FOR IMMEDIATE RELEASE

Hitachi Announces Consolidated Financial Results for the Third Quarter ended December 31, 2012

Tokyo, February 4, 2013 --- Hitachi, Ltd. (TSE:6501) today announced its consolidated financial results for the third quarter of fiscal 2012, ended December 31, 2012.

- Notes: 1. All figures, except for the outlook for fiscal 2012, were converted at the rate of 87 yen to the U.S. dollar, the approximate exchange rate on the Tokyo Foreign Exchange Market as of December 28, 2012.
 - 2. Operating income is presented in accordance with financial reporting principles and practices generally accepted in Japan.

Summary

In millions of yen and U.S. dollars, except Net income attributable to Hitachi, Ltd. stockholders per share (6).

| | Three m | onths ended | d Decer | mber 31 | Nine me | onths ended | Decen | nber 31 |
|---|-----------|-------------|----------------|------------|-------------|-------------|---------|------------|
| | | en | (B)/(A) | U.S. \$ | | en | (D)/(C) | U.S. \$ |
| | | ions) | (B)/(A) (%) | (millions) | · · · · · · | lions) | (W) | (millions) |
| | 2011 (A) | 2012 (B) | ` ′ | 2012 | 2011 (C) | 2012 (D) | ` ′ | 2012 |
| 1. Revenues | 2,264,947 | 2,113,133 | 93 | 24,289 | 6,837,676 | 6,468,701 | 95 | 74,353 |
| 2. Operating income | 95,115 | 68,331 | 72 | 785 | 265,729 | 231,935 | 87 | 2,666 |
| 3. Income before income taxes | 83,980 | 59,417 | 71 | 683 | 216,990 | 175,675 | 81 | 2,019 |
| 4. Net income | 46,416 | 28,873 | 62 | 332 | 124,139 | 94,386 | 76 | 1,085 |
| Net income attributable to Hitachi, Ltd. stockholders | 34,280 | 20,233 | 59 | 233 | 85,229 | 50,358 | 59 | 579 |
| Net income attributable to Hitachi, Ltd. stockholders per share | | | | | | | | |
| Basic | 7.59 | 4.29 | 57 | 0.05 | 18.87 | 10.80 | 57 | 0.12 |
| Diluted | 7.10 | 4.19 | 59 | 0.05 | 17.64 | 10.42 | 59 | 0.12 |

Notes: 1. The Company's consolidated financial statements are prepared based on U.S.GAAP.

^{2.} Operating income is presented in accordance with financial reporting principles and practices generally accepted in Japan.

^{3.} The figures are for 957 consolidated subsidiaries and 216 equity-method affiliates. Although the consolidated subsidiaries include Variable interest entities, there is no Variable interest entity included into the figures of consolidated subsidiaries in this period. Also, consolidated trust accounts are not included into the figures of consolidated subsidiaries.

Qualitative Information Concerning Consolidated Business Results Summary of Fiscal 2012 Third-Quarter (Three Months and Nine Months Ended December 31, 2012) Consolidated Business Results

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|---|---------------------|--|----------------------------|-------------------------------------|--|----------------------------|
| | Three month | s ended Decem | ber 31, 2012 | Nine months ended December 31, 2012 | | |
| | Yen (billions) | Year over year change (% or billion yen) | U.S. dollars (millions) | Yen (billions) | Year over year change (% or billion yen) | U.S. dollars (millions) |
| Revenues | 2,113.1 | (7%) | 24,289 | 6,468.7 | (5%) | 74,353 |
| Operating income | 68.3 | (26.7) | 785 | 231.9 | (33.7) | 2,666 |
| Income before income taxes | 59.4 | (24.5) | 683 | 175.6 | (41.3) | 2,019 |
| Net income | 28.8 | (17.5) | 332 | 94.3 | (29.7) | 1,085 |
| Net income attributable to Hitachi, Ltd. stockholders | 20.2 | (14.0) | 233 | 50.3 | (34.8) | 579 |

During the third quarter of fiscal 2012, the U.S. economy continued to experience a moderate recovery as a result of improvements in both the employment and housing markets. However, global economic uncertainty has persisted due to the European sovereign debt crisis, a continued slowdown in economic growth in China and India, and other factors.

The Japanese economy showed increasing signs of an economic slowdown brought on by lower exports due to economic uncertainty surrounding Europe and China and the strong yen during the third quarter of fiscal 2012, and softer consumer spending following the end of the subsidy scheme for environmentally-friendly vehicles.

Hitachi's consolidated revenues for the third quarter of fiscal 2012 declined 7% year over year, to 2,113.1 billion yen. This decline mainly reflected the sale of the hard disk drive business in fiscal 2011, as well as decreased year over year revenues in the Electronic Systems & Equipment, the High Functional Materials & Components and the Automotive Systems segments which were affected by a delayed recovery in demand. Conversely, the Power Systems Segment posted higher revenues due to increased sales of thermal power generation systems. The Social Infrastructure & Industrial Systems Segment also posted higher revenues, where the elevator and escalator business in China performed steadily.

Hitachi posted operating income of 68.3 billion yen, down 26.7 billion yen year over year, despite higher operating income in the Power Systems, the Digital Media & Consumer Products and the Social Infrastructure & Industrial Systems segments. The lower operating income overall was mainly attributable to the impact of the sale of the hard disk drive business, and lower year over year operating income due to decreased revenues in the High Functional Materials & Components, the Electronic Systems & Equipment, the Automotive Systems and the Construction Machinery segments.

Hitachi posted net other deductions of 8.9 billion yen, 2.2 billion yen better year over year. Although there was an increase in equity in net loss of affiliated companies, foreign exchange gain was posted due to the yen's depreciation at the end of the third quarter of fiscal 2012, and business structural reform expenses declined.

As a result, Hitachi recorded income before income taxes of 59.4 billion yen, a year over year decline of 24.5 billion yen. After taxes of 30.5 billion yen, Hitachi posted net income of 28.8 billion yen, a year over year decrease of 17.5 billion yen. After deducting net income attributable to noncontrolling interests of 8.6 billion yen, Hitachi recorded net income attributable to Hitachi, Ltd. stockholders of 20.2 billion yen, down 14.0 billion yen year over year.

For the nine-month period ended December 31, 2012, consolidated revenues decreased 5% year over year, to 6,468.7 billion yen. Operating income declined 33.7 billion yen year over year, to 231.9 billion yen. Hitachi recorded net income attributable to Hitachi, Ltd. stockholders of 50.3 billion yen, a 34.8 billion yen decline year over year.

Excluding the impact in the previous fiscal year of selling the hard disk drive business and the small and medium-sized display business, consolidated revenues for the third quarter of fiscal 2012 increased 1% year over year, while operating income declined 12.1 billion yen, and income before income taxes declined 16.1 billion yen. Additionally, net income attributable to Hitachi, Ltd. stockholders declined 4.3 billion yen year over year.

For the nine-month period ended December 31, 2012, consolidated revenues increased 2% year over year, operating income declined 8.8 billion yen, and income before income taxes declined 25.1 billion yen. Furthermore, net income attributable to Hitachi, Ltd. stockholders declined 18.6 billion yen year over year.

(2) Revenues and Operating Income (Loss) by Business Segment

Results by segment were as follows:

[Information & Telecommunication Systems]

| | Three month | s ended Decem | ber 31, 2012 | Nine months ended December 31, 2012 | | |
|------------------|-------------------|--|----------------------------|-------------------------------------|--|----------------------------|
| | Yen (billions) | Year over year change (% or billion yen) | U.S. dollars (millions) | Yen (billions) | Year over year change (% or billion yen) | U.S. dollars (millions) |
| Revenues | 409.4 | 0% | 4,706 | 1,242.3 | 3% | 14,280 |
| Operating income | 15.9 | (2.9) | 183 | 43.1 | (6.8) | 496 |

For the third quarter of fiscal 2012, segment revenues were flat year over year at 409.4 billion yen. While sales of telecommunications declined, sales of services increased.

The segment recorded operating income of 15.9 billion yen, a decline of 2.9 billion yen year over year. This decline mainly reflected lower sales of telecommunications and lower profitability of services.

For the first nine months of fiscal 2012, revenues increased 3% year over year, to 1,242.3 billion yen. Segment operating income was 43.1 billion yen, down 6.8 billion yen.

[Power Systems]

| | Three month | s ended Decem | ber 31, 2012 | Nine months ended December 31, 2012 | | |
|------------------|-------------------|--|----------------------------|-------------------------------------|--|----------------------------|
| | Yen (billions) | Year over year change (% or billion yen) | U.S. dollars (millions) | Yen (billions) | Year over year change (% or billion yen) | U.S. dollars (millions) |
| Revenues | 205.7 | 24% | 2,365 | 619.2 | 15% | 7,118 |
| Operating income | 6.5 | 18.4 | 75 | 14.0 | 25.2 | 161 |

For the third quarter of fiscal 2012, revenues increased 24% year over year, to 205.7 billion yen. The overall increase reflected higher sales of thermal power generation systems and the taking-over of part of the transmission and distribution business from Japan AE Power Systems Corporation.

The segment recorded operating income of 6.5 billion yen, an 18.4 billion yen improvement year over year. This improvement resulted from increased revenues, and progress with cost-reduction initiatives. Additionally, in the same period of the previous fiscal year, Hitachi recorded additional expenses at overseas thermal power generation systems projects.

For the first nine months of fiscal 2012, revenues increased 15% year over year, to 619.2 billion yen. The segment reported operating income of 14.0 billion yen, an improvement of 25.2 billion yen year over year.

[Social Infrastructure & Industrial Systems]

| <u>- </u> | | | | | | | | |
|--|-------------------|--|----------------------------|-------------------------------------|--|----------------------------|--|--|
| | Three month | s ended Decem | ber 31, 2012 | Nine months ended December 31, 2012 | | | | |
| | Yen (billions) | Year over year change (% or billion yen) | U.S. dollars (millions) | Yen (billions) | Year over year change (% or billion yen) | U.S. dollars (millions) | | |
| Revenues | 296.9 | 14% | 3,413 | 842.2 | 9% | 9,681 | | |
| Operating income | 11.3 | 3.4 | 130 | 14.5 | 0.3 | 167 | | |

For the third quarter of fiscal 2012, segment revenues increased 14% year over year, to 296.9 billion yen. The overall increase mainly reflected steady growth in the elevators and escalators business in China, and higher sales of industrial-use electrical equipment for overseas.

The segment recorded operating income of 11.3 billion yen, a 3.4 billion yen increase year over year, mainly due to higher revenues.

For the first nine months of fiscal 2012, the segment reported revenues of 842.2 billion yen, up 9% year over year, and operating income of 14.5 billion yen, an increase of 0.3 billion yen year over year.

[Electronic Systems & Equipment]

| [| | | | | | | | | |
|------------------|-------------------|--|----------------------------|-------------------------------------|--|----------------------------|--|--|--|
| | Three month | s ended Decem | ber 31, 2012 | Nine months ended December 31, 2012 | | | | | |
| | Yen (billions) | Year over year change (% or billion yen) | U.S. dollars (millions) | Yen (billions) | Year over year change (% or billion yen) | U.S. dollars (millions) | | | |
| Revenues | 218.4 | (12%) | 2,510 | 728.9 | (7%) | 8,379 | | | |
| Operating income | 0.5 | (8.0) | 6 | 20.3 | (9.5) | 234 | | | |

For the third quarter of fiscal 2012, the segment recorded revenues of 218.4 billion yen, a decrease of 12% year over year. This overall decline mainly reflected lower revenues due to decreased sales of medical analysis systems and display-related manufacturing equipment at Hitachi High-Technologies Corporation.

Segment operating income declined 8.0 billion yen, to 0.5 billion yen, mainly due to lower earnings in line with decreased sales at Hitachi High-Technologies.

For the first nine months of fiscal 2012, the segment reported revenues of 728.9 billion yen, a 7% decline year over year. Operating income declined 9.5 billion yen, to 20.3 billion yen.

[Construction Machinery]

| | Three month | s ended Decem | ber 31, 2012 | Nine months ended December 31, 2012 | | |
|------------------|-------------------|--|----------------------------|-------------------------------------|--|----------------------------|
| | Yen (billions) | Year over year change (% or billion yen) | U.S. dollars (millions) | Yen (billions) | Year over year change (% or billion yen) | U.S. dollars (millions) |
| Revenues | 175.9 | (6%) | 2,023 | 546.5 | 1% | 6,282 |
| Operating income | 9.3 | (3.9) | 107 | 32.1 | (6.9) | 369 |

For the third quarter of fiscal 2012, the segment recorded a 6% year over year decline in revenues, to 175.9 billion yen, despite higher sales to the rental industry in the Americas. The overall decline reflected lower sales of hydraulic excavators due to the impact of lower demand in China.

Segment operating income decreased 3.9 billion yen, to 9.3 billion yen, reflecting lower sales in China.

For the first nine months of fiscal 2012, the segment reported revenues of 546.5 billion yen, up 1% year over year. Operating income declined 6.9 billion yen year over year, to 32.1 billion yen.

[High Functional Materials & Components]

| | Three month | s ended Decem | ber 31, 2012 | Nine months ended December 31, 2012 | | |
|------------------|-------------------|--|----------------------------|-------------------------------------|--|----------------------------|
| | Yen (billions) | Year over year change (% or billion yen) | U.S. dollars (millions) | Yen (billions) | Year over year change (% or billion yen) | U.S. dollars (millions) |
| Revenues | 331.9 | (8%) | 3,815 | 1,006.2 | (5%) | 11,567 |
| Operating income | 8.0 | (14.9) | 92 | 46.2 | (10.5) | 531 |

For the third quarter of fiscal 2012, segment revenues declined 8% year over year, to 331.9 billion yen. The overall decline reflected lower net sales at Hitachi Metals, Ltd. due to lower demand for semiconductor- and display-related products and also reflected lower net sales at Hitachi Cable, Ltd. due to its withdrawal from unprofitable businesses and decreased sales of electronics-related products.

Segment operating income decreased 14.9 billion yen year over year, to 8.0 billion yen. This was mainly attributable to lower earnings due to lower revenues and the impact of falling raw materials prices at Hitachi Metals.

For the first nine months of fiscal 2012, the segment reported revenues of 1,006.2 billion yen, 5% down year over year. Operating income declined 10.5 billion yen, to 46.2 billion yen.

[Automotive Systems]

| [. talement o'yeleme] | | | | | | | | | |
|-----------------------|-------------------|--|----------------------------|-------------------------------------|--|----------------------------|--|--|--|
| | Three month | s ended Decem | ber 31, 2012 | Nine months ended December 31, 2012 | | | | | |
| | Yen (billions) | Year over year change (% or billion yen) | U.S. dollars (millions) | Yen (billions) | Year over year change (% or billion yen) | U.S. dollars (millions) | | | |
| Revenues | 190.9 | (7%) | 2,195 | 592.8 | 4% | 6,814 | | | |
| Operating income | 6.7 | (4.2) | 77 | 25.9 | (0.8) | 299 | | | |

For the third quarter of fiscal 2012, segment revenues decreased 7% year over year, to 190.9 billion yen. This was mainly the result of the impact of lower automobile production in Japan.

The segment recorded operating income of 6.7 billion yen, down 4.2 billion yen year over year, mainly due to lower revenues.

For the first nine months of fiscal 2012, segment revenues increased 4% year over year, to 592.8 billion yen, while operating income declined 0.8 billion yen, to 25.9 billion yen.

[Digital Media & Consumer Products]

| | Three month | s ended Decem | ber 31, 2012 | Nine months ended December 31, 2012 | | |
|-------------------------|-------------------|--|----------------------------|-------------------------------------|--|----------------------------|
| | Yen (billions) | Year over year change (% or billion yen) | U.S. dollars (millions) | Yen (billions) | Year over year change (% or billion yen) | U.S. dollars (millions) |
| Revenues | 198.1 | 2% | 2,278 | 626.9 | (6%) | 7,207 |
| Operating income (loss) | 0.0 | 4.8 | 1 | (2.3) | (2.8) | (27) |

For the third quarter of fiscal 2012, the segment recorded revenues of 198.1 billion yen, up 2% year over year. This result reflected firm sales of home appliances and other products, as well as the absence of the impact of the flooding in Thailand that had occurred during the previous fiscal year.

The segment recorded positive operating income, which represented a year over year improvement of 4.8 billion yen. The improved performance reflected the benefits of business structure reforms in the flat-panel TV business, and the absence of the impact of the flooding in Thailand.

For the first nine months of fiscal 2012, segment revenues declined 6% year over year, to 626.9 billion yen. The segment recorded an operating loss of 2.3 billion yen, 2.8 billion yen worse year over year.

Note:

The optical disk drive operations are conducted by Hitachi-LG Data Storage, Inc. (HLDS), which has a December 31 fiscal year-end, different from Hitachi's March 31 year-end. Hitachi's results for the nine months ended December 31, 2012 include operating results of HLDS for the nine months ended September 30, 2012.

[Financial Services]

| | Three month | s ended Decem | ber 31, 2012 | Nine months ended December 31, 2012 | | |
|------------------|-------------------|--|----------------------------|-------------------------------------|--|----------------------------|
| | Yen (billions) | Year over year change (% or billion yen) | U.S. dollars (millions) | Yen (billions) | Year over year change (% or billion yen) | U.S. dollars (millions) |
| Revenues | 80.6 | (5%) | 927 | 260.2 | (2%) | 2,992 |
| Operating income | 6.1 | (0.1) | 70 | 19.8 | (0.5) | 228 |

For the third quarter of fiscal 2012, the segment reported a 5% year over year decline in revenues, to 80.6 billion yen. Hitachi Capital Corporation saw revenues decline in the finance services business for corporate customers, and the commission services for consumers in Japan, although the overseas business performed well, particularly in Asia.

Segment operating income declined 0.1 billion yen year over year, to 6.1 billion yen, due to the lower revenues.

For the first nine months of fiscal 2012, segment revenues declined 2% year over year, to 260.2 billion yen. Operating income declined 0.5 billion yen, to 19.8 billion yen.

[Others]

| | Three month | s ended Decem | ber 31, 2012 | Nine months ended December 31, 2012 | | |
|------------------|-------------------|--|----------------------------|-------------------------------------|--|----------------------------|
| | Yen (billions) | Year over year change (% or billion yen) | U.S. dollars (millions) | Yen (billions) | Year over year change (% or billion yen) | U.S. dollars (millions) |
| Revenues | 266.4 | (39%) | 3,063 | 823.1 | (37%) | 9,462 |
| Operating income | 8.8 | (18.8) | 101 | 29.6 | (25.8) | 341 |

For the third quarter of fiscal 2012, segment revenues declined 39% year over year, to 266.4 billion yen. The overall decline reflected the sale of the hard disk drive business in the previous fiscal year.

Segment operating income decreased 18.8 billion yen year over year, to 8.8 billion yen, due mainly to the sale of the hard disk drive business.

For the first nine months of fiscal 2012, segment revenues declined 37% year over year, to 823.1 billion yen. Operating income declined 25.8 billion yen, to 29.6 billion yen.

Note:

Effective on April 1, 2012, Hitachi discontinued the Components & Devices Segment. The businesses, which were previously included in the Components & Devices Segment, have been included in the Others. Figures for each segment, including figures for the previous fiscal year, reflect the changed segmentation.

(3) Revenues by Market

| | Three month | s ended Decem | ber 31, 2012 | Nine months ended December 31, 2012 | | | |
|---------------|-------------------|-----------------------|----------------------------|-------------------------------------|-----------------------|----------------------------|--|
| | Yen (billions) | Year over year change | U.S. dollars (millions) | Yen (billions) | Year over year change | U.S. dollars (millions) | |
| Japan | 1,245.4 | (3%) | 14,315 | 3,797.1 | (2%) | 43,646 | |
| Outside Japan | 867.7 | (11%) | 9,974 | 2,671.5 | (10%) | 30,707 | |
| Asia | 398.8 | (12%) | 4,584 | 1,245.3 | (15%) | 14,315 | |
| North America | 190.9 | (12%) | 2,195 | 578.2 | (5%) | 6,647 | |
| Europe | 153.9 | (20%) | 1,769 | 464.1 | (18%) | 5,335 | |
| Other Areas | 123.9 | 9% | 1,425 | 383.7 | 11% | 4.410 | |

For the third quarter of fiscal 2012, revenues in Japan were 1,245.4 billion yen, down 3% year over year. This result mainly reflected lower revenues in the High Functional Materials & Components Segment due to the impact of lower demand in the electronics field, and decreased revenues in the Others Segment due to the sales of the hard disk drive business.

Outside Japan revenues declined 11% year over year, to 867.7 billion yen, despite higher revenues in the Social Infrastructure & Industrial Systems Segment due to solid sales of elevators and escalators in China. The overall decline was mainly attributable to lower year over year sales in the Electronic Systems & Equipment and certain other

segments as well as the impact of the sale of the hard disk drive business.

As a result, the ratio of overseas revenues to consolidated revenues was 41%, 2 points lower year over year.

For the first nine months of fiscal 2012, revenues in Japan declined 2% year over year, to 3,797.1 billion yen. Overseas revenues decreased 10% year over year, to 2,671.5 billion yen.

Excluding the impact in the previous fiscal year of selling the hard disk drive business and the small and medium-sized display business, revenues in Japan for the third quarter of fiscal 2012 declined 2% year over year, while revenues outside Japan increased 4%. For the nine-month period ended December 31, 2012, revenues in Japan were flat year over year, while revenues outside Japan increased 4%.

(4) Capital Expenditures, Depreciation and R&D Expenditures

For the third quarter of fiscal 2012, capital expenditures on a completion basis, excluding leasing assets, decreased 2% year over year, to 92.1 billion yen. The overall decline mainly reflected the impact of the sale of the hard disk drive business.

Depreciation, excluding leasing assets, decreased 20% year over year, to 56.5 billion yen. This was primarily due to the sale of the hard disk drive business, and the strict selection of capital investments.

R&D expenditures decreased 16% year over year, to 82.3 billion yen, which corresponded to 3.9% of consolidated revenues. This decline mainly reflected the impact of the sale of the hard disk drive business, and occurred despite continued investment in research and development to strengthen the Social Innovation Business.

For the first nine months of fiscal 2012, capital expenditures on a completion basis, excluding leasing assets, increased 10% year over year, to 272.5 billion yen. Depreciation, excluding leasing assets, declined 20%, to 162.0 billion yen. R&D expenditures declined 16%, to 248.1 billion yen, corresponding to 3.8% of consolidated revenues.

2. Financial Position

(1) Financial Position

| | | As of December 31, 2012 | |
|--|-------------------|-------------------------------|----------------------------|
| | Yen (billions) | Change from March 31, 2012 | U.S. dollars (millions) |
| Total assets | 9,646.5 | 228.0 | 110,880 |
| Total liabilities | 6,706.5 | 62.0 | 77,087 |
| Interest-bearing debt | 2,681.3 | 284.9 | 30,821 |
| Total Hitachi, Ltd. stockholders' equity | 1,893.9 | 122.1 | 21,770 |
| Noncontrolling interests | 1,045.9 | 43.7 | 12,023 |
| Total Hitachi, Ltd. stockholders' equity ratio | 19.6% | 0.8 point improvement | - |
| D/E ratio (including noncontrolling interests) | 0.91 times | 0.05 point increase | - |

Total assets as of December 31, 2012 increased 228.0 billion yen from March 31, 2012, to 9,646.5 billion yen, mainly due to building up inventory ahead of the fiscal year-end and the acquisition of the U.K. company Horizon Nuclear Power Limited. Interest-bearing debt increased 284.9 billion yen from March 31, 2012, to 2,681.3 billion yen, because of an increase in short-term debt, mainly in the form of commercial paper. Stockholders' equity increased 122.1 billion yen from March 31, 2012, to 1,893.9 billion yen. As a result, the total Hitachi, Ltd. stockholders' equity ratio was 19.6%. The debt-to-equity ratio, including noncontrolling interests, was 0.91 times.

(2) Cash Flows

| | Three month | s ended Decem | ber 31, 2012 | Nine months ended December 31, 2012 | | | |
|--------------------------------------|---|---------------|----------------------------|-------------------------------------|-----------------------|----------------------------|--|
| | , | | U.S. dollars (millions) | Yen (billions) | Year over year change | U.S. dollars (millions) | |
| Cash flows from operating activities | (17.7) | (25.2) | (204) | 245.3 | 144.7 | 2,820 | |
| Cash flows from investing activities | (232.8) | (149.7) | (2,676) | (453.6) | (148.8) | (5,214) | |
| Free cash flows | (250.5) | (175.0) | (2,880) | (208.3) | (4.1) | (2,394) | |
| Cash flows from financing activities | 229.7 | 85.0 | 2,640 | 173.7 | (74.9) | 1,997 | |

Operating activities in the third quarter of fiscal 2012 used net cash of 17.7 billion yen, a year over year change of 25.2 billion yen from net cash provided in the third quarter of fiscal 2011, mainly due to a decrease in net income.

Investing activities used net cash of 232.8 billion yen, 149.7 billion yen more than the corresponding period in the previous fiscal year. This result mainly reflected cash used for acquisitions in the power systems and the information & telecommunication systems fields to achieve growth in global markets.

Free cash flows, the sum of cash flows from operating and investing activities, was a negative 250.5 billion yen.

Financing activities provided net cash of 229.7 billion yen, up 85.0 billion yen year over year. This mainly reflected the increase in short-term debt mainly from the issue of commercial paper.

The net result of the above items was an increase of 14.5 billion yen in cash and cash equivalents during the third quarter of fiscal 2012, to 606.5 billion yen, including the effect of exchange rate changes on cash and cash equivalents.

For the first nine months of fiscal 2012, operating activities provided net cash of 245.3 billion yen, an increase of 144.7 billion yen. This increase mainly reflected the absence of a decline in cash from operations due to acceptance delays from customers during the same period of fiscal 2011 which occurred as a result of the Great East Japan Earthquake.

Investing activities used net cash of 453.6 billion yen, 148.8 billion yen more than the corresponding period of the previous fiscal year, due mainly to strategic investments for growth.

Free cash flows, the sum of cash flows from operating and investing activities, was a negative 208.3 billion yen.

Financing activities provided net cash of 173.7 billion yen, a decrease of 74.9 billion yen from the corresponding period of the previous fiscal year. The decrease was mainly due to an increase in dividend payments.

3. Outlook for Fiscal 2012

| | Year ending March 31, 2013 | | | | | | | | |
|--|----------------------------|-------------------------------|--|----------------------------|--|--|--|--|--|
| | Yen (billions) | Change from previous forecast | Year over year change (% or billion yen) | U.S. dollars (millions) | | | | | |
| Revenues | 8,900.0 | (100.0) | (8%) | 102,299 | | | | | |
| Operating income | 420.0 | (60.0) | 7.7 | 4,828 | | | | | |
| Income before income taxes | 330.0 | (70.0) | (227.7) | 3,793 | | | | | |
| Net income | 225.0 | (65.0) | (187.8) | 2,586 | | | | | |
| Net income attributable to Hitachi, Ltd. stockholders | 150.0 | (50.0) | (197.1) | 1,724 | | | | | |

Note: All fiscal 2012 outlook figures were converted using 87 yen to the U.S. dollar.

In terms of the overall business environment going forward, uncertainty surrounding the outlook is expected to persist due to such factors as protracted economic sluggishness in Europe, and slowing economic growth in China, India and other emerging economies. In electronics-related fields in particular, such as

semiconductors and information devices, a slow recovery in global demand is forecast.

Under these circumstances, Hitachi has revised its forecasts announced on October 30, 2012, as per the table above. The revised forecasts are based on restrained capital expenditures at customer companies, falling demand for electronics-related products, some temporal expenses in a certain segment, and other factors.

The Hitachi Group aims to achieve sustained growth in global markets centered on the Social Innovation Business. To this end, it is continuously reviewing its business portfolio and accelerating far-reaching cost structure reforms through the Hitachi Smart Transformation Project. In this way, the Hitachi Group is focusing management resources on the Social Innovation Business, while at the same time promoting efforts such as rigorous cash flow management to strengthen its management base. With these actions, the Hitachi Group is determined to transform into a global major player.

Hitachi is assuming exchange rates of 90 yen to the U.S. dollar and 120 yen to the euro for the fourth quarter of fiscal 2012.

Other

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries causing changes in scope of consolidation).

Yes [One newly consolidated subsidiary]

Company name: Horizon Nuclear Power Limited

Reason of change: Acquisition

Horizon Nuclear Power is a U.K. company which develops nuclear power business.

(2) Application of simple accounting treatment and/or specific accounting treatment in preparing the quarterly consolidated financial statements.

Yes

Hitachi computes interim income tax provisions by applying an estimated annual effective tax rate, which is reasonably determined considering the factors that will affect the tax rate including non-taxable transactions, tax credits and valuation allowances, to income before income taxes.

(3) Changes in accounting principles, procedures and presentation methods for preparing quarterly consolidated financial statements.

Yes

Effective on April 1, 2012, Hitachi, Ltd. and its domestic subsidiaries changed their depreciation method for property, plant and equipment mainly from the declining-balance method to the straight-line method.

Cautionary Statement

Certain statements found in this document may constitute "forward-looking statements" as defined in the U.S. Private Securities Litigation Reform Act of 1995. Such "forward-looking statements" reflect management's current views with respect to certain future events and financial performance and include any statement that does not directly relate to any historical or current fact. Words such as "anticipate," "believe," "expect," "estimate," "forecast," "intend," "plan," "project" and similar expressions which indicate future events and trends may identify "forward-looking statements." Such statements are based on currently available information and are subject to various risks and uncertainties that could cause actual results to differ materially from those projected or implied in the "forward-looking statements" and from historical trends. Certain "forward-looking statements" are based upon current assumptions of future events which may not prove to be accurate. Undue reliance should not be placed on "forward-looking statements," as such statements speak only as of the date of this document.

Factors that could cause actual results to differ materially from those projected or implied in any "forward-looking statement" and from historical trends include, but are not limited to:

- economic conditions, including consumer spending and plant and equipment investment in Hitachi's major markets, particularly Japan, Asia, the United States and Europe, as well as levels of demand in the major industrial sectors Hitachi serves, including, without limitation, the information, electronics, automotive, construction and financial sectors;
- exchange rate fluctuations of the yen against other currencies in which Hitachi makes significant sales or in which Hitachi's assets and liabilities are denominated, particularly against the U.S. dollar and the euro;
- uncertainty as to Hitachi's ability to access, or access on favorable terms, liquidity or long-term

financing;

- uncertainty as to general market price levels for equity securities, declines in which may require Hitachi to write down equity securities that it holds;
- the potential for significant losses on Hitachi's investments in equity method affiliates;
- increased commoditization of information technology products and digital media-related products and intensifying price competition for such products, particularly in the Digital Media & Consumer Products segments;
- uncertainty as to Hitachi's ability to continue to develop and market products that incorporate new technologies on a timely and cost-effective basis and to achieve market acceptance for such products;
- · rapid technological innovation;
- the possibility of cost fluctuations during the lifetime of, or cancellation of, long-term contracts for which Hitachi uses the percentage-of-completion method to recognize revenue from sales;
- fluctuations in the price of raw materials including, without limitation, petroleum and other
 materials, such as copper, steel, aluminum, synthetic resins, rare metals and rare-earth
 minerals, or shortages of materials, parts and components;
- fluctuations in product demand and industry capacity;
- uncertainty as to Hitachi's ability to implement measures to reduce the potential negative impact of fluctuations in product demand, exchange rates and/or price of raw materials or shortages of materials, parts and components;
- uncertainty as to Hitachi's ability to achieve the anticipated benefits of its strategy to strengthen its Social Innovation Business;
- uncertainty as to the success of restructuring efforts to improve management efficiency by divesting or otherwise exiting underperforming businesses and to strengthen competitiveness;
- · uncertainty as to the success of cost reduction measures;
- general socioeconomic and political conditions and the regulatory and trade environment of countries where Hitachi conducts business, particularly Japan, Asia, the United States and Europe, including, without limitation, direct or indirect restrictions by other nations on imports and differences in commercial and business customs including, without limitation, contract terms and conditions and labor relations;
- uncertainty as to the success of alliances upon which Hitachi depends, some of which Hitachi
 may not control, with other corporations in the design and development of certain key
 products;
- uncertainty as to Hitachi's access to, or ability to protect, certain intellectual property rights, particularly those related to electronics and data processing technologies;
- uncertainty as to the outcome of litigation, regulatory investigations and other legal proceedings of which the Company, its subsidiaries or its equity method affiliates have become or may become parties;
- the possibility of incurring expenses resulting from any defects in products or services of Hitachi;
- the possibility of disruption of Hitachi's operations by earthquakes, tsunamis or other natural disasters;
- uncertainty as to Hitachi's ability to maintain the integrity of its information systems, as well as Hitachi's ability to protect its confidential information or that of its customers;
- uncertainty as to the accuracy of key assumptions Hitachi uses to evaluate its significant employee benefit-related costs; and
- uncertainty as to Hitachi's ability to attract and retain skilled personnel.

The factors listed above are not all-inclusive and are in addition to other factors contained in other materials published by Hitachi.

Consolidated Statements of Operations

| | Three m | onths ende | d Decer | nber 31 | Nine m | onths ended | Decem | ber 31 |
|---|-----------|-------------|----------------|-----------------------|-----------|-------------|----------------|-----------------------|
| | | en ions) | (B)/(A) (%) | U.S. \$ (millions) | | en ions) | (D)/(C) (%) | U.S. \$ (millions) |
| | 2011 (A) | 2012 (B) | (70) | 2012 | 2011 (C) | 2012 (D) | (70) | 2012 |
| Revenues | 2,264,947 | 2,113,133 | 93 | 24,289 | 6,837,676 | 6,468,701 | 95 | 74,353 |
| Cost of sales | 1,696,127 | 1,586,189 | 94 | 18,232 | 5,131,555 | 4,858,661 | 95 | 55,847 |
| Selling, general and administrative expenses | 473,705 | 458,613 | 97 | 5,271 | 1,440,392 | 1,378,105 | 96 | 15,840 |
| Operating income | 95,115 | 68,331 | 72 | 785 | 265,729 | 231,935 | 87 | 2,666 |
| Other income | 23,341 | 19,674 | 84 | 226 | 37,643 | 22,546 | 60 | 259 |
| (Interest and dividends) | 2,997 | 4,561 | 152 | 52 | 14,271 | 13,636 | 96 | 157 |
| (Other) | 20,344 | 15,113 | 74 | 174 | 23,372 | 8,910 | 38 | 102 |
| Other deductions | 34,476 | 28,588 | 83 | 329 | 86,382 | 78,806 | 91 | 906 |
| (Interest charges) | 6,785 | 6,570 | 97 | 76 | 20,793 | 20,299 | 98 | 233 |
| (Other) | 27,691 | 22,018 | 80 | 253 | 65,589 | 58,507 | 89 | 672 |
| Income before income taxes | 83,980 | 59,417 | 71 | 683 | 216,990 | 175,675 | 81 | 2,019 |
| Income taxes | 37,564 | 30,544 | 81 | 351 | 92,851 | 81,289 | 88 | 934 |
| Net income | 46,416 | 28,873 | 62 | 332 | 124,139 | 94,386 | 76 | 1,085 |
| Less: Net income attributable to noncontrolling interests | 12,136 | 8,640 | 71 | 99 | 38,910 | 44,028 | 113 | 506 |
| Net income attributable to Hitachi, Ltd. stockholders | 34,280 | 20,233 | 59 | 233 | 85,229 | 50,358 | 59 | 579 |

Consolidated Statements of Comprehensive Income

| | Three m | onths ended | d Decer | nber 31 | Nine mo | onths ended | Decem | ber 31 |
|---|----------|-------------|----------------|--------------------|----------|-------------|----------------|--------------------|
| | | en ions) | (B)/(A) (%) | U.S. \$ (millions) | | en ions) | (D)/(C) (%) | U.S. \$ (millions) |
| | 2011 (A) | 2012 (B) | (70) | 2012 | 2011 (C) | 2012 (D) | (70) | 2012 |
| Net income | 46,416 | 28,873 | 62 | 332 | 124,139 | 94,386 | 76 | 1,085 |
| Other comprehensive income (loss) arising during the period | | | | | | | | |
| Foreign currency translation adjustments | (18,999) | 108,135 | _ | 1,243 | (83,358) | 67,073 | _ | 771 |
| Pension liability adjustments | 12,774 | 18,657 | 146 | 214 | 40,716 | 51,382 | 126 | 591 |
| Net unrealized holding gain (loss) on available-for-sale securities | (585) | 23,249 | _ | 267 | (14,370) | 7,226 | _ | 83 |
| Cash flow hedges | 347 | (14,796) | ı | (170) | 355 | (13,765) | _ | (158) |
| Total other comprehensive income (loss) arising during the period | (6,463) | 135,245 | _ | 1,555 | (56,657) | 111,916 | _ | 1,286 |
| Comprehensive income | 39,953 | 164,118 | 411 | 1,886 | 67,482 | 206,302 | 306 | 2,371 |
| Less: Comprehensive income attributable to noncontrolling interests | 9,779 | 46,350 | 474 | 533 | 11,906 | 68,118 | 572 | 783 |
| Comprehensive income attributable to Hitachi, Ltd. stockholders | 30,174 | 117,768 | 390 | 1,354 | 55,576 | 138,184 | 249 | 1,588 |

Consolidated Balance Sheets

| | | en lions) | | U.S. Dollars (millions) |
|--|-----------------|--------------------|-----------|----------------------------|
| | As of March 31, | As of December 31, | (B)-(A) | As of December 31, |
| | 2012 (A) | 2012 (B) | | 2012 |
| Total Assets | 9,418,526 | 9,646,536 | 228,010 | 110,880 |
| Current assets | 5,162,186 | 5,197,284 | 35,098 | 59,739 |
| Cash and cash equivalents | 619,577 | 606,589 | (12,988) | 6,972 |
| Short-term investments | 11,562 | 9,553 | (2,009) | 110 |
| Trade receivables | , 5 5 2 | 0,000 | (=,000) | |
| Notes | 117,951 | 124,100 | 6,149 | 1,426 |
| Accounts | 2,225,519 | 2,054,402 | (171,117) | 23,614 |
| Investments in leases | 235,744 | 243,913 | 8,169 | 2,804 |
| Current portion of financial assets transferred | · | 58,340 | | 671 |
| to consolidated securitization entities | 86,071 | · | (27,731) | |
| Inventories | 1,413,252 | 1,610,010 | 196,758 | 18,506 |
| Other current assets | 452,510 | 490,377 | 37,867 | 5,637 |
| Investments and advances | 744,493 | 721,355 | (23,138) | 8,291 |
| Property, plant and equipment | 2,025,538 | 2,204,238 | 178,700 | 25,336 |
| Intangible assets | 609,962 | 672,665 | 62,703 | 7,732 |
| Financial assets transferred to consolidated securitization entities | 205,411 | 157,092 | (48,319) | 1,806 |
| Other assets | 670,936 | 693,902 | 22,966 | 7,976 |
| Total Liabilities and Equity | 9,418,526 | 9,646,536 | 228,010 | 110,880 |
| Total Liabilities and Equity Current liabilities | 4,110,873 | 4,215,096 | 104,223 | 48,449 |
| Short-term debt and current portion | 915,556 | 1,302,317 | 386,761 | 14,969 |
| of long-term debt Current portion of non-recourse borrowings | ,,,,,,, | , , , , , , | , | , |
| of consolidated securitization entities | 97,004 | 38,467 | (58,537) | 442 |
| Trade payables | | | | |
| Notes | 24,025 | 14,949 | (9,076) | 172 |
| Accounts | 1,301,759 | 1,148,875 | (152,884) | 13,205 |
| Advances received | 362,895 | 374,242 | 11,347 | 4,302 |
| Other current liabilities | 1,409,634 | 1,336,246 | (73,388) | 15,359 |
| Noncurrent liabilities | 2,533,658 | 2,491,496 | (42,162) | 28,638 |
| Long-term debt | 1,248,851 | 1,230,206 | (18,645) | 14,140 |
| Non-recourse borrowings of consolidated securitization entities | 135,043 | 110,400 | (24,643) | 1,269 |
| Retirement and severance benefits | 890,977 | 857,535 | (33,442) | 9,857 |
| Other liabilities | 258,787 | 293,355 | 34,568 | 3,372 |
| Total equity | 2,773,995 | 2,939,944 | 165,949 | 33,792 |
| Total Hitachi, Ltd. stockholders' equity | 1,771,782 | 1,893,966 | 122,184 | 21,770 |
| Common stock | 427,775 | 444,997 | 17,222 | 5,115 |
| Capital surplus | 600,243 | 612,284 | 12,041 | 7,038 |
| Legal reserve and retained earnings | 1,242,110 | 1,245,754 | 3,644 | 14,319 |
| Accumulated other comprehensive loss | (496,896) | (407,555) | 89,341 | (4,685) |
| (Foreign currency translation adjustments) | (220,615) | (172,926) | 47,689 | (1,988) |
| (Pension liability adjustments) | (294,252) | (247,645) | 46,607 | (2,846) |
| (Net unrealized holding gain on available-for-sale securities) | 20,491 | 29,021 | 8,530 | 334 |
| (Cash flow hedges) | (2,520) | (16,005) | (13,485) | (184) |
| Treasury stock | (1,450) | (1,514) | (64) | (17) |
| Noncontrolling interests | 1,002,213 | 1,045,978 | 43,765 | 12,023 |

Consolidated Statements of Cash Flows

| | Three mont | ths ended De | ecember 31 | Nine mont | hs ended De | cember 31 |
|---|------------|--------------|------------|-----------|-------------|------------|
| | Ye | | U.S. \$ | Ye | | U.S. \$ |
| | (milli | | (millions) | ` ` | ions) | (millions) |
| | 2011 | 2012 | 2012 | 2011 | 2012 | 2012 |
| Cash flows from operating activities | | | | | | |
| Net income | 46,416 | 28,873 | 332 | 124,139 | 94,386 | 1,085 |
| Adjustments to reconcile net income to net cash provided by operating activities | | | | | | |
| Depreciation | 90,166 | 76,087 | 875 | 262,387 | 219,716 | 2,525 |
| Amortization | 28,811 | 28,355 | 326 | 85,652 | 85,751 | 986 |
| Net gain (loss) on sale of investments in securities and other | (1,770) | 1,240 | 14 | (2,510) | (11,268) | (130 |
| Decrease (increase) in receivables | (44,626) | 50,203 | 577 | (15,228) | 269,055 | 3,093 |
| Increase in inventories | (165,765) | (78,729) | (905) | (393,435) | (200,561) | (2,305 |
| Increase (decrease) in payables | 47,038 | (91,274) | (1,049) | 79,757 | (197,603) | (2,271 |
| Other | 7,235 | (32,546) | (374) | (40,129) | (14,141) | (163 |
| Net cash provided by (used in) operating activities | 7,505 | (17,791) | (204) | 100,633 | 245,335 | 2,820 |
| Cash flows from investing activities | | | | | | |
| Purchase of property, plant and equipment, net | (59,563) | (81,906) | (941) | (184,053) | (256,084) | (2,943 |
| Purchase of intangible assets, net | (23,563) | (24,328) | (280) | (72,094) | (72,381) | (832 |
| Purchase of tangible assets and software to be leased, net | (66,103) | (78,653) | (904) | (182,928) | (243,244) | (2,796 |
| Proceeds from sale (purchase) of investments in securities and shares of consolidated | | , , , | ,,,,,,, | , , , | | , |
| subsidiaries resulting in deconsolidation, net | (8,374) | (106,397) | (1,223) | (83,098) | (100,867) | (1,159 |
| Collection of investments in leases | 59,428 | 58,705 | 675 | 199,132 | 204,671 | 2,353 |
| Other | 15,092 | (223) | (3) | 18,197 | 14,250 | 164 |
| Net cash used in investing activities | (83,083) | (232,802) | (2,676) | (304,844) | (453,655) | (5,214 |
| Cash flows from financing activities | | | | | | |
| Increase in interest-bearing debt | 167,660 | 264,490 | 3,040 | 298,255 | 271,266 | 3,118 |
| Dividends paid to stockholders | (13,588) | (23,587) | (271) | (27,093) | (46,672) | (536 |
| Dividends paid to noncontrolling interests | (9,338) | (10,913) | (125) | (21,026) | (24,408) | (281 |
| Other | (53) | (276) | (3) | (1,428) | (26,409) | (304 |
| Net cash provided by financing activities | 144,681 | 229,714 | 2,640 | 248,708 | 173,777 | 1,997 |
| Effect of exchange rate changes on cash and cash equivalents | (17,896) | 35,413 | 407 | (37,457) | 21,555 | 248 |
| Net increase (decrease) in cash and cash equivalents | 51,207 | 14,534 | 167 | 7,040 | (12,988) | (149 |
| Cash and cash equivalents at beginning of the period | 510,643 | 592,055 | 6,805 | 554,810 | 619,577 | 7,122 |
| Cash and cash equivalents at end of the period | 561,850 | 606,589 | 6,972 | 561,850 | 606,589 | 6,972 |

Segment Information

(1) Business Segments

| | Three m | onths ended | d Decer | nber 31 | Nine me | onths ended | Decem | nber 31 |
|--------------------------------|-----------|-------------|----------------|--------------------|-----------|-------------|----------------|--------------------|
| | | en ions) | (B)/(A) (%) | U.S. \$ (millions) | | en ions) | (D)/(C) (%) | U.S. \$ (millions) |
| | 2011 (A) | 2012 (B) | (70) | 2012 | 2011 (C) | 2012 (D) | (70) | 2012 |
| Information & | 407,600 | 409,405 | 100 | 4,706 | 1,204,646 | 1,242,365 | 103 | 14,280 |
| Telecommunication Systems | 16% | 17% | 100 | 4,700 | 16% | 17% | 100 | 14,200 |
| Power Systems | 166,377 | 205,763 | 124 | 2,365 | 538,831 | 619,259 | 115 | 7,118 |
| 1 Ower Systems | 7% | 9% | 124 | 2,000 | 7% | 8% | 113 | 7,110 |
| Social Infrastructure & | 259,524 | 296,901 | 114 | 3,413 | 773,055 | 842,241 | 109 | 9,681 |
| Industrial Systems | 10% | 13% | 114 | 3,413 | 10% | 12% | 109 | 9,001 |
| Electronic Systems & | 248,527 | 218,411 | 88 | 2,510 | 782,117 | 728,999 | 93 | 9 270 |
| Equipment | 10% | 9% | 00 | 2,510 | 10% | 10% | 93 | 8,379 |
| Construction Machinery | 187,652 | 175,975 | 94 | 2,023 | 543,542 | 546,577 | 101 | 6,282 |
| Construction Machinery | 7% | 8% | 94 | 2,023 | 7% | 7% | 101 | 0,202 |
| High Functional Materials & | 361,199 | 331,933 | 00 | 3,815 | 1,061,843 | 1,006,290 | 95 | 11 567 |
| Components | 14% | 14% | 92 | 3,013 | 14% | 14% | 90 | 11,567 |
| Automotivo Customo | 205,078 | 190,956 | 00 | 2.405 | 570,708 | 592,855 | 104 | 0.044 |
| Automotive Systems | 8% | 8% | 93 | 2,195 | 7% | 8% | | 6,814 |
| Digital Media & | 194,620 | 198,199 | 400 | 0.070 | 665,963 | 626,996 | 0.4 | 7.007 |
| Consumer Products | 8% | 8% | 102 | 2,278 | 9% | 9% | 94 | 7,207 |
| Financial Consisce | 84,701 | 80,652 | ٥٢ | 007 | 266,112 | 260,261 | 00 | 2.002 |
| Financial Services | 3% | 3% | 95 | 927 | 3% | 4% | 98 | 2,992 |
| Othors | 439,797 | 266,490 | C4 | 2.002 | 1,297,532 | 823,184 | | 0.400 |
| Others | 17% | 11% | 61 | 3,063 | 17% | 11% | 63 | 9,462 |
| Subtotal | 2,555,075 | 2,374,685 | 93 | 27 205 | 7,704,349 | 7,289,027 | 95 | 02 702 |
| Subtotal | 100% | 100% | 93 | 27,295 | 100% | 100% | 95 | 83,782 |
| Eliminations & Corporate items | (290,128) | (261,552) | - | (3,006) | (866,673) | (820,326) | - | (9,429) |
| Revenues Total | 2,264,947 | 2,113,133 | 93 | 24,289 | 6,837,676 | 6,468,701 | 95 | 74,353 |

| | Three m | onths ende | d Decer | mber 31 | Nine mo | onths ended | Decen | nber 31 |
|--------------------------------|--------------|------------|----------------|-----------------------|--------------|-------------|----------------|-----------------------|
| | Ye (milli | | (B)/(A) (%) | U.S. \$ (millions) | Ye (milli | | (D)/(C) (%) | U.S. \$ (millions) |
| | 2011 (A) | 2012 (B) | (70) | 2012 | 2011 (C) | 2012 (D) | (70) | 2012 |
| Information & | 18,926 | 15,943 | 84 | 183 | 49,973 | 43,153 | 86 | 496 |
| Telecommunication Systems | 19% | 22% | 04 | 103 | 18% | 18% | 00 | 450 |
| Power Systems | (11,874) | 6,548 | | 75 | (11,269) | 14,015 | _ | 161 |
| Fower Systems | (12%) | 9% | _ | 2 | (4%) | 6% | _ | 101 |
| Social Infrastructure & | 7,831 | 11,314 | 144 | 130 | 14,153 | 14,504 | 102 | 167 |
| Industrial Systems | 8% | 15% | 144 | 130 | 5% | 6% | 102 | 107 |
| Electronic Systems & | 8,556 | 537 | 6 | 6 | 29,898 | 20,327 | 68 | 234 |
| Equipment | 9% | 1% | О | 0 | 11% | 8% | 00 | 234 |
| Construction Machines | 13,274 | 9,338 | 70 | 407 | 39,115 | 32,138 | 00 | 000 |
| Construction Machinery | 13% | 13% | 70 | 107 | 14% | 13% | 82 | 369 |
| High Functional Materials & | 22,960 | 8,007 | 0.5 | 00 | 56,774 | 46,203 | 0.4 | 504 |
| Components | 23% | 11% | 35 | 92 | 20% | 19% | 1 81 | 531 |
| Automotive Customs | 10,990 | 6,715 | 0.4 | 77 | 26,835 | 25,988 | 0.7 | 000 |
| Automotive Systems | 11% | 9% | 61 | 77 | 9% | 11% | 97 | 299 |
| Digital Media & | (4,708) | 94 | | 4 | 493 | (2,341) | | (07 |
| Consumer Products | (5%) | 0% | - | 1 | 0% | (1%) | - | (27) |
| Figure in Compies | 6,241 | 6,105 | 00 | 70 | 20,413 | 19,876 | 0.7 | 000 |
| Financial Services | 6% | 8% | 98 | 70 | 7% | 8% | 97 | 228 |
| Othoro | 27,684 | 8,803 | 32 | 101 | 55,513 | 29,655 | 53 | 341 |
| Others | 28% | 12% | 32 | 101 | 20% | 12% | 53 | 341 |
| Subtotal | 99,880 | 73,404 | 73 | 844 | 281,898 | 243,518 | 86 | 2 700 |
| Subtotal | 100% | 100% | 13 | 044 | 100% | 100% | 00 | 2,799 |
| Eliminations & Corporate items | (4,765) | (5,073) | - | (58) | (16,169) | (11,583) | - | (133) |
| perating income (loss) Total | 95,115 | 68,331 | 72 | 785 | 265,729 | 231,935 | 87 | 2,666 |

Notes: 1. Revenues by business segment include intersegment transactions.

^{2.} Effective on April 1, 2012, Hitachi discontinued the Components & Devices Segment. The businesses, which were previously included in the Components & Devices Segment, have been included in the Others. Figures for each segment, including figures for the previous fiscal year, reflect the changed segmentation.

(2) Revenues by Market

| | | Three m | onths ende | d Decer | nber 31 | Nine m | onths ended | Decem | nber 31 |
|---|---------------|-----------|-------------|----------------|--------------------|-----------|-------------|----------------|--------------------|
| | | | en ions) | (B)/(A) (%) | U.S. \$ (millions) | | en ions) | (D)/(C) (%) | U.S. \$ (millions) |
| | | 2011 (A) | 2012 (B) | (70) | 2012 | 2011 (C) | 2012 (D) | (70) | 2012 |
| | lapan | 1,286,900 | 1,245,417 | 97 | 14,315 | 3,859,315 | 3,797,174 | 98 | 43,646 |
| | ιαραιι | 57% | 59% | 91 | 14,515 | 56% | 59% | 30 | 45,040 |
| | Asia | 454,945 | 398,806 | 88 | 4,584 | 1,458,179 | 1,245,383 | 85 | 14,315 |
| | Asia | 20% | 19% | 00 | 4,504 | 22% | 19% | 0.5 | 14,515 |
| | North America | 216,319 | 190,979 | ΩΩ | 2,195 | 608,422 | 578,252 | 95 | 6,647 |
| | North America | 10% | 9% | 00 | | 9% | 9% | | 0,047 |
| | Europe | 192,856 | 153,935 | 80 | 1,769 | 567,282 | 464,185 | 82 | 5,335 |
| | Luiope | 8% | 7% | 00 | 1,709 | 8% | 7% | 02 | 5,335 |
| | Other Areas | 113,927 | 123,996 | 109 | 1,425 | 344,478 | 383,707 | 111 | 4,410 |
| | Offici Aleas | 5% | 6% | 109 | 1,425 | 5% | 6% | 111 | 4,410 |
| - | Outside Japan | 978,047 | 867,716 | 89 | 9,974 | 2,978,361 | 2,671,527 | 90 | 30,707 |
| | outside Japan | 43% 41% | 09 | 3,374 | 44% | 41% | 90 | 30,707 | |
| - | 「otal | 2,264,947 | 2,113,133 | 93 | 24,289 | 6,837,676 | 6,468,701 | 95 | 74,353 |
| | - Clai | 100% | 100% | 93 | 24,209 | 100% | 100% | 95 | 74,333 |

Supplementary Information for the Financial Results of the Third Quarter ended December 31, 2012

1. Summary (Consolidated basis)

| | Fiscal | 2011 | | | Fiscal | 2012 | | |
|--|--------------------------------------|----------------------------------|---------|---------|---------|----------|----------|------------|
| | Three months ended December 31 | ed ended Pecember 31 Pecember 31 | | | | Total (F | orecast) | |
| | (A) | (B) | (C) | (C)/(A) | (D) | (D)/(B) | (E) | (E)/FY2011 |
| Revenues ^{*1} | 2,264.9 | 6,837.6 | 2,113.1 | 93% | 6,468.7 | 95% | 8,900.0 | 92% |
| Operating income ^{*1} | 95.1 | 265.7 | 68.3 | 72% | 231.9 | 87% | 420.0 | 102% |
| Percentage of revenues | 4.2 | 3.9 | 3.2 | _ | 3.6 | - | 4.7 | _ |
| Income before income taxes*1 | 83.9 | 216.9 | 59.4 | 71% | 175.6 | 81% | 330.0 | 59% |
| Net income ^{*1} | 46.4 | 124.1 | 28.8 | 62% | 94.3 | 76% | 225.0 | 55% |
| Net income attributable to Hitachi, Ltd. stockholders*1 | 34.2 | 85.2 | 20.2 | 59% | 50.3 | 59% | 150.0 | 43% |
| Average exchange rate (yen / U.S.\$) | 77 | 79 | 81 | _ | 80 | _ | 90 | _ |
| Net interest and dividends*1 | (3.7) | (6.5) | (2.0) | _ | (6.6) | _ | _ | _ |

^{*1} Billions of yen

| | As of March 31, 2012 | As of December 31, 2012 |
|--|----------------------|-------------------------|
| Cash and cash equivalents, Short-term investments (billions of yen) | 631.1 | 616.1 |
| Interest-bearing debt (billions of yen) | 2,396.4 | 2,681.3 |
| D/E Ratio (Including Noncontrolling interests) (times) | 0.86 | 0.91 |
| Number of employees | 323,540 | 328,278 |
| Japan | 212,302 | 210,355 |
| Overseas | 111,238 | 117,923 |
| Number of consolidated subsidiaries ^{*2} (Including Variable interest entities) | 939 | 957 |
| Japan | 340 | 314 |
| Overseas | 599 | 643 |

^{*2} There were no Variable interest entities included into the figures of consolidated subsidiaries in this period.
Also, consolidated trust accounts are not included into the figures of consolidated subsidiaries.

2. Consolidated Revenues by Business Segment^{*3}

(Billions of yen)

| | Fisca | | Fiscal 2012 | | | | | | | |
|--|--------------------------------------|-------------------------------------|--------------------|-----------------------|-------------------|---------------------|------------------------|------------------------|------------|--|
| | Three months ended December 31 | Nine months ended December 31 | Three mor Decem | nths ended ober 31 | Nine mon Decem | ths ended ber 31 | | Total | | |
| | (A) | (B) | (C) | (C)/(A) | (D) | (D)/(B) | Previous Forecast*4 | Revised Forecast(E) | (E)/FY2011 | |
| Information & Telecommunication Systems | 407.6 | 1,204.6 | 409.4 | 100% | 1,242.3 | 103% | 1,780.0 | 1,780.0 | 101% | |
| Power Systems | 166.3 | 538.8 | 205.7 | 124% | 619.2 | 115% | 870.0 | 870.0 | 105% | |
| Social Infrastructure & Industrial Systems | 259.5 | 773.0 | 296.9 | 114% | 842.2 | 109% | 1,260.0 | 1,260.0 | 105% | |
| Electronic Systems & Equipment | 248.5 | 782.1 | 218.4 | 88% | 728.9 | 93% | 1,100.0 | 1,020.0 | 93% | |
| Construction Machinery | 187.6 | 543.5 | 175.9 | 94% | 546.5 | 101% | 720.0 | 720.0 | 90% | |
| High Functional Materials & Components | 361.1 | 1,061.8 | 331.9 | 92% | 1,006.2 | 95% | 1,400.0 | 1,330.0 | 93% | |
| Automotive Systems | 205.0 | 570.7 | 190.9 | 93% | 592.8 | 104% | 780.0 | 780.0 | 96% | |
| Digital Media & Consumer Products | 194.6 | 665.9 | 198.1 | 102% | 626.9 | 94% | 830.0 | 810.0 | 94% | |
| Financial Services | 84.7 | 266.1 | 80.6 | 95% | 260.2 | 98% | 320.0 | 320.0 | 91% | |
| Others | 439.7 | 1,297.5 | 266.4 | 61% | 823.1 | 63% | 1,150.0 | 1,110.0 | 65% | |
| Subtotal | 2,555.0 | 7,704.3 | 2,374.6 | 93% | 7,289.0 | 95% | 10,210.0 | 10,000.0 | 92% | |
| Eliminations & Corporate items | (290.1) | (866.6) | (261.5) | _ | (820.3) | _ | (1,210.0) | (1,100.0) | _ | |
| Total | 2,264.9 | 6,837.6 | 2,113.1 | 93% | 6,468.7 | 95% | 9,000.0 | 8,900.0 | 92% | |

Effective on April 1, 2012, Hitachi discontinued the Components & Devices Segment. The businesses, which were previously included in the Components & Devices Segment, have been included in the Others. Figures for each segment, including figures for the previous fiscal year, reflect the changed segmentation. Forecast announced on October 30, 2012.

3. Consolidated Operating Income (Loss) by Business Segment^{*3}

| | Fisca | 2011 | | | | _ | | | |
|--|--------------------------------------|-------------------------------------|--------------------|-----------------------|--------|----------------------------------|------------------------|------------------------|------------|
| | Three months ended December 31 | Nine months ended December 31 | Three mor Decem | nths ended ober 31 | | Nine months ended December 31 | | Total | |
| | (A) | (B) | (C) | (C)/(A) | (D) | (D)/(B) | Previous Forecast*4 | Revised Forecast(E) | (E)/FY2011 |
| Information & Telecommunication Systems | 18.9 | 49.9 | 15.9 | 84% | 43.1 | 86% | 120.0 | 115.0 | 113% |
| Power Systems | (11.8) | (11.2) | 6.5 | _ | 14.0 | _ | 26.0 | 26.0 | _ |
| Social Infrastructure & Industrial Systems | 7.8 | 14.1 | 11.3 | 144% | 14.5 | 102% | 56.0 | 56.0 | 114% |
| Electronic Systems & Equipment | 8.5 | 29.8 | 0.5 | 6% | 20.3 | 68% | 52.0 | 34.0 | 68% |
| Construction Machinery | 13.2 | 39.1 | 9.3 | 70% | 32.1 | 82% | 58.0 | 58.0 | 92% |
| High Functional Materials & Components | 22.9 | 56.7 | 8.0 | 35% | 46.2 | 81% | 80.0 | 53.0 | 69% |
| Automotive Systems | 10.9 | 26.8 | 6.7 | 61% | 25.9 | 97% | 33.0 | 33.0 | 89% |
| Digital Media & Consumer Products | (4.7) | 0.4 | 0.0 | _ | (2.3) | _ | 0.0 | (7.0) | _ |
| Financial Services | 6.2 | 20.4 | 6.1 | 98% | 19.8 | 97% | 28.0 | 28.0 | 93% |
| Others | 27.6 | 55.5 | 8.8 | 32% | 29.6 | 53% | 43.0 | 39.0 | 54% |
| Subtotal | 99.8 | 281.8 | 73.4 | 73% | 243.5 | 86% | 496.0 | 435.0 | 100% |
| Eliminations & Corporate items | (4.7) | (16.1) | (5.0) | _ | (11.5) | _ | (16.0) | (15.0) | _ |
| Total | 95.1 | 265.7 | 68.3 | 72% | 231.9 | 87% | 480.0 | 420.0 | 102% |

4. Consolidated Overseas Revenues by Business Segment^{*3}

(Billions of yen)

| | Fisca | 2011 | Fiscal 2012 | | | | | |
|--|--------------------------------------|-------------------------------------|--------------------|-----------------------|----------------------------------|---------|--|--|
| | Three months ended December 31 | Nine months ended December 31 | Three mor Decem | nths ended nber 31 | Nine months ended December 31 | | | |
| | (A) | (B) | (C) | (C)/(A) | (D) | (D)/(B) | | |
| Information & Telecommunication Systems | 108.3 | 307.4 | 121.4 | 112% | 324.7 | 106% | | |
| Power Systems | 67.4 | 203.5 | 77.6 | 115% | 230.8 | 113% | | |
| Social Infrastructure & Industrial Systems | 71.0 | 205.5 | 96.4 | 136% | 264.9 | 129% | | |
| Electronic Systems & Equipment | 138.7 | 447.9 | 113.6 | 82% | 401.3 | 90% | | |
| Construction Machinery | 127.4 | 397.0 | 126.7 | 99% | 404.5 | 102% | | |
| High Functional Materials & Components | 126.1 | 395.0 | 126.7 | 100% | 387.5 | 98% | | |
| Automotive Systems | 85.4 | 244.8 | 81.8 | 96% | 260.0 | 106% | | |
| Digital Media & Consumer Products | 79.2 | 283.8 | 84.6 | 107% | 269.2 | 95% | | |
| Financial Services | 12.2 | 36.8 | 15.6 | 128% | 44.1 | 120% | | |
| Others | 191.8 | 560.0 | 44.2 | 23% | 155.1 | 28% | | |
| Subtotal | 1,007.9 | 3,082.0 | 888.9 | 88% | 2,742.6 | 89% | | |
| Eliminations & Corporate items | (29.8) | (103.7) | (21.2) | _ | (71.1) | _ | | |
| Total | 978.0 | 2,978.3 | 867.7 | 89% | 2,671.5 | 90% | | |

5. Consolidated Capital Expenditures by Business Segment (Completion basis, including Leasing Assets)^{*3} (Billions of yen)

| | Fisca | l 2011 | Fiscal 2012 | | | | | |
|--|--------------------------------------|-------------------------------------|--------------------|---------|----------------------------------|---------|--|--|
| | Three months ended December 31 | Nine months ended December 31 | Three mor Decem | | Nine months ended December 31 | | | |
| | (A) | (B) | (C) | (C)/(A) | (D) | (D)/(B) | | |
| Information & Telecommunication Systems | 11.2 | 29.3 | 12.3 | 109% | 41.1 | 140% | | |
| Power Systems | 7.3 | 17.1 | 6.7 | 92% | 18.8 | 110% | | |
| Social Infrastructure & Industrial Systems | 4.9 | 16.5 | 6.4 | 131% | 21.9 | 133% | | |
| Electronic Systems & Equipment | 7.8 | 16.2 | 4.2 | 54% | 12.1 | 74% | | |
| Construction Machinery | 19.2 | 46.1 | 14.9 | 78% | 55.8 | 121% | | |
| High Functional Materials & Components | 16.4 | 43.9 | 20.0 | 122% | 57.9 | 132% | | |
| Automotive Systems | 10.7 | 25.1 | 11.3 | 106% | 33.6 | 134% | | |
| Digital Media & Consumer Products | 3.2 | 10.9 | 6.0 | 187% | 15.2 | 139% | | |
| Financial Services | 59.3 | 189.6 | 85.0 | 143% | 254.9 | 134% | | |
| Others | 20.6 | 60.0 | 10.4 | 51% | 30.7 | 51% | | |
| Subtotal | 161.1 | 455.2 | 177.8 | 110% | 542.3 | 119% | | |
| Eliminations & Corporate items | (1.6) | (7.4) | (1.2) | _ | (1.1) | _ | | |
| Total | 159.4 | 447.8 | 176.6 | 111% | 541.2 | 121% | | |
| Internal use Assets | 93.8 | 248.4 | 92.1 | 98% | 272.5 | 110% | | |
| Leasing Assets | 65.6 | 199.3 | 84.4 | 129% | 268.6 | 135% | | |

6. Consolidated Depreciation by Business Segment^{*3}

(Billions of yen)

| | Fiscal 2011 | | | Fiscal 2012 | | | | | |
|--|--------------------------------------|-------------------------------------|--------------------|-----------------------|-------------------|---------------------|--|--|--|
| | Three months ended December 31 | Nine months ended December 31 | Three mor Decem | nths ended ober 31 | Nine mon Decem | ths ended ber 31 | | | |
| | (A) | (B) | (C) | (C)/(A) | (D) | (D)/(B) | | | |
| Information & Telecommunication Systems | 8.7 | 22.3 | 8.1 | 93% | 23.5 | 105% | | | |
| Power Systems | 4.3 | 12.2 | 4.4 | 102% | 12.2 | 101% | | | |
| Social Infrastructure & Industrial Systems | 5.1 | 14.7 | 4.7 | 92% | 14.0 | 95% | | | |
| Electronic Systems & Equipment | 3.1 | 8.6 | 2.5 | 81% | 7.3 | 85% | | | |
| Construction Machinery | 8.6 | 25.6 | 7.9 | 91% | 22.9 | 90% | | | |
| High Functional Materials & Components | 15.5 | 46.2 | 14.5 | 94% | 41.8 | 90% | | | |
| Automotive Systems | 6.8 | 18.3 | 5.3 | 78% | 15.0 | 82% | | | |
| Digital Media & Consumer Products | 4.5 | 14.0 | 4.8 | 108% | 13.6 | 97% | | | |
| Financial Services | 14.0 | 43.5 | 14.5 | 104% | 43.1 | 99% | | | |
| Others | 18.2 | 54.6 | 7.9 | 44% | 23.3 | 43% | | | |
| Subtotal | 89.3 | 260.5 | 75.1 | 84% | 217.2 | 83% | | | |
| Eliminations & Corporate items | 0.7 | 1.8 | 0.9 | 118% | 2.4 | 135% | | | |
| Total | 90.1 | 262.3 | 76.0 | 84% | 219.7 | 84% | | | |
| Internal use Assets | 70.4 | 202.7 | 56.5 | 80% | 162.0 | 80% | | | |
| Leasing Assets | 19.6 | 59.6 | 19.5 | 99% | 57.6 | 97% | | | |

7. Consolidated R&D Expenditure by Business Segment^{*3}

| 7. Consolidated N&D Expendi | . Consolidated N&D Experiorities by Business Segment (Billions of year) | | | | | | | | | | | |
|--|---|-------------------------------------|-------|-----------------------|-------|---------------------|--|--|--|--|--|--|
| | Fisca | l 2011 | | Fisca | 2012 | | | | | | | |
| | Three months ended December 31 | Nine months ended December 31 | Decem | nths ended nber 31 | Decem | ths ended ber 31 | | | | | | |
| | (A) | (B) | (C) | (C)/(A) | (D) | (D)/(B) | | | | | | |
| Information & Telecommunication Systems | 20.0 | 61.8 | 19.2 | 96% | 59.3 | 96% | | | | | | |
| Power Systems | 3.8 | 11.5 | 4.5 | 120% | 13.8 | 120% | | | | | | |
| Social Infrastructure & Industrial Systems | 5.1 | 16.2 | 5.5 | 109% | 17.1 | 106% | | | | | | |
| Electronic Systems & Equipment | 11.1 | 34.2 | 10.0 | 90% | 31.6 | 92% | | | | | | |
| Construction Machinery | 4.1 | 11.9 | 4.3 | 104% | 12.4 | 105% | | | | | | |
| High Functional Materials & Components | 11.6 | 34.4 | 11.2 | 97% | 32.7 | 95% | | | | | | |
| Automotive Systems | 13.1 | 37.4 | 15.1 | 115% | 42.2 | 113% | | | | | | |
| Digital Media & Consumer Products | 5.6 | 17.4 | 4.5 | 80% | 15.2 | 87% | | | | | | |
| Financial Services | 0.0 | 0.2 | 0.0 | 86% | 0.1 | 50% | | | | | | |
| Others | 17.1 | 54.2 | 1.7 | 10% | 5.3 | 10% | | | | | | |
| Corporate items | 5.8 | 17.5 | 5.9 | 101% | 18.0 | 103% | | | | | | |
| Total | 97.9 | 297.0 | 82.3 | 84% | 248.1 | 84% | | | | | | |
| Percentage of revenues (%) | 4.3 | 4.3 | 3.9 | _ | 3.8 | _ | | | | | | |

8. Consolidated Balance Sheets by Financial and Non-Financial Services 5

| | As of March 31, 2012 | | | As of December 31, 2012 | | | |
|---|--|-----------------------|---------------------|--|-----------------------|---------------------|--|
| | Manufacturing, Services and Others | Financial Services | Total ^{*6} | Manufacturing, Services and Others | Financial Services | Total ^{*6} | |
| Current assets | 4,593.2 | 1,023.1 | 5,162.1 | 4,532.2 | 1,071.7 | 5,197.2 | |
| Cash and cash equivalents | 589.0 | 142.0 | 619.5 | 573.7 | 146.2 | 606.5 | |
| Trade receivables | 1,999.5 | 593.5 | 2,343.4 | 1,749.4 | 660.0 | 2,178.5 | |
| Investments in leases | 86.6 | 169.6 | 235.7 | 84.6 | 174.3 | 243.9 | |
| Current portion of financial assets transferred to consolidated securitization entities | 5.6 | 80.3 | 86.0 | 4.9 | 53.3 | 58.3 | |
| Inventories | 1,413.2 | 0.0 | 1,413.2 | 1,610.1 | 0.0 | 1,610.0 | |
| Others | 499.0 | 37.3 | 464.0 | 509.2 | 37.6 | 499.9 | |
| Investments and advances | 685.4 | 92.0 | 744.4 | 667.8 | 96.6 | 721.3 | |
| Property, plant and equipment | 1,828.4 | 198.4 | 2,025.5 | 2,002.1 | 203.2 | 2,204.2 | |
| Financial assets transferred to consolidated securitization entities | _ | 205.4 | 205.4 | _ | 157.0 | 157.0 | |
| Other assets | 887.6 | 431.6 | 1,280.8 | 943.0 | 449.8 | 1,366.5 | |
| Total Assets | 7,994.7 | 1,950.6 | 9,418.5 | 8,145.3 | 1,978.6 | 9,646.5 | |
| Current liabilities | 3,576.1 | 991.1 | 4,110.8 | 3,725.1 | 896.6 | 4,215.0 | |
| Short-term debt and current portion of long-term debt | 615.2 | 491.6 | 915.5 | 998.4 | 472.7 | 1,302.3 | |
| Current portion of non-recourse borrowings of consolidated securitization entities | 5.6 | 91.3 | 97.0 | 4.9 | 33.5 | 38.4 | |
| Trade payables | 1,284.0 | 269.9 | 1,325.7 | 1,110.4 | 259.8 | 1,163.8 | |
| Others | 1,671.1 | 138.1 | 1,772.5 | 1,611.3 | 130.6 | 1,710.4 | |
| Long-term debt | 801.9 | 501.9 | 1,248.8 | 646.0 | 638.7 | 1,230.2 | |
| Non-recourse borrowings of consolidated securitization entities | _ | 135.0 | 135.0 | _ | 110.4 | 110.4 | |
| Other noncurrent liabilities | 1,089.4 | 65.6 | 1,149.7 | 1,095.2 | 60.8 | 1,150.8 | |
| Total Liabilities | 5,467.6 | 1,693.8 | 6,644.5 | 5,466.4 | 1,706.7 | 6,706.5 | |
| Total Hitachi, Ltd. stockholders' equity | 1,635.8 | 146.6 | 1,771.7 | 1,748.9 | 155.9 | 1,893.9 | |
| Noncontrolling interests | 891.3 | 110.2 | 1,002.2 | 929.9 | 115.9 | 1,045.9 | |
| Total Equity | 2,527.1 | 256.8 | 2,773.9 | 2,678.8 | 271.8 | 2,939.9 | |
| Total Liabilities and Equity | 7,994.7 | 1,950.6 | 9,418.5 | 8,145.3 | 1,978.6 | 9,646.5 | |
| Interest hearing debt | 1,422.8 | 1 220 0 | 2 206 4 | 1 6/0 / | 1 255 4 | 2 691 2 | |
| Interest-bearing debt | | 1,220.0 | 2,396.4 | 1,649.4 | 1,255.4 | 2,681.3 | |
| D/E ratio (including noncontrolling interests) (times) | 0.56 | 4.75 | 0.86 | 0.62 | 4.62 | 0.91 | |

Total Hitachi, Ltd. stockholders' equity ratio 20.5% 7.5% 18.8% 21.5% 7.9% 19.6%

Figures in tables 8, 9 and 10 represent unaudited financial information prepared by the Company for the purpose of this supplementary information. Total Figures exclude inter-segment transactions.

9. Consolidated Statements of Operations by Financial and Non-Financial Services^{*5}

(Billions of yen)

| | | Fiscal 2011 | | Fiscal 2012 | | | |
|---|--|-----------------------|---------------------|--|-----------------------|---------------------|--|
| | Nine mon | iths ended Dec | ember 31 | Nine months ended December 31 | | | |
| | Manufacturing, Services and Others | Financial Services | Total ^{*6} | Manufacturing, Services and Others | Financial Services | Total ^{*6} | |
| Revenues | 6,671.6 | 266.1 | 6,837.6 | 6,309.8 | 260.2 | 6,468.7 | |
| Operating income | 246.7 | 20.4 | 265.7 | 213.0 | 19.8 | 231.9 | |
| Income before income taxes | 199.1 | 19.6 | 216.9 | 156.1 | 21.9 | 175.6 | |
| Net income attributable to Hitachi, Ltd. stockholders | 81.1 | 6.1 | 85.2 | 42.9 | 9.8 | 50.3 | |

10. Consolidated Statements of Cash Flows by Financial and Non-Financial Services^{*5}

| | | Fiscal 2011 | | Fiscal 2012 | | | |
|--|--|-----------------------|---------------------|--|-----------------------|---------------------|--|
| | Nine mon | ths ended Dec | ember 31 | Nine months ended December 31 | | | |
| | Manufacturing, Services and Others | Financial Services | Total ^{*6} | Manufacturing, Services and Others | Financial Services | Total ^{*6} | |
| Cash flows from operating activities | 81.3 | 27.7 | 100.6 | 210.0 | 50.8 | 245.3 | |
| Cash flows from investing activities | (329.2) | 32.6 | (304.8) | (379.0) | (61.9) | (453.6) | |
| Cash flows from financing activities | 290.4 | (26.6) | 248.7 | 132.9 | 14.1 | 173.7 | |
| Effect of exchange rate changes on cash and cash equivalents | (37.1) | (0.2) | (37.4) | 20.7 | 1.0 | 21.5 | |
| Net increase (decrease) in cash and cash equivalents | 5.3 | 33.4 | 7.0 | (15.2) | 4.1 | (12.9) | |
| Cash and cash equivalents at beginning of the period | 533.6 | 108.8 | 554.8 | 589.0 | 142.0 | 619.5 | |
| Cash and cash equivalents at end of the period | 538.9 | 142.3 | 561.8 | 573.7 | 146.2 | 606.5 | |

11. Information & Telecommunication Systems

(1) Revenues and Operating Income*7

(Billions of yen)

| | Fiscal | 2011 | | | 2012 | | | |
|---------------------|-----------------------------------|----------------------------------|-------|-----------------------|---------|---------------------|----------|------------|
| | Three months ended December 31 | Nine months ended December 31 | | nths ended nber 31 | | ths ended ber 31 | Total (F | orecast) |
| | (A) | (B) | (C) | (C)/(A) | (D) | (D)/(B) | (E) | (E)/FY2011 |
| Revenues | 407.6 | 1,204.6 | 409.4 | 100% | 1,242.3 | 103% | 1,780.0 | 101% |
| Software & Services | 268.5 | 821.6 | 276.4 | 103% | 847.1 | 103% | 1,250.0 | 102% |
| Software | 42.0 | 125.5 | 40.5 | 96% | 115.8 | 92% | | |
| Services | 226.4 | 695.9 | 235.8 | 104% | 731.3 | 105% | | |
| Hardware | 139.0 | 382.9 | 132.9 | 96% | 395.1 | 103% | 530.0 | 98% |
| Storage*8 | 50.4 | 142.4 | 52.6 | 104% | 146.8 | 103% | | |
| Servers*9 | 11.2 | 35.2 | 11.4 | 102% | 37.5 | 107% | | |
| PCs*10 | 6.2 | 20.7 | 5.7 | 92% | 17.7 | 86% | \ | |
| Telecommunication | 38.1 | 99.3 | 26.3 | 69% | 85.7 | 86% | | |
| Others | 33.0 | 84.9 | 36.7 | 111% | 107.3 | 126% | | |
| Operating income | 18.9 | 49.9 | 15.9 | 84% | 43.1 | 86% | 115.0 | 113% |
| Software & Services | | | | _ | | | 89.0 | 103% |
| Hardware | | | | | | | 26.0 | 169% |

- Figures for each product exclude intra-segment transactions.
 Figures for Storage include disk array systems, etc.
- *8
- *9 *10 Figures for Servers include general-purpose computers, UNIX servers, etc. Figures for PCs include PC servers, client PCs (only commercial use), etc.

(2) Storage Solutions

| | Fiscal | 2011 | | | Fiscal | 2012 | | |
|----------|-----------------------------------|----------------------------------|--------------------------------|---------|----------------------------------|---------|------------------|------------|
| | Three months ended December 31 | Nine months ended December 31 | Three months ended December 31 | | Nine months ended December 31 | | Total (Forecast) | |
| | (A) | (B) | (C) | (C)/(A) | (D) | (D)/(B) | (E) | (E)/FY2011 |
| Revenues | 94.0 | 261.0 | 98.0 | 104% | 273.0 | 105% | 370.0 | 105% |