# **Financial Highlights**

Hitachi, Ltd. and subsidiaries

FY2013	FY2012	FY2011	FY2010	FY2009	FY2008	
¥9,616,202	¥9,041,071	¥9,665,883	¥9,315,807	¥8,968,546	¥10,000,369	
532,811	422,028	412,280	444,508	202,159	127,146	
580,153	358,015	573,218	443,812	77,815	(275,239)	
264,975	175,326	347,179	238,869	(106,961)	(787,337)	
439,406	583,508	447,155	841,554	798,299	558,947	
(491,363)	(553,457)	(195,584)	(260,346)	(530,595)	(550,008)	
(51,957)	30,051	251,571	581,208	267,704	8,939	
32,968	(180,445)	(167,838)	(584,176)	(502,344)	284,388	
50,711	47,690	36,727	36,133	_	9,971	
849,877	742,537	649,234	556,873	546,326	788,466	
329,833	300,664	360,358	382,732	441,697	478,759	
351,426	341,310	412,514	395,180	372,470	416,517	
11,016,899	9,809,230	9,418,526	9,185,629	8,964,464	9,403,709	
2,342,091	2,279,964	2,025,538	2,111,270	2,219,804	2,393,946	
2,651,241	2,082,560	1,771,782	1,439,865	1,284,658	1,049,951	
2,823,049	2,370,079	2,396,454	2,521,551	2,367,143	2,820,109	
320,725	326,240	323,540	361,745	359,746	361,796	
lers:						
¥54.86	¥37.28	¥76.81	¥52.89	¥(29.20)	¥(236.86)	
54.85	36.29	71.86	49.38	(29.20)	(236.87)	
10.5	10.0	8.0	8.0	_	3.0	
549.02	431.13	382.26	318.73	287.13	315.86	
5.5	4.7	4.3	4.8	2.3	1.3	
6.0	4.0	5.9	4.8	0.9	-2.8	
2.8	1.9	3.6	2.6	-1.2	-7.9	
11.2	9.1	21.6	17.5	-9.2	-48.9	
2.4	1.8	3.7	2.6	-1.2	-8.4	
0.73	0.75	0.86	1.03	1.04	1.29	
24.1	21.2	18.8	15.7	14.3	11.2	
	¥9,616,202 532,811 580,153 264,975 439,406 (491,363) (51,957) 32,968 50,711 849,877 329,833 351,426  11,016,899 2,342,091 2,651,241 2,823,049 320,725  Hers:  ¥54.86 54.85 10.5 549.02	¥9,616,202 ¥9,041,071 532,811 422,028 580,153 358,015 264,975 175,326 439,406 583,508 (491,363) (553,457) (51,957) 30,051 32,968 (180,445) 50,711 47,690 849,877 742,537 329,833 300,664 351,426 341,310  11,016,899 9,809,230 2,342,091 2,279,964 2,651,241 2,082,560 2,823,049 2,370,079 320,725 326,240  lers:  ¥54.86 ¥37.28 54.85 36.29 10.5 10.0 549.02 431.13	¥9,616,202       ¥9,041,071       ¥9,665,883         532,811       422,028       412,280         580,153       358,015       573,218         264,975       175,326       347,179         439,406       583,508       447,155         (491,363)       (553,457)       (195,584)         (51,957)       30,051       251,571         32,968       (180,445)       (167,838)         50,711       47,690       36,727         849,877       742,537       649,234         329,833       300,664       360,358         351,426       341,310       412,514         11,016,899       9,809,230       9,418,526         2,342,091       2,279,964       2,025,538         2,651,241       2,082,560       1,771,782         2,823,049       2,370,079       2,396,454         320,725       326,240       323,540         Jers:         \$454.86       \$37.28       \$71.86         10.5       10.0       8.0         549.02       431.13       382.26          5.5       4.7       4.3         6.0       4.0       5.9         2.8 <t< td=""><td>¥9,616,202         ¥9,041,071         ¥9,665,883         ¥9,315,807           532,811         422,028         412,280         444,508           580,153         358,015         573,218         443,812           264,975         175,326         347,179         238,869           439,406         583,508         447,155         841,554           (491,363)         (553,457)         (195,584)         (260,346)           (51,957)         30,051         251,571         581,208           32,968         (180,445)         (167,838)         (584,176)           50,711         47,690         36,727         36,133           849,877         742,537         649,234         556,873           329,833         300,664         360,358         382,732           351,426         341,310         412,514         395,180           11,016,899         9,809,230         9,418,526         9,185,629           2,342,091         2,279,964         2,025,538         2,111,270           2,651,241         2,082,560         1,771,782         1,439,865           2,823,049         2,370,079         2,396,454         2,521,551           320,725         326,240         323,540</td><td>Y9,616,202         Y9,041,071         Y9,665,883         Y9,315,807         Y8,968,546           532,811         422,028         412,280         444,508         202,159           580,153         358,015         573,218         443,812         77,815           264,975         175,326         347,179         238,869         (106,961)           439,406         583,508         447,155         841,554         798,299           (491,363)         (553,457)         (195,584)         (260,346)         (530,595)           (51,957)         30,051         251,571         581,208         267,704           32,968         (180,445)         (167,838)         (584,176)         (502,344)           50,711         47,690         36,727         36,133         —           849,877         742,537         649,234         556,873         546,326           329,833         300,664         360,358         382,732         441,697           351,426         341,310         412,514         395,180         372,470           111,016,899         9,809,230         9,418,526         9,185,629         8,964,464           2,823,049         2,279,964         2,025,538         2,111,270         2,219,80</td><td>Y9,616,202         Y9,041,071         Y9,665,883         Y9,315,807         Y8,968,546         Y10,000,369           532,811         422,028         412,280         444,508         202,159         127,146           580,153         358,015         573,218         443,812         77,815         (275,239)           264,975         175,326         347,179         238,869         (106,961)         (787,337)           439,406         583,508         447,155         841,554         798,299         558,947           (491,363)         (553,457)         (195,584)         (260,346)         (530,595)         (550,008)           (51,957)         30,051         251,571         581,208         267,704         8,939           32,968         (180,445)         (167,838)         (584,176)         (502,344)         284,388           50,711         47,690         36,727         36,133         —         9,971           849,877         742,537         649,234         556,873         546,326         788,466           329,833         300,664         360,358         382,732         441,697         478,759           351,426         341,310         412,514         395,180         372,470         416,517</td></t<>	¥9,616,202         ¥9,041,071         ¥9,665,883         ¥9,315,807           532,811         422,028         412,280         444,508           580,153         358,015         573,218         443,812           264,975         175,326         347,179         238,869           439,406         583,508         447,155         841,554           (491,363)         (553,457)         (195,584)         (260,346)           (51,957)         30,051         251,571         581,208           32,968         (180,445)         (167,838)         (584,176)           50,711         47,690         36,727         36,133           849,877         742,537         649,234         556,873           329,833         300,664         360,358         382,732           351,426         341,310         412,514         395,180           11,016,899         9,809,230         9,418,526         9,185,629           2,342,091         2,279,964         2,025,538         2,111,270           2,651,241         2,082,560         1,771,782         1,439,865           2,823,049         2,370,079         2,396,454         2,521,551           320,725         326,240         323,540	Y9,616,202         Y9,041,071         Y9,665,883         Y9,315,807         Y8,968,546           532,811         422,028         412,280         444,508         202,159           580,153         358,015         573,218         443,812         77,815           264,975         175,326         347,179         238,869         (106,961)           439,406         583,508         447,155         841,554         798,299           (491,363)         (553,457)         (195,584)         (260,346)         (530,595)           (51,957)         30,051         251,571         581,208         267,704           32,968         (180,445)         (167,838)         (584,176)         (502,344)           50,711         47,690         36,727         36,133         —           849,877         742,537         649,234         556,873         546,326           329,833         300,664         360,358         382,732         441,697           351,426         341,310         412,514         395,180         372,470           111,016,899         9,809,230         9,418,526         9,185,629         8,964,464           2,823,049         2,279,964         2,025,538         2,111,270         2,219,80	Y9,616,202         Y9,041,071         Y9,665,883         Y9,315,807         Y8,968,546         Y10,000,369           532,811         422,028         412,280         444,508         202,159         127,146           580,153         358,015         573,218         443,812         77,815         (275,239)           264,975         175,326         347,179         238,869         (106,961)         (787,337)           439,406         583,508         447,155         841,554         798,299         558,947           (491,363)         (553,457)         (195,584)         (260,346)         (530,595)         (550,008)           (51,957)         30,051         251,571         581,208         267,704         8,939           32,968         (180,445)         (167,838)         (584,176)         (502,344)         284,388           50,711         47,690         36,727         36,133         —         9,971           849,877         742,537         649,234         556,873         546,326         788,466           329,833         300,664         360,358         382,732         441,697         478,759           351,426         341,310         412,514         395,180         372,470         416,517

Notes:

1. In order to be consistent with financial reporting principles and practices generally accepted in Japan, operating income is presented as total revenues less cost of sales and selling, general administrative expenses. The Company believes that this is useful to investors in comparing the Company's financial results with those of other Japanese companies. Under accounting principles generally accepted in the United States of America, restructuring charges, net gain or loss on sales and disposal of rental assets and other property and impairment losses for long-lived assets are included as part of operating income.

2. The restructuring charges mainly represent special termination benefits incurred with the reorganization of our business structures, and as the result of the Company and its subsidiaries reviewing and reshaping the business portfolio.

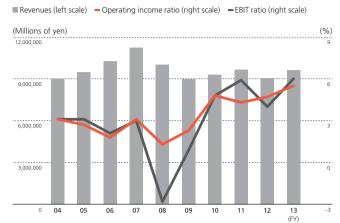
3. FRIT is presented as income before income plus interest charges.

<sup>3.</sup> EBIT is presented as income before income taxes less interest income plus interest charges.

4. The Company has changed the number of employees to exclude temporary employees starting from the year ended March 31, 2010. The figure for the prior year has been restated to reflect the current year's presentation.

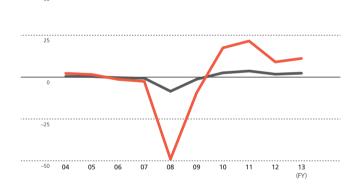
			Millions of yen
FY2007	FY2006	FY2005	FY2004
¥11,226,735	¥10,247,903	¥9,464,801	¥9,027,043
345,516	182,512	256,012	279,055
335,729	214,218	289,959	280,150
(58,125)	(32,799)	37,320	51,496
791,837	615,042	690,875	565,356
(637,618)	(786,170)	(501,362)	(526,988)
154,219	(171,128)	189,513	38,368
(185,556)	121,259	(261,638)	(99,429)
19,947	19,974	36,641	36,462
969,087	1,048,572	954,706	959,593
541,470	472,175	451,170	425,080
428,171	412,534	405,079	388,634
10,530,847	10,644,259	10,021,195	9,736,247
2,653,918	2,688,977	2,460,186	2,357,931
2,170,612	2,442,797	2,507,773	2,307,831
2,531,506	2,687,450	2,419,044	2,502,506
347,810	349,996	327,324	323,072
			Yen
\//17_40\	V/O O A)	V44 20	V45 52
¥(17.48)	¥(9.84)	¥11.20	¥15.53
(17.77)	(9.87)	10.84	15.15
6.0	6.0	11.0	11.0
652.95	734.66	752.91	692.73
			%
3.1	1.8	2.7	3.1
3.0	2.1	3.1	3.1
-0.5	-0.3	0.4	0.6
-2.5	-1.3	1.5	2.3
-0.6	-0.3	0.4	0.5
0.76	0.76	0.68	0.78
20.6	22.9	25.0	23.7

## Revenues / Operating income ratio / EBIT ratio



## Return on equity (ROE) / Return on assets (ROA)

Return on equity (ROE) Return on assets (ROA)



#### **Cash flows**

■ Cash flows from operating activities (left scale) ■ Cash flows from investing activities (left scale) ■ Free cash flows (right scale)

