

Segment Information (Unaudited)

Industry Segments

		Three months ended December 31			
		Yen (millions)		(A)/(B) X100 (%)	U.S. Dollars (millions)
		2002 (A)	2001 (B)		2002
Sales	Information & Telecommunication Systems	409,665 17%	372,806 17%	110	3,414
	Electronic Devices	378,452 16%	342,458 15%	111	3,154
	Power & Industrial Systems	498,747 20%	482,228 21%	103	4,156
	Digital Media & Consumer Products	307,473 13%	303,059 13%	101	2,562
	High Functional Materials & Components	310,323 13%	303,062 13%	102	2,586
	Logistics, Services & Others	375,994 15%	346,356 15%	109	3,133
	Financial Services	142,924 6%	141,576 6%	101	1,191
	Subtotal	2,423,578 100%	2,291,545 100%	106	20,196
	Eliminations & Corporate items	(502,519)	(457,362)	-	(4,188)
	Total	1,921,059	1,834,183	105	16,009
Operating income (loss)	Information & Telecommunication Systems	1,811 -	(13,538) -	-	15
	Electronic Devices	(6,010) -	(54,043) -	-	(50)
	Power & Industrial Systems	9,552 -	2,111 -	452	80
	Digital Media & Consumer Products	2,748 -	630 -	436	23
	High Functional Materials & Components	7,113 -	(4,502) -	-	59
	Logistics, Services & Others	2,678 -	1,214 -	221	22
	Financial Services	3,116 -	8,852 -	35	26
	Subtotal	21,008 -	(59,276) -	-	175
	Eliminations & Corporate items	(8,112)	(10,016)	-	(68)
	Total	12,896	(69,292)	-	107

Note: Net sales by industry segment include intersegment transactions.

Segment Information (Unaudited)

Industry Segments

		Nine months ended December 31			
		Yen (millions)		(C)/(D) X100 (%)	U.S. Dollars (millions)
		2002 (C)	2001 (D)		2002
Sales	Information & Telecommunication Systems	1,287,895 17%	1,246,118 17%	103	10,732
	Electronic Devices	1,144,869 16%	1,107,548 15%	103	9,541
	Power & Industrial Systems	1,566,848 21%	1,599,603 22%	98	13,057
	Digital Media & Consumer Products	905,162 12%	885,552 12%	102	7,543
	High Functional Materials & Components	923,384 13%	931,237 13%	99	7,695
	Logistics, Services & Others	1,076,607 15%	1,054,122 15%	102	8,972
	Financial Services	436,245 6%	422,678 6%	103	3,635
	Subtotal	7,341,010 100%	7,246,858 100%	101	61,175
	Eliminations & Corporate items	(1,503,460)	(1,474,554)	-	(12,529)
	Total	5,837,550	5,772,304	101	48,646
Operating income (loss)	Information & Telecommunication Systems	43,978 -	1,020 -	-	366
	Electronic Devices	(13,928) -	(126,961) -	-	(116)
	Power & Industrial Systems	20,663 -	28,847 -	72	172
	Digital Media & Consumer Products	8,495 -	(5,392) -	-	71
	High Functional Materials & Components	16,155 -	(5,977) -	-	135
	Logistics, Services & Others	4,135 -	8,586 -	48	34
	Financial Services	21,769 -	29,255 -	74	181
	Subtotal	101,267 -	(70,622) -	-	844
	Eliminations & Corporate items	(26,683)	(40,780)	-	(222)
	Total	74,584	(111,402)	-	622

Note: Net sales by industry segment include intersegment transactions.

Segment Information (Unaudited)

Sales by Market

		Three months ended December 31			
		Yen (millions)		(A)/(B) X100 (%)	U.S. Dollars (millions)
		2002 (A)	2001 (B)		2002
Japan		1,244,908 65%	1,225,023 67%	102	10,374
	Asia	254,008 13%	205,555 11%	124	2,117
	North America	242,035 13%	234,991 13%	103	2,017
	Europe	135,257 7%	122,992 7%	110	1,127
	Other Areas	44,851 2%	45,622 2%	98	374
Outside Japan		676,151 35%	609,160 33%	111	5,635
Total		1,921,059 100%	1,834,183 100%	105	16,009

		Nine months ended December 31			
		Yen (millions)		(C)/(D) X100 (%)	U.S. Dollars (millions)
		2002 (C)	2001 (D)		2002
Japan		3,878,016 66%	3,925,441 68%	99	32,317
	Asia	752,602 13%	637,081 11%	118	6,272
	North America	669,015 12%	685,863 12%	98	5,575
	Europe	397,442 7%	379,935 7%	105	3,312
	Other Areas	140,475 2%	143,984 2%	98	1,171
Outside Japan		1,959,534 34%	1,846,863 32%	106	16,329
Total		5,837,550 100%	5,772,304 100%	101	48,646

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