

HITACHI

Hitachi Digital

Hitachi, Ltd.
CEO, Digital Engineering & AI Solutions BU
Digital Systems & Services Sector

Anand Birje

October 28, 2026



Anand Birje

HITACHI

CEO, Digital Engineering & AI Solutions BU, Hitachi

CEO, the combined Hitachi Digital Services and GlobalLogic organization (Hitachi Digital)

Santa Clara, California

Track Record

- Encora (GlobalLogic competitor): CEO for three years, led the company through growth to its \$2.35B acquisition by Coforge in April 2026
- HCLTech: 15+ years, most recently President of \$4.5B Digital Business Services (Digital Consulting, App Services, Data Engineering); founding leader of the infrastructure and cloud services business that reached \$2.5B+ revenue within a decade
- Emerson Electric and Capgemini: industrial control systems, SCADA and MES, hands-on IT-OT convergence
- Industry thought leader on Digital Transformation, IOT, Cloud & AI enabled business transformation across industry verticals
- Extensive experience with complex M&A, integrations and culture transformations in publicly listed IT/Digital services firms.

Role Today

Appointed CEO of Hitachi's Digital Engineering & AI Solutions BU in August 2026, and CEO of the combined Hitachi Digital Services and GlobalLogic organization in September 2026, based in Santa Clara, California

Mandate: Unify GlobalLogic and Hitachi Digital Services capabilities while driving and scaling digital transformation across Global markets and mission critical industries leveraging AI, Data and Cloud

Career Path ->

Emerson Electric

Capgemini

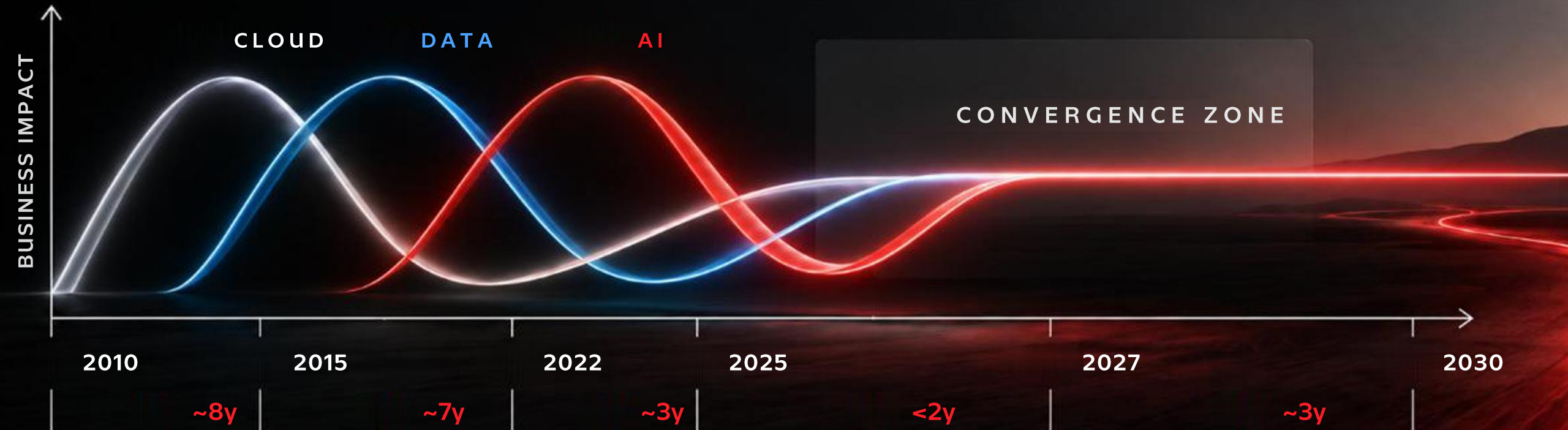
HCLTech

Encora

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Convergence of Cloud, Data & AI.

Redefines Future of Enterprise Business Transformation



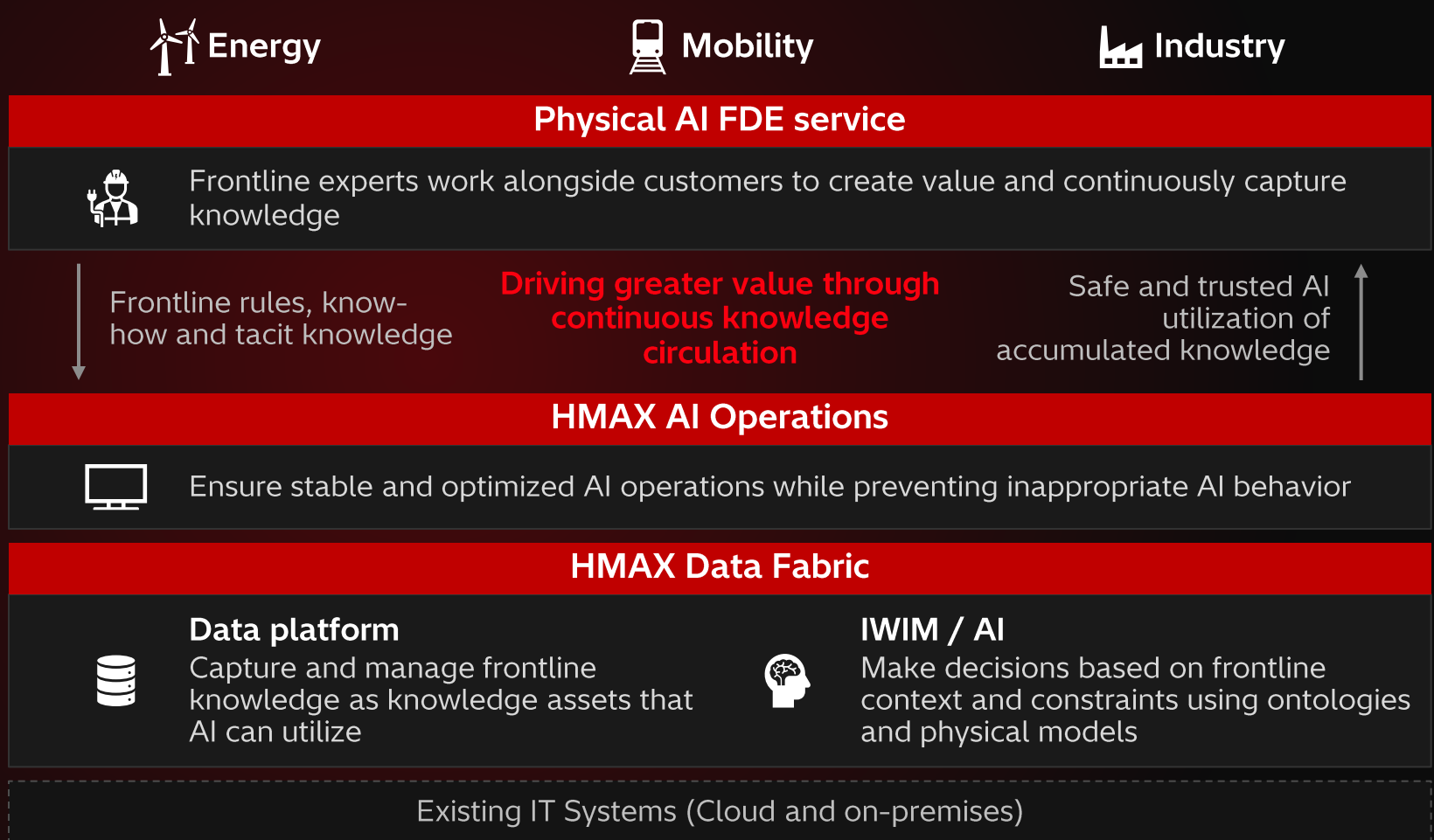
We will Enable Hitachi to tap into this Convergence

Frontline experts and the HMAX platform turn customer know-how into trusted AI across Mission Critical Industries

One company operating across the Physical and Digital tech stack

HDS + GlobalLogic

- Inside Hitachi's Digital Engineering & AI Solutions BU
- Full-stack digital engineering with IT-OT
- External clients plus sell-to / sell-with Hitachi units



Hitachi Digital and Hitachi: Prepared for the Market

We have the clients, the scale and the Hitachi domain assets. The gap to best-in-class multiples is focus and execution.

Strengths	Opportunities	What We Plan to Scale
+46% YoY^(*1) Synergy business growth sell-to / sell-with Hitachi Front Business Units and transforming digital capabilities across Hitachi Scale and clients Scaled revenue, large client base, synergy business growth Hitachi domain depth OT know-how in mission-critical industries, codified in HMAX IP	Single-digit, 2-yr CAGR representing 65% of business Hitachi Digital Top 100 accounts historical growth rate Opportunity to drive vendor consolidation with end-to-end services and global scale Select verticals, service lines, and geos to drive disproportionate market growth For example, data and AI services spend projected to grow at 15% CAGR Evolution need: Strong coherence of strategy, leadership and execution	Reprioritization of Investments and Focus 4 Growth Service lines Cloud, Data, Physical AI, Enterprise Platforms 7 Key Verticals Energy, Mobility, Telecom, Pharma & Healthcare, Banking and Financial Services, Auto, Connective Industries 200 Top Customers drive non-linear growth in strategic customers through FDE investments, Ecosystem Partners, Industry specific solutions. IP IP Investments: Evolution of HARC^(*2) for Industry specific ontology and context layer acceleration

(*1) FY2026/H1 Actual

(*2) Hitachi Application Reliability Centers

**A new company,
a new name**

Hitachi Digital

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ENGINEER
WHAT THE
WORLD
DEPENDS ON.



Hitachi Digital

Hitachi Digital helps companies in complex, mission-critical industries turn cloud, data and AI convergence into sustainable business transformation.

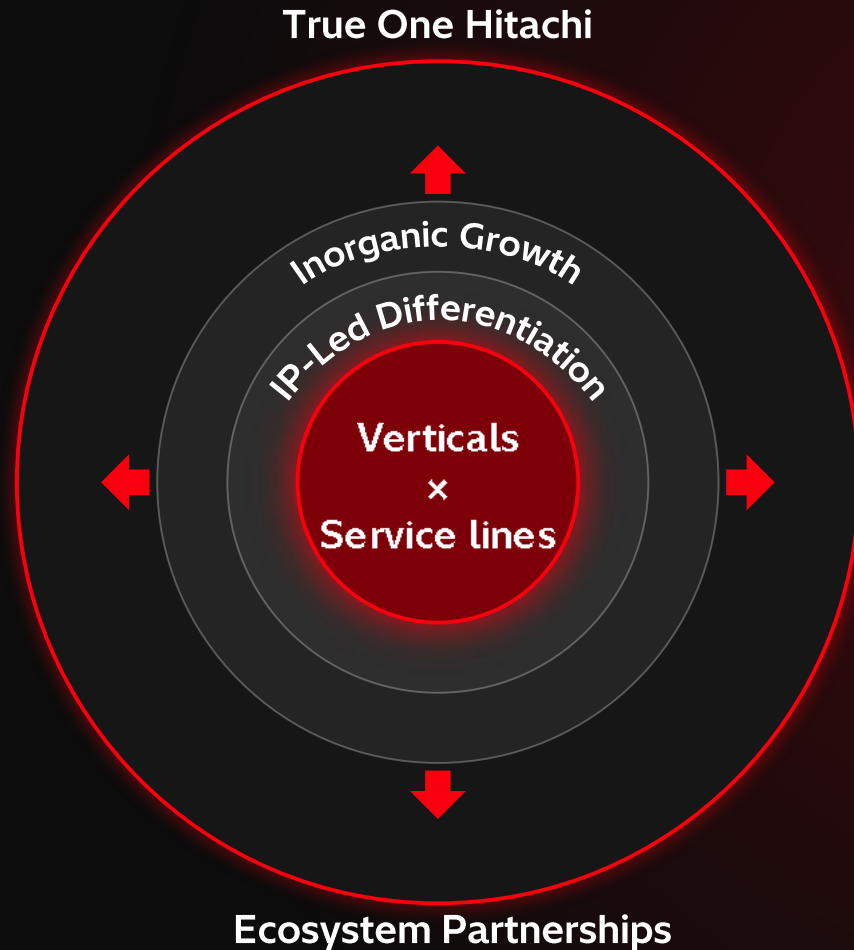
We bring digital engineering and operations together, grounded in industry knowledge, so customers can engineer and operate with resilience.

Hitachi Digital engineers what the world depends on.

HITACHI

Hitachi Digital Strategy – The Growth Engine

Aspiration: Dominate Physical and Digital AI-led business transformation



The Core What we sell and to whom

- 01 Vertical focus**
Seven priority sectors with focus on growing top 200 accounts
- 02 AI-era service lines to grow**
Physical AI, Data & Intelligence, Cloud & SRE, Enterprise Platforms

The Multipliers How growth decouples from headcount

- 03 IP-led differentiation**
HMAX and next version of HARC turn know-how into platforms and agents
- 04 Inorganic program**
Acquisitions add Physical AI, data and vertical depth

The Amplifiers What expands the whole engine

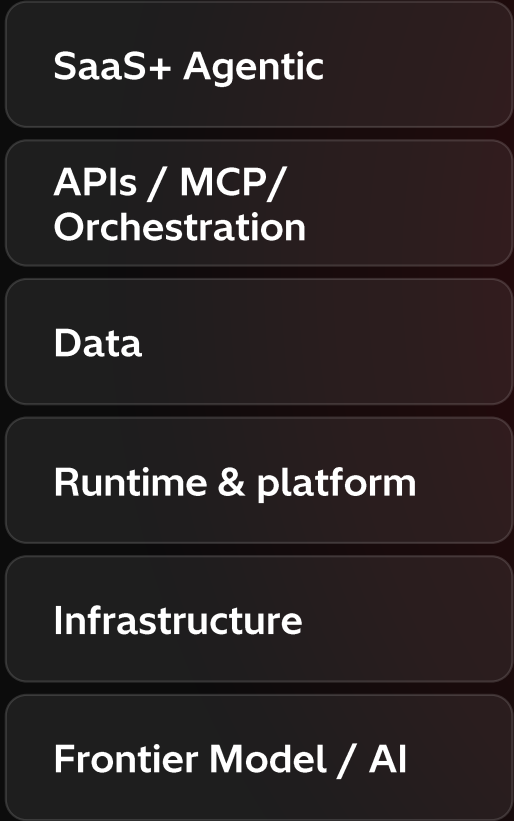
- 05 One Hitachi**
Sell-to and sell-with Rail, DSS, Energy, Connective Industries + deploy FDEs
- 06 Ecosystem partnerships**
Strong partnerships with NVIDIA, Google Cloud, Microsoft, AWS, SAP and others

Digital + AI Transformation

The role of ecosystem partners is growing

We are working closely with key ecosystem partners that can scale our capabilities and growth

IT STACK

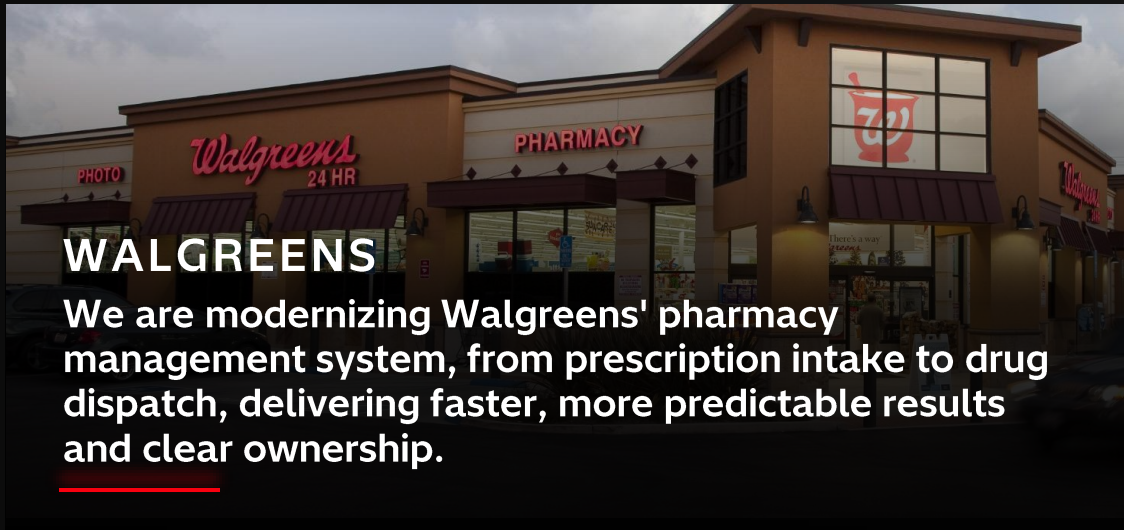


KEY ECOSYSTEM PARTNERS



Our Work

HITACHI

A photograph of a Walgreens pharmacy storefront at dusk. The building is a single-story structure with a tan facade and dark awnings. The Walgreens logo and '24 HR' are visible on the left, and 'PHARMACY' is on the right. A large window on the right shows the interior.

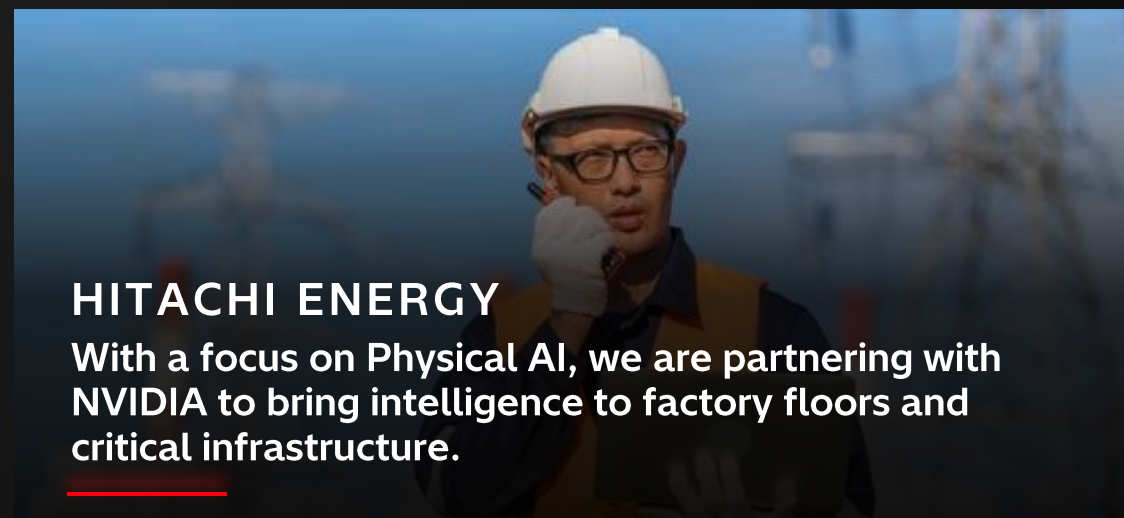
WALGREENS
We are modernizing Walgreens' pharmacy management system, from prescription intake to drug dispatch, delivering faster, more predictable results and clear ownership.

A photograph of a semiconductor factory floor. Two workers in blue cleanroom suits and masks are working at a workstation with multiple computer monitors displaying data and charts. The environment is dimly lit with blue ambient lighting.

HITACHI HIGH-TECH
Using Agentic AI to optimize semiconductor maintenance, we are automating scheduling and inventory, guiding safe steps, and maximizing equipment availability.

A photograph of a Hitachi Rail train in a modern, brightly lit station. The train is yellow and blue, and the station has a high, arched glass and steel roof. The train is stopped at a platform.

HITACHI RAIL
We are leveraging the FDE model for Smart Operations – including Factory IQ and vehicle manufacturing optimization use cases.

A photograph of a Hitachi Energy worker wearing a white hard hat, safety glasses, and a high-visibility vest. He is holding a walkie-talkie to his mouth and looking towards the camera. The background is a blurred industrial setting.

HITACHI ENERGY
With a focus on Physical AI, we are partnering with NVIDIA to bring intelligence to factory floors and critical infrastructure.

Path Forward

Three steps from transformation to AI-led market leadership

Step 01

FY26

Transform business and leadership

- Rebrand to Hitachi Digital around Physical and Digital AI
- Land the vertical model, new service lines and the HMAX-focused CTO office
- Launch partnerships; align to One Hitachi

Step 02

FY27

Scale with AI relevance

- Grow top-200 accounts through domain build and account mining
- Accelerate AI, data and cloud growth; add capability through M&A
- Expand margins through delivery transformation

Step 03

FY30

Dominate Physical and Digital AI-led business transformation

- Growth and margins at best-in-class peer levels
- Rising revenue per head; IP-led revenue a far larger share of mix
- Recognized as a scaled Physical and Digital AI leader

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