## Consolidated Statements of Profit or Loss by Manufacturing, Services & Others and Financial Services

Hitachi, Ltd. and Subsidiaries March 31, 2015 and 2014

						Billions of yen
	As of March 31, 2014			As of March 31, 2015		
	Manufacturing, Services and Others	Financial Services	Total*	Manufacturing, Services and Others	Financial Services	Total*
Revenues	¥9,467.7	¥342.6	¥9,666.4	¥9,569.8	¥356.2	¥9,774.9
EBIT(Earnings before interest and taxes)	659.5	32.7	691.2	499.9	35.4	534.0
Income from continuing operations, before income taxes	647.1	32.7	678.4	485.5	35.4	518.9
Net income attributable to Hitachi, Ltd. stockholders	403.7	12.5	413.8	206.0	14.3	217.4

<sup>\*</sup> Total figures exclude inter-segment transactions.

## Consolidated Statements of Cash Flows by Manufacturing, Services & Others and Financial Services

Hitachi, Ltd. and Subsidiaries March 31, 2015 and 2014

	Billions of yen								
		As of Mar	ch 31, 2014	As of March 31, 2015					
	Manufacturing, Services and Others	Financial Services	Total*¹	Manufacturing, Services and Others	Financial Services	Total*¹			
Cash flows from operating activities	¥ 460.8	¥(125.0)	¥ 306.7	¥ 586.4	¥ (85.9)	¥ 451.8			
Cash flows from investing activities	(387.7)	(187.8)	(550.1)	(449.1)	(191.3)	(612.5)			
Free cash flows	73.1	(312.9)	(243.4)	137.2	(277.3)	(160.7)			
Cash flows from financing activities	(103.7)	326.6	228.8	(69.1)	236.8	233.2			
Effect of exchange rate changes on cash and cash equivalents	55.6	1.3	51.8	65.1	3.4	68.5			
Net increase (decrease) in cash and cash equivalents	25.0	15.0	37.3	133.2	(37.0)	141.0			
Cash and cash equivalents at beginning of the year	496.4	141.7	523.3	521.4	156.7	560.6			
Cash and cash equivalents at end of the year	¥ 521.4	¥ 156.7	¥ 560.6	¥ 654.7	¥ 119.7	¥ 701.7			
Core free cash flows*2	(9.2)	(366.5)	(377.3)	138.1	(292.1)	(176.4)			

<sup>\*1</sup> Total figures exclude inter-segment transactions.

Note: Consolidated Financial Statements by Manufacturing, Services & Others and Financial Services represent unaudited financial information prepared by the Company for the purpose of this supplementary information.

## **Role of the Financial Services Segment**

Hitachi's Manufacturing, Services & Others segments and its Financial Services segment are each clearly positioned and managed as distinct businesses with different characteristics. The Manufacturing, Services & Others segments work in coordination with the Financial Services segment to expand the Social Innovation Business.

Increasing the financing receivables owned by Hitachi Capital Corporation, which constitutes the Financial Services segment, is the basis for growth in the financing business and regarded as investment to generate higher returns on equity. Credit rating agencies typically permit a higher level of interest-bearing debt and D/E ratio for financial services companies than for manufacturing and services companies. The credit ratings of Hitachi, Ltd. are assigned by credit rating agencies on the basis of key financial indicators that exclude Hitachi's financial services business.

<sup>\*2</sup> Operating cash flows plus collection of lease receivables less cash outflows for the purchase of property, plant and equipment, intangible assets, and leased assets.