### FOR IMMEDIATE RELEASE

## Hitachi Announces Consolidated Financial Results for Fiscal 2019

**Tokyo, May 29, 2020** --- Hitachi, Ltd. (TSE:6501) today announced its consolidated financial results for fiscal 2019, ended March 31, 2020.

Note: All figures were converted at the rate of 109 yen to the U.S. dollar, as of March 31, 2020.

## **Summary**

	Years ended March 31					
	Billions	of yen	(B)/(A)	Millions of U.S.dollars		
	2019(A)	2020(B)	(%)	2020		
1. Revenues	9,480.6	8,767.2	92	80,434		
2. Adjusted operating income	754.9	661.8	88	6,072		
3. EBIT (Earnings before interest and taxes)	513.9	183.6	36	1,685		
Income from continuing operations,     before income taxes	516.5	180.2	35	1,654		
5. Net income	321.0	127.2	40	1,167		
6. Net income attributable to Hitachi, Ltd. stockholders	222.5	87.5	39	804		
7. Earnings per share attributable to Hitachi, Ltd. stockholders	(Yen)	(Yen)		(U.S.Dollars)		
Basic	230.47	90.71	39	0.83		
Diluted	230.25	90.60	39	0.83		

Notes: 1. The Company's consolidated financial statements are prepared based on IFRS.

- 2. "Adjusted operating income" is presented as revenues less cost of sales as well as selling, general and administrative expenses.
- 3. "EBIT" is presented as income from continuing operations, before income taxes less interest income plus interest charges.
- 4. The figures are for 814 consolidated subsidiaries and 409 equity-method associates and joint ventures.
- 5. A part of the thermal power generation systems business is classified as discontinued operations in accordance with the provision of IFRS 5, "Non-current Assets Held for Sale and Discontinued Operations," which was not transferred to Mitsubishi Hitachi Power Systems, Ltd. for the business integration in the thermal power generation systems with Mitsubishi Heavy Industries, Ltd. The results of the discontinued operations are reported separately from continuing operations.
- 6. On October 1, 2018, the Company completed the share consolidation of every five shares into one share for its common stock. The figures for basic and diluted earnings per share attributable to Hitachi, Ltd. stockholders are calculated on the assumption that the Company conducted this consolidation at the beginning of fiscal 2018.

### 1. Qualitative Information Concerning Consolidated Business Results

### (1) Summary of Fiscal 2019 Consolidated Business Results

	Year ended March 31, 2020					
	Yen (billions)	Year over year change (billion yen)	U.S. Dollars (millions)			
Revenues	8,767.2	(8%)	80,434			
Adjusted operating income	661.8	(93.0)	6,072			
EBIT	183.6	(330.2)	1,685			
Income from continuing operations, before income taxes	180.2	(336.2)	1,654			
Income from continuing operations	129.0	(201.1)	1,184			
Loss from discontinued operations	(1.7)	+7.3	(16)			
Net income	127.2	(193.7)	1,167			
Net income attributable to Hitachi, Ltd. stockholders	87.5	(134.9)	804			

For fiscal 2019, the Hitachi's consolidated revenues decreased 8% year over year, to 8,767.2 billion yen. In addition to the decrease in revenues due to the COVID-19 impact in all segments, the revenues decreased mainly in Hitachi Metals segment where sales were affected by the decrease in demand for automobile, semiconductor and factory automation, the Other segment where Hitachi Kokusai Electric Inc. was converted to an equity-method associate in June 2018, the Energy segment where revenues from projects related to new nuclear regulations decreased in Nuclear Energy Business Unit, and the Smart Life segment where car information systems business and other businesses were divested in automotive systems business.

Adjusted operating income decreased 93.0 billion yen year over year, to 661.8 billion yen. The decrease was due to the decline in profit in Hitachi Construction Machinery segment and Hitachi Metals segment despite the increase in profit in the Industry segment and the IT segment.

EBIT also decreased 330.2 billion yen year over year, to 183.6 billion yen, mainly due to the loss for the settlement on the South Africa projects conducted by Mitsubishi Hitachi Power Systems and the impairment loss on fixed assets and goodwill in the magnetic materials business of Hitachi Metals segment, in addition to the decrease in adjusted operating income.

Income from continuing operations, before income taxes, decreased 336.2 billion yen year over year, to 180.2 billion yen. After deducting income taxes of 51.2 billion yen, Hitachi posted income from continuing operations of 129.0 billion yen, down 201.1 billion yen year over year. Loss from discontinued operations decreased 7.3 billion yen year over year, to 1.7 billion yen. Net income decreased 193.7 billion yen year over year, to 127.2 billion yen. Net income attributable to Hitachi, Ltd. stockholders decreased 134.9 billion yen year over year, to 87.5 billion yen.

## (2) Revenues, Adjusted Operating Income and EBIT by Segment

Please refer to the presentation material, "Outline of Consolidated Financial Results for Fiscal 2019."

### (3) Outlook for Fiscal 2020

	Year ending March 31, 2021				
	Yen (billions)	Year over year change (billion yen)	U.S. Dollars (millions)		
Revenues	7,080.0	(19%)	64,954		
Adjusted operating income	372.0	(289.8)	3,413		
EBIT	614.0	+430.3	5,633		
Income from continuing operations, before income taxes	600.0	+419.7	5,505		
Net income	351.0	+223.7	3,220		
Net income attributable to Hitachi, Ltd. stockholders	335.0	+247.4	3,073		

Reflecting these business environments, Hitachi forecasts the results shown above for fiscal 2020, the year ending March 31, 2021.

Projections for fiscal 2020 assume exchange rates of 105 yen to the U.S. dollar and 120 yen to the euro.

Hitachi will accelerate the global expansion of its Social Innovation Business through collaborative creation with customers, persist with its business structural reforms and pursue efforts to strengthen its business foundations by reviewing its business portfolio, with the aim of achieving sustainable growth.

#### 2. Financial Position

#### (1) Financial Position

	Yen (billions)	Change from March 31, 2019 (billion yen)	U.S. Dollars (millions)
Total assets	9,930.0	+303.4	91,102
Total liabilities	5,663.3	+451.1	51,957
Interest-bearing debt	1,485.0	+480.2	13,624
Total Hitachi, Ltd. stockholders' equity	3,159.9	(102.6)	28,991
Non-controlling interests	1,106.7	(45.0)	10,154
Cash Conversion Cycle	74.2 days	4.9 days increase	_
Total Hitachi, Ltd. stockholders' equity ratio	31.8%	2.1 points decrease	_
D/E ratio (including non-controlling interests)	0.35 times	0.12 points increase	_

Total assets increased 303.4 billion yen from March 31, 2019, to 9,930.0 billion yen, mainly reflecting the impacts of the adoption of IFRS 16 "Leases" from the beginning of the fiscal year ended March 31, 2020 and M&As such as the acquisitions of JR Automation Technologies, LLC. Interest-bearing debt increased 480.2 billion yen from March 31, 2019, to 1,485.0 billion yen, mainly due to the issuance of unsecured straight bonds in this fiscal year and the impact of the adoption of IFRS 16 "Leases." As of March 31, 2020, the total Hitachi, Ltd. stockholders' equity decreased 102.6 billion yen from March 31, 2019, to 3,159.9 billion yen. As a result, the total Hitachi, Ltd. stockholders' equity ratio was 31.8%. The debt-to-equity ratio, including non-controlling interests, was 0.35 times and Cash Conversion Cycle was 74.2 days.

#### (2) Cash Flows

	Year ended March 31, 2020					
	Yen (billions)	Year over year change (billion yen)	U.S. Dollars (millions)			
Cash flows from operating activities	560.9	(49.1)	5,146			
Cash flows from investing activities	(525.8)	(362.9)	(4,824)			
Free cash flows	35.0	(412.0)	322			
Cash flows from financing activities	2.8	+323.2	26			

Operating activities provided net cash of 560.9 billion yen, 49.1 billion yen less than in the previous fiscal year, mainly due to the payment regarding the settlement on the South Africa projects conducted by Mitsubishi Hitachi Power Systems, despite the progress made in collecting trade receivables. Investing activities used net cash of 525.8 billion yen, 362.9 billion yen more than in the previous fiscal year, due to an increase in expenditures related to M&As, such as the acquisition of JR Automation Technologies, LLC and Chassis Brakes International B.V. Free cash flows were positive 35.0 billion yen, a decrease of 412.0 billion yen year over year. Financing activities provided net cash of 2.8 billion yen, 323.2 billion yen more than in the previous fiscal year, mainly due to the issuance of unsecured straight bonds in this fiscal year.

Accordingly, cash and cash equivalents were 812.3 billion yen, up 4.7 billion yen from the end of the previous fiscal year.

#### **Cautionary Statement**

Certain statements found in this document may constitute "forward-looking statements" as defined in the U.S. Private Securities Litigation Reform Act of 1995. Such "forward-looking statements" reflect management's current views with respect to certain future events and financial performance and include any statement that does not directly relate to any historical or current fact. Words such as "anticipate," "believe," "expect," "estimate," "forecast," "intend," "plan," "project" and similar expressions which indicate future events and trends may identify "forward-looking statements." Such statements are based on currently available information and are subject to various risks and uncertainties that could cause actual results to differ materially from those projected or implied in the "forward-looking statements" and from historical trends. Certain "forward-looking statements" are based upon current assumptions of future events which may not prove to be accurate. Undue reliance should not be placed on "forward-looking statements," as such statements speak only as of the date of this document.

Factors that could cause actual results to differ materially from those projected or implied in any "forward-looking statement" and from historical trends include, but are not limited to:

- economic conditions, including consumer spending and plant and equipment investment in Hitachi's major markets, particularly Japan, Asia, the United States and Europe, as well as levels of demand in the major industrial sectors Hitachi serves:
- exchange rate fluctuations of the yen against other currencies in which Hitachi makes significant sales or in which Hitachi's assets and liabilities are denominated;
- · uncertainty as to Hitachi's ability to access, or access on favorable terms, liquidity or long-term financing;
- uncertainty as to general market price levels for equity securities, declines in which may require Hitachi to write down equity securities that it holds;
- fluctuations in the price of raw materials including, without limitation, petroleum and other materials, such as copper, steel, aluminum, synthetic resins, rare metals and rare-earth minerals, or shortages of materials, parts and components;
- the possibility of cost fluctuations during the lifetime of, or cancellation of, long-term contracts for which Hitachi uses the percentage-of-completion method to recognize revenue from sales;
- · credit conditions of Hitachi's customers and suppliers;
- fluctuations in product demand and industry capacity;
- uncertainty as to Hitachi's ability to implement measures to reduce the potential negative impact of fluctuations in product demand, exchange rates and/or price of raw materials or shortages of materials, parts and components;
- uncertainty as to Hitachi's ability to continue to develop and market products that incorporate new technologies on a timely and cost-effective basis and to achieve market acceptance for such products;
- · uncertainty as to Hitachi's ability to attract and retain skilled personnel;
- increased commoditization of and intensifying price competition for products;
- uncertainty as to Hitachi's ability to achieve the anticipated benefits of its strategy to strengthen its Social Innovation Business;
- uncertainty as to the success of acquisitions of other companies, joint ventures and strategic alliances and the possibility of incurring related expenses;
- uncertainty as to the success of restructuring efforts to improve management efficiency by divesting or otherwise exiting underperforming businesses and to strengthen competitiveness:
- the potential for significant losses on Hitachi's investments in equity-method associates and joint ventures;
- general socioeconomic and political conditions and the regulatory and trade environment of countries where Hitachi conducts business, particularly Japan, Asia, the United States and Europe, including, without limitation, direct or indirect restrictions by other nations on imports and differences in commercial and business customs including, without limitation, contract terms and conditions and labor relations:
- · uncertainty as to the success of cost structure overhaul;
- uncertainty as to Hitachi's access to, or ability to protect, certain intellectual property;
- uncertainty as to the outcome of litigation, regulatory investigations and other legal proceedings of which the Company, its subsidiaries or its equity-method associates and joint ventures have become or may become parties;
- the possibility of incurring expenses resulting from any defects in products or services of Hitachi;
- the possibility of disruption of Hitachi's operations by natural disasters such as earthquakes and tsunamis, the spread of infectious diseases, and geopolitical and social instability such as terrorism and conflict;
- uncertainty as to Hitachi's ability to maintain the integrity of its information systems, as well as Hitachi's ability to protect its confidential information or that of its customers; and
- uncertainty as to the accuracy of key assumptions Hitachi uses to evaluate its employee benefit-related costs.

The factors listed above are not all-inclusive and are in addition to other factors contained in other materials published by Hitachi.

### 3. Basic Stance on Accounting Standard Selection

Hitachi, Ltd. applied International Financial Reporting Standards (IFRS), starting with the consolidated financial statements in its annual securities report for fiscal 2014, the year ended March 31, 2015. IFRS was applied in response to globalization, with the primary goal of building a uniform standard for evaluating operating results, standardizing operations, and improving management efficiency of the Hitachi Group.

#### **Consolidated Statement of Profit or Loss**

Consolidated Statement of Profit or Loss	Years ended March 31					
	Millions	of yen	(B)/(A)	Millions of U.S. dollars		
	2019 (A)	A) 2020 (B)		2020		
Revenues	9,480,619	8,767,263	92	80,434		
Cost of sales	(6,964,635)	(6,396,895)	92	(58,687)		
Gross profit	2,515,984	2,370,368	94	21,746		
Selling, general and administrative expenses	(1,761,008)	(1,708,485)	97	(15,674)		
Adjusted operating income	754,976	661,883	88	6,072		
Other income	206,371	51,992	25	477		
Other expenses	(442,659)	(570,635)	129	(5,235)		
Financial income	13,693	5,768	42	53		
Financial expenses	(3,459)	(9,033)	261	(83)		
Share of profits (losses) of investments accounted for using the equity method	(15,016)	43,639	_	400		
EBIT (Earnings before interest and taxes)	513,906	183,614	36	1,685		
Interest income	23,122	20,638	89	189		
Interest charges	(20,526)	(23,984)	117	(220)		
Income from continuing operations, before income taxes	516,502	180,268	35	1,654		
Income taxes	(186,344)	(51,246)	28	(470)		
Income from continuing operations	330,158	129,022	39	1,184		
Loss from discontinued operations	(9,136)	(1,776)	19	(16)		
Net income	321,022	127,246	40	1,167		
Net income attributable to:						
Hitachi, Ltd. stockholders	222,546	87,596	39	804		
Non-controlling interests	98,476	39,650	40	364		
Earnings per share from continuing operations,						
attributable to Hitachi, Ltd. stockholders		Yen		U.S.Dollars		
Basic	239.93	92.55	39	0.85		
Diluted	239.70	92.43	39	0.85		
Earnings per share attributable to Hitachi, Ltd.						
stockholders		Yen		U.S.Dollars		
Basic	230.47	90.71	39	0.83		
Diluted	230.25	90.60	39	0.83		

Note: On October 1, 2018, the Company completed the share consolidation of every five shares into one share for its common stock. The figures for basic and diluted earnings per share attributable to Hitachi, Ltd. stockholders are calculated on the assumption that the Company conducted this consolidation at the beginning of fiscal 2018.

#### **Consolidated Statement of Comprehensive Income**

	Years ended March 31					
	Millions	of yen	(B)/(A)	Millions of U.S. dollars		
	2019 (A)	2020 (B)	(%)	2020		
Net income	321,022	127,246	40	1,167		
Other comprehensive income (OCI)						
Items not to be reclassified into net income						
Net changes in financial assets measured at fair value through OCI	(45,356)	(17,207)	38	(158)		
Remeasurements of defined benefit plans	(11,881)	(8,396)	71	(77)		
Share of OCI of investments accounted for using the equity method	(1,964)	(963)	49	(9)		
Total items not to be reclassified into net income	(59,201)	(26,566)	45	(244)		
Items that can be reclassified into net income						
Foreign currency translation adjustments	(4,175)	(111,323)	_	(1,021)		
Net changes in cash flow hedges	(6,274)	13,173	_	121		
Share of OCI of investments accounted for using the equity method	12,009	(13,609)	_	(125)		
Total items that can be reclassified into net income	1,560	(111,759)	_	(1,025)		
Other comprehensive income (OCI)	(57,641)	(138,325)	240	(1,269)		
Comprehensive income	263,381	(11,079)	_	(102)		
Comprehensive income attributable to:						
Hitachi, Ltd. stockholders	171,140	(8,465)	_	(78)		
Non-controlling interests	92,241	(2,614)	_	(24)		

## **Consolidated Statement of Financial Position**

	Millions	s of yen		Millions of U.S. dollars
	As of March 31, 2019 (A)	As of March 31, 2020 (B)	(B)-(A)	As of March 31, 2020
Assets				
Current assets				
Cash and cash equivalents	807,593	812,331	4,738	7,453
Trade receivables and contract assets	2,399,933	2,260,205	(139,728)	20,736
Inventories	1,356,762	1,408,937	52,175	12,926
Investments in securities and other financial assets	284,267	279,951	(4,316)	2,568
Other current assets	187,238	456,165	268,927	4,185
Total Current assets	5,035,793	5,217,589	181,796	47,868
Non-current assets				
Investments accounted for using the equity method	724,461	480,375	(244,086)	4,407
Investments in securities and other financial assets	568,349	440,514	(127,835)	4,041
Property, plant and equipment	1,956,685	2,165,311	208,626	19,865
Goodwill	561,936	635,927	73,991	5,834
Other intangible assets	398,080	479,794	81,714	4,402
Other non-current assets	381,288	510,571	129,283	4,684
Total Non-current assets	4,590,799	4,712,492	121,693	43,234
Total Assets	9,626,592	9,930,081	303,489	91,102
Liabilities				
Current liabilities				
Short-term debt	111,031	183,303	72,272	1,682
Current portion of long-term debt	185,250	231,237	45,987	2,121
Other financial liabilities	257,792	252,403	(5,389)	2,316
Trade payables	1,406,012	1,270,668	(135,344)	11,658
Accrued expenses	653,676	604,415	(49,261)	5,545
Contract liabilities	553,510	615,096	61,586	5,643
Other current liabilities	438,289	576,056	137,767	5,285
Total Current liabilities	3,605,560	3,733,178	127,618	34,249
Non-current liabilities	-,,	-,, -	,-	. , .
Long-term debt	708,490	1,070,502	362,012	9,821
Retirement and severance benefits	526.688	514,375	(12,313)	4,719
Other non-current liabilities	371,451	345,287	(26,164)	3,168
Total Non-current liabilities	1,606,629	1,930,164	323,535	17,708
Total Liabilities	5,212,189	5,663,342	451,153	51,957
Equity	0,2:2,:00	0,000,012	101,100	0.,00.
Hitachi, Ltd. stockholders' equity				
Common stock	458,790	459,862	1,072	4,219
Capital surplus	463,786	464,795	1,009	4,264
Retained earnings	2,287,587	2,296,208	8,621	21,066
Accumulated other comprehensive income	56,360	(57,070)	(113,430)	(524
(Foreign currency translation adjustments)	52,166	(30,686)	(82,852)	(282
(Remeasurements of defined benefit plans)	10,312	1,958	(8,354)	18
(Net changes in financial assets	10,312	1,330	(0,004)	10
measured at fair value through OCI)	95,725	66,373	(29,352)	609
(Net changes in cash flow hedges)	(101,843)	(94,715)	7,128	(869
Treasury stock, at cost	(3,920)	(3,809)	111	(35
Total Hitachi, Ltd. stockholders' equity	3,262,603	3,159,986		28,991
Non-controlling interests			(102,617)	
	1,151,800	1,106,753	(45,047)	10,154
Total Equity	4,414,403	4,266,739	(147,664) 303,489	39,144 91,102
Total Liabilities and Equity	9,626,592	9,930,081	ı 303.489	91.102

Total Liabilities and Equity 9,626,592 9,930,081 303,489 91,102

Notes: "Goodwill" which was included in "Intangible assets" as of March 31, 2019, has been reclassified and separately presented and "Intangible assets" has been renamed to "Other intangible assets."

# **Consolidated Statement of Changes in Equity**

Millions of yen					
on- olling ests	Total equity				
3,647	4,511,671				
1,406)	1,803				
2,241	4,513,474				

Year ended March 31, 2019									
	Common stock	Capital surplus	Retained earnings	Accumulated other comprehensive income	Treasury stock, at cost	Total Hitachi, Ltd. stockholders' equity	Non- controlling interests	Total equity	
Balance at beginning of year	458,790	575,809	2,105,395	142,167	(4,137)	3,278,024	1,233,647	4,511,671	
Cumulative effects of changes in accounting policies	-	-	3,209	-	-	3,209	(1,406)	1,803	
Restated balance	458,790	575,809	2,108,604	142,167	(4,137)	3,281,233	1,232,241	4,513,474	
Changes in equity									
Reclassified into retained earnings	-	-	33,683	(33,683)	-	-	-	-	
Net income	-	-	222,546	-	-	222,546	98,476	321,022	
Other comprehensive income	-	-	-	(51,406)	-	(51,406)	(6,235)	(57,641)	
Dividends to Hitachi, Ltd. stockholders	-	-	(77,246)	-	-	(77,246)	-	(77,246)	
Dividends to non-controlling interests	-	-	-	-	-	-	(42,968)	(42,968)	
Acquisition of treasury stock	-	-	-	-	(231)	(231)	-	(231)	
Sales of treasury stock	-	(237)	-	-	448	211	-	211	
Changes in non-controlling interests	-	(111,786)	-	(718)	-	(112,504)	(129,714)	(242,218)	
Total changes in equity	-	(112,023)	178,983	(85,807)	217	(18,630)	(80,441)	(99,071)	
Balance at end of year	458,790	463,786	2,287,587	56,360	(3,920)	3,262,603	1,151,800	4,414,403	

Millions of yen

Year ended March 31, 2020									
	Common stock	Capital surplus	Retained earnings	Accumulated other comprehensive income	Treasury stock, at cost	Total Hitachi, Ltd. stockholders' equity	Non- controlling interests	Total equity	
Balance at beginning of year	458,790	463,786	2,287,587	56,360	(3,920)	3,262,603	1,151,800	4,414,403	
Cumulative effects of changes in accounting policies	-	1	(2,596)	-	-	(2,596)	(1,075)	(3,671)	
Restated balance	458,790	463,786	2,284,991	56,360	(3,920)	3,260,007	1,150,725	4,410,732	
Changes in equity									
Reclassified into retained earnings	-	-	15,382	(15,382)	-	-	-	-	
Net income	-	-	87,596	-	-	87,596	39,650	127,246	
Other comprehensive income	-	-	-	(96,061)	-	(96,061)	(42,264)	(138,325)	
Dividends to Hitachi, Ltd. stockholders	-	-	(91,761)	-	-	(91,761)	-	(91,761)	
Dividends to non-controlling interests	-	-	-	-	-	-	(47,361)	(47,361)	
Acquisition of treasury stock	-	-	-	-	(166)	(166)	-	(166)	
Sales of treasury stock	-	(138)	-	-	277	139	-	139	
Issuance of new shares	1,072	1,072	-	-	-	2,144	-	2,144	
Changes in non-controlling interests	-	75	-	(1,987)	-	(1,912)	6,003	4,091	
Total changes in equity	1,072	1,009	11,217	(113,430)	111	(100,021)	(43,972)	(143,993)	
Balance at end of year	459,862	464,795	2,296,208	(57,070)	(3,809)	3,159,986	1,106,753	4,266,739	

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	1	Year er	ided March 3	1, 2020				1
	Common stock	Capital surplus	Retained earnings	Accumulated other comprehensive income	Treasury stock, at cost	Total Hitachi, Ltd. stockholders' equity	Non- controlling interests	Total equity
Balance at beginning of year	4,209	4,255	20,987	517	(36)	29,932	10,567	40,499
Cumulative effects of changes in accounting policies	-	-	(24)	-	-	(24)	(10)	(34)
Restated balance	4,209	4,255	20,963	517	(36)	29,908	10,557	40,465
Changes in equity								
Reclassified into retained earnings	-	-	141	(141)	-	-	-	-
Net income	-	-	804	-	-	804	364	1,167
Other comprehensive income	-	-	-	(881)	-	(881)	(388)	(1,269)
Dividends to Hitachi, Ltd. stockholders	-	-	(842)	-	-	(842)	-	(842)
Dividends to non-controlling interests	-	-	-	-	-	-	(435)	(435)
Acquisition of treasury stock	-	-	-	-	(2)	(2)	-	(2)
Sales of treasury stock	-	(1)	-	-	3	1	-	1
Issuance of new shares	10	10	-	-	-	20	-	20
Changes in non-controlling interests	-	1	-	(18)	-	(18)	55	38
Total changes in equity	10	9	103	(1,041)	1	(918)	(403)	(1,321)
Balance at end of year	4,219	4,264	21,066	(524)	(35)	28,991	10,154	39,144

#### **Consolidated Statement of Cash Flows**

	Yea	Years ended March 31		
	Millions of yen		Millions of U.S. Dollars	
	2019	2020	2020	
Cash flows from operating activities				
Net Income	321,022	127,246	1,167	
Adjustments to reconcile net income to net cash provided by operating activities				
Depreciation and amortization	368,044	433,158	3,974	
Impairment losses	344,997	136,993	1,257	
Income taxes	183,699	51,244	470	
Share of (profits) losses of investments accounted for using the equity method	15,016	(43,639)	(400)	
Financial income and expenses	(6,387)	870	8	
Net (gain) loss on business reorganization and others	(184,630)	(19,650)	(180)	
(Gain) loss on sale of property, plant and equipment	(18,966)	(30,370)	(279)	
Change in trade receivables and contract assets	1,793	185,935	1,706	
Change in inventories	(149,500)	(143,072)	(1,313)	
Change in trade payables	(16,107)	(115,086)	(1,056)	
Change in accrued expenses	(14,769)	(47,575)	(436)	
Change in retirement and severance benefits	(38,461)	(22,483)	(206)	
Other	(29,982)	224,378	2,059	
Subtotal	775,769	737,949	6,770	
Interest received	22,343	23,607	217	
Dividends received	22,710	13,362	123	
Interest paid	(22,530)	(24,885)	(228)	
Income taxes paid	(188,267)	(189,113)	(1,735)	
Net cash provided by (used in) operating activities	610,025	560,920	5,146	
Cash flows from investing activities	010,020	000,020	0,140	
Purchase of property, plant and equipment	(382,351)	(322,894)	(2,962)	
Purchase of intangible assets	(89,898)	(98,382)	(903)	
Proceeds from sale of property, plant and equipment, and intangible assets	61,623	82,539	757	
Purchase of investments in securities and other financial assets (including investments	01,023	02,555	737	
in subsidiaries and investments accounted for using the equity method)	(72,422)	(237,172)	(2,176)	
Proceeds from sale of investments in securities and other financial assets (including	(12,722)	(237,172)	(2,170)	
investments in subsidiaries and investments accounted for using the equity method)	306,971	57,624	529	
Other	13,205	(7,541)	(69)	
			(4,824)	
Net cash provided by (used in) investing activities	(162,872) 447,153	(525,826) 35,094	322	
Free cash flows	447,155	35,094	322	
Cash flows from financing activities	0.700	00.040	740	
Change in short-term debt, net	3,706	80,849	742	
Proceeds from long-term debt	87,636	334,919	3,073	
Payments on long-term debt	(133,581)	(279,446)	(2,564)	
Proceeds from payments from non-controlling interests	5,149	5,004	46	
Dividends paid to Hitachi, Ltd. stockholders	(77,194)	(91,699)	(841)	
Dividends paid to non-controlling interests	(43,375)	(43,926)	(403)	
Acquisition of common stock for treasury	(231)	(166)	(2)	
Proceeds from sales of treasury stock	211	139	1	
Purchase of shares of consolidated subsidiaries from non-controlling interests	(162,692)	(2,345)	(22)	
Other	(55)	(492)	(5)	
Net cash provided by (used in) financing activities	(320,426)	2,837	26	
Effect of exchange rate changes on cash and cash equivalents	(17,098)	(33,193)	(305)	
Change in cash and cash equivalents	109,629	4,738	43	
Cash and cash equivalents at beginning of year	697,964	807,593	7,409	
Cash and cash equivalents at end of year	807,593	812,331	7,453	

Notes: Changes in presentation have been made effective the fiscal year beginning April 1, 2019 for improved clarity. "Change in accrued expenses," which was previously included in "Change in other liabilities," has been reclassified and separately presented. "Change in other assets" and "Change in other liabilities," which were separately presented, have been included in "Other" under cash flows from operating activities.

The consolidated statement of cash flows for the year ended March 31, 2019 has been reclassified in order to reflect these changes in presentation.

Segment Information

		Years ended M	iarch 31	M:III:
	Millions	-	(B)/(A) (%)	Millions of U. dollars
	2019 (A)	2020 (B)	(70)	2020
IT	2,121,685 20%	2,099,426 22%	99	19,2
Energy	453,997 4%	399,254 4%	88	3,6
Industry	895,406 9%	840,749 9%	94	7,7
Mobility	1,214,157 12%	1,144,447 12%	94	10,5
Smart Life	1,649,357 16%	1,472,992 15%	89	13,5
Hitachi High-Tech	731,103 7%	694,624 7%	95	6,3
Hitachi Construction Machinery	1,033,703 10%	931,347 10%	90	8,5
Hitachi Metals	1,023,421 10%	881,402 9%	86	8,0
Hitachi Chemical	681,025 7%	631,433 7%	93	5,7
Others	561,314 5%	484,830 5%	86	4,4
Subtotal	10,365,168 100%	9,580,504 100%	92	87,8
Corporate items & Eliminations	(884,549)	(813,241)	_	(7,4
evenues Total	9,480,619	8,767,263	92	80,4
IT	230,197 30%	249,412 37%	108	2,2
Energy	34,048 5%	13,528 2%	40	1
Industry	20,640 3%	54,750 8%	265	5
Mobility	92,625 12%	92,325 14%	100	8
Smart Life	64,932 9%	58,628 9%	90	5
Hitachi High-Tech	66,703 9%	60,341 9%	90	5
Hitachi Construction Machinery	115,772 15%	75,549 11%	65	6
Hitachi Metals	51,427 7%	14,383 2%	28	1
Hitachi Chemical	48,554 6%	35,213 5%	73	3
Others	31,337	22,360 3%	71	2
Subtotal	756,235	676,489	89	6,2
Corporate items & Eliminations	(1,259)	(14,606)	_	(1
djusted operating income Total	754,976	661,883	88	6,0
IT	212,607 46%	214,449 127%	101	1,9
Energy	(298,041) (64%)	(375,781) (223%)	_	(3,4
Industry	19,112	57,858 34%	303	5
Mobility	127,455 27%	112,349 67%	88	1,0
Smart Life	116,981	29,548 17%	25	2
Hitachi High-Tech	25% 64,223 14%	60,468 36%	94	5
Hitachi Construction Machinery	104,515 23%	70,551 42%	68	6
Hitachi Metals	45,343	(57,274)	_	(5
Hitachi Chemical	10% 41,109	(34%) 24,806	60	2
Others	9% 30,253	15% 31,294	103	2
Subtotal	6% 463,557	19% 168,268	36	1,5
Corporate items & Eliminations	100% 50,349	100% 15,346		1,0
BIT Total	513,906	183,614	36	1,6

Notes: 1. Revenues by business segment include intersegment transactions.

2. Effective from April 1, 2019, the company reclassify its reportable segments. Accordingly, figures for the year ended March 31, 2019 have been restated on the basis of the reclassification.

3. The Company has changed its segment name from High-technologies segment to High-tech segment effective from February, 2020. This change in segment name does not affect segment information.

## (2) Revenues by Market

		Years ended March 31			
	Millions	Millions of yen		Millions of U.S. dollars	
	2019 (A)	2020 (B)	(%)	2020	
lanan	4,664,535	4,529,095	97	41,551	
Japan	49%	52%			
Asia	2,019,598	1,767,537	88	16,216	
	21%	20%			
North America	1,205,628	1,102,987	91	10,119	
North America	13%	13%			
Europo	1,018,542	924,499	91	8,482	
Europe	11%	10%		0,402	
Other Areas	572,316	443,145	77	4.066	
	6%	5%		4,066	
Overseas Revenues Subtotal	4,816,084	4,238,168	88	20 002	
	51%	48%		38,882	
Total Revenues	9,480,619	8,767,263	92	00.404	
	100%	100%		80,434	

#### **Notes**

#### (1) Notes Regarding Going Concern

Not applicable.

#### (2) Changes in Accounting Policies

Adoption of IFRS 16 "Leases"

From the beginning of the fiscal year ended March 31, 2020, the Company has adopted IFRS 16 "Leases" (IFRS 16).

As a transitional measure upon the adoption of IFRS 16, the Company applies this standard and a method of recognizing the cumulative effect of the initial application as an adjustment to the beginning balance of retained earnings at the date of initial application. The impact of adopting IFRS 16 on the consolidated statement of financial position at the beginning of the current consolidated fiscal year includes an increase in assets of 218,161 million yen associated with the recognition of right-of-use assets, an increase in liabilities of 221,832 million yen associated with the recognition of lease liabilities, and a decrease in equity of 3,671 million yen associated with the recognition of an adjustment to the beginning balance of retained earnings at the date of initial application. The impact on the consolidated statement of profit or loss is not material. In addition, with respect to the consolidated statement of cash flows, while lease payments for operating leases were previously included in cash flows from operating activities, adjustments for depreciation expense for right-of-use assets are included in cash flows from operating activities and payments of lease liabilities are included in cash flows from financing activities as a result of adopting IFRS 16; therefore, compared with the previous accounting standard, cash flows from operating activities increase while cash flows from financing activities decrease.

#### (3) Subsequent Events

(a) Sale of all shares of Hitachi Chemical Company, Ltd. (hereinafter "Hitachi Chemical")

On December 18, 2019, the Company signed a tender offer agreement with Showa Denko K.K. (hereinafter "Showa Denko") and HC Holdings K.K. (hereinafter "HC Holdings"), a wholly-owned subsidiary of Showa Denko, under which the Company agrees to tender all shares of common stock in Hitachi Chemical held by the Company, in response to a tender offer to be carried out by HC Holdings for the shares of common stock of Hitachi Chemical, a consolidated subsidiary of the Company in the Hitachi Chemical segment. HC Holdings commenced the tender offer on March 24, 2020, and the tender offer was completed on April 20, 2020. The consideration to be received by the Company was 495,145 million yen.

As a result, the Company's ownership ratio of shares of Hitachi Chemical decreased from 51.4% to 0%, and Hitachi Chemical was deconsolidated. An expected gain on the sale of shares of Hitachi Chemical in the amount of 279 billion yen will be recognized in Other income in the consolidated statement of profit or loss. Furthermore, non-controlling interest in Hitachi Chemical will decrease approximately 220 billion yen in the consolidated statement of changes in equity as a result of its deconsolidation.

(b) Additional acquisition of shares of Hitachi High-Tech Corporation (hereinafter "Hitachi High-Tech")

On January 31, 2020, the Company decided to conduct a tender offer to acquire all issued shares of
Hitachi High-Tech, a consolidated subsidiary of the Company in the Hitachi High-Tech segment, to
establish the measurement and analysis platform to strengthen Lumada. The Company commenced
the tender offer on February 17, 2020, and the tender offer was completed on April 6, 2020.

Furthermore, the Company conducted a series of procedures to make Hitachi High-Tech a wholly-owned subsidiary of the Company. As a result, the Company's ownership ratio of shares of Hitachi High-Tech increased to 100% on May 20, 2020. The total consideration paid was 531,118 million yen, and the Company recognized a decrease in the total of capital surplus and non-controlling interest by the same amount as the consideration during the three months ending June 30, 2020.

#### (4) Settlement regarding the South African project

At the meeting of the Board of Directors held on December 18, 2019, the Company approved a settlement with Mitsubishi Heavy Industries, Ltd. (hereinafter "MHI") regarding the transfer price adjustment, etc. for the South African project previously in the process of arbitration based on economic rationality and business strategy, etc., and reached a settlement agreement with MHI on the same day. As a result of the conclusion of this settlement, it was agreed that all common shares of Mitsubishi Hitachi Power Systems, Ltd. (hereinafter "MHPS") held by the Company would be transferred to MHI, and the Company would pay 130,000 million yen to MHI comprising a settlement payment of 200,000 million yen offset by a consideration of 70,000 million yen in loans receivable to Mitsubishi Hitachi Power Systems Africa Proprietary Limited (hereinafter "MHPS Africa") to be transferred to MHI. Accordingly, the Company recorded other accounts payable of 200,000 million yen related to the settlement payment to MHI and other provision of 273,272 million yen related to the transfer of shares of MHPS. The Company also reversed the provision of 105,041 million yen related to the transfer price adjustment, etc. of the South African project, which had been recorded prior to the conclusion of this agreement. As a result of the above, the Energy segment recorded a loss of 375,967 million yen due to the settlement, which is included in Other expenses in the consolidated statement of profit or loss for the year ended March 31, 2020. Other provision related to this agreement is included in Other current liabilities in the consolidated statement of financial position as of March 31, 2020, and the change in the provisions, including the reversal of the provision related to the transfer price adjustment, etc. of the South African project, which had been recorded prior to the conclusion of this agreement, is included in Other under cash flows from operating activities in the consolidated statement of cash flows for the year ended March 31, 2020. The shares of MHPS will be delivered to MHI as soon as the procedures required for the transfer are completed. Regarding the assets to be transferred to MHI under this agreement, the shares of MHPS previously included in Investments accounted for using the equity method and the loans receivable to MHPS Africa previously included in Investments in securities and other financial assets classified as non -current assets in the consolidated statement of financial position, the total of which was 333,614 million ven, were reclassified to Other current assets in the consolidated statement of financial position since they met the criteria as held-for-sale assets in accordance with IFRS 5 "Non-current Assets Held for Sale and Discontinued Operations." Furthermore, on March 30, 2020, the Company transferred to MHI, the loans receivable to MHPS Africa, and paid 130,000 million yen to MHI comprising the settlement payment offset by the consideration in loans receivable. As of March 31, 2020, the corresponding amount of assets meeting the criteria as held-for-sale assets included in Other current assets is 263,614 million yen.

#### Per share information

	Years ended March 31		
	2019	2020	2020
	(Yen)	(Yen)	(U.S.Dollars)
Hitachi, Ltd. stockholders' equity per share	3,378.81	3,270.43	30.00
Earnings per share from continuing operations,			
attributable to Hitachi, Ltd. stockholders			
Basic	239.93	92.55	0.85
Diluted	239.70	92.43	0.85
Earnings per share from discontinued operations,			
attributable to Hitachi, Ltd. stockholders			
Basic	(9.46)	(1.84)	(0.02)
Diluted	(9.45)	(1.84)	(0.02)
Earnings per share attributable to Hitachi, Ltd.			
stockholders			
Basic	230.47	90.71	0.83
Diluted	230.25	90.60	0.83

The reconciliations of the numbers and the amounts used in the basic and diluted earnings per share attributable to Hitachi, Ltd. stockholders computations are as follows:

	Years ended March 31		
	2019	2020	2020
	(Number of shares)	(Number of shares)	
Weighted average number of shares on which	965,630,489	965,708,920	
basic earnings per share is calculated	905,030,469	905,706,920	
Effect of dilutive securities			
Stock options	911,653	832,420	
Restricted stock	-	339,060	
Number of shares on which diluted earnings per	000 540 440	000 000 400	
share is calculated	966,542,142	966,880,400	
	(Millions of yen)	(Millions of yen)	(Millions of U.S. dollars)
Net income from continuing operations,			
attributable to Hitachi, Ltd. stockholders			
Basic	231,682	89,372	820
Effect of dilutive securities	-	-	-
Diluted	231,682	89,372	820
Net loss from discontinued operations,			
attributable to Hitachi, Ltd. stockholders			
Basic	(9,136)	(1,776)	(16)
Effect of dilutive securities	-	-	-
Diluted	(9,136)	(1,776)	(16)
Net income attributable to Hitachi, Ltd.			
stockholders			
Basic	222,546	87,596	804
Effect of dilutive securities	-	-	-
Diluted	222,546	87,596	804

Note: On October 1, 2018, the Company completed the share consolidation of every five shares into one share for its common stock. The figures for Hitachi, Ltd. stockholders' equity per share and basic and diluted earnings per share attributable to Hitachi, Ltd. stockholders are calculated on the assumption that the Company conducted this consolidation at the beginning of fiscal 2018.