Segment Information

**Information & Telecommunication Systems**
- Main Products and Services
  - Systems Integration
  - Outsourcing
  - Services
  - Software
  - Disk Array Subsystems
  - Servers
  - Mainframes
  - Telecommunications Equipment
  - ATMs

**Power Systems**
- Main Products and Services
  - Thermal Power Generation Systems
  - Nuclear Power Generation Systems
  - Renewable Energy Power Generation Systems
  - Transmission & Distribution Systems

**Social Infrastructure & Industrial Systems**
- Main Products and Services
  - Industrial Machinery and Plants
  - Elevators
  - Escalators
  - Railway Systems

**Electronic Systems & Equipment**
- Main Products and Services
  - Semiconductor and LCDs
  - Manufacturing Equipment
  - Test and Measurement Equipment
  - Advanced Industrial Products
  - Medical Electronics Equipment
  - Power Tools

**Construction Machinery**
- Main Products and Services
  - Hydraulic Excavators
  - Wheel Loaders
  - Mining Machinery

---

**Revenues and Profit**

<table>
<thead>
<tr>
<th>FY2013</th>
<th>Overseas Revenue Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>18%</td>
<td></td>
</tr>
</tbody>
</table>

**Information & Telecommunication Systems**
- Hitachi Virtual Storage Platform G1000

---

**Power Systems**
- Wind Power Generation System
  - Wind Power Kamisu DAIICHI Offshore Wind Farm
  - Wind Power Ibaraki, Co., Ltd.

---

**Social Infrastructure & Industrial Systems**
- Monorail System
  - Daegu Urban Railway Line 3 (Korea)

---

**Electronic Systems & Equipment**
- Hitachi Medical’s MRI System

---

**Construction Machinery**
- Hitachi Construction Machinery’s Double-arm Working Machine
**Main Products and Services**

**High Functional Materials & Components**
- Semiconductor and Display Related Materials
- Circuit Boards and Materials
- Automotive Parts (Molded Plastics, etc.)
- Energy Storage Devices
- Specialty Steels
- Magnetic Materials and Components
- High Grade Casting Components and Materials
- Wires and Cables

**Revenues and Profit**

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenues (Billions of yen)</th>
<th>Operating income ratio</th>
<th>EBIT ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>1,437.1</td>
<td>4.0%</td>
<td>6.5%</td>
</tr>
<tr>
<td>2012</td>
<td>1,366.4</td>
<td>4.7%</td>
<td>6.9%</td>
</tr>
<tr>
<td>2013</td>
<td>1,358.4</td>
<td>5.1%</td>
<td>7.5%</td>
</tr>
</tbody>
</table>

**Hitachi Chemical’s Industrial Li-ion Batteries**

**Automotive Systems**
- Engine Management Systems
- Electric Powertrain Systems
- Drive Control Systems
- Car Information Systems

**Revenues and Profit**

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenues (Billions of yen)</th>
<th>Operating income ratio</th>
<th>EBIT ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>815.0</td>
<td>4.4%</td>
<td>6.7%</td>
</tr>
<tr>
<td>2012</td>
<td>796.2</td>
<td>4.7%</td>
<td>7.9%</td>
</tr>
<tr>
<td>2013</td>
<td>732.1</td>
<td>5.4%</td>
<td>8.0%</td>
</tr>
</tbody>
</table>

**Hitachi Automotive Systems’ Semi-Active Suspension System**

**Digital Media & Consumer Products**
- Air-Conditioning Equipment
- Room Air Conditioners
- Refrigerators
- Washing Machines
- Optical Disk Drives
- Flat-Panel TVs

**Revenues and Profit**

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenues (Billions of yen)</th>
<th>Operating income ratio</th>
<th>EBIT ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>815.5</td>
<td>6.3%</td>
<td>7.9%</td>
</tr>
<tr>
<td>2012</td>
<td>816.5</td>
<td>6.5%</td>
<td>8.2%</td>
</tr>
<tr>
<td>2013</td>
<td>899.0</td>
<td>6.5%</td>
<td>8.0%</td>
</tr>
</tbody>
</table>

**Hitachi Appliances’ Multi-split Air Conditioner “FLEXMULTI” (High-efficiency Model)**

**Others (Logistics and Other services)**
- Logistics
- Property Management
- Property Management

**Revenues and Profit**

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenues (Billions of yen)</th>
<th>Operating income ratio</th>
<th>EBIT ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>2,557.7</td>
<td>3.6%</td>
<td>4.7%</td>
</tr>
<tr>
<td>2012</td>
<td>1,730.7</td>
<td>3.7%</td>
<td>4.6%</td>
</tr>
<tr>
<td>2013</td>
<td>1,333.6</td>
<td>3.8%</td>
<td>4.6%</td>
</tr>
</tbody>
</table>

**Hitach Transport System’s Truck and Metropolitan East Distribution Center**

**Financial Services**
- Leasing
- Loan Guarantees

**Revenues and Profit**

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenues (Billions of yen)</th>
<th>Operating income ratio</th>
<th>EBIT ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>510.0</td>
<td>8.4%</td>
<td>8.7%</td>
</tr>
<tr>
<td>2012</td>
<td>340.2</td>
<td>9.0%</td>
<td>9.5%</td>
</tr>
<tr>
<td>2013</td>
<td>250.0</td>
<td>9.2%</td>
<td>9.8%</td>
</tr>
</tbody>
</table>

**Hitachi Capital’s Hitachi Corporate Card**

**Overseas Revenue Ratio**

- **FY2013**
  - **13%**
- **Overseas Revenue Ratio**
  - **49%**
- **Hitachi, Ltd. | Annual Report 2014**

---

* Effective on April 1, 2014, the former “Digital Media & Consumer Products” was renamed “Smart Life & Ecofriendly Systems.”