

# Hitachi Group Profile

## Company Profile (as of March 31, 2018)

Corporate name	Hitachi, Ltd.
Incorporated	February 1, 1920 (founded in 1910)
Head office	1-6-6 Marunouchi, Chiyoda-ku, Tokyo 100-8280, Japan
Representative	Toshiaki Higashihara Representative Executive Officer, President, and CEO
Capital	458.79 billion yen
Number of employees	34,925 (unconsolidated basis) 307,275 (consolidated basis)
Number of consolidated subsidiaries (including variable interest entities)	879 (Japan: 202, outside of Japan: 677)
Number of equity-method associates and joint ventures	407

## Consolidated Financial Highlights for Fiscal 2017, Based on the International Financial Reporting Standards (IFRS)

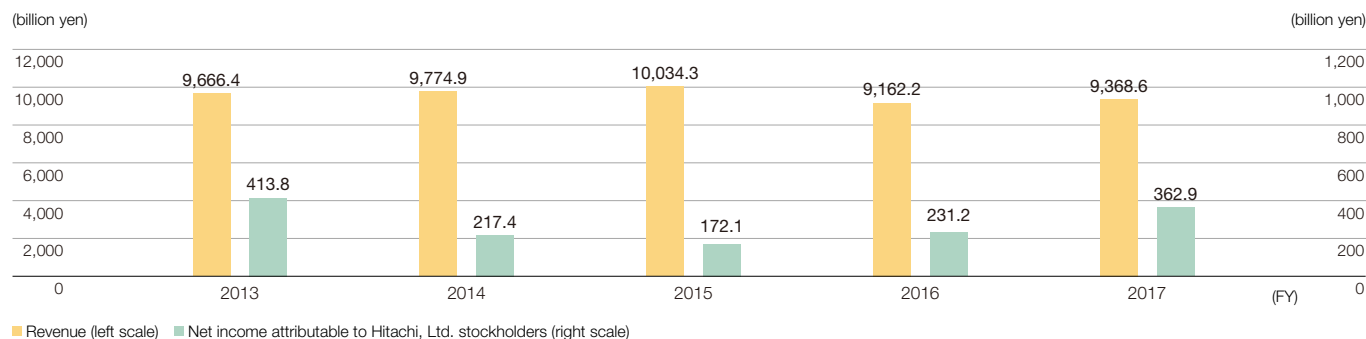
Revenue	9,368.6 billion yen (up 2%, year on year)
EBIT*1	644.2 billion yen (up 36%)
Income from continuing operations, before income taxes	638.6 billion yen (up 36%)
Net income attributable to Hitachi, Ltd. stockholders	362.9 billion yen (up 57%)
Capital expenditure*2	374.9 billion yen (down 1%)
R&D expenditure	332.9 billion yen (up 3%)
Total assets	10,106.6 billion yen

\*1 EBIT: Income from continuing operations before income tax, less interest income, plus interest charges.

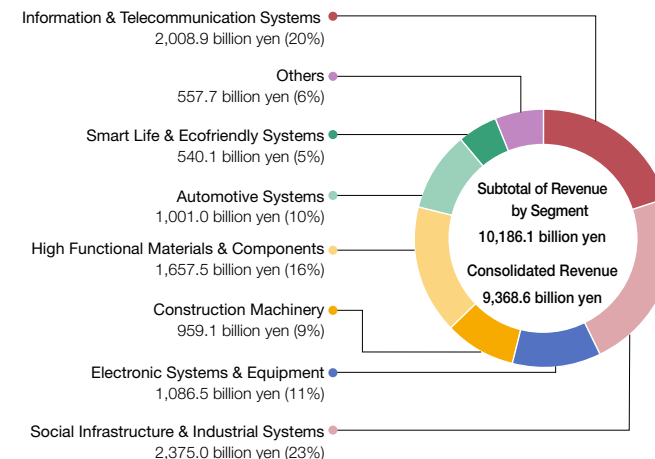
\*2 Since fiscal 2015, the amount of investment in leased assets that fall under the heading of finance and leases included in conventional capital expenditure are deducted from capital expenditure for disclosure.

Note: Hitachi's consolidated financial statement is prepared based on the International Financial Reporting Standards (IFRS).

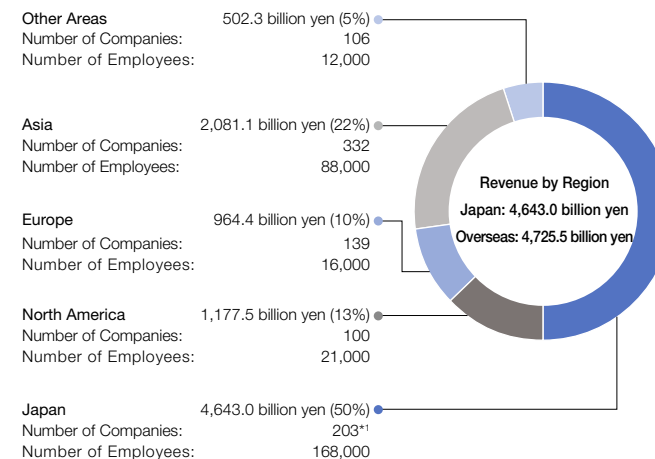
## Revenue and Net Income Attributable to Hitachi, Ltd. Stockholders



## Revenue and Share by Segment (Consolidated for fiscal 2017, based on IFRS)



## Revenue and Share by Region (Consolidated for fiscal 2017, based on IFRS)



\*1 Hitachi, Ltd. and 202 consolidated subsidiaries.

## Introduction

**Key Business Segments****▶ Information & Telecommunication Systems**

Hitachi provides IT services that address customers' diverse needs by combining Hitachi's extensive expertise in a diverse range of business fields, including financial services, with advanced information technology. Our services cover the entire life cycle of systems, ranging from consulting to system integration, operation, maintenance, and other support.

- **Main Products and Services**

Systems integration, consulting, cloud services, servers, storage, software, telecommunications & networks, ATMs

- **Principal Consolidated Subsidiaries (as of March 31, 2018)**

Hitachi Information & Telecommunication Engineering, Ltd., Hitachi-Omron Terminal Solutions, Corp., Hitachi Computer Products (America), Inc., Hitachi Financial Equipment System (Shenzhen) Co., Ltd., Hitachi Solutions, Ltd., Hitachi Systems, Ltd., Hitachi Consulting Corporation, Hitachi Information & Telecommunication Systems Global Holding Corporation,\*<sup>1</sup> Hitachi Payment Services Pvt. Ltd., Hitachi Vantara Corporation

\*<sup>1</sup> Hitachi Information & Telecommunication Systems Global Holding Corporation changed its company name to Hitachi Global Digital Holdings Corporation on April 1, 2018.

**▶ Social Infrastructure & Industrial Systems**

Hitachi has a long and proven track record of high reliability in supporting people's daily lives through such products and services as rolling stock and train management systems, power plants and transmission and distribution systems, elevators and escalators, and water solutions. It also offers industrial solutions and equipment to enhance the sophistication of production facilities. Hitachi utilizes digital technologies to provide optimum solutions in addressing the issues and diversifying needs of customers worldwide.

- **Main Products and Services**

Manufacturing and logistics systems; water treatment systems; industrial machinery; elevators; escalators; railway systems; nuclear power generation systems; renewable energy power generation systems; power transmission and distribution systems

- **Principal Consolidated Subsidiaries (as of March 31, 2018)**

Hitachi-GE Nuclear Energy, Ltd., Hitachi Industrial Equipment Systems Co., Ltd., Hitachi Elevator (China) Co., Ltd., Hitachi Building Systems Co., Ltd., Hitachi Industry & Control Solutions, Ltd., Hitachi Plant Construction, Ltd., Hitachi Plant Services Co., Ltd., Hitachi Power Solutions Co., Ltd., Hitachi Rail Europe, Ltd., Horizon Nuclear Power, Ltd., Sullair US Purchaser, Inc.

**▶ Electronic Systems & Equipment**

Drawing on the Hitachi Group's advanced technologies, Hitachi provides systems supporting the information society, including semiconductor manufacturing equipment, measurement and analysis equipment, broadcasting and video systems, wireless communications and information systems, and healthcare solutions that support healthy lifestyles.

- **Main Products and Services**

Semiconductor manufacturing equipment, measurement and analysis equipment, advanced industrial products, medical equipment

- **Principal Consolidated Subsidiaries (as of March 31, 2018)**

Hitachi High-Technologies Corporation, Hitachi Kokusai Electric Inc.\*<sup>1</sup>

\*<sup>1</sup> Hitachi, Ltd. transferred all shares it held of Hitachi Kokusai Electric Inc. on May 31, 2018, and then repurchased a portion of the shares on June 4, turning the company into an equity-method associate.

**▶ Construction Machinery**

Leveraging decades of technological expertise and know-how, Hitachi offers solutions that address the needs of a broad range of industries, including civil engineering and construction, building and structural demolition, and mining and excavation. Hitachi also handles the sale, servicing, and maintenance of hydraulic excavators and other construction machinery to provide integrated solutions globally.

- **Main Products and Services**

Hydraulic excavators, wheel loaders, mining machinery

- **Principal Consolidated Subsidiaries (as of March 31, 2018)**

Hitachi Construction Machinery Co., Ltd.

**▶ High Functional Materials & Components**

Hitachi draws on its wealth of technological expertise and know-how to provide a variety of materials and components—such as semiconductor- and display-related materials, synthetic resin products, specialty steels, magnetic materials, casting components, and wires and cables—that enable advanced functions in products for such sectors as autos, IT and consumer electronics, and industrial and social infrastructure. Business operations are focused in Asia, North America, and Europe.

- **Main Products and Services**

Semiconductor- and display-related materials, printed wiring board and related materials, automotive parts, energy storage devices, specialty steel products, magnetic materials, casting components, wires and cables

- **Principal Consolidated Subsidiaries (as of March 31, 2018)**

Hitachi Chemical Co., Ltd., Hitachi Metals, Ltd.

**▶ Automotive Systems**

To contribute to the realization of an affluent society by creating new value-added systems, products, and services through the harmonization of people, vehicles, and society, Hitachi is accelerating its technological development in the fields of environment and safety. We will further develop our Advanced Vehicle Control System, integrating our safety and information technologies with the Hitachi Group's social infrastructure services to meet society's needs for environmental conservation, accident elimination, and traffic congestion reduction.

- **Main Products and Services**

Engine management systems, electric powertrain systems, drive control systems, car information systems

- **Principal Consolidated Subsidiaries (as of March 31, 2018)**

Clarion Co., Ltd., Hitachi Automotive Systems, Ltd., Hitachi Automotive Systems Americas, Inc.

**▶ Smart Life & Ecofriendly Systems**

Hitachi provides solutions and services aimed at resolving lifestyle issues through its home appliances, lighting and housing equipment, and refrigerating and air-conditioning. Hitachi also contributes to the resolution of social issues by helping reduce environmental impact and making an ongoing effort to improve products' energy efficiency.

- **Main Products and Services**

Refrigerators, washing machines, vacuum cleaners, room air conditioners, air-conditioning equipment

- **Principal Consolidated Subsidiaries (as of March 31, 2018)**

Hitachi Appliances, Inc., Hitachi Consumer Products (Thailand), Ltd., Hitachi Consumer Marketing, Inc.

Note: We conduct a broad range of business activities from product development to production, sales, and servicing in eight segments in all, including "Others," added to the above.