

## Supplementary Information on Information & Telecommunication Systems

1. Sales and operating income by product sector (Upper rows show comparisons to the previous year; billions of yen)

	Fiscal 2002			Fiscal 2003 (Forecast)		
	1st half	2nd half	Total	1st half	2nd half	Total
Sales	101%	107%	104%	117%	115%	116%
	878.2	1,021.4	1,899.6	1,030.0	1,170.0	2,200.0
Software & Services	100%	105%	103%	99%	100%	100%
	453.4	531.5	984.9	449.0	532.0	981.0
Hardware	101%	109%	105%	137%	130%	133%
	424.8	489.9	914.7	581.0	638.0	1,219.0
Operating income	290%	322%	309%			56%
	42.1	68.3	110.5			62.0
Software & Services	186%	105%	135%			111%
	31.1	29.5	60.6			67.0
Hardware	-	-	-			-
	11.0	38.9	49.9			(5.0)

Note: 1. On April 1, 2003, all hard disk drive operations were integrated with Hitachi Global Storage Technologies (HGST), a Hitachi subsidiary which started operations on January 1, 2003. HGST has a December 31 year-end and the fiscal 2003 consolidated forecast for Hitachi, Ltd., the year ending March 31, 2004, includes HGST's business forecast for its fiscal year ending December 31, 2003.

2. Sales by product sector (Upper rows show comparisons to the previous year; billions of yen)

	Fiscal 2002			Fiscal 2003 (Forecast)		
	1st half	2nd half	Total	1st half	2nd half	Total
Information & Telecommunication Systems	101%	107%	104%	117%	115%	116%
	878.2	1,021.4	1,899.6	1,030.0	1,170.0	2,200.0
Software & Services	100%	105%	103%	99%	100%	100%
	453.4	531.5	984.9	449.0	532.0	981.0
Software	104%	92%	97%			
	91.6	95.0	186.6			
Services	99%	108%	104%			
	361.8	436.5	798.3			
Hardware	101%	109%	105%	137%	130%	133%
	424.8	489.9	914.7	581.0	638.0	1,219.0
Storage *2	123%	110%	115%			
	165.5	178.4	343.9			
Servers *3	93%	139%	113%			
	60.1	73.0	133.1			
PCs *4	126%	123%	125%			
	71.6	85.1	156.7			
Telecommunication	58%	90%	73%			
	47.2	64.9	112.1			
Others	97%	97%	97%			
	80.4	88.5	168.9			

Notes: 2. Figures for Storage include disk array subsystems, hard disk drives, etc.

3. Figures for Servers include supercomputers, general-purpose computers, UNIX servers, etc.

4. Figures for PCs include PC servers and client PCs.

3.SAN/NAS Storage Solutions ( The upper row shows comparisons to the previous year; billions of yen )

	Fiscal 2002			Fiscal 2003 (Forecast)		
	1st half	2nd half	Total	1st half	2nd half	Total
Sales	108%	108%	108%	108%	114%	111%
	130.0	140.0	270.0	140.0	160.0	300.0

4.Shipments of main products

	Fiscal 2002			Fiscal 2003 (Forecast)		
	1st half	2nd half	Total	1st half	2nd half	Total
Large-capacity disk array subsystems *5	11,900	14,300	26,200	19,000	25,000	44,000
Middle-capacity disk array subsystems *5	1,500	2,100	3,600	3,800	5,100	8,900
Hard Disk Drives (million units) *1 *6	4.0	4.6	8.6	40 - 50		
PCs & PC servers *7	280,000	300,000	580,000	300,000	320,000	620,000

Notes: 5. The figures for disk array subsystems represent storage capacity stated in terabyte units.

Effective from the fiscal year ending March 31, 2004, Hitachi will report figures in terms of unit shipments to customers. Previously, production units were used as the reporting unit.

Figures for the first half of fiscal 2002 have been restated accordingly.

6. The Hard Disk Drives forecast for fiscal 2003 represents HGST's forecast for the period from January 1, 2003 through December 31, 2003.

7. PC figures are in units, for Japan only, on a parent company basis.