Past Mid-term Management Plans 10-year Financial Data 5-year Non-financial Data Corporate Data and Stock Information

10-year Financial	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	Millions of ye FY2022
For the year:	U.S. GAAP (through FY2013)	IFRS (from FY2014)		F12010	F12017	F12018	F12019	F12020	F12021	F12022
Revenues	9,563,791	9,774,930	10,034,305	9,162,264	9,368,614	9,480,619	8,767,263	8,729,196	10,264,602	10,881,150
Adjusted operating income	538,288	641,325	634,869	587,309	714,630	754,976	661,883	495,180	738,236	748,144
Adjusted EBITA	_	_	_	_	_	_	_	609,107	855,380	884,606
EBIT	585,662	534,059	531,003	475,182	644,257	513,906	183,614	850,287	850,951	845,632
EBITDA	-	_	_	_	_	885,318	619,001	1,343,067	1,392,840	1,373,468
Net income attributable to Hitachi, Ltd. st	ockholders 264,975	217,482	172,155	231,261	362,988	222,546	87,596	501,613	583,470	649,124
Earnings per share attributable to Hitachi, Ltd. stor	ckholders, basic (yen) 54.86	45.04	35.65	47.90	375.93	230.47	90.71	519.29	603.75	684.55
Net cash provided by operating activities	439,406	451,825	812,226	629,582	727,168	610,025	560,920	793,128	729,943	827,045
Net cash used in investing activities	(491,363)	(612,545)	(730,799)	(337,955)	(474,328)	(162,872)	(525,826)	(458,840)	(1,048,866)	151,063
Net cash provided by (used in) financing a	activities 32,968	233,206	(26,467)	(209,536)	(321,454)	(320,426)	2,837	(184,838)	202,739	(1,142,966)
Core free cash flows	(186,042)	(176,448)	113,371	100,215	283,593	136,079	135,441	419,848	290,082	416,460
Core free cash flows per share, basic (yer	n) (38.52)	(36.54)	23.48	20.76	293.70	140.92	140.25	434.64	300.16	439.19
Capital investment (Tangible fixed assets and in	nvestment property) 849,877	431,201	528,551	377,545	374,901	414,798	399,643	359,897	388,747	349,756
Depreciation (Tangible fixed assets and inv	estment property) 329,833	350,783	366,547	302,757	265,413	271,682	342,450	345,201	382,922	358,412
R&D expenditures	351,426	334,814	333,730	323,963	332,920	323,145	293,799	293,571	317,383	316,280
Total assets	11,016,899	12,433,727	12,551,005	9,663,917	10,106,603	9,626,592	9,930,081	11,852,853	13,887,502	12,501,414
Property, plant and equipment	2,342,091	2,472,497	2,500,226	1,998,411	2,124,827	1,956,685	2,165,311	2,408,887	2,478,901	1,700,471
Total Hitachi, Ltd. stockholders' equity	2,651,241	2,942,281	2,735,078	2,967,085	3,278,024	3,262,603	3,159,986	3,525,502	4,341,836	4,942,854
Interest-bearing debt	2,823,049	3,557,356	3,604,455	1,176,603	1,050,294	1,004,771	1,485,042	2,397,356	3,126,712	2,213,348
Adjusted EBITA ratio	-	-	-	-	-	-	-	7.0	8.3	8.1
Return on invested capital (ROIC)	-	—	-	—	—	8.5	9.4	6.4	7.7	7.6
Return on equity (ROE)	11.2	7.8	6.1	8.1	11.6	6.8	2.7	15.0	14.8	14.0
Return on assets (ROA)	3.5	2.9	2.4	3.0	5.0	3.3	1.3	4.8	5.2	5.3
D/E ratio (Including non-controlling interes	sts) (times) 0.73	0.83	0.87	0.29	0.23	0.23	0.35	0.54	0.58	0.41
Total Hitachi, Ltd. stockholders' equity rat	io 24.1	23.7	21.8	30.7	32.4	33.9	31.8	29.7	31.3	39.5
Total shareholder return (millions of yen)	50,710	57,944	57,939	62,764	72,416	86,905	91,792	101,517	120,905	336,593
including Share buybacks (millions of ye	en) 0	0	0	0	0	0	0	0	0	199,999
Dividend per share (yen)	10.5	12.0	12.0	13.0	75.0	90.0	95.0	105	125	145
Dividend payout ratio	19.1	26.6	33.7	27.1	20.0	39.1	104.8	20.2	20.7	21.0

Notes 1 Terminology differs under U.S. GAAP and IFRS for the following line items (U.S. GAAP/IFRS)

Sales/Revenues
Operating income/Adjusted operating income

• Net income attributable to shareholders/Net income attributable to Hitachi, Ltd. stockholders

Net income per share attributable to Hitachi, Ltd. stockholders, basic/Earnings per share attributable to Hitachi, Ltd. stockholders, basic
Stockholders' equity/Total Hitachi, Ltd. stockholders' equity

2 Adjusted operating income is presented as revenues less selling, general and administrative expenses, as well as cost of sales.

3 Adjusted EBITA = Adjusted operating income + Acquisition-related amortization + Share of profits (losses) of investments accounted for using the equity method 4 "Core free cash flows" are net cash provided by operating activities minus capital expenditures.

5 On October 1, 2018, the company completed the share consolidation of every five shares into one share for its common stock. Basic earnings per share attributable to Hitachi, Ltd. stockholders, basic core free cash flows per share and dividend per share are calculated on the assumption that the company conducted this consolidation at the beginning of the previous fiscal year.

6 ROA (Return on assets) = Net income / Total Assets (Average between the end of current fiscal year and the end of previous fiscal year) X 100