadership according to customer needs and the business environment which vary by region and country.
- We will continuously strive to optimize our business portfolio from the perspective of the growth potential, profitability and competitiveness of businesses, by carrying out reorganization, including partnerships with other companies, withdrawals and disposal by sale.
- In order to secure the necessary funds for the growth of the Hitachi Group, we will strengthen our cash-generating capabilities through cost structure reforms, including reduction of fixed costs, and selective investment in focused fields.

- By strengthening research and development to share issues with customers and create new solutions together, we will further reinforce the role of R&D in bolstering the Hitachi Group's profitability.
- We will improve the environment where the diverse human resources, including female and foreign employees, demonstrate their utmost performance, as well as foster a corporate culture that encourages our employees to act independently and continue growing.
- By providing our customers with high-quality and safe products and services, we will further gain the reliability in the Hitachi Group from society, and increase the value of the Hitachi brand.
- We will ensure compliance with laws and international social standards and dedication to corporate ethics based on a firm commitment to prevent the occurrence of misconduct within the Hitachi Group, and continuously strive to contribute to the environment and the communities.

# **5. Basic Stance on Accounting Standard Selection**

Hitachi, Ltd. applied International Financial Reporting Standards (IFRS), starting with the consolidated financial statements in its annual securities report for fiscal 2014, the year ended March 31, 2015. IFRS was applied in response to globalization, with the primary goal of building a uniform standard for evaluating operating results, standardizing operations, and improving management efficiency of the Hitachi Group.

# **Consolidated Statements of Profit or Loss**

		Years ended Ma	rch 31	
	Ye (mill	en ions)	(B)/(A) (%)	U.S. Dollars (millions)
	2015 (A)	2016 (B)	(70)	2016
Revenues	9,774,930	10,034,305	103	88,799
Cost of sales	(7,198,232)	(7,459,073)	104	(66,009)
Gross profit	2,576,698	2,575,232	100	22,790
Selling, general and administrative expenses	(1,935,373)	(1,940,363)	100	(17,171)
Adjusted operating income	641,325	634,869	99	5,618
Other income	9,415	57,539	611	509
Other expenses	(167,781)	(141,881)	85	(1,256)
Financial income	7,727	10,615	137	94
Financial expenses	(3,284)	(30,295)	923	(268)
Share of profits of investments accounted for using the equity method	46,657	156	0	1
EBIT (Earnings before interest and taxes)	534,059	531,003	99	4,699
Interest income	12,529	12,028	96	106
Interest charges	(27,594)	(25,991)	94	(230)
Income from continuing operations, before income taxes	518,994	517,040	100	4,576
Income taxes	(122,075)	(165,206)	135	(1,462)
Income from continuing operations	396,919	351,834	89	3,114
Loss from discontinued operations	(53,501)	(57,081)	107	(505)
Net income	343,418	294,753	86	2,608
Net income attributable to:				
Hitachi, Ltd. stockholders	217,482	172,155	79	1,523
Non-controlling interests	125,936	122,598	97	1,085

#### Consolidated Statements of Comprehensive Income

		Years ended Ma	rch 31	
	Ye (milli		(B)/(A) (%)	U.S. Dollars (millions)
	2015 (A)	2016 (B)	(70)	2016
Net income	343,418	294,753	86	2,608
Other comprehensive income (OCI)				
Items not to be reclassified into net income				
Net changes in financial assets measured at fair value through OCI	57,957	(50,323)	_	(445)
Remeasurements of defined benefit plans	27,039	(140,844)	_	(1,246)
Share of OCI of investments accounted for using the equity method	5,633	(4,275)	_	(38)
Total items not to be reclassified into net income	90,629	(195,442)	-	(1,730)
Items that can be reclassified into net income				
Foreign currency translation adjustments	188,619	(190,099)	_	(1,682)
Net changes in cash flow hedges	(16,850)	32,785	_	290
Share of OCI of investments accounted for using the equity method	(74,604)	(26,239)	35	(232)
Total items that can be reclassified into net income	97,165	(183,553)	-	(1,624)
Other comprehensive income (OCI)	187,794	(378,995)	_	(3,354)
Comprehensive income (loss)	531,212	(84,242)	I	(746)
Comprehensive income (loss) attributable to:				
Hitachi, Ltd. stockholders	337,578	(127,557)	_	(1,129)
Non-controlling interests	193,634	43,315	22	383

# **Consolidated Statements of Financial Position**

	Yen (millions)			U.S. Dollars (millions)
	As of March 31,	As of March 31,	(B)-(A)	As of March 31,
	2015 (A)	2016 (B)		2016
Total Assets	12,433,727	12,551,005	117,278	111,071
Current assets	5,882,412	5,872,555	(9,857)	51,970
Cash and cash equivalents	701,703	699,315	(2,388)	6,189
Trade receivables	2,870,042	2,992,770	122,728	26,485
Lease receivables	337,353	338,758	1,405	2,998
Inventories	1,458,119	1,299,855	(158,264)	11,503
Other current assets	515,195	541,857	26,662	4,795
Non-current assets	6,551,315 6,678,450 127,1		127,135	59,101
Investments accounted for using the equity method	681,623	676,960	(4,663)	5,991
Investments in securities and other financial assets	1,449,734	1,329,974	(119,760)	11,770
Lease receivables	680,620	727,485	46,865	6,438
Property, plant and equipment	2,472,497	2,500,226	27,729	22,126
Intangible assets	933,582	1,070,403	136,821	9,473
Other non-current assets	333,259	373,402	40,143	3,304
Total Linkilities and Faults	40 400 707	40 554 005	447.070	444.074
Total Liabilities and Equity	12,433,727	12,551,005	117,278	111,071
Total Liabilities	8,137,385	8,425,435	288,050	74,561
Current liabilities	4,779,478	4,994,216	214,738	44,197
Short-term debt	977,701	871,417	(106,284)	7,712
Current portion of long-term debt	483,521	651,518	167,997	5,766
Other financial liabilities	296,425	280,048	(16,377)	2,478
Trade payables	1,426,523	1,451,918	25,395	12,849
Other current liabilities	1,595,308	1,739,315	144,007	15,392
Non-current liabilities	3,357,907	3,431,219	73,312	30,365
Long-term debt	2,096,134	2,081,520	(14,614)	18,421
Other financial liabilities	117,535	115,155	(2,380)	1,019
Retirement and severance benefits	724,223	783,670	59,447	6,935
Other non-current liabilities	420,015	450,874	30,859	3,990
Total Equity	4,296,342	4,125,570	(170,772)	36,509
Hitachi, Ltd. stockholders' equity	2,942,281	2,735,078	(207,203)	24,204
Common stock	458,790	458,790	0	4,060
Capital surplus	608,416	586,790	(21,626)	5,193
Retained earnings	1,477,517	1,609,761	132,244	14,246
Accumulated other comprehensive income	401,100	83,543	(317,557)	739
(Foreign currency translation adjustments)	253,474	118,635	(134,839)	1,050
(Remeasurements of defined benefit plans)	86,136	(42,337)	(128,473)	(375)
(Net changes in financial assets measured at fair value through OCI)	213,415	147,852	(65,563)	1,308
(Net changes in cash flow hedges)	(151,925)	(140,607)	11,318	(1,244)
Treasury stock, at cost	(3,542)	(3,806)	(264)	(34)
Non-controlling interests	1,354,061	1,390,492	36,431	12,305

#### Consolidated Statements of Changes in Equity

Yen (millions)

	Common stock	Capital surplus	Retained earnings	Accumulated other comprehensive income	Treasury stock, at cost	Total Hitachi, Ltd. stockholders' equity	Non-controlling interests	Total equity
As of March 31, 2014	458,790	617,496	1,277,970	317,547	(3,146)	2,668,657	1,200,174	3,868,831
Reclassified into retained earnings	-	-	37,597	(37,597)	-	-	-	-
Net income	-	-	217,482	-	-	217,482	125,936	343,418
Other comprehensive income	-	-	-	120,096	-	120,096	67,698	187,794
Cash dividends	-	-	(55,532)	-	-	(55,532)	(32,578)	(88,110)
Changes in treasury stock	-	3	-	-	(396)	(393)	-	(393)
Equity transactions and other	-	(9,083)	-	1,054	-	(8,029)	(7,169)	(15,198)
Total changes in equity	-	(9,080)	199,547	83,553	(396)	273,624	153,887	427,511
As of March 31, 2015	458,790	608,416	1,477,517	401,100	(3,542)	2,942,281	1,354,061	4,296,342
Reclassified into retained earnings	1	-	18,030	(18,030)	-		-	-
Net income	-	-	172,155	-	-	172,155	122,598	294,753
Other comprehensive loss	-	-	-	(299,712)	-	(299,712)	(79,283)	(378,995)
Cash dividends	-	-	(57,941)	-	-	(57,941)	(39,502)	(97,443)
Changes in treasury stock	-	(4)	-	-	(264)	(268)	-	(268)
Equity transactions and other	-	(21,622)	-	185	-	(21,437)	32,618	11,181
Total changes in equity	-	(21,626)	132,244	(317,557)	(264)	(207,203)	36,431	(170,772)
As of March 31, 2016	458,790	586,790	1,609,761	83,543	(3,806)	2,735,078	1,390,492	4,125,570

U.S. Dollars (millions)

	Common stock	Capital surplus	Retained earnings	Accumulated other comprehensive income	Treasury stock, at cost	Total Hitachi, Ltd. stockholders' equity	Non-controlling interests	Total equity
As of March 31, 2015	4,060	5,384	13,075	3,550	(31)	26,038	11,983	38,021
Reclassified into retained earnings	-		160	(160)	-	1	-	
Net income	-	-	1,523	-	-	1,523	1,085	2,608
Other comprehensive loss	-	-	-	(2,652)	-	(2,652)	(702)	(3,354)
Cash dividends	-	-	(513)	-	-	(513)	(350)	(862)
Changes in treasury stock	-	(0)	-	-	(2)	(2)	-	(2)
Equity transactions and other	-	(191)	-	2	-	(190)	289	99
Total changes in equity	-	(191)	1,170	(2,810)	(2)	(1,834)	322	(1,511)
As of March 31, 2016	4,060	5,193	14,246	739	(34)	24,204	12,305	36,509

# **Consolidated Statements of Cash Flows**

	Years ended March 31				
	Ye	en	U.S. Dollars		
	(milli	ons)	(millions)		
	2015	2016	2016		
Cash flows from operating activities					
Net income	343,418	294,753	2,608		
Adjustments to reconcile net income to net cash provided by operating activities					
Depreciation and amortization	481,021	507,790	4,494		
Change in receivables	(201,423)	(53,092)	(470)		
Change in inventories	(116,328)	44,342	392		
Change in payables	(18,041)	(1,602)	(14)		
Other	(36,822)	20,035	177		
Net cash provided by (used in) operating activities	451,825	812,226	7,188		
Cash flows from investing activities					
Purchase of property, plant and equipment	(358,141)	(369,494)	(3,270)		
Purchase of intangible assets	(128,808)	(116,438)	(1,030)		
Purchase of leased assets	(444,223)	(539,420)	(4,774)		
Proceeds from sale of property, plant, equipment, and intangible assets	32,528	22,632	200		
Proceeds from sale of leased assets	27,122	23,834	211		
Collection of lease receivables	302,899	326,497	2,889		
Proceeds from sale (purchase) of investments in securities and other financial assets (including investments in subsidiaries and investments accounted for using the equity method), net	(31,226)	(58,756)	(520)		
Other	(12,696)	(19,654)	(174)		
Net cash provided by (used in) investing activities	(612,545)	(730,799)	(6,467)		
Free cash flows	(160,720)	81,427	721		
Cash flows from financing activities					
Change in interest-bearing debt	343,050	110,821	981		
Dividends paid to stockholders	(55,443)	(57,907)	(512)		
Dividends paid to non-controlling interests	(32,143)	(41,671)	(369)		
Other	(22,258)	(37,710)	(334)		
Net cash provided by (used in) financing activities	233,206	(26,467)	(234)		
Effect of exchange rate changes on cash and cash equivalents	68,560	(57,348)	(508)		
Change in cash and cash equivalents	141,046	(2,388)	(21)		
Cash and cash equivalents at beginning of year	560,657	701,703	6,210		
3 3 4 7 4 4 4	701,703	699,315	6,189		

#### **Segment Information**

		Years ended Marg			
	Yen		(B)/(A)	U.S. Dollars	
	(million 2015 (A)	2016 (B)	(%)	(millions) 2016	
Information & Telecommunication Systems	2,034,022	2,109,321	104	18,66	
·	19% 2,066,221	19% 2,333,144		•	
Social Infrastructure & Industrial Systems	19% 1,131,696	21% 1,127,608	113	20,64	
Electronic Systems & Equipment	10%	10%	100	9,97	
Construction Machinery	815,792 7%	758,331 7%	93	6,71	
High Functional Materials & Components	1,529,434 14%	1,564,052 14%	102	13,84	
Automotive Systems	936,934 9%	1,001,192 9%	107	8,86	
Smart Life & Ecofriendly Systems	754,270 7%	681,018 6%	90	6,02	
Others (Logistics and Other services)	1,274,251 12%	1,252,762 11%	98	11,08	
Financial Services	356,291 3%	365,353 3%	103	3,23	
Subtotal	10,898,911 100%	11,192,781 100%	103	99,05	
Corporate items & Eliminations	(1,123,981)	(1,158,476)	-	(10,25	
Revenues Total	9,774,930	10,034,305	103	88,79	
Information & Telecommunication Systems	135,184 21%	141,312 23%	105	1,2	
Social Infrastructure & Industrial Systems	88,952 14%	81,397 13%	92	7:	
Electronic Systems & Equipment	72,594 11%	67,060 11%	92	59	
Construction Machinery	59,851 9%	22,637 4%	38	2	
High Functional Materials & Components	120,844 19%	125,939 20%	104	1,1	
Automotive Systems	47,496 8%	61,921 10%	130	54	
Smart Life & Ecofriendly Systems	28,415 5%	23,833 4%	84	2	
Others (Logistics and Other services)	41,897 7%	52,522 8%	125	4	
Financial Services	38,986 6%	45,228 7%	116	4	
Subtotal	634,219 100%	621,849 100%	98	5,5	
Corporate items & Eliminations	7,106	13,020	-	1	
djusted operating income Total	641,325	634,869	99	5,6	
Information & Telecommunication Systems	106,049 17%	109,141 19%	103	9	
Social Infrastructure & Industrial Systems	110,336 18%	29,108 5%	26	2	
Electronic Systems & Equipment	63,771	64,370	101	5	
Construction Machinery	10% 60,599	25,847	43	2	
High Functional Materials & Components	10% 123,943	5% 153,553	124	1,3	
Automotive Systems	20% 35,019	27% 53,947	154	4	
Smart Life & Ecofriendly Systems	34,553 59/	10% 41,967	121	3	
Others (Logistics and Other services)	5% 51,013	40,609	80	3	
Financial Services	35,436 69/	7% 46,665	132	4	
Subtotal	6% 620,719	565,207	91	5,0	
Corporate items & Eliminations	(86,660)	100% (34,204)	_	(30	
·	, ,	531,003	99	4,6	

Notes: 1. Revenues by business segment include intersegment transactions.

2. Effective on April 1, 2015, the "Power Systems" became part of the "Social Infrastructure & Industrial Systems." Figures for each segment, including figures for the previous fiscal year, reflect the changed segmentation.

(2) Revenues by Market

(2) Revenues by Market		Years ended March 31						
		en ions)	(B)/(A)	U.S. Dollars (millions)				
	2015 (A)	2016 (B)	(%)	2016				
Japan	5,220,349 53%	5,231,530 52%	100	46,297				
Asia	2,178,222 22%	2,112,334 21%	97	18,693				
North America	1,064,127 11%	1,280,326 13%	120	11,330				
Europe	841,966 9%	951,105 9%	113	8,417				
Other Areas	470,266 5%	459,010 5%	98	4,062				
Overseas Revenues Subtotal	4,554,581 47%	4,802,775 48%	105	42,502				
Total Revenues	9,774,930 100%	10,034,305 100%	103	88,799				

#### **Notes**

#### (1) Notes regarding Going Concern

Not applicable.

#### (2) Material Subsequent Events

On May 13, 2016, the Company has concluded an agreement regarding the transfer of common stocks of Hitachi Capital Corporation, a consolidated subsidiary. Based on this agreement, a part of shares of Hitachi Capital Corporation held by the Company will be transferred to Mitsubishi UFJ Financial Group, Inc. and Mitsubishi UFJ Lease & Finance Company Limited.

Please refer to the News Release "Notification of Change of Subsidiary (Transfer of Shares)" announced today for detailed information.

#### (3) Other Notes

On February 1, 2014 (hereinafter the "effective date of company split"), the Company and Mitsubishi Heavy Industries, Ltd. (hereinafter "MHI") integrated their thermal power generation systems businesses into MHI's consolidated subsidiary, MITSUBISHI HITACHI POWER SYSTEMS, LTD. (hereinafter "MHPS"), through a spin-off in the form of an absorption-type company-split. As part of this business integration, assets and liabilities associated with boiler construction projects for Medupi and Kusile Power Stations for which the Company's consolidated subsidiaries in the Republic of South Africa, Hitachi Power Africa Proprietary Limited (hereinafter "HPA") and other companies received orders in 2007, as well as their contractual status in relation to customers, and rights and obligations thereof were transferred from HPA to MHI's consolidated subsidiary, Mitsubishi Hitachi Power Systems Africa Proprietary Limited (hereinafter "MHPS Africa") (hereinafter, the "Transfer of South African Business").

Under the agreement executed between the Company and MHI regarding the Transfer of South African Business, the Company and HPA shall be liable for contingent liabilities resulting from events that occurred before the effective date of company split as well as claims that had already been made as of the said date, while MHPS and MHPS Africa shall be held responsible for the execution of business on and after the effective date of company split. Given these conditions, it has been agreed upon to determine the final transfer price upon agreement on future construction schedule as of the effective date of company split and confirmation of estimated project cash flows based on such schedule between the parties, and settle the difference with the provisional price.

The said transfer price adjustment for the Transfer of South African Business is still under discussion between the Company and MHI and not yet agreed upon at the moment. On March 31, 2016, MHI requested the Company to pay ZAR 48,200 million (approximately JPY 379.0 billion when ZAR 1 = JPY 7.87) to MHPS Africa as a portion of transfer price adjustment, etc. The Company replied to MHI on April 6, 2016 that the details of the demand letter lacked legal grounds under any agreement and thus the Company cannot accept it.

The Company has recorded provisions based on reasonable estimates for the aforementioned agreement related to the South African Business.

# Per share information

	Years ended March 31					
	2015	2016	2016			
	(Yen)	(Yen)	(U.S.Dollars)			
Hitachi, Ltd. stockholders' equity per share	609.35	566.48	5.01			
Earnings per share from continuing operations, attributable to Hitachi, Ltd. stockholders						
Basic	56.12	47.48	0.42			
Diluted	56.08	47.44	0.42			
Earnings per share from discontinued operations, attributable to Hitachi, Ltd. stockholders						
Basic	(11.08)	(11.82)	(0.10)			
Diluted	(11.08)	(11.82)	(0.10)			
Earnings per share attributable to Hitachi, Ltd. stockholders						
Basic	45.04	35.65	0.32			
Diluted	45.00	35.62	0.32			

The reconciliations of the numbers and the amounts used in the basic and diluted earnings per share attributable to Hitachi, Ltd. stockholders computations are as follows:

	Years ended March 31					
	2015	2016	2016			
	(Number of shares)	(Number of shares)				
Weighted average number of shares on which basic earnings per share is calculated	4,828,815,878	4,828,366,279				
Effect of dilutive securities	_					
Number of shares on which diluted earnings per share is calculated	4,828,815,878	4,828,366,279				
	(Millions of yen)	(Millions of yen)	(Millions of U.S. dollars)			
Net income from continuing operations, attributable to Hitachi, Ltd. stockholders Basic	270,983	229,236	2,029			
Effect of dilutive securities:						
Other	(191)	(185)	(2)			
Diluted	270,792	229,051	2,027			
Net loss from discontinued operations, attributable to Hitachi, Ltd. stockholders Basic	(53,501)	(57,081)	(505)			
Effect of dilutive securities:						
Other	_	_	_			
Diluted	(53,501)	(57,081)	(505)			
Net income attributable to Hitachi, Ltd. stockholders	247.402	470.455	4.522			
Basic	217,482	172,155	1,523			
Effect of dilutive securities:	(404)	(405)	(0)			
Other	(191)	(185)	(2)			
Diluted	217,291	171,970	1,522			

# Supplementary Information for Consolidated Financial Results for Fiscal 2015

#### Consolidated Financial Statements by Manufacturing, Services and Others and Financial Services

#### (1) Summarized Consolidated Statements of Financial Position by Manufacturing, Services and Others and Financial Services

(Billions of yen)

	As of March 31, 2015 As of March 31, 2					
	As of March 31, 2015			As	16	
	Manufacturing, Services and Others	Financial Services	Total	Manufacturing, Services and Others	Financial Services	Total
Total Assets	9,984.4	2,953.6	12,433.7	9,917.9	3,091.4	12,551.0
Current assets	5,115.2	1,184.8	5,882.4	4,995.6	1,256.8	5,872.5
Cash and cash equivalents	654.7	119.7	701.7	660.9	157.0	699.3
Trade receivables	2,448.9	695.2	2,870.0	2,472.0	710.7	2,992.7
Lease receivables	55.9	299.5	337.3	45.6	311.9	338.7
Inventories	1,447.8	3.3	1,458.1	1,291.5	3.7	1,299.8
Other current assets	507.7	66.9	515.1	525.3	73.3	541.8
Non-current assets	4,869.2	1,768.8	6,551.3	4,922.3	1,834.6	6,678.4
Investments accounted for using the equity method	682.2	19.4	681.6	676.3	20.4	676.9
Investments in securities and other financial assets	772.6	709.8	1,449.7	681.6	675.9	1,329.9
Lease receivables	47.3	669.7	680.6	38.2	729.8	727.4
Property, plant and equipment	2,204.7	268.0	2,472.4	2,193.6	307.5	2,500.2
Intangible assets	873.7	59.8	933.5	1,007.7	62.6	1,070.4
Other non-current assets	288.4	41.8	333.2	324.6	38.1	373.4
Total Liabilities and Equity	9,984.4	2,953.6	12,433.7	9,917.9	3,091.4	12,551.0
Total Liabilities	6,012.5	2,616.8	8,137.3	6,133.5	2,744.4	8,425.4
Current liabilities	3,962.9	1,270.5	4,779.4	4,095.5	1,323.2	4,994.2
Short-term debt	574.4	514.3	977.7	529.8	497.6	871.4
Current portion of long-term debt	193.0	357.9	483.5	234.9	485.6	651.5
Other financial liabilities	262.8	58.5	296.4	265.5	40.1	280.0
Trade payables	1,388.5	273.0	1,426.5	1,379.0	228.9	1,451.9
Other current liabilities	1,544.0	66.7	1,595.3	1,686.1	70.8	1,739.3
Non-current liabilities	2,049.6	1,346.2	3,357.9	2,038.0	1,421.1	3,431.2
Long-term debt	860.2	1,266.3	2,096.1	750.3	1,356.2	2,081.5
Other financial liabilities	77.7	42.2	117.5	85.0	28.7	115.1
Retirement and severance benefits	717.9	6.2	724.2	774.1	9.5	783.6
Other non-current liabilities	393.7	31.3	420.0	428.5	26.6	450.8
Total Equity	3,971.9	336.8	4,296.3	3,784.3	347.0	4,125.5
Hitachi, Ltd. stockholders' equity	2,760.3	195.3	2,942.2	2,540.8	201.3	2,735.0
Non-controlling interests	1,211.5	141.4	1,354.0	1,243.5	145.7	1,390.4
Interest-bearing debt	1,627.7	2,138.6	3,557.3	1,515.0	2,339.5	3,604.4
Total Hitachi, Ltd. stockholders' equity ratio	27.6%	6.6%	23.7%	25.6%	6.5%	21.8%
D/E ratio (including non-controlling interests) (times)	0.41	6.35	0.83	0.40	6.74	0.87

#### (2) Summarized Consolidated Statements of Profit or Loss by Manufacturing, Services and Others and Financial Services

(Billions of yen)

	Year	ended March 31,	2015	Year ended March 31, 2016			
	Manufacturing, Services and Others	Financial Services	Total	Manufacturing, Services and Others	Financial Services	Total	
Revenues	9,569.8	356.2	9,774.9	9,833.9	365.3	10,034.3	
Adjusted operating income	598.5	38.9	641.3	586.8	45.2	634.8	
EBIT	499.9	35.4	534.0	490.2	46.6	531.0	
Income from continuing operations, before income taxes	485.5	35.4	518.9	476.9	46.6	517.0	
Net income attributable to Hitachi, Ltd. stockholders	206.0	14.3	217.4	152.1	19.7	172.1	

#### (3) Summarized Consolidated Statements of Cash Flows by Manufacturing, Services and Others and Financial Services

(Billions of yen)

	Year ended March 31, 2015			Year ended March 31, 2016			
	Manufacturing, Services and Others	Financial Services	Total	Manufacturing, Services and Others	Financial Services	Total	
Cash flows from operating activities	586.4	(85.9)	451.8	843.1	(7.4)	812.2	
Cash flows from investing activities	(449.1)	(191.3)	(612.5)	(518.7)	(218.8)	(730.7)	
Free cash flows	137.2	(277.3)	(160.7)	324.4	(226.2)	81.4	
Cash flows from financing activities	(69.1)	236.8	233.2	(262.7)	265.4	(26.4)	
Effect of exchange rate changes on cash and cash equivalents	65.1	3.4	68.5	(55.5)	(1.8)	(57.3)	
Change in cash and cash equivalents	133.2	(37.0)	141.0	6.1	37.3	(2.3)	
Cash and cash equivalents at beginning of year	521.4	156.7	560.6	654.7	119.7	701.7	
Cash and cash equivalents at end of of year	654.7	119.7	701.7	660.9	157.0	699.3	
Core free cash flows	138.1	(292.1)	(176.4)	363.5	(264.8)	113.3	

Notes: 1. Figures here represent information voluntarily prepared by the Company.

2. Total Figures exclude inter-segment transactions.