## **SEGMENT INFORMATION**

## (1)INDUSTRY SEGMENTS

	I SEGMENTS	The years ended March 31				
		YEN		(A)/(B)	U.S. DOLLARS	
		(milli	/	X100	(millions)	
		2003 (A)	2002 (B)	(%)	2003	
	Information & Telecommunication Systems	1,899,651 19%	1,829,661 18%	104	15,830	
	Electronic Devices	1,570,069 15%	1,487,200 15%	106	13,084	
	Power & Industrial Systems	2,297,068 22%	2,266,895 23%	101	19,142	
	Digital Media & Consumer Products	1,205,551 12%	1,170,744 12%	103	10,046	
Sales	High Functional Materials	1,248,550	1,250,248	100	10,405	
	& Components Logistics, Services & Others	12% 1,449,594	12% 1,430,825	101	12,080	
	Financial Services	14% 579,267	14% 567,138	102	4,827	
	Subtotal	6% 10,249,750	6% 10,002,711	102	85,415	
	Eliminations & Corporate items	100%	100%	_	(17,150)	
	Total	8,191,752	7,993,784	102	68,265	
	Information & Telecommunication Systems	110,523	35,757	309	921	
	Electronic Devices	(23,242)	(163,633)	-	(194)	
	Power & Industrial Systems	53,253	55,004 -	97	444	
	Digital Media & Consumer Products	6,204	(14,675)	-	52	
Operating income (loss)	High Functional Materials & Components	18,301	(22,024)	-	153	
	Logistics, Services & Others	10,352	3,257	318	86	
	Financial Services	12,067	37,403	32	101	
	Subtotal	187,458	(68,911) -	-	1,562	
	Eliminations & Corporate items	(34,491)	(48,504)	-	(287)	

Note: Net sales by industry segment include intersegment transactions.

(_)0100	RAPHIC SE		The years ended March 31			
			YEN (millions)		(A)/(B) X100	U.S. DOLLARS (millions)
		_				
			2003 (A)	2002 (B)	(%)	2003
		Outside	6,290,654	6,134,554	103	52,422
		customer sales	65%	66%		
	Japan	Intersegment	1,026,916	892,562	115	8,558
	Jupun	transactions	11%	10%		
	г	otal	7,317,570	7,027,116	104	60,980
	1	otal	76%	76%		
		Outside	651,228	607,041	107	5,42
		customer sales	7%	6%		
		Intersegment	351,006	349,337		2,92
	Asia	transactions	3%	4%	100	
			1,002,234	956,378	105	8,352
	Г	Total	10%	10%		
		Outside	802,582	830,959	97	6,688
		customer sales	8%	9%		
	Month				85	323
	North	Intersegment	38,753	45,382		
	America	transactions	1%	0%		
	Г	Total	841,335 9%	876,341	96	7,01
Sales				9%		. ,
		Outside	379,615	364,840	104	3,16
		customer sales	4%	4%	104	5,10.
	Europe	Intersegment	28,382	32,268	88	237
	Europe	transactions	0%	0%		
	7		407,997	397,108	103	3,400
		otal	4%	4%		
		Outside	67,673	56,390		
		customer sales	1%	1%	120	564
	Other	Intersegment	2,645	2,359	112	22
	Areas	transactions	0%	0%		
	1 II Oub		70,318	58,749		
	Т	Total		1%	120	580
		Subtotal			103	80,329
	S			9,315,692		
				100%		
	E	Eliminations & Corporate items	(1,447,702)	(1,321,908)	-	(12,064
	Total		8,191,752	7,993,784	102	68,26

## (2)GEOGRAPHIC SEGMENTS

		The years ended March 31			
		YEN		(A)/(B)	U.S. DOLLARS
		(milli	/	X100	(millions)
		2003 (A)	2002 (B)	(%)	2003
	Japan	155,684	(70,420)	-	1,297
		82%	-		
	Asia	18,357	(5,090)	-	153
		10%	-		
	North America	6,336	(21,053)	-	53
		3%	-		
Operating	Europe	6,720	4,007	168	56
income (loss)		4%	-		
	Other Areas	2,097	1,842	114	17
		1%	-		
	Subtotal	189,194	(90,714)	-	1,577
		100%	-		
	Eliminations & Corporate items	(36,227)	(26,701)	-	(302)
	Total	152,967	(117,415)	-	1,275

(3)SALES	BY MARKET
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(J)SALES DI		The years ended March 31			
		YEN		(A)/(B)	U.S. DOLLARS
		(millions)		X100	(millions)
		2003 (A)	2002 (B)	(%)	2003
	Japan	5,546,543	5,444,662	102	46,221
	Sapan	68%	68%		
	Asia	1,017,439	896,050	114	8,479
	Asia	12%	11%		
	North America	890,684	930,629	96	7,422
		11%	12%		
	Europe	537,029	513,310	105	4,475
		7%	6%		
	Other Areas	200,057	209,133	96	1,667
		2%	3%		
	Outside Japan	2,645,209	2,549,122	104	22,043
		32%	32%		
	Total	8,191,752	7,993,784	102	68,265
	10(a)	100%	100%		