Preface to Solutions for Factories and Industrial Plants

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ALONG with the growing global demand for social and industrial infrastructure systems comes the need to make these systems more advanced. Emerging economies in particular are experiencing a dramatic rise in demand for social and industrial infrastructure against a background of rapid population growth and economic progress, where social infrastructure includes water, energy, and large urban developments, and industrial infrastructure includes industrial estates and resource development. In Japan, meanwhile, moves to restructure global supply chains that were triggered by the Great East Japan Earthquake in March 2011 are accelerating, and this in turn is leading to a rapid expansion in overseas operations by Japanese companies.

To respond to this global demand for infrastructure construction, Hitachi is engaged in a wide range of activities that extend beyond products, systems, and plant engineering to encompass new social innovation technologies powered by information technology (IT) that organically link these elements together.

This issue of Hitachi Review describes how the different divisions of Hitachi work together to provide a global, one-stop shop for total solutions that cover: (1) components based on competitive core products, (2) engineering, procurement and construction (EPC) solutions that support plants through every step from planning and design to construction, and (3) services that extend across the lifecycle of components and plants, from maintenance and operation through to business activities.

With a focus on solutions for factories and other industrial plants, articles in this issue cover the establishment of collaborative arrangements with customers for plant construction, case studies describing the construction of pharmaceutical and chemical plants and water treatment systems, example applications of energy management and energy efficiency technologies, and the after-sales services that Hitachi supplies for plants.

I hope that you will find these articles on Hitachi’s advanced technologies and involvement in social innovation in the fields of social and industrial infrastructure to be worthwhile, and that they will prove useful to your business.
From Components to Systems—
Supporting Customer’s Global Operations with Solutions for Factories and Industrial Plants

Koji Watanabe, Dr. Eng.
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CURRENT BUSINESS ENVIRONMENT
EMERGING economies, although also showing signs of slowing growth amid the continuing global economic slowdown, are still expected to maintain their economic development driven by ongoing population growth and investment in social infrastructure. These regions are experiencing vigorous activity in the field of plant construction. These plants are needed to provide the energy, water, transportation and other social infrastructure required for large-scale urban development, and the additional production equipment associated with economic development. Companies see this situation as an opportunity, and are competing fiercely to expand their businesses or enter new markets. To develop their businesses, and with the aims of developing and expanding their markets and reducing costs, these companies are pursuing global operations that include siting production facilities locally and working in partnership with local companies.

Meanwhile, in seeking to establish overseas production facilities, companies face a wide variety of challenges and risks, including regulatory and environmental factors that differ from nation to nation. Examples include the consents required by environmental and other regulations; the optimization of production processes to suit the availability of electric power, transportation, and other local infrastructure; construction planning, which includes the supervision and management of construction contractors; and productivity once the plant is up and running. Dealing with these demands both decision-making based on accurate local knowledge and the ability to act locally.

SOLUTIONS FOR NEEDS OF CORPORATE CUSTOMERS
Hitachi supplies solutions globally based on the following philosophies (see Fig. 1).

![Fig. 1—Solutions Supplied Globally by Hitachi. As a one-stop supplier of total solutions that extend across components, EPC, and services, Hitachi delivers accurately targeted responses to corporate customer needs.](image-url)
(1) An all-encompassing role in the coordination of plant construction, with a capacity for undertaking engineering, procurement, and construction (EPC) projects that involve the execution and management of both planning and construction
(2) A capacity to integrate motors, inverters, compressors, and other components required for efficient and reliable production equipment with information technology (IT) systems that support management and operation
(3) A capacity for service delivery that can respond quickly and appropriately to the various issues that arise after a plant commences operation

For corporate customers establishing overseas operations and constructing production facilities, Hitachi has the infrastructure to provide full support and deliver solutions that meet their diverse needs, which include ensuring that construction work is conducted in line with the customer’s quality requirements, ensuring that plant commissioning proceeds smoothly, and providing maintenance after the plant commences operation. Hitachi achieves this by utilizing its own overseas operations; by establishing an optimal grouping of construction partners, contractors, and other vendors from the destination country; and by undertaking global design, procurement, and work management (see Fig. 2).

The following sections describe this approach in more detail using examples.

**HITACHI’S INVOLVEMENT IN PLANT CONSTRUCTION AND OPERATION**

Plants achieve their purpose through the organic interoperation of multiple components. Hitachi works to maximize value for corporate customers by enhancing this interoperation through the planning, construction, and operational phases.

**Plant Construction in Collaboration with Customers**

To reduce the risks of overseas plant construction for its corporate customers, Hitachi has established the capabilities to take an all-encompassing approach to projects and to ensure short construction time and high quality. This helps maintain clear communications with customers and an unambiguous division of responsibilities, leaving corporate customers to focus on the planning and operation of their core business.

![Comprehensive Approach to Plant Construction](image-url)

*ESCO: energy service company  3PL: 3rd party logistics*

**Fig. 2—Comprehensive Approach to Plant Construction.**

*Hitachi builds optimum plants by fitting the right components together in the right way across the various phases from planning to design, construction, and operation.*
which is the industrial process itself. Two examples of the benefits of this approach are an optical fiber preform (precursor material) plant for Shin-Etsu (Jiangsu) Optical Wand Co., Ltd., (a Chinese joint venture of Shin-Etsu Chemical Co., Ltd.), and a brewery for Sapporo Vietnam Ltd. (a Vietnamese joint venture of Sapporo Holdings Ltd.) (see Fig. 3).

The Chinese plant has a floor area of 13,126 m², and Hitachi won an EPC contract to supply the plant that included civil engineering, construction, air conditioning, electrical systems, and sanitation. The project complied with Chinese commercial practices, and the plant was completed in late 2012 after a 14-month construction schedule. For the brewery, Hitachi had overall responsibility for the design and installation of utilities, including connection to the electric power grid, primary electric power distribution, steam, heating and cooling, compressed air, water treatment, waste water treatment, hot water, and the supply and collection of carbon dioxide (CO₂). The project lasted 12 months, with the brewery commencing production after completion in April 2011.

Factory Energy Management Systems

Amid calls to move to a low-carbon society, reducing industrial CO₂ emissions is an important part of corporate social responsibility (CSR). Furthermore, energy efficiency improvements also deliver major cost savings. One technology involved in achieving these objectives is the factory energy management system (FEMS). As a first step toward realizing this idea, Hitachi has commenced a trial that center on Omika Works of Hitachi, Ltd. This involves the integrated management of information and energy, including photovoltaic power generation (940 kW) and batteries (4.2 MWh) (see Fig. 4). The first stage includes the use of photovoltaic power generation and batteries in a control system for cutting peak demand, while the plan for the future is for this to develop into a symbiosis autonomous decentralized energy management system (EMS) capable of more sophisticated control in which a number of EMSs work together. Hitachi is also looking to deploy the system at overseas production facilities by customizing it to suit specific local requirements.

CORE HITACHI TECHNOLOGIES USED IN INDUSTRIAL PLANTS

Hitachi has numerous core technologies suitable for use in factories and plants. By combining and applying these distinctive technologies correctly, Hitachi is able to offer solutions capable of further boosting plant productivity. The following sections give some examples of these solutions.

Energy-efficient Air Conditioning System for Data Centers

New data centers are being constructed to keep pace with progress in the information society, including in emerging economies. The increase in heat generation associated with the greater capacity of server hardware means that reducing air conditioning power consumption poses a challenge for the operation of these data centers.

Hitachi has developed the spot cooling system that directly cools the hot air discharged from around server hardware and returns it to the servers as cooling air (see Fig. 5). The benefits of the system include an approximate 60% decrease in the power required for air conditioning. This is achieved through measures such as reducing the heat conveyance power for cool
Bioplastics Production Plants

Increasing environmental awareness is driving growth in demand for bioplastics. “Bioplastic” is a general term covering plastics produced from plant material that can easily decompose in the natural environment. Hitachi has about 60 years of experience with chemical plants, and supplies a range of solutions for bioplastics.

Core technologies that support these solutions include high-viscous material processing technology that promotes polycondensation reactions (see Fig. 6), simulation techniques for finding optimum reaction processes, and process verification technology that utilizes a pilot plant owned by Hitachi.

(a) Natural circulation of refrigerant
A cooling method that uses the difference between the specific gravities of the refrigerant in gas and liquid forms to drive natural circulation without the need for heat conveyance power. The cooled and liquefied refrigerant flows downward under its own weight. It then absorbs waste heat causing it to increase in temperature and vaporize, and this in turn causes it to rise. Cooling results from the refrigerant flowing around this cycle. In spot cooling system, multiple spot cooling units individually control parameters such as the refrigerant flow rate and temperature based on the conditions in the servers.

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Companies have a duty to protect the environment by treating the waste water discharged by production activity at their plants so that it meets environmental standards. It is necessary to perform the appropriate waste water treatment with consideration for the different environmental standards for water quality that apply in different jurisdictions. Hitachi has an extensive range of water treatment systems. One example is a system that uses anaerobic ammonium oxidation (ANAMMOX) bacteria for the treatment of water that contains a high concentration of nitrogen. This system can treat water efficiently by using ANAMMOX bacteria capable of removing nitrogen directly from ammonium nitrogen. The bacteria are embedded in “inclusive immobilization supports” (nitrifying pellets made of polymer gel) (see Fig. 7).

New Lightning Prevention System

The surge currents that result from lightning strikes can disrupt devices such as the control systems in production equipment. This new lightning prevention system helps maintain equipment reliability by reducing the risk of lightning strikes themselves.

Pharmaceutical Production Plants

Biopharmaceuticals such as monoclonal antibody drugs and the vaccines essential for preventing infectious diseases are produced using mammalian cell cultures. Because they are more easily affected by the production process than are low-molecular-weight pharmaceuticals produced by chemical synthesis, they demand a higher level of technology to manufacture reliably and efficiently. Production at a biopharmaceutical plant consists of a culture process, during which mammalian cell growth occurs, and a recovery and purification process, in which the product is extracted from the culture fluid. To obtain the desired biopharmaceutical compound, both processes need to be set up with the optimum conditions. Hitachi uses computational fluid dynamics to assess bioreactor performance, and incorporates biological, chemical, and physical models into this work to optimize the culture conditions.

(b) Monoclonal antibody drugs

Pharmaceuticals that utilize the antibodies that play a core role in our immune system as a mechanism to identify pathogens, foreign matter, or other antigens. These drugs are recognized for their potential to provide effective treatments with few side effects. This is because they use a mechanism in which antibodies act selectively on specific antigens that are found on the surface of cancer and other unwanted cells to indicate that they are intruders.

(c) ANAMMOX bacteria

First reported in 1995 by a research group at the Delft University of Technology in the Kingdom of the Netherlands, these bacteria mediate an anaerobic ammonium oxidation (ANAMMOX) reaction that removes nitrogen from nitrous acid and ammonia in an anaerobic environment. The advantages of using these bacteria in a nitrogen removal system include reducing by more than half the quantity of oxygen required for nitrification, and also eliminating the need to add chemicals for nitrogen removal.

(d) Surge current

A large, short-duration flow of current in an electrical circuit or similar that exceeds normal operating conditions. The surge currents generated by lightning strikes are particularly large and are a common cause of faults in electrical equipment.
solutions for maintenance after the equipment commences operation.

In emerging economies, factors such as traffic congestion make it difficult to provide effective inspection services in the form of on-site “patrol” inspections in which maintenance personnel make regular visits to each production site to conduct inspections and perform repairs or adjustments as needed. Hitachi has developed and started to deploy technology for supporting cloud-based maintenance services in order to improve further the level of equipment maintenance supplied to corporate customers.

In addition to monitoring the operation of machinery and other equipment so that the resulting information can be stored and processed at the data center, the system enables not only emergency response, but also activities such as the formulation of precise maintenance plans that allow optimum operation. The anticipated benefits include reducing the total cost of maintenance, improving utilization, and ensuring safe operation.
In the future, Hitachi intends to utilize its strengths in core technologies and components to supply plant information systems that support operation and management, while also drawing on its engineering capabilities to support global business operations with solutions that package together elements ranging from components and systems to operations and services. Hitachi also intends to extend its range of component products that deliver greater reliability, faster speeds, and increased capacity in the systems that support these activities, and also to continue enhancing its “top runner” products that enable energy and resource efficiency.

**FUTURE ACTIVITIES**

As described in this article, Hitachi has been supporting its corporate customers by utilizing its engineering capabilities, which are underpinned by extensive experience, to bring together distinctive systems and components and supply comprehensive construction solutions designed to suit local conditions.

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Turnkey Construction of Factories in Asia

Yoshihiro Kimoto
Jin Qi Chang
Takumi Sugiura

OVERVIEW: An increasing number of companies are seeking to operate multiple production sites, and many are choosing sites in the ASEAN and other nations of the Asian Belt Zone*. However, this poses numerous challenges, including the collection of local information and differences in culture, business practices, laws, and legal systems. In particular, many companies considering the construction of new plants are looking to resolve problems in a variety of fields, especially those that relate to know-how and conformance with local requirements. Based on its extensive past experience, Hitachi is able to supply integrated solutions for industry that extend from plant construction through to things like air conditioning, utilities, and waste water treatment, and that take account of local customs and the relevant planning and legal systems.

INTRODUCTION

As globalization proceeds, corporate interest in establishing offshore operations is growing. In addition to the necessity of conducting the various planning, design, procurement, and construction stages of an overseas factory construction project in accordance with local laws and work practices, such projects are also characterized by the need to deal with many different overseas companies. Corporate interest in operating multiple production sites is currently running very high, with many companies choosing to focus their international operations in Southeast Asia.

Japanese companies, for example, see about 30% of the barriers and challenges associated with overseas operations coming from differences in culture and business practices and differences in legal systems, and about 20% coming from the difficulty of collecting local information(1). Companies are looking to resolve problems in a variety of fields, especially those that relate to know-how and conformance with local requirements.

Hitachi builds industrial plants, such as clean rooms and factories for pharmaceuticals, food, and chemicals, with a track record of operations in the Republic of Singapore and other parts of Asia in particular that dates back more than 30 years (see Fig. 1). Based on this extensive experience, the company is able to supply Asia and the rest of the world with integrated solutions for industrial plants that extend from construction through to things like air conditioning, utilities, and waste water treatment.

This article discusses the challenges facing the establishment of overseas operations and describes examples of relevant solutions.

CHALLENGES AND SOLUTIONS FOR OVERSEAS PLANT CONSTRUCTION

Companies seeking to establish operations in foreign countries often face a range of concerns that extend from basic planning through to construction and maintenance, including planning, site selection, standards and other destination country rules, application procedures, assessment of suppliers, and plant maintenance management (see Fig. 2).

* The coastal region of Asia extending from Japan to the Arabian Peninsula, encompassing 24 nations or territories, including China, the Association of Southeast Asian Nations (ASEAN), India, and the Middle East.

Fig. 1—Overseas Operations of Hitachi.
Hitachi has operations at 24 sites in Asia to support the construction of plants.
Based on its many years of experience, Hitachi can provide comprehensive support for construction that considers factors such as ensuring that planning takes account of local design standards, and that work conforms with the country’s legal system and other practices. The company offers a total plant solution that includes support for maintenance management as well as turnkey contracts that cover everything from earthworks to design, construction, and the delivery of plant and equipment (see Fig. 3).

**ORGANIZATIONAL STRUCTURE FOR DELIVERING TOTAL PLANT SOLUTIONS**

This section uses the example of collaboration between Hitachi and a company considering the construction of a new overseas plant to describe the organizational structure used to deliver total plant solutions.

A range of different factors need to be considered in an overseas construction project, a process that extends from basic planning through to construction and maintenance management. These include standards, regulatory consents, and environmental rules (see Fig. 4).

The customer initially considered entering into a turnkey contract with a local construction company in order to minimize construction costs. Under this model the work would be done by subcontractor companies that had a business relationship with the construction company (see Fig. 5). However, because of concerns such as the lack of information on quality assurance and similar, the customer decided instead to consider a collaboration with Hitachi. Hitachi then worked through a process with the customer’s headquarters to clarify responsibilities, set up collaborative arrangements with the parties in the target country, and established a comprehensive organizational structure that could achieve a short construction time and high quality (see Fig. 6). This organizational structure allowed the customer to

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**Fig. 2—Challenges Facing Plant Construction.**
Plant construction needs to deal with local practices, including such things as design standards and the legal system.

**Fig. 3—Scope of Total Plant Solution.**
Hitachi provides full support, covering everything from earthworks to design, construction, the delivery of production machinery, and maintenance management.
**Fig. 4—Key Considerations for Overseas Plant Construction.**
A range of factors need to be considered when constructing a plant overseas, a process that extends from basic planning to maintenance management.

**Fig. 5—Organizational Structure Based on Use of Local Companies.**
This example is based on issuing a turnkey contract to a local construction company.

**Fig. 6—Collaborative Arrangement with Parties in Target Country.**
Clear communications and an unambiguous division of responsibilities can be achieved by establishing a collaborative arrangement between the customer and Hitachi.
focus on their core business, which was the industrial process itself.

CASE STUDIES

Turnkey Supply of Optical Materials Plant in China

Overview
The plant was supplied to Shin-Etsu (Jiangsu) Optical Wand Co., Ltd., a joint venture between Shin-Etsu Chemical Co., Ltd., the Chinese company Jiangsu Fasten Hongsheng Group Co., Ltd., and the Dutch company TKH Group N.V. It was established to produce preform (high-purity synthetic quartz), a material used in the production of optical fiber and for which the Chinese government is encouraging domestic production (see Fig. 7). Located on a 120,000 m² site, the new plant has a total working area of 64,000 m² and comprises a factory, an administration building, and 10 other buildings. The main factory is built of reinforced concrete (RC), includes a clean room, and has up to three floors. The planned annual preform production capacity is equivalent to 8 million km of optical fiber.

Features
Hitachi Plant Engineering & Construction (Suzhou) Co., Ltd. is a Chinese subsidiary of Hitachi and participated in the project from its earliest stages with backup from its parent company. This included conducting a feasibility study to assess the project’s viability, and also plant site planning. With the cooperation of Shin-Etsu Chemical Co., Ltd. and Shin-Etsu (Jiangsu) Optical Wand Co., Ltd., the plant was delivered in late 2012 after a 14-month turnkey project that covered civil engineering, construction, air conditioning, electrical systems, and sanitary plumbing. The scope extended from planning through to design, procurement, and construction.

Despite the difficult business practices in China, Hitachi was able to coordinate with the customer and the various levels of local government to successfully complete the project in accordance with the basic plan of Shin-Etsu Chemical Co., Ltd. This included an emphasis on use of products sourced in China, with differences between Japanese and Chinese specifications being dealt with as necessary (see Fig. 8 and Fig. 9).

Turnkey Contract for Supply of Utilities to Brewery

Overview
Sapporo Vietnam Ltd. is a beer production and marketing company that was jointly established by Sapporo Holdings Ltd. and Vietnam National Tobacco Corporation. Sapporo Vietnam’s new brewery in Long An plans to step up production progressively until it reaches 150,000 kL in 2019. This is the first time a Japanese brewer has established operations in the Socialist Republic of Viet Nam. The brewery
Japan and its experience in Vietnam. The supplied equipment plays important roles throughout the beer production process, including grid interconnection equipment, primary electric power distribution, steam, heating and cooling, compressed air, water treatment, waste water treatment, hot water, supply and collection of carbon dioxide, and a chemical dispensing system.

In undertaking this construction project, Hitachi focused on the following points in particular.

1. Construction of plant to same standard as in Japan or Europe
   - Assessment of performance and quality of locally sourced products

2. Compliance with local environmental rules, laws, and standards
   - Familiarity with Vietnamese laws and standards

3. Comprehensive construction quality management
   - A thorough approach to training local workers and managing construction quality

4. Work management system designed for short construction schedule
   - A thorough approach to project management and establishment of work management systems able to cope with tight schedules

Work started on the plant in July 2010 and completed in November 2011, making it the first Japanese brewery to be built in Vietnam. The brewery has an annual production capacity of 40,000 kL.

**CONCLUSIONS**

This article has discussed the challenges facing the establishment of overseas operations and described examples of relevant Hitachi solutions.

The construction of overseas plants requires an organizational structure that is capable of performing design, construction, and maintenance management based on an understanding of the laws, standards, and
other practices that apply at the site. The response of Hitachi to this challenge is to offer total plant solutions in the form of turnkey contracts. This article has described examples of this approach used for the construction of plants in China and Vietnam. In this way, by providing comprehensive support that extends from basic planning through to construction and maintenance management, Hitachi is helping create an environment in which companies that are planning the construction of overseas plants are freed up to concentrate on their core business.

REFERENCE


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Factory and Community Energy-saving System Solutions for Low-carbon Society

Takaki Taniguchi

OVERVIEW: As society moves towards a low-carbon future, the adoption of renewable energy and the utilization of previously untapped energy sources have grown in importance along with ongoing improvements in energy efficiency at manufacturing plants. Meanwhile, compliance with host country regulations and coordination with the local community are also important factors for plant construction. Hitachi supplies factory and community energy-saving system solutions for a low-carbon society.

INTRODUCTION

As global carbon dioxide (CO₂) emissions continue to increase, energy saving technologies have become increasingly important as momentum gathers for the shift to a low-carbon society based around emissions reduction measures.

Increasingly, manufacturing plants that consume large amounts of energy are adopting renewable energy, utilizing previously untapped energy sources (such as energy from plant waste heat or temperature differences), and installing distributed power supplies (such as gas cogeneration and fuel cells). Also, amid moves to save energy, energy service company (ESCO) businesses are making a major contribution to improving energy efficiency in the industrial and commercial sectors. Meanwhile a newly emerging requirement is to take account of the environment in which manufacturing plants operate, including business continuity planning (BCP) and integrating operations with neighboring communities.

In the case of new plant construction and the practice of operating multiple production sites, important factors include creating a low-carbon society, compliance with energy regulations in the host country, and integration into the communities in which the plants are located.

This article provides examples of energy-saving initiatives and community integration, and describes factory and community energy-saving system solutions for a low-carbon society.

COMPUTER-INTEGRATED FACTORY CONCEPT

Factory energy management systems (FEMSs) that integrate plant, machinery and other manufacturing systems with electric power, heat, and associated utilities systems play an essential role in achieving an advanced level of energy management at factories.

Manufacturing systems seek to eliminate waste and achieve highly efficient production through the use of “visualized” production information made available by applications such as manufacturing execution systems (MESs) or warehouse management systems (WMSs).

FEMSs utilize production plans and demand forecast information to minimize unit energy costs by controlling the supply and demand for the different forms of energy consumed at a plant. Specifically, they improve energy efficiency by selecting the best mix of energy sources, and ensure that production equipment operates reliably despite the use of fluctuation-prone renewable energy.

This approach to achieving overall optimization of manufacturing and energy through the integrated and coordinated management of these production and energy supply plans is the basis of Hitachi’s concept of computer-integrated factories made possible by information and control technology (see Fig. 1).

Best Energy Mix

While renewable energy systems such as photovoltaic or wind power generation are essential for eliminating consumption of fossil fuels and emissions of CO₂, the amount of electric power generated by these systems varies widely depending on weather and climate factors.

The way to deal with this is to adopt a system configuration that uses gas engines or other forms of fuel-burning power generation for the base load together with storage batteries that can be discharged to compensate for variable demand, or fluctuations in the output of renewable energy. For disaster preparedness, meanwhile, while electric power can
be supplied during an emergency by renewable energy, batteries, and fuel-burning power generation equipment, this requires stockpiles of gas and oil, and plans for how to obtain supplies during a disaster.

Hybrid Integrated Energy Management for Power and Heat

Plant utility systems include the supply of heat, and this can be retained in piping and machinery without necessarily fitting thermal storage tanks. Next-generation FEMS are designed for hybrid integrated energy management, using simulations of supply and demand that include not only electric power but also thermal energy such as these forms of latent heat storage and the generation of power from waste heat (see Fig. 2).

Demonstration Cases at Hitachi

Hitachi provides solutions for social infrastructure that fuse information and control. In its first step toward realizing this concept of computer-integrated factories, the company commenced a project in 2011 that involved the installation of 940 kW of photovoltaic power generation, 4.2 MWh of batteries, and an FEMS (see Fig. 3).

Starting initially with a system for cutting peak demand and “visualization” capabilities associated with the installation of the photovoltaic power plant and batteries, the intention is that the project scope will expand to also encompass testing of a symbiosis autonomous decentralized energy management system (EMS) and integration with electric vehicle (EV) charging.

The symbiosis autonomous decentralized EMS allows multiple systems to share common objectives by presenting information on resources that each system has available to share with other systems so that these other systems can then autonomously determine the resources they want to access. Specifically, during


* OLE is the name of software developed by Microsoft Corporation of the USA.
a disaster or other emergency, the system provides communities with information about which resources the plant can make available, thereby allowing the communities to get access to resources in accordance with their own demand requirements.

Hitachi’s intention for the future is to strengthen community involvement through its participation in the Future City Model Projects run by the Japan Business Federation.

ESCO CONTRACT WITH GUN EI CHEMICAL INDUSTRY CO., LTD.

Established in 1946, Gun Ei Chemical Industry Co., Ltd. is a chemical company that has been operating for more than 50 years. Its two primary activities are a food business producing starch sugars and a chemical business producing phenolic resins.

The company’s Gunma Plant was established in January 1989 and has been recognized as a “Type 1 Designated Energy Management Factory,” with FY2011 energy consumption equivalent to 16,940 kL of oil. Having maintained a focus on CO₂ reduction and energy efficiency improvement over many years, a survey and analysis of energy efficiency at the plant was conducted jointly by Hitachi and the plant’s energy efficiency committee. This resulted in the installation of a system for utilizing waste heat.

Energy-saving Systems

This section describes the energy-saving systems installed at Gun Ei Chemical Industry Co., Ltd. under the ESCO contract (see Fig. 4).

![Diagram of Energy Management System](image-url)

**Fig. 2—Hybrid Integrated Energy Management.**

*Simulation of energy supply and demand that includes heat as well as electric power is used to support integrated energy management.*
(1) Waste steam recovery system

The production process at the No. 1 Resin Plant used high-pressure steam in evaporators. Steam that had served its purpose in the evaporators was subsequently released into the atmosphere as waste. Although they had previously considered heat recovery from this waste steam, it had been ruled out by the characteristics of the reaction in the evaporators, which could not tolerate back pressure at the steam outlet. Subsequently, Hitachi conducted a study into how heat recovery could be performed without creating back pressure. Based on the results of this study, they were able to install a waste steam recovery system based around a shell and tube heat exchanger that could recover the latent heat from the steam without back pressure.

(2) Waste gas steam boiler

The plant uses a sludge dryer that dries and deodorizes the sludge discharged from the production process. This in turn produces waste gas at approximately 400°C from the deodorizing furnace that was being discharged into the atmosphere without its energy being utilized. Two ways of recovering heat from the waste gas are to use it to produce either steam or hot water. As the Gunma Plant requires a large amount of steam, it chose to install a waste gas steam boiler at the final stage of the sludge dryer.

(3) Waste hot water recovery system

Wastewater from the production process is discharged from the plant after appropriate treatment, including steam heating. The water exits the steam heating process at approximately 90°C and was being discharged without its energy being utilized. Accordingly, Hitachi installed a waste hot water recovery system that utilizes the waste hot water to heat clean water.

(4) Air conditioning heat pump/chiller

The air conditioning in the headquarters and laboratory building is based on use of a central heat source, with a steam absorption chiller used for cooling and a steam/hot water heat exchanger for heating. Because the aging steam absorption chiller was due for upgrading, Hitachi undertook a comparative study of the alternatives to simply replacing the unit with another of the same type. Their ultimate conclusion was that an air conditioning heat pump/chiller represented the best option because it was able to fit in the space available while having lower running costs than the current systems for both heating and cooling.

(5) Air compressors

The three aging units at the No. 1 Saccharification Plant included a compressor that frequently switched...
It needs to be emphasized that building the organic energy-saving systems described in this example demands not only the capabilities of the ESCO supplier, but also the wholehearted cooperation of the client. That is, success is difficult to achieve if all of the effort is put in by one side only. Rather, it comes about through the ESCO supplier and client working together. In its search for ways of reducing CO₂ emissions, Hitachi has for a long time enjoyed between loading and unloading operations and another that works solely for unloading operation for long periods of time. The No. 2 Resin Plant, meanwhile, which was fitted with comparatively new equipment, also had compressors that frequently switched between loading and unloading operations. After reviewing the conditions of the equipment at each plant, the No. 1 Saccharification Plant was upgraded with three new 37-kW units (one of which was inverter-driven) together with a system for controlling the number of units in operation, and the existing compressors at the No. 2 Resin Plant were retrofitted with the system for controlling the number of units in operation, and one was upgraded to inverter drive.

(6) Closed-loop operation of vacuum pump line

Plant water (treated bore water) is used as seal water for the vacuum pumps in the No. 1 Saccharification Plant. Because the temperature of the seal water affects the degree of vacuum produced by the vacuum pumps if it becomes too hot, the plant had previously used an open-loop configuration in which the plant water was discharged after use. After assessing the actual situation, a closed-loop system was introduced whereby the seal water is indirectly cooled by water from an existing cooling tower and reused.

Benefits of Introducing ESCO Contract

The energy-saving systems described above represented a step forward in transforming the plant into one suitable for a low-carbon society.

It needs to be emphasized that building the organic energy-saving systems described in this example demands not only the capabilities of the ESCO supplier, but also the wholehearted cooperation of the client. That is, success is difficult to achieve if all of the effort is put in by one side only. Rather, it comes about through the ESCO supplier and client working together. In its search for ways of reducing CO₂ emissions, Hitachi has for a long time enjoyed

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**Fig. 4**—Energy-saving Systems at Gun Ei Chemical Industry Co., Ltd.
The figure shows an overview of the energy-saving systems installed at the Gunma Plant of Gun Ei Chemical Industry Co., Ltd.

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**Fig. 5**—Scope of Smart Energy Network and Functional Overview.
The network combines electric power with heat, renewable energy, and previously untapped energy sources, and optimizes energy use through exchanges between consumers.
unstinting cooperation from the technical staff at the Gunma Plant of Gun Ei Chemical Industry Co., Ltd.

The plan for the future is to make further reductions in CO₂ emissions by installing cogeneration.

**SMART ENERGY NETWORK**

In addition to the energy efficiency and environmental aspects, the period since the Great East Japan Earthquake has seen rapid growth in demand in Japan for the optimized operation of a best mix of energy sources (electric power and heat) across entire communities, and their use in ways that go beyond the boundaries between individual companies or facilities.

This has prompted new initiatives involving smart energy networks that allow the sharing of energy (electric power and heat) between different users, with the prospect of their application in the new urban developments that will form part of regional reconstruction.

Smart energy networks combine renewable energy and highly efficient cogeneration systems (CGSs) to deliver an optimal supply of energy at the community level. They need to exercise optimal control within their geographical scope over both the consumers of electric power and heat energy on the demand side and the consolidated suppliers who serve them (see Fig. 5).

![Diagram of Smart Energy Network](image-url)

*Fig. 6—Overview of Senju Smart Energy Network Operated by Tokyo Gas Co., Ltd.*

A heat redistribution network that consolidates demand for heat within an area with a high concentration of demand is being demonstrated at Senju Techno-Station in the Arakawa district of Tokyo. Images A to J show photographs of equipment used in the project.
Hitachi is currently collaborating with energy suppliers and others on the trialing and commercialization of community-level smart energy networks.

Demonstration Project at Tokyo Gas Co., Ltd.
The Senju Smart Energy Network is a demonstration project being run by Tokyo Gas Co., Ltd. at Senju Techno-Station in the Arakawa district of Tokyo.

This system consists of a heat redistribution network that consolidates demand for heat within an area with a high concentration of demand and combines cogeneration, solar heat collectors, and photovoltaic power generation to exchange heat and electric power between a number of buildings (see Fig. 6).

The project is trialing the following features.
(1) Exchange of heat between adjacent buildings
(2) Integrated control of heat supply equipment that makes preferential use of solar heat and waste heat from cogeneration
(3) Control of cogeneration and turbochillers to compensate for weather-related fluctuations in the output of photovoltaic power generation

The project has also been selected by the Ministry of Economy, Trade and Industry for a program trialing the distributed optimization of different forms of energy.

Table 1 lists the main equipment installed as part of the project.

Preferential Use of Solar Heat and CGS Waste Heat (Integrated Control of Heat Supply)
This system performs supervisory control of the hybrid heat supply system that uses a number of different energy sources, controlling which combination of energy sources to use to optimize energy efficiency. Specifically, the system gives top priority to use of renewable solar heat and previously unused waste heat from heating and cooling. After that, the priority of heat sources is: (1) CGS waste heat, (2) electric power generated by the CGS, and (3) town gas. The control scheme maximizes energy savings and reductions in CO₂ emissions.

Demonstration Project and Future Deployment
Installation of the demonstration project systems succeeded in reducing CO₂ emissions by 35.8% compared to the previous systems (actual results for FY2011).

The demonstrations also confirmed the favorable operational performance of integrated heat source control, and the results of the demonstration project will in the future be applied in other areas undergoing redevelopment.

CONCLUSIONS
This article has described, with examples, Hitachi’s concept of computer-integrated factories in which the overall optimization of production and energy in coordination with production plans achieves a best mix of energy sources and integrated management of electrical and thermal energy.

The article has also described an ESCO contract in which the client site and solution provider worked...
together to achieve energy savings. A system upgrade achieved energy savings through measures such as the utilization of discharged hot water, a previously overlooked source of heat.

Also discussed were the smart energy networks that extend the energy efficiency concept beyond individual factories to encompass entire communities.
Energy Saving Solution for Data Centers

OVERVIEW: Hitachi has developed the spot cooling system designed to improve data center energy efficiency, and its product range also includes ceiling suspension type units that improve space efficiency. Hitachi was also contracted by the Ministry of Internal Affairs and Communications to undertake international standardization work in which it demonstrated that the use of spot cooling systems represents best practice for data centers with a high density of installed ICT equipment. A draft containing the results of this work was submitted to the ITU as a formal Japanese proposal and subsequently adopted as a recommendation in November 2011.

INTRODUCTION

DATA center power demands are growing rapidly, driven by advances in the information society that include the faster speeds and greater capacity of information and telecommunications. It has been estimated that the volume of data passing through the Internet will expand by a factor of 190 between 2006 and 2025, during which time the amount of power consumed by information and communication technology (ICT) equipment in Japan will have grown by a factor of five. This has created an urgent need for measures that will reduce data center power consumption (1), (2).

Data center equipment needs to be capable of upgrading to increase capacity and must have the reliability to operate 24 hours a day, 365 days a year. Recent years have seen the emergence of problems such as an increase in power consumption by cooling systems, and also the occurrence of hot spots that are severe enough to impact equipment performance, which results from the increased amount of heat generated by the high-density packaging of ICT equipment.

This article describes the spot cooling system for data centers, and work on international standardization of data center air conditioning systems.

ISSUES FACED BY DATA CENTER AIR CONDITIONING SYSTEMS

Conventional data center air conditioning systems use floor-mounted units located at the edge of the room housing the ICT equipment or in an adjacent machine room. These are room air conditioning systems that use the underfloor ventilation method in which the air conditioners supply the ICT room with chilled air via an underfloor chamber so that this low-temperature air ventilates the server racks to cool the servers and other ICT equipment they contain (see Fig. 1).

This method requires the chilled air to circulate around a long path, including the underfloor chamber, the room housing the ICT equipment, and the ceiling space. This results in a large heat conveyance power requirement, and there is a risk of air pools or eddies forming if the balance of air flow changes, resulting in hot spots (localized increases in temperature). Also, because the air conditioners need to be installed in the same room as the ICT, or in an adjacent room, this approach limits the space available for servers and other ICT equipment. Also, if the heat density in the room is high due to factors such as high-density packaging, the underfloor chamber through which the chilled air passes needs to be made large and this in turn influences the floor-to-floor height of the building.

Fig. 1—Conventional Data Center Air Conditioning System. In addition to a long circulation path for the air conditioning air, the location of the air conditioners on the same level as the server racks results in poor space efficiency.
SPOT COOLING SYSTEM

Hitachi embarked on the development of natural circulation of refrigerant (in which heat conveyance is achieved without consuming any power) in 2007, and released the spot cooling system featuring highly efficient heat sources in 2009. A modular data center incorporating spot cooling system won a Best 10 New Products Awards from Nikkan Kogyo Shimbun, Ltd. in 2010, and the product range has since been extended by the addition of ceiling-suspension type cooling units and other new components.

System Overview

Spot cooling system consists of chilled water-refrigerant heat exchangers (condensers) that cool the refrigerant, and spot cooling units (evaporators) that cool the air expelled from the servers in the room. For its heat sources, the system uses highly efficient chillers and also free cooling units that use outdoor cold sources to produce chilled water in winter and intermediate seasons. The chilled water cools and condenses the refrigerant in a condenser, and this liquefied refrigerant is gravity-fed to an evaporator that is located at a lower level than the condenser, cooling the air expelled from the servers in the process (a refrigerant pump is used if insufficient head is available for natural circulation). Heat from the ICT equipment is drawn by suction from adjacent hot aisles and cooled air is returned to cold aisles, thereby shortening the circulation path for the air conditioning air and significantly reducing power consumption compared to previous refrigerant reheat type packaged air conditioners (see Fig. 2).

Benefits of System Installation

The spot cooling system uses ceiling suspension type spot cooling units (that have recently been added to the product range) installed above hot aisles to shorten the circulation path for air conditioning air and reduce the required heat conveyance power. Together, these and other measures have succeeded firstly in reducing air conditioning power requirements by approximately 60% compared to previous methods*. Secondly, utilization of the ceiling space has improved the space efficiency for an equivalent floor area by approximately 20% and contributed to customer earnings by increasing the floor space available for ICT equipment. Thirdly, floor-to-floor height has been reduced by around 10% because underfloor space is no longer required for air conditioning air flow (see Fig. 3).

EXAMPLE INSTALLATIONS

When building a server room for cloud systems, SoftBank Telecom Corp. installed a spot cooling system that uses natural circulation of refrigerant. Whereas estimates put the average value of power usage effectiveness (PUE), an index of data center energy efficiency, for data centers in Japan at 2.0, the SoftBank facility has significantly improved energy efficiency and reduced its PUE to 1.3 or less measured across the course of a year (see Fig. 4).

*1 Estimate by Hitachi: Comparison between conventional computer air conditioning system and spot cooling system configured with a core system (chilled water-refrigerant heat exchanger with maximum cooling capacity of 60 kW), four spot cooling units (ceiling suspension type, maximum cooling capacity of 15 kW/unit), and optional extras (highly efficient heat source and free cooling system).
performed using cold outdoor air without the need to operate air conditioning equipment.

INTERNATIONAL STANDARDIZATION

International standards bodies include the International Telecommunication Union (ITU), International Electrotechnical Commission (IEC), and International Organization for Standardization (ISO), with the ITU being responsible for the field of wireless and fixed-line telecommunications. The ITU is increasing its activities associated with international standards for data centers, including embarking on the formulation of a Best Practices for Green Data Centers recommendation with a target date of 2012.

Ministry of Internal Affairs and Communications spent three years on a draft proposal, contracting Hitachi to conduct demonstrations in FY2010.

Testing of Air Conditioning Techniques for Data Centers with High Load Density

The testing covered four cooling techniques: (1) spot cooling, (2) conventional air conditioners that provide air conditioning throughout rooms housing ICT equipment, (3) outdoor air cooling that utilizes cold air from outside directly for cooling, and (4) evaporative cooling that utilizes the evaporative cold source obtained by spraying water into outdoor air. Experimental data was collected under the actual weather conditions found in the Tokyo region and estimates produced to assess each technique (see Fig. 5).

Relationship between Air Conditioning Technique and Power Consumption

The evaluation was conducted using heat sources under the same conditions, and with use of highly efficient heat sources and free cooling excluded. Under these conditions, the evaluation results reflected the characteristics of each technique, including spot cooling only requiring a low level of air heat conveyance power, and outdoor air cooling using less heat source power because the heat source could be shut down in winter and intermediate seasons. Evaporative cooling gave poor results because of the large pressure loss in the evaporator as well as because it is only effective for a short period of the year (see Fig. 6). Estimates assuming a variety of different weather conditions found that outdoor air cooling works best in cold climates where its heat source power use is low, whereas spot cooling is superior in locations such as Tokyo or Singapore that experience comparatively high outdoor temperatures (see Fig. 7).

The features of the installed system are listed below.

(1) Natural circulation of refrigerant
The difference between the specific gravities of the refrigerant in gas and liquid forms means that natural circulation can be used without the need for heat conveyance power.

(2) Ceiling suspension type spot cooling units
Ceiling suspension type spot cooling units are located on top of the server racks where they can cool the exhaust heat close to its source. This shortens the air circulation path and significantly reduces fan power requirements.

(3) Highly efficient heat source system
The energy efficiency of the heat source system is achieved through the use of highly efficient air-cooled chillers and free cooling, in which cooling is

Fig. 3—Benefits of Spot Cooling System.
The shorter distance that the cooling air needs to travel reduces the power required for air conditioning. Meanwhile, utilization of the ceiling area improves space efficiency and also reduces the floor-to-floor height by shrinking the underfloor space requirement.

Fig. 4—Spot Cooling System Installation.
This spot cooling system uses natural circulation of refrigerant and is installed in a server room.
more floor space for air conditioners when greater heat generation increases the necessary cooling performance, they also need more space in the underfloor chambers to allow for air flow (see Fig. 8).

**ITU Recommendation**

Based on these results, Japan presented a draft proposal to the ITU. After a process that included

**Relationship between Air Conditioning Technique and Space Efficiency**

Making efficient use of space is also important for data centers, which want to fit as much ICT equipment as possible into the limited space available. Spot cooling can cope with increases in heat density by installing additional units on the ceiling, and without any changes to underfloor space requirements. In contrast, the other techniques not only require

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### Fig. 6—Results of Comparative Study Under Tokyo Weather Conditions (without High-efficiency Heat Sources).

The results demonstrated that spot cooling requires a low level of air heat conveyance power and that outdoor air cooling uses only a small amount of heat source power.

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### Fig. 7—Comparison of Air Conditioning Power Consumption under Different Weather Conditions (without High-efficiency Heat Sources).

While spot cooling is superior in climates such as those in Tokyo or Singapore, outdoor air cooling is more suitable in the colder climate of London.

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**Fig. 5—Comparative Study of Air Conditioning Techniques.**

The comparative study considered spot cooling, conventional air conditioning, outdoor air cooling, and evaporative cooling.
Hitachi has participated in experimental testing aimed at identifying optimum cooling techniques as part of ongoing work toward the formulation of international standards for data center air conditioning. The results of this work indicated that spot cooling delivers the best space efficiency, and provided the basis for a Japanese proposal that was subsequently formalized as an international standard.

**REFERENCES**


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Chemical Plant Systems for Global Market

Akira Tomura
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Norifumi Maeda

OVERVIEW: Hitachi’s chemical plants have a history that goes back more than 60 years. Furthermore, the markets in which they operate are experiencing major changes, with an increasing number of requests for joint development of bioplastic production processes, and more projects in Southeast Asia. Hitachi’s core technologies used in processes for the continuous production of bioplastics include high-viscous material processing technology, simulation, and techniques for scaling up from pilot plants. Hitachi’s EPC business, meanwhile, has built a reputation for high quality and management capabilities, and has achieved low costs through international partnering. It is currently engaged in the construction of a plant in Singapore for a customer, and is also establishing operations in China and Southeast Asia.

INTRODUCTION

“BIOPLASTIC” is a general term covering plastics produced from plant material and plastics that can easily decompose in the natural environment. Typical examples include polyactic acid (PLA)*1, polybutylene succinate (PBS)*2, and polybutylene adipate/terephthalate (PBAT)*3. Demand for these bioplastics is anticipated to expand, driven by factors such as the growing concern for the environment in recent years, regulations on use that are likely to be introduced in the near future in places such as Europe and Taiwan, sustained high oil prices, and an expanding range of technologies for compound reformulation.

Given this background, a number of companies have a strategic involvement in the production and sales of bioplastics, and others are seeking to use bioplastics as materials in their own products to enhance their value.

Hitachi has the tools and know-how to supply a range of solutions for bioplastics production. Also, having worked with overseas partners on numerous major projects outside Japan, the company can supply solutions at a competitive price that cover everything from trialing production processes to the completion of plant construction.

This article describes the global activities of Hitachi in the field of chemical plant systems.

CORE TECHNOLOGIES FOR BIOPLASTICS

The following lists the characteristics of polycondensation reactions involving bioplastics, particularly those environmentally conscious synthesis reactions that do not use solvents.

(1) The chemical reaction cannot proceed unless reaction byproducts are removed by evaporation from molten polymers with high viscosity (≤ 2,000 Pa•s).

(2) As the reaction temperatures are comparatively low, at only about 250°C, the viscosity of the polymers involved is very high.

The solutions that customers demand from plant suppliers include: (1) identification of recipes suitable for use in a continuous process at a commercial plant from recipes developed in the laboratory, (2) use of a pilot plant to verify quality, (3) up-scaling, and (4) preparation of basic designs.

By utilizing the following tools and know-how, Hitachi is able to deliver solutions that match these requirements.

(1) Technologies for the design and building of polymerizers with an optimal configuration for the purpose

(2) A polymerization simulator that can determine optimal polymerizer operating conditions and predict quality

(3) Pilot plant available for experimental testing

(4) Extensive experience and know-how in plastics production

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*1 A common bioplastic formed by the ring-opening polymerization of lactic acid produced by fermentation.

*2 Formed from succinic acid and 1,4-butanediol. Progress has been made on the elimination of oil as a raw material, and plans for the construction of a commercial plant have already been announced.

*3 Formed from terephthalic acid, adipic acid, and 1,4-butanediol. This bioplastic is experiencing growing demand in Europe especially.
Hitachi has worked on a wide range of projects both in Japan and Southeast Asia (see Fig. 1).

High-viscous Material Processing Technology
Polymerizers for bioplastics need to have a configuration that promotes the reaction, with a large evaporation area, high vacuum atmosphere, and sufficient piston flow. Continuous process plants, meanwhile, because they are designed to sustain operation for long periods of time, need to minimize any locations where polymer can accumulate. They also require agitation blade designs that can cope with high viscosity because of the need for a low reaction operating temperature to prevent loss of polymer quality. To satisfy these requirements, Hitachi has adopted its own design (see Fig. 2).

Simulation
The reaction simulations referred to above are proprietary to Hitachi, and extend beyond simple flow simulations to include quality prediction based on consideration of reaction progress.
They have also been enhanced in recent years to support a wider range of viscosities so that they can be used with bioplastics. These simulations can be used to scale-up the results of pilot plant operation or to offer plant performance guarantees (see Fig. 3).

Pilot Plant
In 1995, Hitachi built a pilot plant with a capacity of 100 kg/h that it used to demonstrate the production of polyethylene terephthalate (PET) (see Fig. 4). Hitachi went on to make numerous upgrades to the pilot plant, using it for projects such as developing its own process for producing polybutylene terephthalate (PBT) and testing continuous processes based on the batch process recipes used by customers. The following lists the main features of the pilot plant.
(1) Polymerizer components: four-barrel process comprising one esterification reactor and three polycondensation processors
(2) Process control: distributed control system (DCS)
(3) Capacity: 30 to 100 kg/h (depending on polymer being produced)
(4) Polymer viscosity: ≤ 2,000 Pa • s
OVERSEAS EPC ACTIVITIES

Operations Targeted Specifically at Republic of Singapore

The practice of operating multiple plants at different sites has emerged in recent years as a means of enhancing product price-competitiveness. While decisions on where to operate such plants are made by assessing a variety of factors, including materials procurement, access to product markets, and operational costs (including utilities and labor costs), a comparatively large proportion of this activity has taken place in China and Southeast Asia.

The Republic of Singapore, in particular, is taking vigorous steps to attract corporations, including promotion by its Economic Development Board of the competitiveness and sustainability improvements of Jurong Island, and Japanese companies have active plans for establishing operations.

Hitachi meanwhile, has its Asian base in Singapore, and has been involved in the supply of numerous plants (see Table 1). Drawing on this experience, Hitachi operates a business that handles engineering, procurement, and construction (EPC) for Japanese companies establishing plants in Singapore.

Fig. 5 shows an overview of a synthetic rubber plant currently under construction that is one of the examples listed in Table 1. This plant has achieved one million man-hours of operation without an accident (see Fig. 6). Outside Singapore, Hitachi also operates EPC businesses in China, the Kingdom of Thailand, and Malaysia.

EPC Partnering

The following lists the ways in which EPC business conducted overseas differs from that in Japan.

1. Engineering: whereas design studies are carried out at the customer’s headquarters, consent applications are made in the destination country. Accordingly, they must comply with the laws and international standards applicable in that country.
in addition to the projects currently in progress in Singapore, Hitachi is seeking to undertake projects in places such as Thailand, Malaysia, and the Middle East while also continuing to offer low-cost solutions that match customer needs by establishing this strategy as standard practice for project execution while also working on its further expansion and development.

CONCLUSIONS

This article has described the global activities of Hitachi in the field of chemical plant systems.

With increasing environmental awareness expected to drive growth in demand for bioplastics, Hitachi is able to offer a variety of solutions for their production. These solutions are underpinned by high-viscous material processing technology that is essential for production, simulation techniques for use in production process design, and a pilot plant available for process testing.

Hitachi also offers EPC contracts that handle all aspects of production plant construction, and this article described an example of such a contract in Singapore. Hitachi is responding to customer requirements by working with appropriate overseas partners through each of the engineering, procurement, and construction phases.

(2) Procurement: an emphasis on cost means that international procurement is used.
(3) Construction: while predominantly local subcontractors are used, for reasons of cost-competitiveness, selection of the construction company also considers companies from other than the destination country.

These factors make working with overseas partner companies (including companies from other than the destination country) essential for a variety of tasks.

For example, Hitachi’s construction partner for the synthetic rubber plant project in Singapore was China National Chemical Engineering Third Construction Co., Ltd., which was subcontracted to carry out the installation of machinery, pipework, and electrical and instrumentation systems.

Other partners include Chinese engineering company, Wuhuan Engineering Co., Ltd., and Thai EPC provider Toyo-Thai Corporation Public Co., Ltd.

FUTURE ACTIVITIES

The strategy adopted by Hitachi for expanding sales of core technology includes publication of information on a dedicated website as well as its existing activities in sales and the making of presentations to scientific societies. This has resulted in an increase in the number of inquiries and facilitated early contact with customers. In response, Hitachi is increasingly participating in customer projects from the planning stage, including seconding or posting staff to work with the customer as required.

As part of its strategy of using partnering to increase sales of large overseas EPC contracts, and

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Fig. 6—Celebration of One Million Accident-free Man-hours at Synthetic Rubber Plant in Singapore.
The customer and local staff celebrated the achievement of one million accident-free man-hours.
Advances in Biopharmaceutical and Vaccine Manufacturing Plants

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OVERVIEW: The development of innovative pharmaceuticals with potential for meeting unmet medical needs and vaccines that protect against infectious diseases is very important for ensuring people’s health and welfare. However, biopharmaceuticals and vaccines that make these developments possible are more easily affected by the production process than are chemically synthesized low-molecular-weight pharmaceuticals, and they demand a higher level of technology to manufacture reliably and efficiently. Hitachi is contributing to advances in biopharmaceutical and vaccine production technologies by working to improve the productivity and quality of pharmaceutical manufacturing.

INTRODUCTION

BIOPHARMACEUTICALS (pharmaceuticals produced using biotechnology) such as monoclonal antibody drugs have attracted considerable interest in recent years to satisfy demand for treatments for currently untreatable diseases, and a series of large production plants have been built in different parts of the world. Meanwhile, although vaccines have already played an important role in protecting against infectious diseases, growing threats such as pandemic influenza or bioterrorism have prompted a major renewal of interest. In addition, a number of companies are working on therapeutic vaccines that take advantage of the immune system.

The following lists the challenges facing the production of these distinctive biopharmaceuticals and vaccines.

1. Compared to chemically synthesized pharmaceuticals, many of these drugs have a high molecular weight and variations in structure, and thus are limited in the extent to which their uniformity can be verified.
2. Problems such as allergies will arise unless impurities derived from cultured cells are adequately removed.
3. Small changes in the production process have the potential to cause changes such as to the quantity of impurities or the quality of the resulting product.
4. The construction of facilities needed for high-quality production is very expensive.

Considerable effort is being devoted to productivity and quality improvement in order to overcome these challenges.

This article gives an overview of biopharmaceutical and vaccine production technology and developments in the field, and describes the work Hitachi is doing to improve the productivity and quality of pharmaceutical production technology.

OVERVIEW OF BIOPHARMACEUTICALS PRODUCTION TECHNOLOGY AND ASSOCIATED DEVELOPMENTS

The production of biopharmaceuticals consists of a culture process, in which the desired product is produced by a biological reaction, and a recovery and purification process, in which contaminants are removed to purify the product.

Compared to chemically synthesized low-molecular-weight pharmaceuticals, biopharmaceuticals are inherently more expensive to produce for a number of reasons, including their long reaction times, low concentration of product, stringent sterility and cleanability requirements, and the use of expensive chromatography resin. This creates a strong need to improve productivity.

Improving the productivity of the culture and purification processes requires more than just increasing production quantities; what is also needed is to identify which components make up the largest part of production costs, such as the cost of materials, utilities, labor, or equipment, and then to make process improvements that reduce those costs. While the conventional approach to productivity improvement is to increase the concentration of product in the plant, in cases where raw materials such as the culture medium make up a large part of the cost, it is necessary to
focus on the amount of production per unit of material consumed.

Culture Process

Most biopharmaceuticals are produced from mammalian cells. As mammalian cells are susceptible to the culture environment, the productivity and quality of the product will potentially be affected if an appropriate culture environment is not maintained. For this reason, when scaling up mammalian cell cultures from the laboratory to commercial production, it is necessary that the design of the process and equipment take full account of how this will change the culture environment and what effect it will have on productivity and quality. Fig. 1 shows a large-scale cell culture plant.

Typical examples of culture environment that influence productivity and quality include hydrodynamic forces generated by stirring, dissolved oxygen, dissolved carbon dioxide (CO₂), uniformity of mixing, and foaming.

(1) Hydrodynamic forces
The effects of excess shearing stress or other hydrodynamic forces generated by stirring on mammalian cells include increasing their rate of oxygen consumption, reducing their rate of protein production, reducing their rate of cell growth, and causing cells to be destroyed.

(2) Dissolved oxygen
A low concentration of dissolved oxygen in the culture causes low cell growth rate and can also influence the quality, such as altering the composition of the product.

(3) Dissolved CO₂
The consequences of a high level of dissolved CO₂ include reducing the rate of protein production and cell growth.

(4) Uniformity of mixing
It is essential to achieve uniform mixing inside the bioreactor to maintain a uniform distribution of nutrients in the culture fluid and to prevent localized increases in concentration when pH control chemicals are added.

(5) Foaming
While direct sparging (gas flushing) of the bioreactor is the most efficient way to supply oxygen and remove CO₂, the presence of proteins, fats, and other materials in the culture medium can cause a layer of foam on the liquid surface that can overflow into the discharge line. Accordingly, a sparging method that can avoid this is essential. Measures include reducing the amount of gas used for sparging, addition of an antifoaming reagent, fitting of antifoaming devices, optimization of bubble diameter, and optimization of stirring.

Recovery and Purification Processes

In the production of proteins using mammalian cells, a supernatant containing the desired protein is obtained by separating and removing the cells. As proteins and deoxyribonucleic acid (DNA) from inside the host cell will leak out if this process results in cell disruption, it is essential that cell separation be done in a way that does not damage the cells.

As the proteins used as biopharmaceuticals are prone to denaturation, and as proteins with a similar structure are also produced, column chromatography plays a central role in the purification process, because it allows this separation to be performed with precision. Monoclonal antibody drugs are typical examples of biopharmaceuticals. In their production, the culture fluid after the cell separation process is supplied to a column filled with a gel embedded with Protein-A. The bulk of the antibodies bind to this Protein-A and are then eluted using an acidic buffer solution (pH: 3 to 4). Next, apparatuses such as a cation exchange column or anion exchange column are used to purify the product.

Because of the risk that the host mammalian cells used in protein production may be infected with a virus, it is essential that the purification process reliably perform virus inactivation and viral clearance. Methods for inactivating viruses include lowering the pH (acidification), heat treatment, and treatment with surfactants, and methods for viral clearance include viral clearance filters and column chromatography.
After undergoing these purification processes, the resulting product can achieve high purities of 99.9% or better, with cell-derived admixed protein levels of 5 ng/mg or less, cell-derived DNA levels of 10 pg/mg or less, and pyrogen levels of 0.005 endotoxin units (EU)/mg or less. However, this also means that the bulk of the target protein produced by the culture process is lost in processing.

OVERVIEW OF VACCINE PRODUCTION TECHNOLOGY AND ASSOCIATED DEVELOPMENTS

Use of mammalian cell cultures for the production of vaccines has been on the rise since its use for rabies vaccine in the 1970s. In recent years, it has been used for the production of vaccines for diseases such as hepatitis A, Japanese encephalitis, polio, and influenza. Vaccine production can also be split into a culture process and recovery/purification process.

Culture Process

To produce a vaccine in large quantities as soon as possible after a new form of influenza appears, it is necessary to use cell-culture-based manufacturing systems rather than the egg-based manufacturing systems used in the past. After multiplying cells in the culture process, the cells are infected with the virus, which is allowed to multiply, and then the antigen that forms the basis of the vaccine is harvested. Methods that use genetically engineered cells to produce the antigenic protein directly, in the same way as a biopharmaceutical, have also been developed.

Recovery and Purification Processes

In the vaccine recovery and purification processes, the cells and contaminants are first removed from the culture fluid to obtain the supernatant containing the virus. This is then subject to virus inactivation, destruction, concentration, and filtering.

(1) Cell separation

Removal of cells and cell debris from the culture fluid is typically performed using a continuous-flow centrifuge operating at about 12,000 G.

(2) Virus separation

Removal of viruses from the recovered fluid requires use of an ultracentrifuge that generates an even higher centrifugal force (about 110,000 G) than that used for cell separation. Furthermore, centrifugal separation based on sucrose density gradient is performed to achieve an even higher degree of precise fractionation. First a sucrose density gradient is established in the centrifuge rotor, then separation is performed based on the sedimentation coefficient and suspension density of the various compounds, including viral particles. Next the viruses are inactivated and separation using an ultracentrifuge performed again. Fig. 2 shows an ultracentrifuge used for virus separation.

(3) Chromatography

In processes that use genetic engineering to produce antigenic proteins directly, the proteins are separated out using chromatography in the same way as monoclonal antibody drugs and other biopharmaceuticals.

MEASURES FOR IMPROVING BIOPHARMACEUTICAL PRODUCTIVITY AND QUALITY

This section describes what Hitachi is doing to improve productivity and quality for the biopharmaceuticals described above.

Culture Process Optimization

It is essential that the operation of the culture process keeps hydrodynamic forces, gas exchange, mixing, and foaming in the bioreactor within appropriate ranges. The expression of the limits to
these ranges in terms of the stirring speed and sparging rate is called the “scale-up window”\(^1\). As the scale of a culture becomes larger, the scale-up window becomes progressively narrower until it disappears entirely above the upper limit on scale-up\(^2\).

For large scale production, it is important that the process design make this scale-up window as broad as possible, and achieving this requires that optimization be performed through a large number of shapes and operating conditions. Use of computational fluid dynamics (CFD) to analyze bioreactor performance is an effective way of doing this. Having already applied this technique at many commercial plants, Hitachi has established biological, chemical, and physical models, input conditions, and calculation methods, and has also conducted testing. Meanwhile, Hitachi has a pilot plant for evaluating the growth characteristics of cell cultures for biopharmaceuticals and vaccine production that can also be used for tasks such as verifying CFD results, determining growth characteristics when using the customer’s cells, and optimizing culture conditions.

**Culture Process Quality Improvement**

Quality by design (QbD) is a technique adopted to modernize quality management systems for pharmaceuticals. It is a systematic development methodology based on verified science and quality risk management that specifies targets in advance and emphasizes process management and understanding of the product and process\(^3\). QbD is already used for chemically synthesized low-molecular-weight pharmaceuticals, and it is also being applied to biopharmaceuticals with complex molecular structures and production processes. Risk assessment in QbD uses sophisticated statistical methods to identify relationships between the process and quality attributes. This information is then used for establishing production procedures. These methods treat the culture and purification processes as black boxes. However, if it is possible to determine how the culture environment affects the productivity and quality of the product in terms of the cell metabolic mechanisms, tasks such as predicting effects and identifying the causes of deviations can be performed with greater precision and efficiency than when the process is treated as a black box. While metabolic analysis methods have been widely used for microorganisms with simple metabolic reactions in the past, Hitachi has now started applying metabolic models to mammalian cells with complex metabolic reactions\(^4\).

**Modularization**

Plants with an important public safety role, such as those used to produce pandemic vaccines, need to improve the quality of their products and they must be able to get supply systems in place quickly using rapid construction practices. To achieve this, Hitachi makes extensive use of modularization design and construction techniques, in which tanks and piping are prefabricated at the factory, and has shortened on-site construction times (see Fig. 3).

**Automation**

To maintain product quality, the production processes for biopharmaceuticals and vaccines require sophisticated sterilization and cleaning. Large biopharmaceutical plants need to use distributed control systems (DCSs) to ensure that they can control their 1,000 or more valves correctly and avoid misoperation. For the development of control software for these systems, there is a need to standardize process flow and control software to reduce design workloads, and to establish and verify operating practices based on sterilization and cleaning mechanisms that suit the plant’s systems. Fig. 4 shows example DCS screens (graphic display and block diagram of process flow) from a large biopharmaceutical plant.

**CONCLUSIONS**

Biopharmaceuticals and vaccines are well recognized for their potential in treating incurable diseases for which conventional low-molecular-weight pharmaceuticals produced by chemical synthesis are ineffective, and for preventing infectious diseases. However, they also face challenges such as high
production costs. This article has given an overview of biopharmaceutical and vaccine production processes and the associated challenges, and described the work that Hitachi is doing in this field.

Hitachi uses CFD simulations underpinned by vast experimental testing and experience to optimize bioreactors, operating conditions, and other parameters. It also conducts analyses using cell metabolic models to understand the influence that culture environment has on productivity and quality, and then uses this knowledge in production procedures. Equipment designed by this work can be used for complex production processes, with automated control and use of modularization to shorten on-site construction time.

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Industrial Waste Water Treatment System for Water Recycling

Toshimasa Akamatsu
Noboru Oda

OVERVIEW: Many countries and regions around the world are facing threats of severe water shortages or degradation of the water environment resulting from factors such as explosive population growth, rising living standards brought about by economic progress, and increasing use of industrial water. Using the advanced technologies of water treatment systems, information and control systems, and energy saving systems, Hitachi has been helping protect and improve the world’s water environment for about a century. In the future, Hitachi intends to continue utilizing its high levels of both hardware and software technology built up in a variety of water-related fields to work with customers on building water distribution systems.

INTRODUCTION
WITH a small land area and limited resources, Japan has achieved economic growth through the strength of its manufacturing and other industrial operations. However, this resulted in pollution and other environmental problems, and restrictions stipulated by a number of different laws have been placed on the discharge of water by companies involved in industrial activity. Other countries have had similar experiences, with Southeast Asia and other emerging economies, in particular, facing severe water shortages and degradation of their water environments resulting from factors such as increasing use of industrial water and rising living standards brought about by economic progress.

It is against this environmental and social background that Hitachi supplies total solutions for protecting the water environment and making improvements.

This article reviews the water situation in Southeast Asia and other emerging economies, and describes the industrial water treatment systems that Hitachi is offering in response.

CHANGING WATER ENVIRONMENTS IN ASIA
The water-related environmental laws in Japan include the Water Pollution Control Law enacted under The Basic Environment Law. These laws provide the basis for detailed regulatory limits for specific industries or locations, including those specified in the bylaws issued by local governments.

A similar legal framework applies in Southeast Asia, with each nation stipulating quantitative rules for various water discharge criteria. A distinctive feature is that these quantitative rules on water discharges differ between the numerous industrial sites located around the region.

One example is how some industrial sites with centrally managed waste water treatment facilities are permitted to operate to looser standards than the host nation’s quantitative rules. This makes it essential to conduct preliminary studies when considering the construction of a plant.

Considering the quality of industrial water supplies, there are also examples of companies installing their own systems for improving water quality to suit the intended end use. In India, meanwhile, top priority is given to irrigation to conserve precious water resources. Measures include the placement of restrictions on use of water for production at industrial and other sites, and also encouragement for water recycling (“zero discharge” practices).

These factors mean that companies operating in Southeast Asia and other emerging economies need to build their own water treatment systems in accordance with local circumstances.

Fig. 1—Membrane-type Drinking Water Treatment System (a) and Ion Exchange Tower.
These photographs show a compact module for a membrane-type drinking water treatment system (a), and the ion exchange tower for use in production of soft drinks (b).
HITACHI WATER TREATMENT SYSTEMS

In Japan and elsewhere, Hitachi has built up extensive experience and know-how in both hardware and software for a diverse range of water-related fields. This section describes the industrial water treatment systems that are included among these technologies.

Water Treatment Equipment

Membrane-type drinking water treatment systems that use membrane filters to purify water to a level acceptable for drinking represent one form of water treatment. Compact and easy to maintain, these systems provide a choice of microfiltration (MF), ultrafiltration (UF), and other types of membranes, as appropriate, based on the water quantity and quality requirements, and can remove suspended solids as well as Escherichia coli (E. coli) and other microorganisms.

Some industrial applications require high-quality purified water. In this case, water purification units fitted with components such as ion exchange towers or reverse osmosis (RO) membranes are used to remove impurities such as electrolytes, colloidal matter, and low- or high-molecular-weight organic material (see Fig. 1).

Waste Water Treatment Equipment

The waste water produced by industrial activity can be broadly divided into organic and inorganic waste water.

Treatment of organic waste water typically involves biological methods based on the use of activated sludge. Another type of biological treatment system that has emerged in recent years is the membrane bioreactor system. Combining activated sludge treatment with an immersed flat membrane to perform highly concentrated activated sludge treatment, this system is suitable for industrial waste water treatment where the requirements are for a high level of treated water quality together with ease of maintenance, space efficiency, and low cost (see Fig. 2).

Another consideration is that many countries have established regulations on the presence of nitrogen in waste water. This is in response to the severe impacts that the discharge of nitrogen in waste water into oceans or lakes can have on ecosystems, such as various types of algal blooms.

The method used to deal with nitrogen in waste water involves first using a nitrification treatment in which a long-duration aerobic treatment process using activated sludge converts ammonium nitrogen into nitrate nitrogen. This is followed by the use of denitrifying bacteria under anaerobic conditions to covert the nitrate nitrogen into nitrogen gas.

To perform this waste water treatment efficiently, Hitachi has developed a comprehensive immobilizing nitrogen removal system. This system enhances the capacity of the nitrification treatment process by using nitrifying pellets (inclusive immobilization supports) in which the microorganisms that form the activated sludge are encapsulated into 3-mm square cubes of agar-like polymer aqueous gel (see Fig. 3).

In addition to boosting the efficiency of nitrogen removal, this system uses only about half as much

![Fig. 2—Membrane Bioreactor System. The figure shows a simplified flow diagram of a membrane bioreactor system that combines activated sludge treatment and an immersed flat membrane.](image)

![Fig. 3—Comprehensive Immobilizing Nitrogen Removal System. The figures show the principle of operation of the comprehensive immobilizing nitrogen removal system and the immobilization supports used.](image)
One distinctive technology of Hitachi is its advanced fluorine treatment device (see Fig. 5). This device converts the residual fluorine in water treated using flocculation that contains hydrofluoric acid to apatite, and then precipitates it on the surface of a crystallized material. Because this inclusive immobilization technology also has the potential for deployment in other applications, Hitachi is proceeding with further research and development, including its use for the removal of other restricted substances.

In the case of inorganic waste water, on the other hand, it is necessary to choose a treatment method that suits the substance to be removed.

Equipment for Water Reuse

Hitachi has for some time been developing systems that combine RO membranes with membrane bioreactor systems, and that are targeted particularly at regions that suffer from water shortages. These systems
recycle water and supply it as high-purity treated water (see Fig. 7). Hitachi is also investigating systems that recover and reuse rainwater so that it can be provided as a resource for regions with limited water sources. While rainwater is often stored for use in emergencies after its contaminants have been removed, it can also be treated to make it suitable for various uses.

Water recycling systems can be built by using the fresh water and waste water treatment systems described above to treat resources such as waste water and rainwater that have not been reused in the past. As a wide range of potential applications exist for water reuse, extending from general water supplies and the makeup water used in cooling towers to the highly treated water required by factories, Hitachi is seeking to work with customers to build systems that ensure the efficient use of water at production sites and other facilities.

**CONCLUSIONS**

This article has reviewed the water situation in Southeast Asia and other emerging economies, and described the industrial water treatment systems that Hitachi is offering in response.

While emerging economies set waste water standards equivalent to those in Japan, the regulations differ from nation to nation. This makes it necessary to investigate this issue before embarking on plant construction and make changes as required. Hitachi has technology and experience in a wide range of industrial water treatment systems able to comply with these regulations, as discussed along with examples in this article. These include water treatment using MF, UF, RO, and other types of membranes, organic waste water treatment using nitrifying pellets (inclusive immobilization supports), advanced fluorine treatment based on a precipitation reaction, and systems for water reuse that combine RO membrane equipment with a membrane bioreactor system.

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OVERVIEW: After a plant is constructed, the plant’s owners need to manage not only production, but also the maintenance of equipment that requires specialist knowledge and experience. The obstacles to achieving this include a shortage of maintenance technicians, rising maintenance costs due to the aging of industrial equipment, and the difficulty of training maintenance staff. Hitachi is drawing on its plant construction activities to strengthen its plant maintenance management business and work together with its customers over all operations, from plant construction to after-sales service. Key factors in achieving this are the use of ICT and the service infrastructure that supports plant maintenance.

INTRODUCTION

The maintenance of industrial equipment frequently requires specialist knowledge and experience. Currently, however, the obstacles to achieving this include a shortage of maintenance technicians, rising maintenance costs due to the aging of industrial equipment, a lack of maintenance and managerial know-how and experience among maintenance staff, and staff training issues such as problem solving skills.

Given this background, there is a growing international demand for strengthening after-sales services for the operation and maintenance of equipment after plant construction.

This article describes the challenges facing plant maintenance and after-sales services, the infrastructure for supplying services to plants, and the use of information and communication technology (ICT).

CHALLENGES FACING PLANT MAINTENANCE AND AFTER-SALES SERVICES

In broad terms, the operation and maintenance of equipment in order to keep up with production plans face two major challenges. These are the operational status monitoring of equipment, which is done to avoid disruption caused by faults, and facilities management, which is done to keep equipment working correctly.

Dealing with these two challenges requires not only that inspections be conducted in accordance with detailed schedules, but also the undertaking of preventive maintenance that draws on the sorts of experience and awareness that cannot be captured in a manual, and also improvement work for dealing with non-compliance or other problems. This in turn requires the involvement of staff, including dealing with new issues that arise due to the aging of equipment. Unfortunately, it is difficult to maintain and improve standards in this area merely through the education and training of inexperienced staff.

CHALLENGES FOR AFTER-SALES SERVICES

After-sales services provided by maintenance companies in developed economies involve service personnel proposing solutions, and performing repairs and upgrades based on the results of “patrol” inspections. Service personnel have a thorough understanding of the customer’s equipment and undertake inspection, repairs, and upgrades with a sense of unity with the customer. However, with technical staff aging at both maintenance companies and their customers, and with growing price competition bringing down the costs of maintaining equipment, the task of ensuring the reliable operation and maintenance of production equipment currently faces a difficult environment.

At plants in emerging economies, meanwhile, factors such as traffic congestion make the performance of on-site patrol inspections difficult. In the case of businesses that deal only in mass production equipment, it is possible to establish service companies in each market and provide after-sales services for equipment in a similar way to developed economies. When handling maintenance for entire plants or for made-to-order equipment, on the other hand, this approach to after-sales services is not practical and also places a heavy burden on the plant owners.

These circumstances required the timely collection of the ever-changing information from the plant and advance planning of activities. The next section
describes the measures and activities being undertaken by Hitachi.

**ESTABLISHMENT OF INFRASTRUCTURE FOR PLANT MAINTENANCE SERVICES**

Because plant construction companies work with the customer throughout a construction project, they are in a position to understand such things as their operational philosophies and the thinking behind their business plans. During this time, they also have a thorough understanding of the equipment at the plant, such as details of piping and wiring layouts. In other words, a feature of plant construction companies is their ability to support the customer’s operation and maintenance by utilizing this understanding and information.

To take advantage of this feature of the plant construction sector, it is necessary to establish a customer support infrastructure in the post-construction period that brings together, close to the customer’s plant, all the companies involved with the equipment. Also required are the engineering capabilities for repairs and enhancements.

As a plant construction contractor, Hitachi seeks to strengthen not only customers’ plant construction but also their after-sales services, so as to provide them with ongoing support after construction completes.

Establishment of Service Infrastructure through Formation of the Hitachi Subsidiary

When constructing a plant in a particular country, the Hitachi subsidiary in that country works with a wide range of local companies. By collaborating with companies involved in the construction who are familiar with the workings of the plant, Hitachi is able to ensure the reliability, shorten the work period, and minimize the cost of post-construction maintenance. It has set up subsidiaries in China, the Republic of Singapore, the Republic of Indonesia, the Socialist Republic of Viet Nam, the Kingdom of Thailand, Malaysia, and the Republic of the Philippines to establish the infrastructure for supporting customers throughout the lifecycle from construction to services. It has also set up service satellite operations located close to major industrial complexes in various countries that act as bases for enhancing customer services.

Use of ICT in Services

Remote monitoring has been in use for some time as a means of using ICT to monitor equipment operation, and other developments range from simple sensors through to technologies that incorporate graphics or acoustic information. However, because sensor data alone is insufficient for plant-wide monitoring, it remains standard practice to conduct on-site patrol inspections. An emerging technology for this purpose is the use of portable devices to eliminate the distance between the site and the monitoring room.

In the case of facilities management, activities include considering maintenance plans that cover all equipment; management of inspection, fault, and other records all the way back to the time of construction; coordination of inspection timings with production; and spare parts management. Recently, ICT has started to be adopted for purposes such as the introduction of common management practices across Japan and other countries, and integration with applications such as enterprise asset management (EAM) that deal with asset and personnel management.

The need to build a framework for supporting maintenance services that utilizes ICT is recognized as an urgent task for meeting the demand for plant after-sales services. Hitachi is commercializing the plant maintenance systems described below.

**SUPPORT TECHNOLOGY FOR CLOUD SERVICES**

Cloud computing is the general term for a computer technology for delivering software for use over the Internet without the user being aware of where the servers or other ICT hardware is located\(^2\), \(^3\). In this article, the term “cloud services” is used to indicate services that operate via a support system for maintenance, after-sales services, and similar business activities that has been built on the use of cloud computing.

Fig. 1 shows an overview of cloud services for equipment maintenance.

Application to Operational Monitoring

In the past, activities such as product repairs and replacements or dealing with faults were performed in response to on-site patrol inspections by service personnel or reports from the customer. Meanwhile, the sort of remote monitoring undertaken in the past involved installing monitoring devices to collect operational data from the product to determine its condition and other information such as parts usage.

Cloud services are able to take advantage of the possession of high-capacity storage devices to record and utilize the stream of constantly changing control
data. Use of this information makes it possible to reconstruct close to 100% of plant and equipment operating conditions. Using computing functions, this data can be analyzed based on the know-how and operating conditions assumed in the planning and design stages of the plant or equipment. The benefits of this include not only the ability to propose optimum operating practices or ways of boosting efficiency and saving energy, but also the identification of phenomena of which the customer is not aware.

The following describes the use of cloud services for operational monitoring of cranes for a waste treatment plant. Fig. 2 shows one of the cranes being monitored, and Fig. 3 shows an example reconstruction from collected data of crane operation at the time an alarm was triggered. When a crane alarm occurs, not only is the service alerted at the same time as the customer, its ability to reconstruct the circumstances around the fault means it is also able to respond promptly and minimize downtime, by quickly identifying the cause or ordering the necessary parts, for example.

Fig. 4 shows an example of collected control data and the results from an analysis of the crane’s operation and use based on its design assumptions. The analysis in this example is of the bucket tipping operation (the bucket is the part that grips the waste material). It uses information such as crane position control data, data on the length of wire paid out to control the vertical position of the bucket, and data from the weight sensor installed on the crane to calculate when the bucket lands on the floor of the waste pit. This not only facilitates the sort of preventive maintenance that preempts failure of the bucket’s hydraulic control cable based on the number of times the bucket tips over; it also enables genuine preventive maintenance measures involving specific investigations, such as reviewing operating procedures.

**Fig. 1—Overview of Cloud Services.**
This overview shows services delivered using cloud computing.

**Fig. 2—Waste Treatment Plant Crane.**
This waste treatment plant crane is monitored by a cloud-based operational monitoring service.

**Fig. 3—Waste Treatment Plant Crane Operation Reconstruction Example.**
This reconstruction is based on data from an alarm occurring during crane operation.
Plant Maintenance Services and Application of ICT

Sensors. This ability to generate various types of information from existing data without installing new devices for information capture is one of the major attractions of cloud computing.

Fig. 5—Example Calculation of Waste Pile Height from Crane Position Data.
The height of waste piled in the waste pit can be calculated.

at the waste treatment plant to prevent tipping from occurring by analyzing trends such as locations where tipping occurs frequently.

Fig. 5 shows the height of the waste pile in the waste pit. It is possible to calculate the heights of the waste pile at different times from information on the weight of the waste and the crane’s longitudinal, lateral, and vertical positions without needing to install any new imaging equipment or height measurement sensors. This ability to generate various types of information from existing data without installing new devices for information capture is one of the major attractions of cloud computing.

Fig. 4—Example Analysis of Crane Operation.
The graph plots the positions at which the crane bucket (the part that grips the waste material) lands on the floor. These positions are calculated from data on the crane’s position in each axis. The information can be used to improve operating practices.

Fig. 3—Example Reconstruction of Fault.
Collected data can be used to reconstruct the circumstances at the time an alarm was triggered.

Interpretation of circumstances at time of alarm: while repositioning waste, the alarm occurred with the hoist at a position of between 31,752 mm and 32,158 mm, while lowering the bucket at the same time as moving in both the longitudinal and lateral directions in preparation for picking up another load of waste.
Application to Facilities Management

The tasks performed by the people responsible for plant facilities management include formulating equipment maintenance plans based on production plans, obtaining replacement parts, and finding ways to resolve problems identified in previous inspections. While they often utilize IT equipment to manage and perform these tasks in the plant, the information used for production systems and organizational activities is growing more diverse and increasing in quantity. This expansion in the scale of these information systems is causing an ongoing increase in costs that are not directly related to production, such as increases in personnel and other system maintenance costs. Shifting servers to the cloud is one way to respond to this trend.

In response, Hitachi has established the means to convert integrated management software for plant equipment to cloud-based operation. This involves linking to the monitoring system described above and automatically storing information in the facilities management systems so that it can be used when responding to future inspections. Examples of this information include abnormality monitoring histories or alarm logs for equipment. Use of systems such as these requires entry of equipment details. However, by taking advantage of being an equipment builder, data on the operation of each type of equipment can be input automatically when construction completes and the facilities management system is commissioned, without the troublesome task of data preparation and entry.

Also, the software’s features include support for multiple languages and selectable functions, with functions that simplify management and are designed to be easy for staff to use.

Fig. 6 shows the Kakinoki Water Filtration Plant in Saitama Prefecture, an example site in Japan that uses the cloud-based facilities management service. The operation and maintenance function collects and records operational data from the Water Filtration Plant. The system also incorporates technologies such as portable devices and radio-frequency identification (RFID) to improve the efficiency of administration of inspections carried out on the on-site equipment.

In the past, the administration of equipment inspection was handled by separate systems for each site. Meanwhile, the scope of operation and maintenance at public facilities has been growing. While conditions such as water quality are different at each pump station, it is possible to standardize the tools and other resources that support operation and inspection work. Also, the collection of operating data from each plant increases operational know-how and makes possible qualitative improvements in the running of the plant. To this end, the Kakinoki Water Filtration Plant decided to standardize operating practices at each pump station (eliminate site-specific functions) and upgrade to centralized management using a cloud service.

The service includes functions for equipment ledger management, patrol inspection data management, and report and other document management, and progress is being made on its use as a common resource for the entire country.

FUTURE DEVELOPMENTS

As described above, growing challenges include the aging of equipment and the recruitment and training of maintenance personnel. To respond to these challenges, what is needed is to strengthen the provision of plant lifecycle support from construction through to after-sales services. Two aspects of this support are the strengthening of overseas operations and the use of cloud services that utilize ICT for maintenance and other forms of after-sales service.

At overseas operations, progress is being made on strengthening engineering, boosting training of local

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**Tasks**

- Operational management (recording of operational data)
- Equipment inspection (on-site patrol inspections)
- Generation of water quality analysis, daily, monthly, and other reports

**On-site patrol inspections**

RFID and portable devices are used to boost inspection efficiency.

**Report generation**

Daily and monthly reports

RFID: radio-frequency identification

* Google Maps is a trademark of Google Inc.

Fig. 6—Overview of Operation and Maintenance.

Kakinoki Water Filtration Plant in Saitama Prefecture uses a system that incorporates technologies such as portable devices and RFID to improve inspection efficiency.
This article has described what Hitachi is doing in response. To begin with, it is enhancing services for its corporate customers by establishing subsidiaries in countries where they have operations, particularly in Southeast Asia, and also service satellite operations at major industrial complexes. It is also achieving improvements in efficiency and performance by utilizing ICT to monitor the operational status of customer equipment, and offering maintenance solutions based on data analysis. The applications for these cloud services that utilize cloud computing include operational monitoring and facilities management.

CONCLUSIONS
Equipment operation and maintenance is being made more difficult by factors such as the aging of maintenance engineers, the lower cost of maintaining equipment due to growing price competition, and the difficulties that maintenance companies face in providing “patrol” inspection services overseas. On the other hand, plant construction companies have a detailed understanding of plant piping and wiring that they can draw on to support customers’ operation and maintenance.

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New Prevention and Monitoring System for Lightning

Takeshi Wada  Takashi Aki  Toshihiro Otsuka  Zen-ichiro Kawasaki  Andrew Mui

OVERVIEW: Use of conventional lightning protection systems based on lightning rods may result in damage to vulnerable electronic and IT equipment when a lightning strike occurs due to induced currents that result from the surge current passing through the building. This article describes a new lightning prevention system that minimizes the possibility of lightning strikes on the building being protected. It also describes a new lightning monitoring system that detects the three dimensional coordinates of lightning discharges. The information obtained by this system indicates the direction of travel of the thunder storm, thereby enabling advance predictions of which areas are at risk of lightning strike. This can prevent lightning damage by allowing preventive actions to be taken in advance.

NEW LIGHTNING PREVENTION SYSTEM

THUNDER storms have become more frequent in Japan in recent years, and this is having a serious impact on social infrastructure, such as disruption to transportation networks or power outages. This has created a strong demand for ways of preventing this lightning damage.

Conventional lightning protection systems protect buildings, equipment, and people from lightning strikes by using lightning rods to attract the lightning and conduct the resulting surge current to ground via a grounding wire or the building’s steel frame. However, the associated electromagnetic pulse (EMP) can cause a surge current to flow through electronic devices in the building, resulting in damage to equipment.

In contrast, the new Dissipation Array*1 lightning protection system prevents lightning damage by inhibiting the lightning strikes themselves (see Fig. 1).

The new lightning prevention system consists of a hemispherical ionizer formed from wires to which a large number of protruding rods have been welded. It is installed at the highest point on the building being protected and connected electrically to a ground current collector buried in the ground. The electric field that forms between the bottom of the thunder cloud and ground causes a corona discharge at the tips of the ionizer rods, positively ionizing the surrounding atmosphere. In the case when the bottom of the thunder cloud is negatively charged, the ionizer rods positively ionize the surrounding atmosphere, weakening the electric field in the direction of the earth. This prevents lightning strikes by inhibiting the creation of upward leaders from the ionizer, thereby minimizing the risk of connection with downward leaders from the thunder cloud.

The new lightning prevention system has been installed at more than 4,000 sites in 57 different countries around the world (as of December 2010,

Fig. 1—New Lightning Prevention System.
A feature of the system is the hemispherical ionizer with large numbers of protruding rods located at the top of the protected building.

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*1 Dissipation Array is a registered trademark of Lightning Eliminators & Consultants, Inc. of the USA in Japan and is used by Hitachi, Ltd. with permission.
including 229 sites in Japan as of September 2012)*2. To date, no reports of direct damage due to lightning strike occurring after installation have been received (see Fig. 2).

3D LIGHTNING MONITORING SYSTEM

The three-dimensional (3D) lightning monitoring system uses three sets of antennas to detect radio waves emitted by the progression of lightning discharges, and uses the phase difference between them to determine the direction of the discharges. By monitoring from a number of locations, the system can also determine the 3D coordinates of discharges (see Fig. 3).

The system uses a very high frequency (VHF) broadband digital interferometer developed by a group led by Professor Emeritus Zen-ichiro Kawasaki of Osaka University[1].

Whereas the lightning monitoring systems currently in general use only detect lightning strike points and display them on a two-dimensional map, the 3D lightning monitoring system can detect the detailed progress of a lightning discharge from cloud to ground and present a realtime display of lightning activity in three dimensions.

This 3D lightning monitoring system is expected to be more accurate than conventional systems at using trajectory monitoring to predict thunder cloud behavior.

The benefits of higher accuracy and faster prediction of thunder cloud position include sounding the alert at construction sites or golf courses and other outdoor facilities, or allowing infrastructure such as railways to take preventive actions to avoid significant damage.

The 3D lightning monitoring system is currently in use in the Republic of Singapore, where four sensors have been installed to cover the entire city. These are monitored continuously from both Singapore and Japan. One of the sensors in Singapore is installed at a junior high school where science classes also use it to perform their own lightning monitoring.

FUTURE DEVELOPMENTS

This article has described a new lightning protection system that inhibits direct lightning strikes and provides a solution for reducing lightning damage, and also a 3D lightning monitoring system that helps with preemptive measures for preventing lightning damage. In the future, Hitachi intends to continue responding to the need for lightning damage prevention by improving both performance and functions.

*2 The new lightning prevention system was developed by Lightning Eliminators & Consultants, Inc. of the USA. Hitachi, Ltd. undertakes design, manufacturing, and sales under a licensing agreement.
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REFERENCE

Autonomous Forklift Automatic Guided Vehicle

Kunihiko Aoki  Hideaki Furuno  Jun Nagaoka  Koji Furukawa

OVERVIEW: One of advantages using our autonomous AGV is that it is equipped with a localization algorithm that is able to recognize its own position on an electronic map and trace the preset routes without following any traveling guide on the floor. Hitachi received an order for autonomous forklift AGVs from Hanwha Tech M Co., Ltd. of South Korea in September 2011, and completed delivery in June 2012. The system consists of three main parts: 22 AGVs, a vehicle control system, and approximately 300 stations that are spread across a floor space of 15,000 m² at the facility. The main purpose of using AGVs is to convey special-purpose trolleys between automated warehouses and manufacturing equipment at the facility, where the total number of transport movements per day is approximately 3,500.

FEATURES OF AUTONOMOUS AGV
Conventional AGVs required traveling guides to indicate the path to follow. These used specific materials such as magnets, markers, or reflectors on the floor or walls along the traveling route. On the other hand, Hitachi’s autonomous AGV is able to identify its own position on an electronic map by using a laser rangefinder and Hitachi’s novel localization algorithm. The system uses these to follow preset routes (see Table 1).

STRUCTURE OF THE SYSTEM
(1) Types of AGV
A forklift AGV is used to satisfy ‘requirement (1)’ of the client, described above (see Fig. 2).

Table 1. Features of Autonomous AGV
Hitachi’s autonomous AGV uses a laser rangefinder and localization algorithm to identify its own position.

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Travel guide installation</td>
<td>Not required</td>
</tr>
<tr>
<td>On-site work</td>
<td>Adjustment work only</td>
</tr>
<tr>
<td>In-floor installation</td>
<td>Not required</td>
</tr>
<tr>
<td>Layout changes</td>
<td>Adjustment work only</td>
</tr>
</tbody>
</table>

Fig. 1—Material Handling Methods. Special-purpose trolleys are placed at two different heights (floor and conveyor).
(2) Vehicle Control System

The vehicle control system consists of a pair of workstations (master and slave), a shared disk and a wireless local area network (LAN) (see Fig. 3). The slave workstation acts as a backup in case the master workstation shuts down. The installed system included approximately 300 stations spread across the facility. Thus the arrival time for AGVs at a picking station (the traveling time from receiving an order until arriving at the pickup station) has a major effect on the total transport capacity. To shorten the arrival time, the vehicle control system assigns the closest available AGV to the picking station to pick the order.

(3) Transport Simulation

When designing an AGV system, it is important to estimate the number of AGVs needed to achieve the transport capacity required by the client.

For this project, Hitachi consulted closely with the client to ensure that their needs were satisfied, and also conducted transport simulations based on the client’s requirement to optimize and verify the number of AGVs (see Fig. 4).

Conducting these simulations also provided following benefits.

(a) The simulations provided a visual representation of intersections where congestion occurred, allowing alternative routes to be designed.

(b) These visual representations of intersections could also be used to avoid unexpected deadlocks.

FUTURE DEVELOPMENTS

The effectiveness and advantages of Hitachi’s autonomous forklift AGVs have been proven at a manufacturing site by demonstrating a trolley handling system. Based on this experience, Hitachi is looking...
towards further opportunities at other manufacturing sites in the region with the aims of expanding and improving its business.

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