#### FOR IMMEDIATE RELEASE

## HITACHI DATA SYSTEMS INTRODUCES NEW SOLUTIONS AND SERVICES TO MAKE SOCIETIES SAFER, SMARTER AND HEALTHIER

Acquisitions and Innovations in Big Data Analytics and Internet of Things Advance Social Innovation Strategy, Positions Company for Market Leadership

**CONNECT 2015 – LAS VEGAS – April 28, 2015** – Hitachi Data Systems Corporation (HDS), a wholly owned subsidiary of Hitachi, Ltd. (TSE: 6501), today unveiled the next phase of its Social Innovation business strategy in conjunction with new solutions and services, which include Hitachi Live Insight for IT Operations, Hitachi Clinical Repository for connected health, and Hitachi Live Insight Center of Excellence. Hitachi Data Systems is a pioneer in Social Innovation, the unifying strategy across all Hitachi companies that combines rich Hitachi heritage in operational technology (OT) with its deep domain expertise in information technology (IT), advanced data analytics and data infrastructure to deliver holistic solutions that address an array of modern IT challenges in a multitude of industries. The company has announced several strategic acquisitions over the past year to bolster its Social Innovation and analytics portfolio –including Avrio, oXya, Pantascene and Pentaho – and is now well positioned to help data-driven public and private sector organizations extract deeper, more sophisticated insights and unlock greater value from their data. Concurrently today, Hitachi Data Systems also announced a powerful new lineup of software-defined infrastructure solutions to simplify IT and support mission-critical workloads.

"Hitachi Data Systems is rapidly evolving to become more than just a storage company. They're smartly driving better business and societal outcomes for their customers through the expansion of expertise and offerings that integrate the Internet of Things, operational technology, and machine-to-machine and data analytics, which are increasingly important to organizations in both the public and private sectors," said Vernon Turner, senior vice president of Enterprise Systems and IDC Fellow for The Internet of Things. "In a world where rampant data growth and increasing IT and organizational complexity are often the culprits for stunted business growth, vendors that can streamline the path to becoming a truly data-driven organization ultimately stand to gain significant mind and market share."

The Hitachi Data Systems Social Innovation initiative and solutions portfolio address critical business and societal challenges – including population growth and urbanization, aging public infrastructures and populations, rising healthcare costs and public safety concerns. By helping to address these issues, the company is delivering value for both businesses and societies. Leveraging its market leading data infrastructure technologies and smart analytics software foundation, Hitachi Data Systems is developing purpose-built solutions for a variety of markets that combine the power of connected devices and technologies – or the Internet of Things (IoT) – with operational technology (OT), machine-to-machine (M2M) and advanced data analytics,

and best-of-breed IT infrastructure, all in a unified, fully integrated stack. The new solutions and services being introduced to the Hitachi Data Systems Social Innovation portfolio today include:

Hitachi Live Insight for IT Operations:

A cloud-based M2M analytics solution designed to help customers achieve optimal performance and availability from their IT infrastructure, and gain operational intelligence at the lowest total cost of ownership (TCO). Hitachi Live Insight for IT Operations enables users to analyze all the machine data in their data center—from enterprise applications and data storage, to power distribution units and temperature sensors—to detect and identify the root cause of data center outages. Customers can also benefit from a new analytics accelerator service, which employs a five-step approach that leverages data acquisition, mapping and interpretation, predictive modeling, and data processing and retrieval tools, such as Hadoop and NoSQL, to gain actionable insights and drive business-level results.

### Hitachi Clinical Repository (HCR) for Connected Health:

A newly enhanced release of HCR, expanded to support connected health with secure mobile access. HCR for connected health empowers healthcare professionals with sophisticated data analytics, tools and proven delivery methods that let them adapt better to societal changes and increase strategic decision-making to optimize patient care. Built on Hitachi Content Platform technology, HCR provides a multipurpose data repository where all clinical and nonclinical data can be stored, backed up, preserved and retrieved on a single, integrated platform. By aggregating data from previously siloed applications, HCR makes patient records and health information sharable and discoverable across multiple caregivers, ensuring they have real time insights into prescriptions, treatment plans and more.

# Hitachi Live Insight Center of Excellence:

Planned to offer best of breed services, consulting and industry best practices, Hitachi Live Insight Center of Excellence is designed to help organizations confidently and swiftly test, customize and deploy advanced data analytics solutions, applications, platforms, and integrated solutions to support new business initiatives. Offering a single point of coordination across various Hitachi and third-party resources, customers can leverage Hitachi Live Insight Center of Excellence to:

- Develop precise big data strategies and analytics roadmaps with expert-led workshops that explore opportunities and clarify business impact.
- Tailor Social Innovation solutions to address their specific goals and industry dynamics, based on deep domain and operational experience.
- Deliver greater business value, faster, with more predictable results by using a proven team known for seamless deployments.

The new solutions and services augment and extend the company's existing Social Innovation

offerings for public safety, telecom analytics and other products and services from the Hitachi family of companies, which include:

### • Hitachi Visualization for Public Safety:

Originally announced at IACP in October 2014, Hitachi Visualization offers situational awareness solutions for law enforcement professionals by integrating multiple types of data from cameras, sensors, emergency dispatch and social media. HDS is now introducing powerful new predictive analytics capabilities for its Hitachi Visualization solution that will enable police to better prepare for potential events. The solution is powered by the Pantascene and Avrio technologies HDS acquired in September 2014.

# • Hitachi Live Insight for Telecom:

Announced at Mobile World Congress in March 2015, Hitachi Live Insight for Telecom offers enhanced network analytics that are specifically designed to support communication service providers and their customers' ability to enhance network services using real-time insight.

With thousands of relevant patents secured and new patent applications pending, Hitachi is a rapidly emerging global leader in the areas of IoT, OT, big data and M2M analytics, complementing its proficiencies in data infrastructure and IT. The company's Social Innovation roadmap is now accelerating, buoyed by recent strategic software acquisitions that are providing the fundamental building blocks to deliver a smart analytics foundation that supports its growing solutions portfolio. Hitachi Data Systems plans to continue aggressively building its footprint in the IoT, OT, M2M and big data analytics markets in 2015, with plans to introduce new solutions and services for connected cars and connected energy, among others, that further leverage the expertise and the full breadth of products, services and industries served by the Hitachi family of companies.

"Our Social Innovation solutions and services leverage a broad spectrum of advanced technologies and considerable expertise from the Hitachi family of companies," said Kevin Eggleston, senior vice president, Social Innovation and Global Industries at Hitachi Data Systems. "From data scientists to data algorithms, machine-to-machine and big data analytics, and operational technology, we have the abundant resources and embedded expertise to help organizations address real-world challenges through data innovation and accomplish more in the areas that matter most."

# Supporting Quotes Austin Police Department

"Hitachi Data Systems solutions aim to drive significant progress in areas of public safety, ranging from more connected city infrastructure to increased intelligence, helping government agencies combat crime," said Chief Art Acevedo with Austin Police Department. "With the increase in shared data across agencies, various departments will be better able to collaborate on actionable intelligence, helping to more effectively suppress crime in the most cost-effective manner."

### Clarion

"The Hitachi Live Insight for IT Operations solution is delivering next generation M2M analytics that will enable us to further advance our efforts to deliver always-on in-vehicle connectivity, which makes driving and traveling safer, more entertaining and significantly more personalized," said Allen H. Gharapetian, vice president of marketing and product development for Clarion Corporation of America. "We are excited about our on-going partnership with Hitachi Data Systems and look forward to working with them to make this vision a reality in 2015."

### About Hitachi Data Systems

Hitachi Data Systems, a wholly owned subsidiary of Hitachi, Ltd., provides information technologies, services and solutions that help companies improve IT costs and agility, and innovate with information to make a difference in the world. Our products, services and solutions are trusted by the world's leading enterprises, including more than 70% of the Fortune 100 and more than 80% of the Fortune Global 100. Visit us at <u>www.HDS.com</u>.

### About Hitachi, Ltd.

Hitachi, Ltd. (TSE: 6501), headquartered in Tokyo, Japan, delivers innovations that answer society's challenges with our talented team and proven experience in global markets. The company's consolidated revenues for fiscal 2013 (ended March 31, 2014) totaled 9,616 billion yen (\$93.4 billion). Hitachi is focusing more than ever on the Social Innovation Business, which includes infrastructure systems, information & telecommunication systems, power systems, construction machinery, high functional materials & components, automotive systems, healthcare and others. For more information on Hitachi, please visit the company's website at <a href="http://www.hitachi.com">http://www.hitachi.com</a>.

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Information contained in this news release is current as of the date of the press announcement, but may be subject to change without prior notice.

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