### Segment Information

**Information & Telecommunication Systems**
- **Main Products and Services**
  - Systems Integration,
  - Consulting,
  - Cloud Services,
  - Server,
  - Storage,
  - Software,
  - Telecommunications & Network,
  - ATMs

**Revenues and Profit**

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenues (Billions of yen)</th>
<th>Adjusted operating income ratio (%)</th>
<th>EBIT ratio (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015</td>
<td>2,034.9</td>
<td>4.8</td>
<td>6.6</td>
</tr>
<tr>
<td>2014</td>
<td>2,064.0</td>
<td>5.0</td>
<td>6.7</td>
</tr>
<tr>
<td>2013</td>
<td>2,010.3</td>
<td>5.2</td>
<td>6.7</td>
</tr>
</tbody>
</table>

- **Share of Revenues**
  - **FY2015**
    - Overseas Revenue Ratio: 19%
  - **FY2015**
    - Overseas Revenue Ratio: 33%

**Social Infrastructure & Industrial Systems**
- **Main Products and Services**
  - Industrial Machinery and Plants,
  - Elevators,
  - Escalators,
  - Railway Systems,
  - Thermal, Nuclear and Renewable Energy Power Generation Systems,
  - Transmission & Distribution Systems

**Revenues and Profit**

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<tr>
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</thead>
<tbody>
<tr>
<td>2015</td>
<td>2,233.3</td>
<td>4.5</td>
<td>5.9</td>
</tr>
<tr>
<td>2014</td>
<td>2,566.2</td>
<td>4.4</td>
<td>5.8</td>
</tr>
<tr>
<td>2013</td>
<td>2,344.1</td>
<td>4.3</td>
<td>5.7</td>
</tr>
</tbody>
</table>

- **Share of Revenues**
  - **FY2015**
    - Overseas Revenue Ratio: 21%
  - **FY2015**
    - Overseas Revenue Ratio: 37%

**Electronic Systems & Equipment**
- **Main Products and Services**
  - Semiconductor Processing Equipment,
  - Test and Measurement Equipment,
  - Advanced Industrial Products,
  - Medical Electronics Equipment,
  - Power Tools

**Revenues and Profit**

<table>
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<tr>
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<tbody>
<tr>
<td>2015</td>
<td>1,377.6</td>
<td>8.7</td>
<td>10.1</td>
</tr>
<tr>
<td>2014</td>
<td>1,377.6</td>
<td>8.7</td>
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<tr>
<td>2013</td>
<td>1,377.6</td>
<td>8.7</td>
<td>10.1</td>
</tr>
</tbody>
</table>

- **Share of Revenues**
  - **FY2015**
    - Overseas Revenue Ratio: 10%
  - **FY2015**
    - Overseas Revenue Ratio: 57%

**Construction Machinery**
- **Main Products and Services**
  - Hydraulic Excavators,
  - Wheel Loaders,
  - Mining Machinery

**Revenues and Profit**

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<tr>
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<th>Revenues (Billions of yen)</th>
<th>Adjusted operating income ratio (%)</th>
<th>EBIT ratio (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015</td>
<td>758.3</td>
<td>9.9</td>
<td>12.1</td>
</tr>
<tr>
<td>2014</td>
<td>758.3</td>
<td>9.9</td>
<td>12.1</td>
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<tr>
<td>2013</td>
<td>758.3</td>
<td>9.9</td>
<td>12.1</td>
</tr>
</tbody>
</table>

- **Share of Revenues**
  - **FY2015**
    - Overseas Revenue Ratio: 7%
  - **FY2015**
    - Overseas Revenue Ratio: 69%

**High Functional Materials & Components**
- **Main Products and Services**
  - Semiconductor and Display Related Materials,
  - Circuit Boards and Materials,
  - Automotive Parts (Molded Plastics, etc.),
  - Energy Storage Devices,
  - Specialty Steels,
  - Magnetic Materials and Components,
  - High Grade Casting Components and Materials,
  - Wires and Cables

**Revenues and Profit**

<table>
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<tr>
<th>Year</th>
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<tbody>
<tr>
<td>2015</td>
<td>1,584.0</td>
<td>8.1</td>
<td>10.6</td>
</tr>
<tr>
<td>2014</td>
<td>1,329.4</td>
<td>7.9</td>
<td>10.5</td>
</tr>
<tr>
<td>2013</td>
<td>1,385.1</td>
<td>7.7</td>
<td>10.4</td>
</tr>
</tbody>
</table>

- **Share of Revenues**
  - **FY2015**
    - Overseas Revenue Ratio: 14%
  - **FY2015**
    - Overseas Revenue Ratio: 57%
**Main Products and Services**

- **Automotive Systems**
  - Engine Management Systems
  - Electric Powertrain Systems
  - Drive Control Systems
  - Car Information Systems

- **Smart Life & Ecofriendly Systems**
  - Air-Conditioning Equipment
  - Room Air Conditioners
  - Refrigerators
  - Washing Machines

- **Others (Logistics)**
  - Logistics
  - Optical Disk Drives
  - Property Management
  - Others

- **Financial Services**
  - Leasing
  - Loan Guarantees

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**Overseas Revenue Ratio**

- **FY2015**
  - **9%**
  - Overseas Revenue Ratio

- **FY2015**
  - **58%**
  - Overseas Revenue Ratio

- **FY2015**
  - **34%**
  - Overseas Revenue Ratio

- **FY2015**
  - **11%**
  - Overseas Revenue Ratio

- **FY2015**
  - **38%**
  - Overseas Revenue Ratio

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**Hitachi Automotive Systems’ Inverter**

**Hitachi Appliances’ Large Capacity Refrigerator “Vacuum Compartment” X Series**

**Hitachi Capital’s Hitachi Corporate Card**

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*1 Effective on April 1, 2015, “Power Systems” became part of “Social Infrastructure & Industrial Systems.” Figures for each segment, including figures for the previous fiscal year, reflect the new segmentation.

*2 Conversion into equity-method affiliates: Hitachi Transport System, Ltd., in May 2016 and Hitachi Capital Corporation in October 2016 or after.*