## Supplementary information for the first half of fiscal 2005, ended September 30, 2005

## 1. Summary

(1) Consolidated Basis
(Billions of yen)

|  | 1st half of fiscal 2004 |  | 1st half of fiscal 2005 |  | Fiscal 2005(Forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { (A)/1st half } \\ & \text { of FY } 2003 \end{aligned}$ | (B) | (B)/(A) | (C) | $\begin{gathered} \text { (C)/ } \\ \text { FY2004 } \\ \hline \end{gathered}$ |
| Revenues | 4,329.9 | 107\% | 4,413.3 | 102\% | 9,220.0 | 102\% |
| C/U * | 376\% | - | 365\% | - | 349\% | - |
| Operating income | 127.3 | 629\% | 77.7 | 61\% | 240.0 | 86\% |
| Income before income taxes and minority interests | 136.0 | 150\% | 82.1 | 60\% | 220.0 | 83\% |
| Income before minority interests | 67.9 | 474\% | 21.1 | 31\% | 95.0 | 83\% |
| Net income (loss) | 41.1 | 764\% | (10.9) | - | 20.0 | 39\% |
| C/U * | 155\% | - | - | - | 100\% | - |
| Average exchange rate (yen / U.S.\$) | 110 | - | 110 | - | 110** | - |
| Net interest and dividends | (4.1) | - | (4.2) | - | - | - |

*Consolidated basis/Unconsolidated basis
**Assumed exchange rate for 2nd half of fiscal 2005

|  | As of March 31, 2005 | As of September 30, 2005 |
| :---: | :---: | :---: |
| Cash \& cash equivalents, Short-term investments (Billions of yen) | 855.2 | 826.5 |
| Interest-bearing debt (Billions of yen) | 2,502.5 | 2,602.5 |
| Number of employees | 347,424 | 353,094 |
| Japan | 242,891 | 244,702 |
| Overseas | 104,533 | 108,392 |
| Number of consolidated subsidiaries (Including Variable Interest Entities) | 985 | 966 |
| Japan | 539 | 506 |
| Overseas | 446 | 460 |

(2) Unconsolidated Basis
(Billions of yen)

|  | 1st half of fiscal 2004 |  | 1st half of fiscal 2005 |  | Fiscal 2005(Forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { (A)/1st half } \\ & \text { of FY } 2003 \end{aligned}$ | (B) | (B)/(A) | (C) | $\begin{gathered} \text { (C)/ } \\ \text { FY2004 } \\ \hline \end{gathered}$ |
| Revenues | 1,152.8 | 102\% | 1,210.7 | 105\% | 2,640.0 | 102\% |
| Operating income (loss) | (21.7) | - | (19.2) | - | - | - |
| Ordinary Income | 9.6 | 96\% | 8.9 | 93\% | 40.0 | 180\% |
| Net income | 26.5 | 138\% | 20.0 | 76\% | 20.0 | 193\% |
| Dividend payout ratio (\%) | 68\% | - | 92\% | - | - | - |
| Average exchange rate (yen / U.S.\$) | 110 | - | 110 | - | 110* | - |

*Assumed exchange rate for 2nd half of fiscal 2005

|  | As of March 31, 2005 | As of September 30, 2005 |
| :--- | ---: | ---: |
| Cash \& cash equivalents, Short-term <br> investments (Billions of yen) | 266.3 | 279.7 |
| Interest-bearing debt <br> (Billions of yen) | 670.9 | 740.8 |
| Number of employees | 41,069 | 41,557 |

## 2. Revenues by industry segment

(Billions of yen)

|  | 1st half of fiscal 2004 |  | 1st half of fiscal 2005 |  | Fiscal 2005(Forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (A) | (A)/1st half of FY 2003 | (B) | (B)/(A) | (C) | $\begin{gathered} \text { (C)/ } \\ \text { FY2004 } \\ \hline \end{gathered}$ |
| Information \& Telecommunication Systems | 1,071.7 | 102\% | 1,057.1 | 99\% | 2,300.0 | 101\% |
| Electronic Devices | 692.0 | 114\% | 583.1 | 84\% | 1,175.0 | 89\% |
| Power \& Industrial Systems | 1,120.8 | 104\% | 1,278.9 | 114\% | 2,675.0 | 106\% |
| Digital Media \& Consumer Products | 646.1 | 110\% | 611.8 | 95\% | 1,350.0 | 105\% |
| High Functional Materials \& Components | 740.4 | 119\% | 760.4 | 103\% | 1,535.0 | 102\% |
| Logistics, Services \& Others | 610.3 | 100\% | 570.5 | 93\% | 1,200.0 | 96\% |
| Financial Services | 270.7 | 101\% | 260.8 | 96\% | 505.0 | 95\% |
| Eliminations \& Corporate items | (822.4) | - | (709.6) | - | $(1,520.0)$ | - |
| Total | 4,329.9 | 107\% | 4,413.3 | 102\% | 9,220.0 | 102\% |

3. Operating income (loss) by industry segment
(Billions of yen)

|  | 1st half of fiscal 2004 |  | 1st half of fiscal 2005 |  | Fiscal 2005(Forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (A) | $\begin{aligned} & \text { (A)/1st half } \\ & \text { of FY } 2003 \end{aligned}$ | (B) | (B)/(A) | (C) | $\begin{gathered} \text { (C)/ } \\ \text { FY2004 } \\ \hline \end{gathered}$ |
| Information \& Telecommunication Systems | 28.9 | 536\% | 23.2 | 80\% | 76.0 | 112\% |
| Electronic Devices | 30.0 | 818\% | 9.2 | 31\% | 16.0 | 43\% |
| Power \& Industrial Systems | 10.0 | 127\% | 23.2 | 230\% | 103.0 | 140\% |
| Digital Media \& Consumer Products | 10.6 | - | (16.2) | - | (41.0) | - |
| High Functional Materials \& Components | 40.3 | 437\% | 48.0 | 119\% | 106.0 | 121\% |
| Logistics, Services \& Others | 7.5 | - | 6.8 | 92\% | 18.0 | 184\% |
| Financial Services | 9.9 | 122\% | 16.0 | 160\% | 33.0 | 106\% |
| Eliminations \& Corporate items | (10.2) | - | (32.6) | - | (71.0) | - |
| Total | 127.3 | 629\% | 77.7 | 61\% | 240.0 | 86\% |

## 4. Overseas revenues by industry segment

(Billions of yen)

|  | 1st half of fiscal 2004 |  | 1st half of fiscal 2005 |  | Fiscal 2005(Forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (A) | $\begin{array}{\|l} \hline \text { (A)/1st half } \\ \text { of FY } 2003 \\ \hline \end{array}$ | (B) | (B)/(A) | (C) | $\begin{gathered} (\mathrm{C}) / \\ \text { FY2004 } \\ \hline \end{gathered}$ |
| Information \& Telecommunication Systems | 325.2 | 106\% | 342.6 | 105\% |  |  |
| Electronic Devices | 270.7 | 117\% | 214.9 | 79\% |  |  |
| Power \& Industrial Systems | 325.6 | 138\% | 417.0 | 128\% |  |  |
| Digital Media \& Consumer Products | 254.8 | 107\% | 259.5 | 102\% |  |  |
| High Functional Materials \& Components | 221.6 | 138\% | 240.9 | 109\% |  |  |
| Logistics, Services \& Others | 202.1 | 95\% | 174.1 | 86\% |  |  |
| Financial Services | 20.3 | 105\% | 22.6 | 111\% |  |  |
| Eliminations \& Corporate items | 0 | - | 0 | - |  |  |
| Total | 1,620.6 | 115\% | 1,672.0 | 103\% | 3,470.0 | 106\% |

5. Overseas production (Total revenues of overseas manufacturing subsidiaries) (Billions of yen)

|  | 1st half of fiscal 2004 |  | 1st half of fiscal 2005 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (A) | (A)/1st half of FY 2003 | (B) | (B)/(A) |
| Overseas production | 787.9 | 113\% | 834.9 | 106\% |
| Percentage of revenues | 18\% | - | 19\% | - |
| Percentage of overseas revenues | 49\% | - | 50\% | - |

6. Capital investment by industry segment (Completion basis, including leasing assets)
(Billions of yen)

|  | Fiscal 2004 |  | 1st half of fiscal 2005 |  | Fiscal 2005(Forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (A) | $\begin{gathered} \hline \text { (A)/ FY } \\ 2003 \\ \hline \end{gathered}$ | (B) | (B)/1st half of FY 2004 | (C) | (C)/ (A) |
| Information \& Telecommunication Systems | 103.0 | 126\% | 53.1 | 104\% |  |  |
| Electronic Devices | 47.0 | 119\% | 15.9 | 74\% |  |  |
| Power \& Industrial Systems | 98.3 | 137\% | 48.6 | 127\% |  |  |
| Digital Media \& Consumer Products | 38.4 | 120\% | 19.1 | 91\% |  |  |
| High Functional Materials \& Components | 75.5 | 121\% | 40.0 | 118\% |  |  |
| Logistics, Services \& Others | 31.1 | 107\% | 9.7 | 69\% |  |  |
| Financial Services | 591.3 | 113\% | 284.3 | 94\% |  |  |
| Eliminations \& Corporate items | (25.2) | - | (11.8) | - |  |  |
| Total | 959.5 | 118\% | 459.2 | 97\% | 970.0 | 101\% |
| Internal use assets | 382.1 | 129\% | 178.7 | 104\% | 400.0 | 105\% |
| Leasing assets | 577.4 | 111\% | 280.4 | 93\% | 570.0 | 99\% |

## 7. Depreciation by industry segment

(Billions of yen)

|  | Fiscal 2004 |  | 1st half of fiscal 2005 |  | Fiscal 2005(Forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (A) | $\begin{gathered} \hline \text { (A)/ FY } \\ 2003 \\ \hline \end{gathered}$ | (B) | (B)/1st half of <br> FY 2004 | (C) | (C)/ (A) |
| Information \& Telecommunication Systems | 77.2 | 95\% | 38.5 | 101\% |  |  |
| Electronic Devices | 43.5 | 84\% | 21.9 | 101\% |  |  |
| Power \& Industrial Systems | 73.8 | 101\% | 38.4 | 109\% |  |  |
| Digital Media \& Consumer Products | 37.9 | 100\% | 21.6 | 118\% |  |  |
| High Functional Materials \& Components | 65.7 | 99\% | 30.4 | 97\% |  |  |
| Logistics, Services \& Others | 23.4 | 91\% | 11.5 | 101\% |  |  |
| Financial Services | 100.3 | 105\% | 54.6 | 113\% |  |  |
| Eliminations \& Corporate items | 2.9 | 85\% | 1.3 | 92\% |  |  |
| Total | 425.0 | 97\% | 218.5 | 106\% | 440.0 | 104\% |
| Internal use assets | 313.8 | 95\% | 159.2 | 105\% | 330.0 | 105\% |
| Leasing assets | 111.1 | 104\% | 59.3 | 110\% | 110.0 | 99\% |

8. R\&D expenditure by industry segment
(Billions of yen)

|  | Fiscal 2004 |  | 1st half of fiscal 2005 |  | Fiscal 2005(Forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (A) | $\begin{gathered} \hline \text { (A)/ FY } \\ 2003 \end{gathered}$ | (B) | (B)/1st half of <br> FY 2004 |  | (C)/ (A) |
| Information \& Telecommunication Systems | 164.7 | 97\% | 78.8 | 95\% |  | 7 |
| Electronic Devices | 47.3 | 116\% | 23.7 | 103\% |  |  |
| Power \& Industrial Systems | 78.5 | 112\% | 40.5 | 110\% |  |  |
| Digital Media \& Consumer Products | 32.1 | 97\% | 16.9 | 109\% |  |  |
| High Functional Materials \& Components | 43.3 | 100\% | 23.5 | 112\% |  |  |
| Logistics, Services \& Others | 5.3 | 43\% | 2.4 | 101\% |  |  |
| Financial Services | 2.3 | 116\% | 0.8 | 77\% |  |  |
| Corporate items | 14.6 | - | 10.9 | 189\% |  |  |
| Total | 388.6 | 105\% | 197.9 | 105\% | 404.0 | 104\% |
| Percentage of revenues | 4.3\% | - | 4.5\% | - | 4.4\% | - |

9. Balance sheets by financial and non-financial services
(Billions of yen)

| Assets | $\begin{gathered} \text { As of March } \\ 31,2005 \end{gathered}$ | As of <br> September <br> 30,2005 | Liabilities and stockholders' equity | $\begin{gathered} \text { As of March } \\ 31,2005 \end{gathered}$ | As of September 30,2005 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Manufacturing, Services and Others |  |  | Manufacturing, Services and Others |  |  |
| Cash and cash equivalents | 656.2 | 598.4 | Short-term debt | 878.3 | 879.5 |
| Short-term investments | 106.7 | 136.5 | Trade payables | 1,281.4 | 1,252.8 |
| Trade receivables | 1,854.0 | 1,753.8 | Long-term debt | 847.2 | 916.4 |
| Inventories | 1,198.9 | 1,329.0 | Other liabilities | 2,531.6 | 2,522.7 |
| Investments and advances | 814.8 | 865.0 | Total | 5,538.6 | 5,571.5 |
| Property, plant and equipment | 2,026.4 | 2,059.1 | Financial Services |  |  |
| Other assets | 1,879.0 | 1,884.2 | Short-term debt | 857.7 | 935.6 |
| Total | 8,536.5 | 8,626.3 | Trade payables | 254.9 | 240.1 |
| Financial Services |  |  | Long-term debt | 605.0 | 619.8 |
| Cash and cash equivalents | 52.4 | 47.6 | Other liabilities | 182.5 | 205.2 |
| Trade receivables | 586.5 | 646.6 | Total | 1,900.2 | 2,000.8 |
| Investments in leases | 659.9 | 645.7 | Eliminations | (931.5) | (974.5) |
| Property, plant and equipment | 343.0 | 351.3 |  |  |  |
| Other assets | 515.4 | 573.1 | Liabilities | 6,507.3 | 6,597.8 |
| Total | 2,157.4 | 2,264.4 | Minority interests | 921.0 | 955.8 |
| Eliminations | (957.6) | $(1,001.2)$ | Stockholders' equity | 2,307.8 | 2,335.8 |
| Assets | 9,736.2 | 9,889.6 | Liabilities and stockholders' equity | 9,736.2 | 9,889.6 |

10. Consolidated statements of operating results by financial and non-financial services

| (Billions of yen) |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline \text { st half of fiscal } \\ 2004 \\ \hline \end{gathered}$ | 1 st half of fiscal 2005 |
| Manufacturing, Services and Others | Revenues | 4,188.8 | 4,264.5 |
|  | Cost of sales and selling, general and administrative expenses | 4,071.0 | 4,202.1 |
|  | Operating income | 117.8 | 62.4 |
| Financial Services | Revenues | 270.7 | 260.8 |
|  | Cost of sales and selling, general and administrative expenses | 260.7 | 244.8 |
|  | Operating income | 9.9 | 16.0 |
| Eliminations | Revenues | (129.7) | (112.1) |
|  | Cost of sales and selling, general and administrative expenses | (129.2) | (111.4) |
|  | Operating income | (0.4) | (0.6) |
| Total | Revenues | 4,329.9 | 4,413.3 |
|  | Cost of sales and selling, general and administrative expenses | 4,202.6 | 4,335.5 |
|  | Operating income | 127.3 | 77.7 |

Note: Figures in tables 5, 9 and 10 represent unaudited financial information prepared by the Company for the purpose of this supplementary information.

