## SEGMENT INFORMATION

(1)INDUSTRY SEGMENTS

|  |  | The half years ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { YEN } \\ \text { (millions) } \end{gathered}$ |  | $\begin{gathered} \hline \text { (A)/(B) } \\ \text { X100 } \\ (\%) \\ \hline \end{gathered}$ | $\begin{gathered} \text { U.S. DOLLARS } \\ \text { (millions) } \end{gathered}$ |
|  |  | 2005 (A) | 2004 (B) |  | 2005 |
| Revenues | Information \& Telecommunication Systems | $\begin{gathered} \hline 1,057,198 \\ 21 \% \\ \hline \end{gathered}$ | $\begin{gathered} 1,071,736 \\ 21 \% \\ \hline \end{gathered}$ | 99 | 9,356 |
|  | Electronic Devices | $\begin{gathered} \hline 583,156 \\ 11 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 692,078 \\ 13 \% \\ \hline \end{gathered}$ | 84 | 5,161 |
|  | Power \& Industrial Systems | $\begin{gathered} \hline 1,278,905 \\ 25 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 1,120,895 \\ 22 \% \\ \hline \end{gathered}$ | 114 | 11,318 |
|  | Digital Media \& Consumer Products | $\begin{gathered} \hline 611,837 \\ 12 \% \end{gathered}$ | $\begin{gathered} \hline 646,112 \\ 13 \% \end{gathered}$ | 95 | 5,414 |
|  | High Functional Materials \& Components | $\begin{gathered} 760,441 \\ 15 \% \\ \hline \end{gathered}$ | $\begin{array}{c\|} \hline 740,423 \\ 14 \% \\ \hline \end{array}$ | 103 | 6,729 |
|  | Logistics, Services \& Others | $\begin{gathered} 570,548 \\ 11 \% \end{gathered}$ | $\begin{gathered} \hline 610,317 \\ 12 \% \\ \hline \end{gathered}$ | 93 | 5,049 |
|  | Financial Services | $\begin{gathered} 260,896 \\ 5 \% \end{gathered}$ | $\begin{gathered} 270,778 \\ 5 \% \end{gathered}$ | 96 | 2,309 |
|  | Subtotal | $\begin{gathered} 5,122,981 \\ 100 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 5,152,339 \\ 100 \% \\ \hline \end{gathered}$ | 99 | 45,336 |
|  | Eliminations \& Corporate items | $(709,662)$ | $(822,404)$ | - | $(6,280)$ |
|  | Total | 4,413,319 | 4,329,935 | 102 | 39,056 |
| Operating income (loss) | Information \& Telecommunication Systems | $\begin{gathered} \hline \hline 23,248 \\ 21 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \hline 28,961 \\ 21 \% \\ \hline \end{gathered}$ | 80 | 206 |
|  | Electronic Devices | $\begin{gathered} 9,230 \\ 8 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 30,056 \\ 22 \% \\ \hline \end{gathered}$ | 31 | 82 |
|  | Power \& Industrial Systems | $\begin{gathered} \hline 23,216 \\ 21 \% \end{gathered}$ | $\begin{gathered} \hline 10,088 \\ 7 \% \\ \hline \end{gathered}$ | 230 | 205 |
|  | Digital Media \& Consumer Products | $\begin{gathered} (16,231) \\ (15 \%) \end{gathered}$ | $\begin{gathered} \hline 10,618 \\ 8 \% \end{gathered}$ | - | (144) |
|  | High Functional Materials \& Components | $\begin{gathered} 48,053 \\ 44 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 40,328 \\ 29 \% \\ \hline \end{gathered}$ | 119 | 425 |
|  | Logistics, Services \& Others | $\begin{gathered} \hline 6,898 \\ 6 \% \end{gathered}$ | $\begin{gathered} \hline 7,528 \\ 6 \% \end{gathered}$ | 92 | 61 |
|  | Financial Services | $\begin{gathered} \hline 16,019 \\ 15 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline 9,988 \\ 7 \% \\ \hline \end{gathered}$ | 160 | 142 |
|  | Subtotal | $\begin{gathered} 110,433 \\ 100 \% \end{gathered}$ | $\begin{gathered} \hline 137,567 \\ 100 \% \end{gathered}$ | 80 | 977 |
|  | Eliminations \& Corporate items | $(32,679)$ | $(10,235)$ | - | (289) |
|  | Total | 77,754 | 127,332 | 61 | 688 |

Note: Revenues by industry segment include intersegment transactions.

|  |  |  |  | alf years end | d Septem | er 30 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{array}{r} \mathrm{YE} \\ \text { (milli } \end{array}$ |  | $\begin{gathered} (\mathrm{A}) /(\mathrm{B}) \\ \mathrm{X} 100 \end{gathered}$ | $\begin{gathered} \hline \text { U.S. DOLLARS } \\ \text { (millions) } \end{gathered}$ |
|  |  |  | 2005 (A) | 2004 (B) | (\%) | 2005 |
|  |  | Outside customer sales | $\begin{gathered} 3,164,988 \\ 62 \% \end{gathered}$ | $\begin{gathered} 3,128,385 \\ 62 \% \end{gathered}$ | 101 | 28,009 |
|  | Japan | Intersegment transactions | $\begin{gathered} 459,321 \\ 9 \% \end{gathered}$ | $\begin{gathered} 482,620 \\ 10 \% \end{gathered}$ | 95 | 4,065 |
|  |  | tal | $\begin{gathered} 3,624,309 \\ 71 \% \end{gathered}$ | $\begin{gathered} 3,611,005 \\ 72 \% \end{gathered}$ | 100 | 32,074 |
|  |  | Outside customer sales | $\begin{gathered} 524,756 \\ 10 \% \end{gathered}$ | $\begin{gathered} 530,416 \\ 10 \% \end{gathered}$ | 99 | 4,644 |
|  | Asia | Intersegment transactions | $\begin{gathered} 203,001 \\ 4 \% \end{gathered}$ | $\begin{gathered} \hline 193,389 \\ 4 \% \end{gathered}$ | 105 | 1,796 |
|  |  | tal | $\begin{gathered} \hline 727,757 \\ 14 \% \end{gathered}$ | $\begin{gathered} \hline 723,805 \\ 14 \% \end{gathered}$ | 101 | 6,440 |
|  |  | Outside customer sales | $\begin{gathered} 426,875 \\ 8 \% \end{gathered}$ | $\begin{gathered} \hline 391,422 \\ 8 \% \end{gathered}$ | 109 | 3,778 |
|  | North <br> America | Intersegment transactions | $\begin{gathered} \hline 23,678 \\ 1 \% \end{gathered}$ | $\begin{gathered} 14,968 \\ 0 \% \end{gathered}$ | 158 | 209 |
|  |  | tal | $\begin{gathered} 450,553 \\ 9 \% \end{gathered}$ | $\begin{gathered} 406,390 \\ 8 \% \end{gathered}$ | 111 | 3,987 |
| Rev |  | Outside customer sales | $\begin{gathered} \hline 239,728 \\ 5 \% \end{gathered}$ | $\begin{gathered} \hline 230,687 \\ 5 \% \end{gathered}$ | 104 | 2,121 |
|  | Europe | Intersegment transactions | $\begin{gathered} \hline 13,175 \\ 0 \% \end{gathered}$ | $\begin{gathered} \hline 10,319 \\ 0 \% \end{gathered}$ | 128 | 117 |
|  |  | tal | $\begin{gathered} 252,903 \\ 5 \% \end{gathered}$ | $\begin{gathered} 241,006 \\ 5 \% \end{gathered}$ | 105 | 2,238 |
|  |  | Outside customer sales | $\begin{gathered} 56,972 \\ 1 \% \end{gathered}$ | $\begin{gathered} 49,025 \\ 1 \% \end{gathered}$ | 116 | 504 |
|  | Other <br> Areas | Intersegment transactions | $\begin{gathered} 1,908 \\ 0 \% \end{gathered}$ | $\begin{gathered} 1,882 \\ 0 \% \end{gathered}$ | 101 | 17 |
|  |  | tal | $\begin{gathered} 58,880 \\ 1 \% \end{gathered}$ | $\begin{gathered} 50,907 \\ 1 \% \end{gathered}$ | 116 | 521 |
|  |  | btotal | $\begin{gathered} 5,114,402 \\ 100 \% \end{gathered}$ | $\begin{gathered} 5,033,113 \\ 100 \% \end{gathered}$ | 102 | 45,260 |
|  |  | iminations \& orporate items | $(701,083)$ | $(703,178)$ | - | $(6,204)$ |
|  | otal |  | 4,413,319 | 4,329,935 | 102 | 39,056 |


|  |  | The half years ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { YEN } \\ \text { (millions) } \end{gathered}$ |  | $\begin{gathered} \hline(\mathrm{A}) /(\mathrm{B}) \\ \mathrm{X} 100 \\ (\%) \\ \hline \end{gathered}$ | $\begin{gathered} \hline \begin{array}{c} \text { U.S. DOLLARS } \\ \text { (millions) } \end{array} \\ \hline 2005 \\ \hline \end{gathered}$ |
|  |  | 2005 (A) | 2004 (B) |  |  |
| Operating income (loss) | Japan | $\begin{gathered} 112,449 \\ 95 \% \end{gathered}$ | $\begin{gathered} 106,160 \\ 71 \% \end{gathered}$ | 106 | 995 |
|  | Asia | $\begin{gathered} (8,082) \\ (7 \%) \end{gathered}$ | $\begin{gathered} 25,105 \\ 17 \% \end{gathered}$ | - | (71) |
|  | North America | $\begin{gathered} \hline 7,681 \\ 6 \% \end{gathered}$ | $\begin{gathered} \hline 7,548 \\ 5 \% \end{gathered}$ | 102 | 68 |
|  | Europe | $\begin{gathered} \hline 4,159 \\ 4 \% \end{gathered}$ | $\begin{gathered} \hline 7,858 \\ 5 \% \end{gathered}$ | 53 | 37 |
|  | Other Areas | $\begin{gathered} \hline 2,067 \\ 2 \% \end{gathered}$ | $\begin{gathered} \hline 2,214 \\ 2 \% \end{gathered}$ | 93 | 18 |
|  | Subtotal | $\begin{gathered} \hline 118,274 \\ 100 \% \end{gathered}$ | $\begin{gathered} \hline 148,885 \\ 100 \% \end{gathered}$ | 79 | 1,047 |
|  | Eliminations \& Corporate items | $(40,520)$ | $(21,553)$ | - | (359) |
|  | Total | 77,754 | 127,332 | 61 | 688 |

(3)REVENUES BY MARKET

|  | The half years ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { YEN } \\ \text { (millions) } \end{gathered}$ |  | $\begin{gathered} \hline \text { (A)/(B) } \\ \text { X100 } \\ (\%) \\ \hline \end{gathered}$ | $\begin{gathered} \hline \begin{array}{c} \text { U.S. DOLLARS } \\ \text { (millions) } \end{array} \\ \hline 2005 \\ \hline \end{gathered}$ |
|  | 2005 (A) | 2004 (B) |  |  |
| Japan | $\begin{gathered} \hline 2,741,287 \\ 62 \% \end{gathered}$ | $\begin{gathered} 2,709,295 \\ 63 \% \end{gathered}$ | 101 | 24,259 |
| Asia | $\begin{gathered} 726,662 \\ 17 \% \end{gathered}$ | $\begin{gathered} \hline 694,304 \\ 16 \% \end{gathered}$ | 105 | 6,431 |
| North America | $\begin{gathered} \hline 455,238 \\ 10 \% \end{gathered}$ | $\begin{gathered} \hline 442,531 \\ 10 \% \end{gathered}$ | 103 | 4,029 |
| Europe | $\begin{gathered} \hline 340,164 \\ 8 \% \end{gathered}$ | $\begin{array}{r} \hline 346,287 \\ 8 \% \end{array}$ | 98 | 3,010 |
| Other Areas | $\begin{gathered} \hline 149,968 \\ 3 \% \end{gathered}$ | $\begin{gathered} \hline 137,518 \\ 3 \% \end{gathered}$ | 109 | 1,327 |
| Outside Japan | $\begin{gathered} \hline 1,672,032 \\ 38 \% \end{gathered}$ | $\begin{gathered} 1,620,640 \\ 37 \% \end{gathered}$ | 103 | 14,797 |
| Total | $\begin{gathered} 4,413,319 \\ 100 \% \end{gathered}$ | $\begin{gathered} \hline 4,329,935 \\ 100 \% \end{gathered}$ | 102 | 39,056 |

