## **Consolidated Statements of Operations**

Hitachi, Ltd. and Subsidiaries Years ended March 31, 2014, 2013 and 2012

|  | Millions of yen |             |             |
|--|-----------------|-------------|-------------|
|  | 2014            | 2013        | 2012        |
| Revenues:  |                 |             |             |
| Product sales  | ¥8,330,966      | ¥7,829,413  | ¥8,528,292  |
| Financial and other services                                     | 1,285,236       | 1,211,658   | 1,137,591   |
| Total revenues   | 9,616,202       | 9,041,071   | 9,665,883   |
| Cost of sales:   |                 |             |             |
| Product sales  | (6,154,904)     | (5,859,912) | (6,447,009) |
| Financial and other services                                     | (928,459)       | (884,079)   | (831,962)   |
| Total cost of sales  | (7,083,363)     | (6,743,991) | (7,278,971) |
| Selling, general and administrative expenses                     | (2,000,028)     | (1,875,052) | (1,974,632) |
| Expenses related to competition law and others                   | (76,858)        | _           | _           |
| Impairment losses for long-lived assets                          | (33,796)        | (23,209)    | (31,841)    |
| Restructuring charges  | (28,284)        | (30,498)    | (23,097)    |
| Interest income  | 14,136          | 13,229      | 12,653      |
| Dividend income  | 8,154           | 6,415       | 5,551       |
| Other income   | 183,110         | 26,220      | 228,906     |
| Interest charges   | (26,107)        | (26,707)    | (28,141)    |
| Loss on sale of stock of an affiliated company                   | (5,915)         | _           | _           |
| Other deductions   | (7,755)         | (2,494)     | (3,010)     |
| Equity in net earning (loss) of affiliated companies             | 8,686           | (40,447)    | (15,571)    |
| Income before income taxes                                       | 568,182         | 344,537     | 557,730     |
| Income taxes   | (204,152)       | (106,816)   | (144,922)   |
| Net income   | 364,030         | 237,721     | 412,808     |
| Less net income attributable to noncontrolling interests         | 99,055          | 62,395      | 65,629      |
| Net income attributable to Hitachi, Ltd. stockholders            | ¥ 264,975       | ¥ 175,326   | ¥ 347,179   |
|  |                 |             | Yen         |
| Net income attributable to Hitachi, Ltd. stockholders per share: |                 |             |             |
| Basic  | ¥54.86          | ¥37.28      | ¥76.81      |
| Diluted  | 54.85           | 36.29       | 71.86       |

## **Consolidated Statements of Comprehensive Income**

Hitachi, Ltd. and Subsidiaries Years ended March 31, 2014, 2013 and 2012

|  | Millions of yen |          |          |
|--|-----------------|----------|----------|
|  | 2014            | 2013     | 2012     |
| Net income   | ¥364,030        | ¥237,721 | ¥412,808 |
| Other comprehensive income (loss) arising during the year          |                 |          |          |
| Foreign currency translation adjustments                           | 159,638         | 181,814  | 23,462   |
| Pension liability adjustments                                      | 129,499         | (12,040) | (44,149) |
| Net unrealized holding gain on available-for-sale securities       | 127,312         | 41,386   | 2,962    |
| Cash flow hedges   | (11,301)        | (28,201) | (2,502)  |
| Total other comprehensive income (loss) arising during the year    | 405,148         | 182,959  | (20,227) |
| Comprehensive income   | 769,178         | 420,680  | 392,581  |
| Less comprehensive income attributable to noncontrolling interests | 143,791         | 117,490  | 49,446   |
| Comprehensive income attributable to Hitachi, Ltd. stockholders    | ¥625,387        | ¥303,190 | ¥343,135 |