Segment Information

**Information & Telecommunication Systems**
- **Main products and services**
  - Systems Integration,
  - Consulting,
  - Cloud Services,
  - Servers,
  - Storage,
  - Software,
  - Telecommunications & Network,
  - ATMs
- **Revenues and Profit**
  - Share of Revenues
    - FY2014 (IFRS)
    - Overseas Revenue Ratio FY2014 (IFRS)
    - 19%
    - 33%

**Power Systems**
- **Main products and services**
  - Thermal, Nuclear and Renewable Energy Power Generation Systems,
  - Transmission & Distribution Systems
- **Revenues and Profit**
  - Share of Revenues
    - FY2014 (IFRS)
    - Overseas Revenue Ratio FY2014 (IFRS)
    - 4%
    - 11%

**Social Infrastructure & Industrial Systems**
- **Main products and services**
  - Industrial Machinery and Plants,
  - Elevators,
  - Escalators,
  - Rail Systems
- **Revenues and Profit**
  - Share of Revenues
    - FY2014 (IFRS)
    - Overseas Revenue Ratio FY2014 (IFRS)
    - 15%
    - 40%

**Electronic Systems & Equipment**
- **Main products and services**
  - Semiconductor Manufacturing Equipment,
  - Test and Measurement Equipment,
  - Advanced Industrial Products,
  - Medical Electronics Equipment,
  - Power Tools
- **Revenues and Profit**
  - Share of Revenues
    - FY2014 (IFRS)
    - Overseas Revenue Ratio FY2014 (IFRS)
    - 10%
    - 56%

**Construction Machinery**
- **Main products and services**
  - Hydraulic Excavators,
  - Wheel Loaders,
  - Mining Machinery
- **Revenues and Profit**
  - Share of Revenues
    - FY2014 (IFRS)
    - Overseas Revenue Ratio FY2014 (IFRS)
    - 7%
    - 73%
**High Functional Materials & Components**

Main products and services:
- Semiconductor and Display Related Materials, Circuit Boards and Materials, Automotive Parts (Molded Plastics, etc.), Energy Storage Devices, Specialty Steels, Magnetic Materials and Components, High Grade Casting Components and Materials, Wires and Cables

**Automotive Systems**

Main products and services:
- Engine Management Systems, Electric Powertrain Systems, Drive Control Systems, Car Information Systems

**Smart Life & Ecofriendly Systems**

Main products and services:
- Air-Conditioning Equipment, Room Air Conditioners, Refrigerators, Washing Machines

**Others (Logistics and Other services)**

Main products and services:
- Logistics, Optical Disk Drives, Property Management

**Financial Services**

Main products and services:
- Leasing, Loan Guarantees

**Overseas Revenue Ratio**

- FY2014 (IFRS): 14%
- FY2015 (IFRS): 50%

- FY2014 (IFRS): 9%
- FY2015 (IFRS): 52%

- FY2014 (IFRS): 7%
- FY2015 (IFRS): 41%

- FY2014 (IFRS): 12%
- FY2015 (IFRS): 30%

- FY2014 (IFRS): 3%
- FY2015 (IFRS): 38%